

# Annual Report 2017-18

# **PROFITABLE GROWTH...CONTINUES**





# TEN YEAR CONSOLIDATED FINANCIAL HIGHLIGHTS

									(	₹ Lakhs)
	2008	Jan 2009- Mar 2010 (15 Months)	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18
Revenue from Operations (Net) ^	50162	70222	78075	88434	91539	92298	108433	112061	126336	143097
Operating Profit (Before Interest, Tax and Extraordinary Items)	7892	13107	12621	15137	13853	12495	15671	16351 <sup>§</sup>	18172 <sup>§</sup>	22900 <sup>§</sup>
Profit After Tax and Extraordinary Items	5421	8605	8274	10284	9715	8442	10419	10638 <sup>§</sup>	12089 <sup>§</sup>	15089 <sup>§</sup>
Share Capital	2768	2768	2768	2768	2768	2768	2768	2768	5536	5536
Reserves and Surplus *	27589	32352	36853	42966	48487	52670	58480	73549	83766	93516
Total Debts	1647	2611	2105	1891	2237	1641	1491	1517	776	4
Net Fixed Assets *	21603	22928	23525	31310	38512	37696	36360	36405	37434	36672
Net Working Capital C	8442	12823	16923	15124	14107	18520	25597	32307	41348	48336
Earnings Per Share (₹ ) #	4.90	7.80	7.55	9.30	8.79	7.58	9.32	9.50	10.78	13.52
Dividend Per Share (₹) #	2.00	3.00	3.00	3.25	3.25	3.25	3.25	3.25	4.00	5.00
Book Value Per Share (₹) * #	27.42	31.72	35.78	41.31	46.29	50.07	55.32	68.93	80.66	89.46

### **KEY RATIOS**

Operating Margin (%)	15.73	18.67	16.17	17.12	15.13	13.54	14.45	14.59	14.38	16.00
Asset Turnover	1.52	1.43®	1.81	1.79	1.64	1.55	1.66	1.38	1.35	1.39
Return on Capital Employed (%)	23.94	26.77®	29.20	30.71	24.87	20.92	23.93	20.11	19.50	22.30
Current Ratio	1.58	1.78	1.89	1.61	1.63	1.80	1.91	2.23	2.58	2.65
Dividend Payout Ratio (incl tax)	40%	38%	45%	40%	43%	51%	43%	43%	46%	45%

Figures re-cast wherever necessary # Based on the enhanced capital & Sub-divided Face Value of ₹ 5 each \$ Without Other comprehensive income

^ Upto FY 2015-16 revenue includes only sale of product and from FY 2016-17 revenue also includes other operating income. Ø Net working capital includes cash and cash equivalents.

\* Without Revaluation Reserve except upto FY 2014-15. @ Annualised

# NORTON GRINDWELL NORTON LTD.

#### Bankers

Deutsche Bank HDFC Bank ICICI Bank

Statutory Auditors M/s. Price Waterhouse Chartered Accountants LLP

Registrars & Transfer Agents TSR Darashaw Limited 6-10, Haji Moosa Patrawala Industrial Estate 20, Dr. E. Moses Road Mahalaxmi, Mumbai 400 011 Telephone: + 91 22 6656 8484 Fax: + 91 22 6656 8494 E-mail id: csg-unit@tsrdarashaw.com

#### **Registered Office**

5<sup>th</sup> Level, Leela Business Park Andheri-Kurla Road Marol, Andheri (East) Mumbai 400 059 Telephone: + 91 22 4021 2121 Fax: + 91 22 4021 2102

E-mail Id sharecmpt.gno@saint-gobain.com

Website www.grindwellnorton.co.in

Corporate Identity Number L26593MH1950PLC008163

#### Factories

- 1. Mora, Dist. Raigad, Maharashtra
- 2. Bengaluru, Karnataka
- 3. Tirupati, Andhra Pradesh
- 4. Nagpur, Maharashtra
- 5. Bated, Dist. Solan, Himachal Pradesh
- 6. Halol, Gujarat

#### Directors

Mr. Pradip Shah (Chairman)

Ms. Marie-Armelle Chupin

Mr. Keki M. Elavia

Mr. Laurent Guillot

Mr. Patrick Millot

Mr. Mikhil Narang

Mr. Shivanand Salgaocar

Mr. Krishna Prasad (Alternate Director)

Mr. Anand Mahajan (Managing Director)

#### **Management Committee**

Mr. Krishna Prasad (Ceramics & Plastics and Corporate Services)

Mr. Deepak Chindarkar (Finance & IT)

Mr. Samir Bou Obeid (Abrasives)

Company Secretary Mr. K. Visweswaran

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# NOTICE

Notice is hereby given that the 68<sup>th</sup> Annual General Meeting of the Members of Grindwell Norton Limited will be held on Thursday, July 26, 2018 at 3:00 p.m. at M.C. Ghia Hall, Bhogilal Hargovindas Building, 18/20, K. Dubash Marg, Kala Ghoda, Mumbai 400 001, to transact the following business:

#### **ORDINARY BUSINESS**

- 1. To receive, consider and adopt:
  - a. the Audited Financial Statements of the Company for the financial year ended March 31, 2018, together with the Reports of the Board of Directors and the Auditors thereon; and,
  - b. the Audited Consolidated Financial Statements of the Company for the financial year ended March 31, 2018, together with the Report of the Auditors thereon.
- 2. To declare a dividend on Equity Shares for the financial year ended March 31, 2018.
- 3. To appoint a Director in place of Ms. Marie-Armelle Chupin (Director Identification No. 00066499), who retires by rotation and, being eligible, offers herself for re-appointment.

#### SPECIAL BUSINESS

#### Ratification of Remuneration of Cost Auditor of the Company

4. To consider and, if thought fit, to pass the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 148 and all other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014, as amended or re-enacted from time to time, the remuneration of ₹ 2,00,000/- (Rupees two lakhs only) plus taxes and out of pocket expenses at actuals payable to M/s. Rao, Murthy & Associates, Cost Accountants (Firm Registration No. 000065), appointed by the Board of Directors as Cost Auditor of the Company to conduct cost audit relating to cost records of the Company for the financial year ending March 31, 2019, be and is hereby ratified and confirmed.

RESOLVED FURTHER THAT the Board of Directors of the Company be and are hereby authorised to do all acts, deeds and things and take all such steps as may be necessary, proper and expedient to give effect to this resolution."

By Order of the Board of Directors

K. VISWESWARAN Company Secretary

Mumbai, May 30, 2018

Registered Office: 5<sup>th</sup> Level, Leela Business Park Andheri-Kurla Road, Marol, Andheri (East) Mumbai 400 059 Tel: +91 22 4021 2121 • Fax: +91 22 4021 2102 E-mail: sharecmpt.gno@saint-gobain.com • Website: www.grindwellnorton.co.in Corporate Identity Number: L26593MH1950PLC008163





#### NOTES:

- (a) The Statement pursuant to Section 102(1) of the Companies Act, 2013 ("Act"), in respect of business set out in Item No 4 of the accompanying Notice and the relevant details as required under Regulation 36 (3) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") and Secretarial Standard on General Meetings (SS-2) issued by The Institute of Company Secretaries of India, of persons seeking appointment / re-appointment as Director as set out in Item No. 3 of the Notice, is also annexed.
- (b) Register of Directors and Key Managerial Personnel and their shareholding maintained under Section 170 of the Companies Act, 2013 will be available for inspection by Members at the Annual General Meeting.
- (c) A MEMBER ENTITLED TO ATTEND AND VOTE AT THE ANNUAL GENERAL MEETING ("AGM") IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY CARRYING VOTING RIGHTS. THE INSTRUMENT APPOINTING THE PROXY, IN ORDER TO BE EFFECTIVE, MUST BE DEPOSITED AT THE COMPANY'S REGISTERED OFFICE, DULY COMPLETED AND SIGNED, NOT LESS THAN FORTY-EIGHT (48) HOURS BEFORE THE COMMENCEMENT OF THE AGM. THE PROXIES SUBMITTED ON BEHALF OF LIMITED COMPANIES, SOCIETIES ETC., MUST BE SUPPORTED BY APPROPRIATE RESOLUTIONS/AUTHORITY, AS APPLICABLE.

Members are requested to note that a person can act as proxy on behalf of Members not exceeding fifty (50) and holding in the aggregate not more than ten percent (10%) of the total share capital of the Company carrying voting rights. In case a proxy is proposed to be appointed by a Member holding more than ten percent (10%) of the total share capital of the Company carrying voting rights, then such proxy shall not act as a proxy for any other person or shareholder.

- (d) Members/Proxies should bring the duly filled Attendance Slip to the AGM. Corporate Members are requested to send a duly certified copy of the Board Resolution authorizing their representative(s) to attend and vote on their behalf at AGM.
- (e) The Register of Members and Share Transfer Books of the Company will remain closed from Friday, July 20, 2018 to Thursday, July 26, 2018 (both days inclusive).
- (f) If the Dividend, as recommended by the Board of Directors, is approved at the AGM, payment of such dividend will be made on and from Monday, July 30, 2018, as under:
  - i. To all Beneficial Owners in respect of shares held in dematerialised form as per the data made available by the National Securities Depository Limited ("NSDL") and Central Depository Service (India) Limited ("CDSL") as of the close of business hours on Thursday, July 19, 2018.
  - ii. To all Members in respect of shares held in physical form after giving effect to valid transfer in respect of transfer requests lodged with the Company on or before the close of business hours on Thursday, July 19, 2018.
- (g) Members holding shares in dematerialised form are requested to intimate all changes pertaining to their bank details such as bank account number, name of the bank and branch details, MICR code and IFSC code, mandates, nominations, power of attorney, change of address, change of name, e-mail address, contact numbers etc., to their Depository Participant(s) ("DP"). Changes intimated to the DP will then be automatically reflected in the Company's records which will help the Company and its Registrars and Transfer Agents, TSR Darashaw Limited ("TSRDL") to provide efficient and better services.

Members holding shares in physical form are requested to intimate such changes to TSRDL.

- (h) The Securities and Exchange Board of India has mandated submission of Permanent Account Number ("PAN") by every participant in securities market. Members holding shares in demat form are, therefore, requested to submit PAN details to their DP with whom they have demat accounts. Members holding shares in physical form can submit their PAN details to TSRDL.
- (i) Members holding shares in physical form are requested to consider converting their holding to dematerialised form to eliminate all risks associated with physical shares and for ease of portfolio management. Members can contact the Company or TSRDL for assistance in this regard.
- (j) Members holding shares in physical form in identical order of names, in more than one folio are requested to send to the Company or TSRDL, the details of such folios together with the share certificates for consolidating their holding in one folio. A consolidated share certificate will be returned to such Members after making requisite changes thereon.
- (k) In case of joint holders attending AGM, the Member whose name appears as the first holder in the order of names as per the Register of Members of the Company will be entitled to vote.



- (I) Members desirous of seeking any further information about the financial statements and/or operations of the Company are requested to address their queries to the Company Secretary at the Registered Office of the Company, at least ten days prior to the AGM, so that the information, to the extent practicable, can be made available at the AGM.
- (m) Transfer of unclaimed/unpaid amounts to the Investor Education and Protection Fund ("IEPF"):

As per the applicable provisions of the Companies Act, 2013, all unpaid dividends or unclaimed dividends are required to be transferred by the Company to the IEPF established by the Central Government, after completion of seven years. The unclaimed or unpaid final dividend for the fifteen months period ended March 31, 2010 has been transferred to IEPF on September 8, 2017.

The Company has uploaded the information in respect of unclaimed dividends, as on the date of last AGM i.e. July 26, 2017, on the website of the IEPF, www.iepf.gov.in and on the website of the Company, www.grindwellnorton.co.in.

The information in respect of the unclaimed dividends are as follows:

Financial Year	Date of declaration of Dividend	Due date for transfer to IEPF
2010-11	July 27, 2011	August 25, 2018
2011-12	July 26, 2012	August 26, 2019
2012-13	July 24, 2013	August 22, 2020
2013-14	July 23, 2014	August 21, 2021
2014-15	August 4, 2015	September 2, 2022
2015-16	March 16, 2016	April 15, 2023
2016-17	July 26, 2017	August 26, 2024

The shareholders who are yet to encash the dividend warrants are advised to send requests for duplicate dividend warrants in case they have not received / not encashed the dividend warrants for any of the above mentioned financial years and / or send for revalidation of the unencashed dividend warrants still held by them to Mr. K. Visweswaran, Company Secretary or Ms. Mary George of TSR Darashaw Limited.

You are therefore, requested to claim the unpaid/unclaimed amount(s) at the earliest but not later than the last date mentioned against the above mentioned respective dividend(s).

The Ministry of Corporate Affairs ("MCA") vide its notification dated September 5, 2016, have notified the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016 effective from September 7, 2016. These rules were further revised vide notifications dated February 28, 2017 and October 13, 2017 (collectively referred to as IEPF Rules).

Pursuant to Section 124 of the Act and IEPF Rules, 108,501 equity shares in respect of which dividend has not been claimed by the Members for seven consecutive years or more, have been transferred by the Company to IEPF during financial year 2017-18. Details of the shares transferred have been uploaded on the website of the IEPF as well as of the Company.

However, you can claim from IEPF Authority the unclaimed dividend amount/shares transferred to IEPF by submitting an online application in the prescribed Form IEPF-5 available on the website, www.iepf.gov.in and sending the physical copy of the same duly signed (as per the specimen signature recorded with the Company) along with requisite documents enumerated in the Form IEPF-5 to the Company.

(n) The Notice of AGM along with the Annual Report 2017-18 is being sent by electronic mode to those Members whose e-mail addresses are registered with the Company/DPs, unless the Member has requested for a physical copy of the same. For Members who have not registered their e-mail addresses, physical copies are being sent by the permitted mode. Members may note that this Notice and Annual Report 2017-18 will also be available on the Company's website, www.grindwellnorton.co.in.

Members who have received the Notice of AGM along with the Annual Report 2017-18 through electronic mode are requested to print the Attendance Slip and submit a duly filled in Attendance Slip at the registration counter at the venue to attend the AGM of the Company. As a 'Green Initiative', copies of the Annual Report will not be distributed at AGM.

- (o) To support the 'Green Initiative', the Members who have not registered their e-mail addresses are requested to register the same with TSRDL/DPs.
- (p) The route map showing directions to reach the venue of the 68<sup>th</sup> AGM is annexed.



NORTON GRINDWELL NORTON LTD.

#### VOTING THROUGH ELECTRONIC MEANS

- I. In compliance with provisions of Section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management and Administration) Rules, 2014 as amended by the Companies (Management and Administration) Amendment Rules, 2015 and Regulation 44 of the Listing Regulations and Secretarial Standard on General Meetings (SS-2) issued by The Institute of Company Secretaries of India, the Company is pleased to provide Members the facility to exercise their right to vote on resolutions proposed to be considered at the AGM by electronic means and the business may be transacted through e-voting services. The facility of casting the votes by the Members using an electronic voting system from a place other than venue of AGM ("remote e-voting") will be provided by National Securities Depository Limited ("NSDL").
- II. The facility for voting through Ballot Paper shall be made available at the AGM and Members attending AGM who have not cast their vote by remote e-voting shall be able to exercise their right at the AGM through Ballot Paper.
- III. The remote e-voting period shall commence on Sunday, July 22, 2018 (9:00 a.m.) and ends on Wednesday, July 25, 2018 (5:00 p.m.). During this period Members of the Company holding shares either in physical form or in dematerialised form as on the cut-off date, i.e. Thursday, July 19, 2018 may cast their vote by remote e-voting. The remote e-voting module shall be disabled by NSDL after Wednesday, July 25, 2018 (5:00 p.m.).
- IV. Once the vote on resolution is cast by the Member through remote e-voting, the Member shall not be allowed to change it subsequently.
- V. The details of the process and manner for remote e-voting are explained herein below:

Step 1: Log-in to NSDL e-Voting system at https://www.evoting.nsdl.com/

Step 2: Cast your vote electronically on NSDL e-Voting system.

#### Details on Step 1 are mentioned below:

How to Log-in to NSDL e-Voting website?

- 1. Visit the e-Voting website of NSDL. Open web browser by typing the following URL: https://www.evoting.nsdl.com/ either on a Personal Computer or on a mobile.
- 2. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholders' section.
- 3. A new screen will open. You will have to enter your User ID, your Password and a Verification Code as shown on the screen.

Alternatively, if you are registered for NSDL eservices i.e. IDEAS, you can log-in at https://eservices.nsdl.com/ with your existing IDEAS login. Once you log-in to NSDL eservices after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.

	Manner of holding shares i.e. Demat (NSDL or CDSL) or Physical	Your User ID is:						
a)	For Members who hold shares in demat account with NSDL.	8 Character DP ID followed by 8 Digit Client ID For example if your DP ID is IN300*** and Client ID is 12***** then your user ID is IN300***12*****						
b)	For Members who hold shares in demat account with CDSL.	16 Digit Beneficiary ID For example if your Beneficiary ID is 12************************************						
c)	For Members holding shares in Physical Form.	EVEN Number followed by Folio Number registered with the Company For example, if folio number is 001*** and EVEN is 101456 then user ID is 101456001***						

4. Your User ID details are given below :



- 5. Your password details are given below:
  - a) If you are already registered for e-Voting, then you can user your existing password to login and cast your vote.
  - b) If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need to enter the 'initial password' and the system will force you to change your password.
  - c) How to retrieve your 'initial password'?
    - (i) If your email ID is registered in your demat account or with the Company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox. Open the email and open the attachment i.e. a .pdf file. Open the .pdf file. The password to open the .pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for shares held in physical form. The .pdf file contains your 'User ID' and your 'initial password'.
    - (ii) If your email ID is not registered, your 'initial password' is communicated to you on your postal address.
- 6. If you are unable to retrieve or have not received the "initial password" or have forgotten your password:
  - a) Click on "Forgot User Details/Password?" (If you are holding shares in your demat account with NSDL or CDSL) option available on www.evoting.nsdl.com.
  - b) Physical User Reset Password?" (If you are holding shares in physical mode) option available on www.evoting.nsdl.com.
  - c) If you are still unable to get the password by aforesaid two options, you can send a request at evoting@nsdl.co.in mentioning your demat account number/folio number, your PAN, your name and your registered address.
- 7. After entering your password, tick on Agree to "Terms and Conditions" by selecting on the check box.
- 8. Now, you will have to click on "Login" button.
- 9. After you click on the "Login" button, Home page of e-Voting will open.

#### Details on Step 2 is given below:

How to cast your vote electronically on NSDL e-Voting system?

- 1. After successful login at Step 1, you will be able to see the Home page of e-Voting. Click on e-Voting. Then, click on Active Voting Cycles.
- 2. After click on Active Voting Cycles, you will be able to see all the companies "EVEN" in which you are holding shares and whose voting cycle is in active status.
- 3. Select "EVEN" of Company, which is 108451.
- 4. Now you are ready for e-Voting as the Voting page opens.
- 5. Cast your vote by selecting appropriate options i.e. assent or dissent, verify/modify the number of shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted.
- 6. Upon confirmation, the message "Vote cast successfully" will be displayed.
- 7. You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.
- 8. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.



# NORTON GRINDWELL NORTON LTD.

#### **General Guidelines for shareholders**

- Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by e-mail to grindwell.scrutinizer@gmail.com with a copy marked to evoting@nsdl.co.in.
- 2. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/Password?" or "Physical User Reset Password?" option available on www.evoting.nsdl.com to reset the password.
- 3. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Shareholders and e-voting user manual for Shareholders available at the download section of www.evoting.nsdl.com or call on toll free no.: 1800-222-990 or send a request at evoting@nsdl.co.in.
- VI. You can also update your mobile number and e-mail ID in the user profile details of the folio which may be used for sending future communication(s).
- VII. The voting rights of Members shall be in proportion to their shares of paid up equity share capital of the Company as on the cut-off date, i.e. Thursday, July 19, 2018.
- VIII. Any person, who acquires shares of the Company and becomes a Member of the Company after dispatch of the Notice and holding shares as of the cut-off date, i.e. Thursday, July 19, 2018, may obtain the login ID and password by sending a request at evoting@nsdl.co.in. However, if you are already registered with NSDL for remote e-voting then you can use your existing user ID and password for casting your vote.
- IX. The Members who have cast their vote by remote e-voting, may attend and participate at the AGM, however shall not be entitled to cast their vote at the AGM. If a Member casts votes by remote e-voting and at the AGM through Ballot Paper, then vote cast through remote e-voting shall prevail and vote cast through Ballot Paper at the AGM shall be treated as invalid.
- X. A person, whose name is recorded in the Register of Members as on the cut-off date only shall be entitled to avail the facility of remote e-voting or voting at the AGM through Ballot Paper.
- XI. The Board of Directors has appointed Mr. P. N. Parikh (Membership No. FCS 327) or failing him Mr. Mitesh Dhabliwala (Membership No. FCS 8331) of M/s. Parikh & Associates, Company Secretaries as the Scrutinizer to scrutinize the voting by remote e-voting and votes cast through Ballot Paper at the AGM in a fair and transparent manner.
- XII. The Chairman shall, at the AGM, at the end of discussion on the resolutions set out in the Notice of AGM, allow voting with the assistance of the Scrutinizer, by use of Ballot Paper for all those Members who are present at the AGM but have not cast their votes by availing the remote e-voting facility.
- XIII. The Scrutinizer shall after the conclusion of voting at the AGM, will first count the votes cast at the AGM and thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and shall make, within forty eight (48) hours of the conclusion of the AGM, a consolidated Scrutinizer's Report of the total votes cast in favour or against, if any, to the Chairman or a person authorized by him in writing, who shall countersign the same and declare the result of the voting forthwith.
- XIV. The Results declared along with the report of the Scrutinizer shall be placed on the website of the Company, www.grindwellnorton.co.in, and on the website of the NSDL, www.evoting.nsdl.com, immediately after the declaration of the result by the Chairman or a person authorized by him in writing. The results shall also be immediately forwarded to the Stock Exchanges at which the equity shares of the Company are listed. The results shall also be displayed on the Notice Board at the Registered Office of the Company.



#### STATEMENT PURSUANT TO SECTION 102 (1) OF THE COMPANIES ACT, 2013 ("Act")

The following Statement sets out the material facts relating to the Special Business mentioned in the accompanying Notice:

#### Item No. 4:

SAINT-GOBAIN

The Board, on the recommendation of the Audit Committee, has approved the appointment and remuneration of M/s. Rao, Murthy and Associates, Cost Accountants (Firm Registration No. 000065) as "Cost Auditor" of the Company, to conduct the audit of the cost records for the financial year ending March 31, 2019.

In accordance with the provision of Section 148 of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014, the remuneration payable to the Cost Auditor as recommended by the Audit Committee and approved by the Board of Directors, has to be ratified by the Members of the Company.

Accordingly, consent of the Members is sought for passing an Ordinary Resolution as set out at Item No. 4 of the Notice for ratification of the remuneration payable to the Cost Auditor for the financial year ending March 31, 2019.

None of the Directors or Key Managerial Personnel or their relatives are concerned or interested in the Resolution set out at Item No. 4 of the accompanying Notice.

The Board commends the Ordinary Resolution set out at Item No. 4 of the Notice, for approval by the Members.

By Order of the Board of Directors

K. VISWESWARAN Company Secretary

Mumbai, May 30, 2018

Registered Office: 5<sup>th</sup> Level, Leela Business Park Andheri-Kurla Road, Marol, Andheri (East) Mumbai 400 059 Tel: +91 22 4021 2121 • Fax: +91 22 4021 2102 E-mail: sharecmpt.gno@saint-gobain.com • Website: www.grindwellnorton.co.in Corporate Identity Number: L26593MH1950PLC008163

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#### DETAILS OF DIRECTOR SEEKING APPOINTMENT/RE-APPOINTMENT AT THE ANNUAL GENERAL MEETING

Item No. 3:

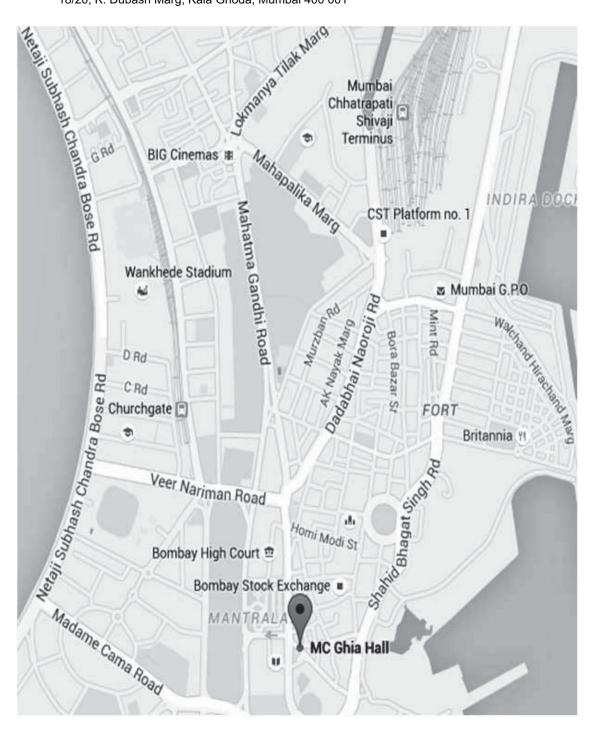
Name of the Director	Ms. Marie-Armelle Chupin
Director Identification Number	00066499
Date of Birth	March 24, 1957
Age	61 years
Date of first appointment on the Board	March 6, 2006
Qualifications	Masters in Business Law and Labour Law
Experience (including expertise in specific functional area)/ Brief Resume	Ms. Chupin joined Saint-Gobain in 1979 and has rich experience in the legal field. Presently, she is the Vice President – Legal Affairs of the High Performance Materials sector of Compagnie de Saint-Gobain (the ultimate holding Company of Grindwell Norton Limited)
Terms and Conditions of Appointment/Re-appointment	As per the resolution passed by the shareholders at the Annual General Meeting of the Company held on July 23, 2014. Ms. Marie-Armelle Chupin was appointed as a Non-Executive Director, liable to retire by rotation
Remuneration last drawn (including sitting fees, if any)	Nil
Remuneration proposed to be paid	Nil
Relationship with other Directors/Key Managerial Personnel	Not related to any Director/Key Managerial Personnel
Number of meetings of the Board attended during the year*	1
Directorships held in other listed companies (excluding foreign companies and Section 8 companies) as on March 31, 2018	Saint-Gobain Sekurit India Limited
Memberships/Chairmanships of Committees of other listed companies (includes only Audit Committee and Stakeholders Relationship Committee) as on March 31, 2018	Saint-Gobain Sekurit India Limited Stakeholders Relationship Committee - Member
Number of equity shares held in the Company as on March 31, 2018	Nil

\* Mr. Krishna Prasad has been appointed as an Alternate Director to Ms. Marie-Armelle Chupin, w.e.f. May 23, 2017. For details of number of meetings of the board attended by him during the year, please refer to the Corporate Governance Report which is a part of this Annual Report.



#### ROUTE MAP TO THE VENUE OF THE 68<sup>™</sup> ANNUAL GENERAL MEETING

Venue: M.C. Ghia Hall, Bhogilal Hargovindas Building, 18/20, K. Dubash Marg, Kala Ghoda, Mumbai 400 001



Landmark: Near Jehangir Art Gallery



# NORTON GRINDWELL NORTON LTD.

# **BOARD'S REPORT**

Dear Members,

Your Directors present the 68<sup>th</sup> Annual Report of the Company along with the audited financial statements for the year ended March 31, 2018.

#### **FINANCIAL HIGHLIGHTS**

				(₹ crores)
	Standa	alone	Consol	dated
	2017-18	2016-17	2017-18	2016-17
Sale of Products (Gross)	1329.92	1259.43	1355.48	1286.16
Service & Other Operating Income	127.28	110.38	125.25	108.49
Less: Excise Duty	(22.81)	(100.44)	(22.81)	(100.44)
Revenue from Operations	1434.39	1269.37	1457.92	1294.21
Operating Profit	223.16	173.85	229.00	181.72
Interest	1.05	1.10	1.53	2.00
Profit before Tax	222.11	172.75	227.47	179.72
Provision for Tax	74.95	56.74	76.58	58.83
Profit for the year	147.16	116.01	150.89	120.89
Other Comprehensive Income	(0.14)	10.46	(0.14)	10.51
Total Comprehensive Income for the year	147.02	126.47	150.75	131.40
Less: Share of Minority Interest	-	-	(1.14)	(1.49)
Total Comprehensive Income attributable to owners	147.02	126.47	149.61	129.91

The Company proposes to transfer an amount of ₹ 7.36 crores to General Reserve. An amount of ₹ 139.66 crores is proposed to be retained in the Statement of Profit and Loss.

#### DIVIDEND

Your Directors are pleased to recommend for approval of the Members a dividend of  $\mathfrak{F}$  5/- per equity share of face value of  $\mathfrak{F}$  5/- (Rupees five only) each for the financial year ended March 31, 2018. The dividend on equity shares, if approved by the Members, would involve a cash outflow of  $\mathfrak{F}$  66.74 crores, including dividend tax, as against the cash outflow of  $\mathfrak{F}$  53.31 crores in the previous year.

#### **OPERATIONS**

The uncertainty caused by the implementation of the Goods and Services Tax ("GST") adversely impacted growth in the first half of the fiscal year. The new Index for Industrial Production ("IIP") which was released in April 2017, where the base year was 2011-12 and the basket of goods has been changed to make it more representative, witnessed low growth between April and October (average of ~2.5%). Since then, however, growth has been strong. The significant increase from November onwards is partly on account of a low base, partly on account of re-stocking of the channel inventories post-GST and partly on account of a partial revival led by the auto sector. While growth increased, inflation and the exchange rate remained relatively stable. On the other hand, investment in the economy remained at a record low level. Reflecting this, your Company's revenue from operations and operating profit increased by 12.6% and 25.9% respectively over the previous year.



#### Abrasives

After witnessing barely any growth in the first half, the Abrasives business bounced back in the second half and delivered double-digit growth. This was partly on account of higher level of industrial activity and partly on account of re-stocking of the channel inventories post-GST. Meanwhile, the business continued to focus on new products and new markets. Overall in 2017-18, sales of the Abrasives business grew by 8.1%. Most of this growth was on account of volumes, which led to an increase of 10.5% in operating profits, while the operating margin remained at the same level.

#### Ceramics & Plastics

After facing severe headwinds for a few year (excess global supply and low prices), the worst seems to be over for the Silicon Carbide business, which witnessed growth in sales and operating profits, albeit on a low base. The Tirupati plant benefited from improved availability of power in the first half of the year. The High Performance Refractories business witnessed strong growth in domestic sales and even stronger growth in exports. Overall, the business delivered higher sales and profits. The Performance Plastic business had an excellent year with sales and profits growing significantly. The ADFORS business was stable. Overall in 2017-18, sales and operating profit of the Ceramics & Plastics businesses grew by 21% and 67% respectively over the previous year.

#### Others

The "Others" segment includes INDEC (the captive IT Development Centre that provides services to the Saint-Gobain Group globally), the Projects division and a Trading division (that primarily trades in roofing and siding products of CetainTeed Corporation, USA, an affiliate of your Company). All these activities witnessed an increase in revenues and profits in 2017-18.

#### SUBSIDIARY COMPANY

The Company has one subsidiary in Bhutan, Saint-Gobain Ceramic Materials Bhutan Private Limited. In terms of sub-regulation (1) (c) of Regulation 16 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), it is not a material subsidiary.

The operations of your Company's subsidiary in Bhutan were stable. In accordance with Section 129 (3) of the Companies Act, 2013 ("Act") and Rule 5 of the Companies (Accounts) Rules, 2014 and relevant Accounting Standards ("AS"), the Company has prepared consolidated financial statements of the Company and its subsidiary Company, which forms part of the Annual Report. A statement in Form AOC-1 containing salient features of the financial statements of the subsidiary Company is also included in the Annual Report. In accordance with the provisions of Section 136(1) of the Act, the Annual Report of the Company, containing therein the standalone and consolidated financial statements and audited financial statements of the subsidiary has been placed on the website of the Company, www.grindwellnorton.co.in. Shareholders interested in obtaining a copy of the audited financial statements of the subsidiary may write to the Company Secretary at the Company's Registered Office.

#### FUTURE PROSPECTS

While the long term outlook for the Indian economy remains very positive, the short term outlook is somewhat uncertain. The last few months have witnessed higher growth, but it is far from clear that this higher growth rate will be sustained. Investment demand remains low. Bank balance sheets remain stressed. Global oil prices have risen. The Goods and Services Tax remains a work-in-process. Having said that, there are several positives: there are signs that capacity utilization is increasing and the investment cycle will revive, inflation is expected to remain low and the Rupee is expected to depreciate gradually, exports have resumed growth. In the balance, there is a greater likelihood of higher industrial growth in the new fiscal. Your Company's management will continue to focus on new products, new markets and exports to sustain growth even as it implements plans to improve productivity across its businesses. More important, your Company's businesses are facing severe pressures on account of rising input costs (mainly, raw materials and energy) and, as such, increasing prices in 2018-19 will be an overarching priority.

#### MATERIAL CHANGES AND COMMITMENTS AFTER THE END OF FINANCIAL YEAR

There have been no material changes or commitments, affecting the financial position of the Company, which have occurred between the end of the financial year and the date of the Report.



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#### PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

The particulars of loans, guarantees and investments have been disclosed in the financial statements.

#### HUMAN RESOURCES

Employee relations were cordial and productive at all sites of your Company. At the end of the financial year, there were 1820 employees. During the year a new productivity enhancing wage agreement was concluded with the workers' union at Mora. Your Directors place on record their appreciation for the contribution made by all employees in the progress of your Company.

The Company follows the best practices in hiring and on-boarding of employees. The Company adopts a fair and transparent performance evaluation process. In order to improve organizational efficiency and employee engagement, various change initiatives were undertaken during the year. To ensure this and also to improve skill levels, employees participate in various training programmes and complete mandatory e-learning courses. One important initiative launched during the year was the adoption of Saint-Gobain Attitudes.

Your Company is committed to create and sustain a positive workplace environment, free from discrimination and harassment of any nature. The Company believes that all employees have a right to be treated with respect and dignity and has zero tolerance towards violations of its Code of Conduct, in general, and its sexual harassment policy, in particular. During the year, the Company received one complaint of sexual harassment and the same has been resolved by taking appropriate action.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO AND ENVIRONMENT

The information on conservation of energy, technology absorption and foreign exchange earnings and outgo stipulated under Section 134(3)(m) of the Act and read with Rule 8 of the Companies (Accounts) Rules, 2014, is set out in the Annexure 1 to this Report.

Your Company is committed to ensure a clean and green, pollution-free environment as well as a safe and healthy work place at all plant locations and work sites. Your Company strictly abides by the Saint-Gobain Group's Environment, Health and Safety Charter and the policies and procedures framed under it. All the plants of your Company are certified under ISO 9001, ISO 14001 and OHSAS 18001. These certifications and various awards are recognition of the efforts made and results achieved by your Company in improving the Environment, Health and Safety at all its work sites.

#### PARTICULARS OF EMPLOYEES

Disclosures pertaining to remuneration and other details as required under Section 197 of the Act read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 is annexed as Annexure 2(A) to this Report.

The Statement containing names of top ten employees in terms of remuneration drawn and the particulars of employees as required under Section 197(12) of the Act read with Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, is provided in a Annexure 2(B) forming part of this Report. Further, the Annual Report is being sent to the Members excluding the aforesaid Annexure 2(B). In terms of Section 136 of the Act, the said Annexure is open for inspection at the Registered Office of the Company. Any Member interested in obtaining copy of the same may write to the Company Secretary. The full Annual Report including the aforementioned information is available on the website of the Company, www.grindwellnorton.co.in.

#### PUBLIC DEPOSITS

The Company has not accepted any public deposits and, as such, no amount on account of principal or interest on public deposits was outstanding as on the date of the balance sheet.

#### DIRECTORS AND KEY MANAGERIAL PERSONNEL

In terms of the provisions of the Act, Mr. Pradip Shah, Mr. Keki M. Elavia and Mr. Shivanand Salgaocar have been appointed as Independent Directors at the Annual General Meeting ("AGM") held on July 23, 2014 for a term of five (5) consecutive years commencing from July 23, 2014. They have submitted a declaration that each of them meet the criteria of independence as provided in Section 149 (6) of the Act and Regulation 16(1) (b) of the Listing Regulations. There has been no change in circumstances affecting their status as an Independent Director during the year.

Due to other professional commitments, Mr. Jean-Pierre Floris resigned as a member of the Board with effect from December 7, 2017. The Directors place on record their appreciation for the valuable contribution made by him during his long tenure as a Director of your Company.



In accordance with the Act and the Articles of Association of the Company, Ms. Marie-Armelle Chupin, Director, retires by rotation and, being eligible, has offered herself for re-appointment. The Board recommends the re-appointment of Ms. Marie-Armelle Chupin. Her brief profile and her experience is disclosed in the Notice convening the AGM.

Pursuant to Section 203 of the Act, the Key Managerial Personnel of the Company are: Mr. Anand Mahajan, Managing Director, Mr. Krishna Prasad, Executive, Alternate Director to Ms. Marie-Armelle Chupin, w.e.f. May 23, 2017, Mr. Deepak Chindarkar, Chief Financial Officer and Mr. K. Visweswaran, Company Secretary. During the year, there has been no change in the Key Managerial Personnel.

None of the Directors or Key Managerial Personnel has any pecuniary relationships or transactions with the Company, other than salaries, commission, sitting fees and reimbursement of expenses incurred by them for the purpose of attending meetings of the Company.

#### FAMILIARISATION PROGRAMME FOR INDEPENDENT DIRECTORS

The purpose of the programme is aimed to familiarise the Independent Directors with the Company the nature of the industry in which the Company operates and the business model of the Company. The details of the familiarisation programme imparted to the Independent Directors are available on the Company's website at www.grindwellnorton.co.in/investor-information. The Independent Directors are regularly briefed with respect to the developments that are taking place in the Company and its operations.

#### NUMBER OF MEETINGS OF THE BOARD

The Board meets at regular intervals to review the Company's businesses and to discuss strategy and plans. A tentative annual calendar of meetings is circulated to the Directors in advance to enable them to plan their schedule and to ensure effective participation.

During the year, five board meetings were held and one meeting of Independent Directors was also held. The maximum interval between the board meetings did not exceed the period prescribed under the Act and the Listing Regulations.

#### COMMITTEES OF THE BOARD

During the year, in accordance with the Act and Regulation 18 to 21 of the Listing Regulations, the Board has constituted or reconstituted its Committees. Currently, the Board has the following Committees:

- Audit Committee
- Nomination and Remuneration Committee
- Stakeholders Relationship Committee
- Corporate Social Responsibility Committee
- Risk Management Committee
- Share Transfer Committee

Details of the Committees, their constitution, meetings and other details are provided in the Corporate Governance Report.

#### DIRECTORS' RESPONSIBILITY STATEMENT

To the best of their knowledge and belief and according to the information and explanations obtained, your Directors make the following statements in terms of Section 134 of the Act:

- i. that in the preparation of the annual financial statements for the year ended on March 31, 2018, the applicable accounting standards have been followed along with proper explanations relating to material departures, if any;
- ii. that such accounting policies have been selected and applied consistently and judgments and estimates have been made, that are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company at the end of the financial year on March 31, 2018, and of the profit of the Company for the year ended on that date;
- iii. that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;



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- iv. that the annual financial statements have been prepared on a 'going concern' basis;
- v. that proper internal financial controls are in place and that such internal financial controls are adequate and are operating effectively;
- vi. that proper systems to ensure compliance with the provisions of all applicable laws are in place and that such systems are adequate and are operating effectively.

With reference to the point number (v), the Board believes the Company has sound Internal Financial Controls ("IFC") commensurate with the nature and size of its business. However, business is dynamic and the IFC are not static, and evolve over time as the business, technology and fraud environment changes in response to competition, industry practices, legislation, regulation and current economic conditions. There will, therefore, be gaps in the IFC as business evolves. The Company has a process in place to continuously identify such gaps and implement newer and/or improved controls wherever the effect of such gaps would have a material effect on the Company's operations.

#### DISCLOSURE ON CONFIRMATION WITH THE SECRETARIAL STANDARDS

Your Company has devised proper systems to ensure compliance with the provisions of all applicable Secretarial Standards issued by The Institute of Company Secretaries of India and that such systems are adequate and operating effectively.

#### DIRECTORS' APPOINTMENT AND REMUNERATION

The Nomination and Remuneration Committee has laid down the criteria for Directors' appointment and remuneration. These are set out in the Nomination and Remuneration Policy which is annexed as Annexure 3 to this Report.

#### ANNUAL EVALUATION OF PERFORMANCE BY THE BOARD

The Board, on the recommendation of the Nomination and Remuneration Committee, has adopted a framework for performance evaluation of the Board, its committees, individual directors and the chairperson through a survey questionnaire. The survey questionnaire broadly covers various aspects of board functioning, composition of Board and its committees, culture, execution and performance of specific duties, obligation and governance. The performance of the Board, its committees, individual directors and chairperson were reviewed by the Board and Nomination and Remuneration Committee. The independent directors evaluated the performance of non-independent directors, chairperson and Board as a whole.

#### **RELATED PARTY TRANSACTIONS**

All related party transactions entered during the financial year were in the ordinary course of business and on an arm's length basis. During the year, the Company has not entered into any contract/arrangement/transaction with related parties which would be considered material as prescribed under the Act and Regulation 23 of the Listing Regulations.

Prior approval of the Audit Committee is obtained for all related party transactions. The Audit Committee monitors, on a quarterly basis, the related party transactions entered vis-à-vis the related party transactions approved by the Audit Committee.

The policy on related party transactions, as approved by the Board, is available on the website of the Company, www.grindwellnorton.co.in. There are no transactions that are required to be reported in Form AOC-2.

The details of the transactions with related parties are provided in the accompanying financial statements.

#### CORPORATE SOCIAL RESPONSIBILITY ("CSR")

It is your Company's belief that its primary goal is to serve the needs of its customers and, in the process of doing so, to generate employment, livelihood and income for all its stakeholders (suppliers, vendors, service providers, employees, lenders, shareholders etc.) and, at the same time, to contribute to the revenues of the Government. Further, it is your Company's belief that by pursuing its primary goal and by ensuring that its business practices meet the highest standards of corporate governance and ethics, it best fulfills its obligations and responsibility to the society. Against the backdrop of this belief, your Company is committed to implement the agenda set out in its CSR policy. The CSR policy and initiatives taken during the year, in the format prescribed under the Companies (Corporate Social Responsibility Policy) Rules, 2014, are set out in Annexure 4 to this Report. In accordance with Section 135 of the Act, a Corporate Social Responsibility Committee of the Board, having an Independent Chair, has been



constituted to monitor the CSR policy and programs. The amount spent on eligible CSR activity for the financial year 2017-18 was around 0.64% of the average profit of the Company during the three immediately preceding financial years.

#### **DIVIDEND DISTRIBUTION POLICY**

Dividend Distribution Policy of the Company as required under the Listing Regulations was adopted to set out the parameters and the circumstances that will be taken into account by the Board in determining the distribution of dividend to its shareholders. The policy is annexed as Annexure 5 to this Report and is also available on the Company's website at www.grindwellnorton.co.in.

#### **RISK MANAGEMENT POLICY AND INTERNAL FINANCIAL CONTROLS**

Your Company recognises that managing risk is an integral part of the good management practice and an essential element of good corporate governance. It aims to have a common, formalised and systematic approach for managing risk and implementing a risk management process across the Company. The intent of the policy is to ensure the effective communication and management of risk across all risk categories. The Company has identified elements of risk, which may threaten the existence and financial position of the Company, which are set out in the Management Discussion and Analysis Report.

The Company's Internal Financial Control systems are commensurate with the nature of its business, financial statements and the size and complexity of its operations. These are routinely tested and certified by the Statutory as well as Internal Auditors. Significant audit observations and follow up actions thereon are reported to the Audit Committee.

#### WHISTLE BLOWER POLICY AND VIGIL MECHANISM

Your Company has adopted and disseminated its Whistle Blower Policy to provide a secure environment and encourage employees to report unethical, unlawful or improper practices, acts or activities and to prohibit any adverse personnel action against those who report such practices, acts or activities, in good faith.

The Whistle Blower Policy is available on the website of the Company, www.grindwellnorton.co.in.

#### AUDITORS

#### a. Statutory Auditors

M/s. Price Waterhouse Chartered Accountants LLP (Firm Registration No. 012754N/N500016) were appointed as Statutory Auditors of your Company at the 67<sup>th</sup> AGM of the Company held on July 26, 2017 till the conclusion of the 72<sup>nd</sup> AGM of the Company to be held in the year 2022. As per provisions of the Section 139 of the Act, the appointment of Auditors is required to be ratified by the Members at every AGM.

In accordance with the Companies Amendment Act, 2017, enforced on May 7, 2018, by the Ministry of Corporate Affairs, the appointment of Statutory Auditors is not required to be ratified at every AGM.

#### b. Cost Auditor

In accordance with Section 148 of the Act and Rules framed thereunder, the cost audit records are maintained by the Company in respect of the products which are required to be audited. Your Directors, on recommendation of the Audit Committee, appointed M/s. Rao, Murthy & Associates, Cost Accountants (Firm Registration No. 000065), to conduct the audit of the cost records maintained by the Company for the financial year ending March 31, 2019. M/s. Rao, Murthy & Associates, Cost Accountants (Firm Rules framed thereunder furnished a certificate of their eligibility and consent for appointment.

In accordance with the provisions of Section 148(3) of the Act read with Rule 14 of the Companies (Audit and Auditors) Rules, 2014, the remuneration payable to the Cost Auditor as recommended by the Audit Committee and approved by the Board has to be ratified by the Members of the Company. Accordingly, an appropriate resolution forms part of the Notice convening the AGM. The Board seeks your support in approving the proposed remuneration of ₹ 2,00,000/- (Rupees two lakhs only) plus taxes and out of pocket expenses at actuals payable to the Cost Auditor for the financial year ending March 31, 2019.

M/s. Rao, Murthy & Associates, Cost Accountants, have vast experience in the field of cost audit and have conducted the audit of the cost records of the Company for the past several years.



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#### c. Secretarial Auditor

In accordance with Section 204 of the Act and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company has appointed M/s. Parikh & Associates, Company Secretaries, to undertake the Secretarial Audit of the Company for the financial year ended March 31, 2018. The Secretarial Audit Report for the financial year ended March 31, 2018 in Form No. MR-3 is set out in Annexure 6 of this Report.

The Board has also appointed M/s. Parikh & Associates, Company Secretaries as Secretarial Auditor to conduct Secretarial Audit of the Company for the financial year 2018-19.

#### **COMMENTS ON AUDITORS' REPORT**

There are no qualifications, reservations or adverse remarks or disclaimers made by M/s. Price Waterhouse Chartered Accountants LLP, Statutory Auditors, in their Auditors' Report and by M/s. Parikh & Associates, Secretarial Auditor, in their Secretarial Audit Report.

The Auditors have not reported any incident of fraud to the Audit Committee of the Company in the year under review.

#### **EXTRACT OF ANNUAL RETURN**

The extract of annual return in Form No. MGT-9 is attached as Annexure 7 to this Report. The extract of annual return is also available on the Company's website, www.grindwellnorton.co.in.

#### MANAGEMENT DISCUSSION AND ANALYSIS REPORT AND CORPORATE GOVERNANCE REPORT

As per Regulation 34, Schedule V of the Listing Regulations, the Corporate Governance Report with the Practising Company Secretaries' Certificate thereon and the Management Discussion and Analysis Report are annexed and forms part of this Report.

#### **BUSINESS RESPONSIBILITY REPORT**

In compliance with Regulations 34 of the Listing Regulations, a Business Responsibility Report is annexed as part of this Report.

#### SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS

There has been no significant and material orders passed by the regulators or courts or tribunals impacting the going concern status of the Company's operations in the future.

#### ACKNOWLEDGEMENTS

Your Directors take this opportunity to acknowledge, with sincere gratitude, the support of its esteemed customers, the strength it derives from its association with Compagnie de Saint-Gobain and its subsidiaries, the continued support and co-operation from its employees, Bankers and the loyalty of the large family of the Company's Dealers, Suppliers and valued Shareholders.

For and on behalf of the Board of Directors

PRADIP SHAH Chairman

ANAND MAHAJAN Managing Director

Mumbai, May 30, 2018



\_\_\_\_\_\_\_SAINT-GOBAIN

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO

#### (A) Conservation of energy:

Your Company is committed to ensure a clean, green, pollution-free environment as well as a safe and healthy work place at all plant locations and work sites. All the Plants of your Company are certified under the Integrated Management System. These certifications are recognition of the sustained efforts made by your Company in improving Environment, Health and Safety ("EHS") at all its sites. Your Company has taken various measures to conserve energy and resources.

#### (B) Technology absorption:

Your Company believes that technology absorption, adaptation and innovation is an on-going process. During the year, through various visits and interactions with the Saint-Gobain Research & Development ("R&D") centres, as well as other manufacturing locations, your Company has kept itself informed on the latest trends in technology related to the business of the Company. This has helped your Company to continuously improve the manufacturing processes, improve efficiencies and develop new products.

#### 1. Specific areas in which R&D was carried out by the Company:

(a) Abrasives	:	Bonded (including Thin Wheels) Coated (including Non-woven) Super Abrasives
(b) Ceramics	:	Silicon Carbide Grains

Refractories and Monolithics

#### 2. Benefits derived as a result of the above R&D:

Development of:

• High performance wheel for gear grinding

#### Improvements in:

- · Product safety of pedestal machine grinding wheels
- · EHS at manufacturing site by change of resin systems

#### 3. Future plans of action:

Technology adoption from Saint-Gobain Abrasives and other Saint-Gobain plants in identified priority areas, for development of new and improved products.

Development and utilization of advanced tools facilitated with enhanced grinding system solutions.

#### 4. Expenditure on R&D for the year ended March 31, 2018:

		(₹ crores)
(a)	Capital	Nil
(b)	Recurring	4.83
(c)	Total	4.83
(d)	Total R&D expenditure as % of Total turnover	0.34%

#### (C) Foreign exchange earnings and outgo:

Total earnings in foreign exchange for the financial year ended March 31, 2018 were ₹ 242.69 crores and the total outflow was ₹ 505.70 crores.



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# Annexure 2

- (A) Details pursuant to Section 197(12) of the Act read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.
  - 1. Ratio of remuneration of each Director to the median remuneration of all the employees of the Company for the financial year 2017-18 and percentage increase in remuneration of each Director, Chief Financial Officer and Company Secretary:

Sr. No.	Name of the Director/ Key Managerial Personnel and Designation	Remuneration for the financial year ended March 31, 2018 (₹ lakhs)	% of increase in remuneration in the financial year ended March 31, 2018	Ratio of remuneration of each director to median remuneration of employees
1.	Mr. Pradip Shah Chairman	19.30	26%	4
2.	Mr. Keki M. Elavia Non-Executive, Independent Director	19.60	26%	4
3.	Mr. Mikhil Narang Non-Executive Director	33.00	25%	6
4.	Mr. Shivanand Salgaocar Non-Executive, Independent Director	17.20	27%	3
5.	Mr. Anand Mahajan Managing Director	470.81	21%	92
6.	Mr. Krishna Prasad* Executive, Alternate Director	235.12	-	46
7.	Mr. Deepak Chindarkar Chief Financial Officer	164.00	22%	Not Applicable
8.	Mr. K. Visweswaran Company Secretary	74.31	21%	Not Applicable

\* Since, Mr. Krishna Prasad was appointed w.e.f. May 23, 2017, percentage increase in remuneration is not comparable and hence, not stated.

- 2. The percentage increase in the remuneration of the median employee for the financial year was 4.7%.
- 3. Average percentage increase made in the salaries of employees other than the Key Managerial Personnel in the financial year was 9.5%. The average increase made in the salaries of Key Managerial Personnel in the financial year was 15%, the higher increase in the remuneration was mainly due to performance based compensation. It may be noted that in the Company's case, the median remuneration is that of a unionised employee. A unionised employee's remuneration increases significantly in the year that a new wage agreement is concluded and, as such, the increase in median remuneration may vary significantly from year to year.
- 4. The number of permanent employees on the rolls of the Company as on March 31, 2018: 1820.
- 5. The key parameters for the variable component of remuneration paid to the Directors are considered by the Board of Directors based on the recommendations of Nomination and Remuneration Committee as per the Remuneration policy.
- 6. It is hereby affirmed that the remuneration paid is as per the Nomination and Remuneration policy of the Company.

#### (B) Details pertaining to employees as required under Section 197(12) of the Companies Act, 2013

Statement of Particulars of employees pursuant to Section 197(12) read with Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

Name	Age	Designation/ Nature of Duties	Remuneration (₹ lakhs)	Qualification	Commencement of Employment	Last Employment	Total Experience (Years)
Employed throug	ghout t	the year	·	·			·
Anand Mahajan	65	Managing Director	470.81	M.A. (Economics), MBA (USA)	June 1983	Project Consultant - State Bank of India	42
P. Natarajan	62	On deputation to SEPR-MD	273.52	B. Tech, PGDM (IIM)	April 2012	Managing Director - Sanmar Foundries Ltd	38
Krishna Prasad	56	Vice President, Ceramics & Plastics and Corporate Services	235.12	B.Sc. (Engg.), PGDM (IIM)	May 1990	Mech. Engineer - Fact Ltd.	32
Hari Singudasu	50	General Manager - Coated SOA	126.97	ICWA, PGDBM - Management, Diploma - Finance	January 1998	Sr. Executive (Finance) - Larsen & Toubro Ltd	21
Jean-Marc Hess	64	Deputy Chief Information Officer, Saint-Gobain	305.00	BTS, CNAM	November 2016	Saint-Gobain DSI Groupe, France	44
Deepak Chindarkar	54	Vice President, Finance & IT	164.00	B.Tech., CWA, MBA	June 1987	None	31
Samir Bou Obeid	46	Vice President, Abrasives India & Middle East	402.50	Chemical Engineer, Ecole Centrale Paris	June 2015	SEPR, France	23
Aju Varghese	50	Head - Information Technology	107.91	M.Sc.	November 1993	Programmer - SM Dyechem Limited	27
Employed for pa	rt of th	ne year					
Anupama Vaidya*	46	Vice President, Human Resources	65.21	BCA, MBA (Symbiosis)	June 2012	Vice President, Human Resource Lodha Group	23

#### Notes:

- 1. Total remuneration includes salary, commission, allowances, rent paid for providing accommodation, leave pay, group and accident insurance premium, Company's contribution to provident, superannuation and gratuity funds and also the monetary value of other perquisites.
- 2. All the above employees are employed on contractual basis.
- 3. Experience includes number of years of service elsewhere, if applicable.
- 4. None of the employees are related to any Director of the company.
- 5. None of the employees except Mr. Anand Mahajan, are covered under Rule 5(3)(viii) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 of Section 197 of the Companies Act, 2013. For the shareholding of Mr. Anand Mahajan, kindly refer the Form No. MGT-9.





# Annexure 3

# NOMINATION AND REMUNERATION POLICY

- (I) Policy for appointment of Director, Key Managerial Personnel ("KMP") and Senior Management Appointment Criteria, Performance Evaluation and Removal:
  - 1. The Director, KMP and Senior Management shall possess adequate qualification, experience and expertise and the following attributes/skills:
    - a) Cultural fit and personal values.
    - b) Vision and strategic management.
    - c) Change management and ability to influence change.
  - 2. An independent director shall have an impeccable reputation of integrity, deep expertise, insights and complementary skills and shall meet the requirements prescribed under the Companies Act, 2013 and the Listing Agreement.
  - 3. The Nomination and Remuneration Committee ("Committee") shall carry out an evaluation of performance of every Director, KMP and Senior Management on a yearly basis.
  - 4. Due to any reasons for disqualification mentioned in the Companies Act, 2013 or under any other applicable Act, Rules and Regulations thereunder, the Committee may recommend, to the Board, with reasons recorded in writing, the removal of a Director, KMP or Senior Management (subject to the provisions and compliance of the said Act, Rules and Regulations).

#### (II) Remuneration Policy for Directors, Key Managerial Personnel and other employees:

#### A. Non-Executive Director ("NED"), other than a director nominated by Compagnie de Saint-Gobain:

The sitting fee payable to the NEDs for attending the meetings of the Board and its Committees is based on the following criteria:

- a. For Board and Audit Committee meetings: sitting fees of ₹ 50,000 per meeting
- b. For all other Committee meetings: sitting fees of ₹ 30,000 per meeting.

The NEDs shall be paid commission up to an aggregate amount not exceeding 1% of the net profits of the Company for the year. The Company has no stock options and no plans to introduce stock options.

#### B. Managing Director, Key Managerial Personnel and other employees:

The Remuneration Policy of the Company recognizes and is based on position and performance. It is aimed at attracting and retaining high-caliber talent. The quantum of an employee's remuneration and its components varies across grades and is determined by industry practices and comparisons, qualifications, experience, responsibilities and performance. Most employees are covered by an incentive plan which is linked to the performance of the Department/Function/ Business / Company against annual objectives. The remuneration system maintains a balance between fixed and variable pay reflecting short and long term performance objectives appropriate to the working of the Company and its goals.

The Managing Director is eligible for commission up to an aggregate amount not exceeding 1% of the net profits of the Company for the year.

The Company has no stock option plans. Some of the employees are eligible for Performance Shares of Compagnie de Saint-Gobain and all employees are eligible to purchase shares of Compagnie de Saint-Gobain under the Employee Share Purchase Plan.

The above criteria and policies are subject to review by the Nomination and Remuneration Committee and the Board of Directors of the Company.



# Annexure 4

# CORPORATE SOCIAL RESPONSIBILITY POLICY

As a part of the Saint-Gobain Group, Grindwell Norton Limited ("GNO") has adopted the Group's Corporate Social Responsibility ("CSR") policy and adapted it to the Indian context. For the Group, CSR is at the heart of its strategy of sustainable development. CSR impacts every aspect of how it conducts its business and is far more than philanthropy.

Saint-Gobain's Corporate Social Responsibility Policy for India (http://www.saint-gobain.co.in) covers six broad areas of action:

- 1. Inventing and promoting sustainable buildings
- 2. Limiting our environmental impact
- 3. Encouraging employees' professional growth
- 4. Supporting local community development
- 5. Taking actions across the value chain
- 6. Ensuring that its business practices meet the highest standards of corporate governance and ethics

#### Within this, GNO's CSR agenda comprises of:

- 1. Limiting the impact of its operations, products and actions on the environment,
- 2. Supporting the Saint-Gobain India Foundation and local community development,
- 3. Ensuring that its business practices meet the highest standards of corporate governance and ethics, and
- 4. Taking action across the value chain to limit its impact on the environment and to spread good business practices.

#### Saint-Gobain India Foundation:

The Saint-Gobain India Foundation ("SGIF") is funded out of the profits of the Group's businesses in India. Each year, GNO contributes a certain percentage of its operating profit to SGIF. SGIF's primary aim is to enable life and livelihood through education of underprivileged children with a focus on educating the girl child. SGIF partners with NGOs having a proven track record.

#### Governance mechanism:

GNO's CSR Policy is framed and governed by the Board of Directors of the Company. The Board has constituted the CSR Committee comprising of an Independent Chair to monitor the policy and the programs from time to time and to ensure that they are in line with the Companies Act, 2013, and the Rules framed thereunder. The CSR Committee is responsible to review such programs and keep the Board apprised of the implementation status.

#### Implementation:

The Company's CSR programs shall be implemented by the Company personnel or through an external agency or through the Saint-Gobain India Foundation or any other trust or foundation.

#### **CSR Expenditure:**

CSR expenditure will include all direct and indirect expenditure incurred by the Company on CSR programmes undertaken in accordance with the approved CSR Plan.





(Flakha)

# ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY ("CSR") ACTIVITIES

1. A brief outline of the Company's CSR policy, including overview of the projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs:

As a part of the Saint-Gobain Group, Grindwell Norton Limited ("GNO") has adopted the group's Corporate Social Responsibility ("CSR") policy and adopted it to the Indian context. For the Group, CSR impacts every aspect of how it conducts business is about being a responsible corporate citizen and is far more than philanthropy. The Group's view of CSR is broad and covers more than what is envisaged under the Companies Act, 2013. In line with the Group's CSR policy, GNO's CSR agenda comprises of:

- · Limiting the impact of its operations, products and actions on the environment
- Supporting the Saint-Gobain India Foundation and local community development
- · Ensuring that its business practices meet the highest standards of corporate governance and ethics
- · Taking action across the value chain to limit its impact on the environment and to spread good business practices

The CSR policy and details of the programme are available on the website of the Company, www.grindwellnorton.co.in

#### 2. Composition of the CSR Committee:

Mr. Keki Elavia - Chairman

Mr. Laurent Guillot

Mr. Anand Mahajan

- 3. Average net profit of the Company for the last three financial years: ₹ 157,22.18 lakhs
- 4. Prescribed CSR Expenditure (two percent of the amount as in item 3 above): ₹ 314.44 lakhs

#### 5. Details of CSR spent during the financial year:

a. Total amount spent on CSR activities for the financial year was ₹101.19 lakhs. The manner in which the amount has been spent during the financial year is detailed below:

										(< lakns)		
SI.	CSR programs/	Sector in	Proj	ects/	Amount	Amount sp	ent on the	Cumulative	Amount spent			
No.	project / activity Identified	which the programs/ projects are	programs		programs outlay (budget)		outlay (budget) project /	projects/programs		expenditure up to the reporting		
		covered	Area	State	programs	Direct	Overheads	period	Direct	Agency		
					wise	Expenditure						
1.	Contribution to	Promotion of	NA	NA	101.19	101.19		305.14	305.14	-		
	corpus of Saint-	education										
	Gobain India											
	Foundation											
	TOTAL				101.19	101.19		305.14	305.14	-		

#### 6. Justification for spending lesser than the prescribed CSR expenditure:

GNO believes that its main purpose is to invest and to grow its businesses and while doing so to provide products, services and solutions that meet the needs of its customers, to generate direct and indirect employment, to contribute to the revenue of the Government and to meet the expectations of all other stakeholders. GNO also believes that the means are as important as the ends and as such, it will always act as a good corporate citizen and will ensure that its business practices meet the highest standards of corporate governance and ethics. GNO believes that it is by acting in this way and by fulfilling its purpose that GNO can best serve society. Having said this, GNO also considers that it is important to more directly contribute to improve the lives and livelihood of those who are less privileged. With this in mind, a few years ago, GNO, along with the other subsidiaries



of the Saint-Gobain Group in India, set up the Saint-Gobain India Foundation ("SGIF"). Each year, GNO contributes a certain percentage of its profit to the corpus of the SGIF. GNO is represented on the Board of SGIF and its management is involved in the working of SGIF.

- 7. In 2017-18, the Company has undertaken the implementation and monitoring of the CSR Policy as per the CSR agenda and Policy of the Company.
- 8. Details of a few of the Programs (near the Company's offices or sites) undertaken through the Saint-Gobain India Foundation:
  - a. Akanksha Foundation is an NGO that works primarily in the field of education for underprivileged children through Akanksha Schools. Akanksha adopts, manages and operates government schools in Mumbai. Saint-Gobain India Foundation supports 100 children at D.N. Nagar Municipal School, Mumbai.
  - b. Aseema is a Mumbai based NGO working for rights of underprivileged children living in the streets and in slum communities. It supports poorly functioning municipal schools and helps improved students learning. Saint-Gobain India Foundation has sponsored education of three classes of around 108 children at the Santacruz (West) Municipal School, Mumbai.
  - c. Parikrama aims at creating a sustainable model by effecting a fundamental change in the way the poor and marginally children are educated. Saint-Gobain India Foundation supports 123 students of Grade II, Grade III, Grade IX and Grade X in four schools in Bengaluru.
  - d. SOS Children's Villages of India is committed to the welfare of orphaned and abandoned children and provides shelter and education to such children. Saint-Gobain India Foundation supports 24 children at SOS village in Bengaluru.
  - e. Mathru Educational Trust for the blind is a non-profitable, Non-Governmental voluntary organization set up to provide fundamental confidence and economic stability to the children living in darkness. Saint-Gobain India Foundation supports the education and aid for 84 children.
  - f. Aashray, an NGO works for the development and rehabilitation support for girl children especially differently abled girl child belonging to the weaker sections in Mumbai. Saint-Gobain India Foundation supports education for 100 such girl children.
  - g. Helen Keller Institute for Deaf & Deafblind (HKIDB) is a premier institute for the education, training and rehabilitation of the Deaf and those who have Multiple Disabilities with Vision Impairment (MDVI), including Deaf blindness. Saint-Gobain India Foundation supports 45 children for their education and aids for education.
  - h. Saint-Gobain India Foundation also funded the construction of two classrooms for a village school near GNO's Bengaluru site. GNO's Projects Division supervised the construction.

#### For Grindwell Norton Limited

For and on behalf of the Corporate Social Responsibility Committee of Grindwell Norton Limited

ANAND MAHAJAN Managing Director

KEKI M. ELAVIA Chairman

Mumbai, May 30, 2018



# NORTON GRINDWELL NORTON LTD.

# Annexure 5 DIVIDEND DISTRIBUTION POLICY

#### 1. Objective:

The Objective of the policy is to appropriately reward its shareholders by sharing a portion of its profits after retaining sufficient funds for growth of the Company. The Company would ensure that the right balance is maintained between dividend payout and amount of profit to be retained for utilisation in the business.

#### 2. Parameters for declaration of Dividend:

- 2.1 In line with the objective, the Board of Directors of the Company shall consider the following internal and external factors before declaring or recommending a dividend to the shareholders:
  - a) Profit earned during the financial year
  - b) Capital expenditure requirements
  - c) Operating cash flows and treasury position
  - d) Cash retention for contingencies of an exceptional amount
  - e) Acquisitions or new investments requiring higher allocation of capital
  - f) Higher working capital requirements affecting free cash flow
  - g) External economic environment
  - h) Legal and regulatory framework

The Board may declare an interim dividend as and when it consider fit, and recommend a final dividend to the shareholders for their approval in the general meeting of the Company.

2.2 Circumstances under which dividend payout may or may not be expected:

The Board shall consider the factors provided above under para 2.1, before determination of any dividend payout after analyzing the prospective opportunities and threats, viability of the options of dividend payout or retention etc. The decision of dividend payout shall mainly be based on the aforesaid factors considering the balanced interest of the shareholders and the Company.

2.3 Manner of utilization of retained earnings:

The Board may retain earnings in order to make better use of the available funds and increase the value for the shareholders in the long run. The decision of utilization of the retained earnings of the Company shall be based on expansion plan, diversification, long term strategic plans or other such criteria as the Board may deem fit from time to time.

2.4 Parameters adopted with regard to various classes of shares:

At present, the issued and paid-up share capital of the Company comprises only equity shares. As and when the Company issues other kind of shares, the Board of Directors may suitably amend this Policy.

#### 3. Disclosure:

The Company shall make appropriate disclosures as required under the SEBI Regulations.

#### 4. General:

The Company reserves its right to alter, modify, add, delete or amend any of the provisions of this Policy. This policy shall be subject to revision / amendment in accordance with the relevant regulatory frame work. In case of inconsistency between the revision/amendment under regulatory frame and the provisions of this policy, then such revision/amendment shall prevail.

# Annexure 6

# FORM No. MR-3 SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED MARCH 31, 2018

(Pursuant to Section 204 (1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014)

#### To, The Members, **GRINDWELL NORTON LIMITED**

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Grindwell Norton Limited(hereinafter called the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company, the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, the explanations and clarifications given to us and the representations made by the Management, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on March 31, 2018, generally complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records made available to us and maintained by the Company for the financial year ended on March 31, 2018 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contract (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
  - (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 and The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014; (Not applicable to the Company during the audit period)
  - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; (Not applicable to the Company during the audit period)
  - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client; (Not applicable to the Company during the audit period)
  - (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; (Not applicable to the Company during the audit period) and
  - (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; (Not applicable to the Company during the audit period)
- (vi) Other laws applicable specifically to the Company namely:
  - a. Factories Act, 1948;
  - b. Labour Laws and other incidental laws related to labour and employees;
  - c. Industries (Development & Regulation) Act, 1991;
  - d. Acts and rules prescribed under prevention and control of pollution;
  - e. Acts relating to protection of IPR

We have also examined compliance with the applicable clauses of the following:

(i) Secretarial Standards issued by The Institute of Company Secretaries of India with respect to board and general meetings.



# NORTON GRINDWELL NORTON LTD.

(ii) The Listing Agreements entered into by the Company with National Stock Exchange of India Limited and BSE Limited read with the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, standards etc. mentioned above. However, the Company has spent an amount of ₹ 101.19 lakhs against the amount of ₹ 314.44 lakhs to be spent during the year towards Corporate Social Responsibility.

We further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice was given to all directors to schedule the Board Meetings. Agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Decisions at the Board Meetings were taken unanimously;

We further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period no events occurred which had bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines etc.

For **PARIKH & ASSOCIATES** Company Secretaries

Place: Mumbai Date: May 30, 2018

MITESH DHABLIWALA Partner FCS No: 8331CP No: 9511

This Report is to be read with our letter of even date which is annexed as Annexure A and Forms an integral part of this report.

### Annexure A

To, The Members, GRINDWELL NORTON LIMITED

Our report of even date is to be read along with this letter.

- 1. Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and process as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the process and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- 4. Where ever required, we have obtained the Management Representation about the Compliance of laws, rules and regulations and happening of events etc.
- 5. The Compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedure on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For Parikh & Associates Company Secretaries

MITESH DHABLIWALA Partner FCS No: 8331CP No: 9511

Place: Mumbai Date: May 30, 2018



# Annexure 7

# Form No. MGT-9 EXTRACT OF ANNUAL RETURN

as on the financial year ended on March 31, 2018 [Pursuant to section 92(3) of the Companies Act, 2013 and Rule 12(1) of the Companies (Management and Administration) Rules, 2014]

#### I. REGISTRATION AND OTHER DETAILS

i.	Corporate Identity Number (CIN):		L26593MH1950PLC008163
ii.	Registration Date	:	July 31, 1950
iii.	Name of the Company	:	Grindwell Norton Limited
iv.	Category / Sub-Category of the Company	:	Company having share capital
v.	Address of the registered office and contact details	:	5 <sup>th</sup> Level, Leela Business Park Andheri-Kurla Road, Marol, Andheri (East), Mumbai 400 059 Tel.: +91 22 4021 2121 Fax: +91 22 4021 2102 E-mail: sharecmpt.gno@saint-gobain.com
vi.	Whether listed Company	:	Yes
vii.	Name, Address and Contact details of Registrars and Transfer Agent, if any	:	TSR Darashaw Limited 6-10, Haji Moosa Patrawala Industrial Estate 20, Dr. E. Moses Road, Mahalaxmi, Mumbai 400 011 Tel.: +91 22 6656 8484 Fax: +91 22 6656 8494 E-mail: csg-unit@tsrdarashaw.com

#### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the Company shall be stated:-

SI. No.	Name and Description of main products / services	NIC Code of the Product/ service	% to total turnover of the Company
1.	Abrasives	23993	63.51%

#### III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

SI. No.	Name and address of the Company	CIN/GLN	Holding/ Subsidiary/ Associate	% of shares held	Applicable Section
1.	Compagnie de Saint-Gobain ("Saint-Gobain") Les Miroirs 18 Avenue d'Alsace F-92400 Courbevoie, France	Foreign Company	Ultimate Holding*	51.6*	2(46)
	* The Ultimate Holding Company (Saint-Gobain) ho	olds shares in the Company t	hrough the fol	lowing subs	idiaries:
	Saint-Gobain Abrasives Inc. 1 New Bond Street, P.O. Box – 15008 Worcester, MA 01615, USA	Foreign Company		26.8	
	Societe de Participations Financieres et Industrielles Les Miroirs, 18, Avenue D'Alsace 92096 La Defence Cedex, France	Foreign Company		24.5	
	Saint-Gobain India Private Limited Sigapi Aachi Building, Floor No 7, 18/3 Rukmini Lakshmipathy Road, Egmore Chennai, Tamil Nadu, India 600008	U26109TN1997PTC037875		0.3	
2.	Saint-Gobain Ceramic Materials Bhutan Private Limited L-14, Pasakha Industrial Estate P.O. Box no: 275, Pasakha, Bhutan	Foreign Company	Subsidiary	70.0	2(87)



# NORTON GRINDWELL NORTON LTD.

#### IV. SHAREHOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

#### (i) Category-wise Shareholding:

Sr. Cotorony of Showholdow	No. of Sha	No. of Shares held at the beginning of the year i.e. 01-04-2017				No. of Shares held at the end of the year i.e. 31-03-2018			
No. Category of Shareholders	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
A. Promoters									
(1) Indian									
a. Individuals / Hindu Undivided Family	8,078,770	0	8,078,770	7.30	7,485,256	0	7,485,256	6.76	(0.54
b. Central Government	0	0	0	0.00	0	0	0	0.00	0.0
c. State Government(s)	0	0	0	0.00	0	0	0	0.00	0.0
d. Bodies Corporate	300,000	0	300,000	0.27	300,000	0	300,000	0.27	0.0
e. Banks / Financial Institutions	0	0	0	0.00	0	0	0	0.00	0.0
f. Any Other (Trust)	0	0	0	0.00	0	0	0	0.00	0.0
Sub-Total (A) (1)	8,378,770	0	8,378,770	7.57	7,785,256	0	7,785,256	7.03	(0.54
(2) Foreign					I				
a. NRI - Individuals	0	0	0	0.00	0	0	0	0.00	0.0
b. Other- Individuals	0	0	0	0.00	0	0	0	0.00	0.0
c. Bodies Corporate	56,828,000	0	56,828,000	51.33	56,828,000	0	56,828,000	51.33	0.0
d. Banks / Financial Institutions	0	0	0	0.00	0	0	0	0.00	0.0
e. Any Other (specify)	0	0	0	0.00	0	0	0	0.00	0.0
Sub-Total (A) (2)	56,828,000	0	56,828,000	51.33	56,828,000	0	56,828,000	51.33	0.0
Total Shareholding of Promoter (A) = (A) (1) + (A) (2)	65,206,770	0	65,206,770	58.89	64,613,256	0	64,613,256	58.36	0.0
B. Public Shareholding	1								
(1) Institutions									
a. Mutual Funds	15,497,992	0	15,497,992	14.00	16,042,046	0	16,042,046	14.49	0.4
b. Banks / Financial Institutions	3,961	6,800	10,761	0.01	7,374	4,800	12,174	0.01	0.0
c. Central Government	0,001	0,000	0	0.00	0	0	0	0.00	0.0
d. State Government(s)	0	0	0	0.00	0	0	0	0.00	0.0
e. Venture Capital Funds	0	0	0	0.00	0	0	0	0.00	0.0
f. Insurance Companies	0	0	0	0.00	0	0	0	0.00	0.0
· · · · · · · · · · · · · · · · · · ·	1,049,532	1,200	1,050,732	0.00	2,400	1,200	3,600	0.00	(0.95
<u> </u>		0	1,030,732		2,400	0	0		
h. Foreign Venture Capital Investors	0		-	0.00	-			0.00	0.0
i. Any Other (specify) - FPIs-CORP	3,664,129	0	3,664,129	3.31	4,944,566	0	4,944,566	4.47	1.10
Sub-Total (B) (1)	20,215,614	8,000	20,223,614	18.27	20,996,386	6,000	21,002,386	18.97	0.70
(2) Non-Institutions	1								
a. Bodies Corporate	3,243,609	13,200	3,256,809	2.94	3,310,258	12,400	3,322,658	3,00	0.00
i) Indian	0	0	0	0.00	0	0	0	0.00	0.00
ii) Overseas	0	0	0	0.00	0	0	0	0.00	0.0
b. Individuals									
<ul> <li>i) Individual shareholders holding nominal share capital upto</li> <li>₹ 1 lakh</li> </ul>	6,423,384	1,264,950	7,688,334	6.94	6,168,044	1,081,298	7,249,342	6.56	(0.40
ii) Individual shareholders holding nominal share capital in excess of ₹ 1 lakh	12,260,846	2,400	12,263,246	11.08	12,394,532	2,400	12,396,932	11.20	0.1
c. Other (specify)									
Non Resident Indian	768,210	1,600	769,810	0.70	823,913	1,600	825,513	0.75	0.0
Trusts	1,311,417	0	1,311,417	1.18	1,309,913	0	1,309,913	1.18	0.0
Sub-Total (B) (2)	24,007,466	1,282,150	25,289,616	22.84	24,006,660	1,097,698	25,104,358	22.67	(0.17
Total Public Shareholding	44,223,080	1,290,150	45,513,230	41.11	45,003,046	1,103,698	46,106,744	41.64	0.5
(B) = (B) (1) + (B) (2) C. Shares held by Custodian for	0	0		0.00		0	0	0.00	0.0
GDRs & ADRs									0.0
Grand Total (A) + (B) + (C)	109,429,850	1,290,150	110,720,000	100.00	109,616,302	1,103,698	110,720,000	100.00	



#### (ii) Shareholding of Promoters:

			ing at the beg ar i.e. 01-04-2		Shareholding at the end of the year i.e. 31-03-2018				
SI. No.	Shareholder's Name	No. of Shares	% of total Shares of the Company	%of Shares Pledged/ encumbered to total Shares	No. of Shares	% of total Shares of the Company	% of Shares Pledged/ encumbered to total Shares	% change in share holding during the year	
	Saint-Gobain Group								
1.	Saint- Gobain Abrasives, Inc.	29,635,520	26.77	0.00	29,635,520	26.77	0.00	0.00	
2.	Societe De Participations Financieres et Industrielles	27,192,480	24.56	0.00	27,192,480	24.56	0.00	0.00	
3.	Saint-Gobain India Private Limited	300,000	0.27	0.00	300,000	0.27	0.00	0.00	
	Indian Promoters								
4.	Mrs. V.A. Mahajan	1,295,600	1.17	0.00	1,889,115	1.71	0.00	0.54	
5.	Mrs. K.M. Narang	1,110,000	1.00	0.00	1,703,515	1.54	0.00	0.54	
6.	Mr. Anand Mahajan	996,844	0.90	0.00	809,904	0.73	0.00	(0.17)	
7.	Late A.N. Sidhva* (Shares held by Ms. Nina Bharucha in Trust)	1,780,544	1.61	0.00	0	0.00	0.00	(1.61)	
8.	Mr. Aakil A. Mahajan	804,158	0.73	0.00	897,628	0.81	0.00	0.08	
9.	Ms. Ashaita A. Mahajan	763,558	0.69	0.00	857,028	0.77	0.00	0.08	
10.	Mr. Mikhil M. Narang	521,066	0.47	0.00	521,066	0.47	0.00	0.00	
11.	Mr. Danesh M. Narang	669,000	0.60	0.00	669,000	0.60	0.00	0.00	
12.	Mr. Malvinder C. Narang	138,000	0.12	0.00	138,000	0.12	0.00	0.00	
	Total	65,206,770	58.89	0.00	64,613,256	58.36	0.00	(0.54)	

#### (iii) Change in Promoters' Shareholding:

SI. No.	Shareholder's Name	Date	Reason		t the beginning e. 01-04-2017	Cumulative Shareholding during the year					
				No. of Shares	% of total Shares of the Company	No. of Shares	% of total Shares of the Company				
1.	SAINT- GOBAIN ABRASIVES, INC.										
	At the beginning of the year			29,635,520	26.77						
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/ transfer/bonus/sweat equityetc.,)	-	-	-	-	-	-				
	At the end of the year					29,635,520	26.77				
2.	SOCIETE DE PARTICIPATIONS FINANCIERES ET INDUSTRIELLES										
	At the beginning of the year			27,192,480	24.56						
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/ transfer/bonus/sweat equityetc.,)	-	-	-	-	-	-				
	At the end of the year					27,192,480	24.56				
3.	SAINT-GOBAIN INDIA PRIVATE LIMITED										
	At the beginning of the year			300,000	0.27						
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/ transfer/bonus/sweat equityetc.,)	-	-	-	-	-	-				
	At the end of the year					300,000	0,27				



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SI. No.	Shareholder's Name	Date	Reason	Shareholding a of the year i.e	• •		Shareholding the year					
				No. of Shares	% of total Shares of the Company	No. of Shares	% of total Shares of the Company					
4.	MRS. V.A. MAHAJAN	1	1									
	At the beginning of the year			1,295,600	1.17							
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/ transfer/bonus/sweat equityetc.,)	13-Oct-2017	Transmission of Shares from Late A.N. Sidhva	593,515	0.54	1,889,115	1.71					
	At the end of the year					1,889,115	1.71					
5.	MRS. K.M. NARANG											
	At the beginning of the year			1,110,000	1.00							
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/ transfer/bonus/sweat equityetc.,)	13-Oct-2017	Transmission of Shares from Late A.N. Sidhva	593,515	0.54	1,703,515	1.54					
	At the end of the year					1,703,515	1.54					
6.	MR. ANAND MAHAJAN											
	At the beginning of the year			996.844	0.90							
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/ transfer/bonus/sweat equity etc.,)	29-Sep-2017	Transfer (Gift to Mr. Aakil Mahajan and Ms. Ashaita Mahajan)	(186,940)	(0.17)	809,904	0.73					
	At the end of the year					809,904	0.73					
7.	LATE A.N. SIDHVA (SHARES HELD BY MS. NINA BH	ARUCHA IN T	RUST)*									
	At the beginning of the year			1,780,544	1.61							
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/ transfer/bonus/sweat equityetc.,)	13-Oct-2017	Transmission of Shares to Mrs. V.A. Mahajan, Mrs. K.M. Narang and Mrs. Nina Bharucha	(1,780,544)	(1.61)	0.00	0.00					
	At the end of the year					0.00	0.00					
8.	MR. AAKIL A. MAHAJAN		1									
	At the beginning of the year			804,158	0.73							
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/ transfer/bonus/sweat equityetc.,)	29-Sep-2017	Transfer (Gift from Mr. Anand Mahajan)	93,470	0.08	897,628	0.81					
	At the end of the year					897,628	0.81					
9.	MS. ASHAITA A. MAHAJAN		1	·								
	At the beginning of the year			763,558	0.69							
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/ transfer/bonus/sweat equityetc.,)	29-Sep-2017	Transfer (Gift from Mr. Anand Mahajan)	93,470	0.08	857,028	0.77					
	At the end of the year					857,028	0.77					



SI. No.	Shareholder's Name	Date	Reason	Shareholding a of the year i.	t the beginning e. 01-04-2017	Cumulative Shareholding during the year					
				No. of Shares	% of total Shares of the Company	No. of Shares	% of total Shares of the Company				
10.	MR. MIKHIL M. NARANG										
	At the beginning of the year			521,066	0.47						
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/ transfer/bonus/sweat equityetc.,)	-	-	-	-	-	-				
	At the end of the year					521,066	0.47				
11.	MR. DANESH M. NARANG										
	At the beginning of the year			669,000	0.60						
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/ transfer/bonus/sweat equityetc.,)	-	-	-	-	-	-				
	At the end of the year					669,000	0.60				
12.	MR. MALVINDER C. NARANG					· ·					
	At the beginning of the year			138,000	0.12						
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/ transfer/bonus/sweat equityetc.,)	-	-	-	-	-	-				
	At the end of the year					138,000	0.12				

\* The equity shares of the Company held by Late A. N. Sidhva (Shares held by Ms. Nina Bharucha in Trust) were transmitted to Mrs. V.A Mahajan, 5,93,515 equity shares; Mrs. K.M. Narang, 5,93,515 equity shares and Ms. Nina Bharucha, 5,93,514 equity shares. The reclassification of Ms. Nina Bharucha's shareholding from "Promoter category" to "Public category" was approved by the shareholders of the Company at the AGM of the Company held on Wednesday, July 26, 2017 and accordingly, the approval were also provided by the Stock Exchanges, NSE on December 19, 2017 and BSE Limited on January 10, 2018.

(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

SI.	Shareholder's Name	Date	Reason		ling at the f the year i.e. -2017	Cumulative Shareholding during the year	
No.				No. of Shares	% of total Shares of the Company	No. of Shares	% of total Shares of the Company
1.	SBI Mutual Fund						
	At the beginning of the year			5,539,439	5.00	-	-
	Date wise Increase/Decrease	01-Sep-2017	Transfer	11,051	0.01	5,550,490	5.01
	in Shareholding during the	15-Sep-2017	Transfer	54,310	0.05	5,604,800	5.06
	year specifying the reasons for Increase/ Decrease	09-Mar-2017	Transfer	(403,942)	(0.36)	5,200,858	4.70
	(e.g. allotment/transfer/bonus/ sweat equity etc.,)	16-Mar-2017	Transfer	(355,543)	(0.32)	4,845,315	4.38
	At the end of the year			-	-	4,845,315	4.38



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SI.	Sharahaldar'a Nama	Date	Reason		ling at the f the year i.e. -2017		Shareholding the year
No.	Shareholder's Name	Duit		No. of Shares	% of total Shares of the Company	No. of Shares	% of total Shares of the Company
2.	Sundaram Mutual Fund						
	At the beginning of the year			3,312,026	2.99	-	-
	Date wise Increase/Decrease	07-Apr-2017	Transfer	31,152	0.03	3,343,178	3.02
	in Shareholding during the year specifying the reasons for	09-Jun-2017	Transfer	130,312	0.12	3,473,490	3,14
	Increase/Decrease	16-Jun-2017	Transfer	3,879	0.00	3,477,369	3.14
	(e.g. allotment/transfer/bonus/ sweat equity etc.,)	18-Aug-2017	Transfer	320	0.00	3,477,689	3.14
		25-Aug-2017	Transfer	2,336	0.00	3,480,025	3.14
		01-Sep-2017	Transfer	3,217	0.00	3,483,242	3.15
		08-Sep-2017	Transfer	13,136	0.01	3,496,378	3.16
		15-Sep-2017	Transfer	43,181	0.04	3,539,559	3.20
		29-Sep-2017	Transfer	2,067	0.00	3,541,626	3.20
		06-Oct-2017	Transfer	2,544	0.00	3,544,170	3.20
		13-Oct-2017	Transfer	17,123	0.02	3,561,293	3.22
		20-Oct-2017	Transfer	1,518	0.00	3,562,811	3.22
		27-Oct-2017	Transfer	32,623	0.03	3,595,434	3.25
		31-Oct-2017	Transfer	14,930	0.01	3,610,364	3.26
		03-Nov-2017	Transfer	(199)	0.00	3,610,165	3.26
		24-Nov-2017	Transfer	(20,085)	(0.02)	3,590,080	3,24
		16-Feb-2018	Transfer	(172,304)	(0.16)	3,417,776	3.09
		16-Feb-2018	Transfer	172,235	0.16	3,590,011	3.24
		16-Mar-2018	Transfer	(364,074)	(0.33)	3,225,937	2.91
		16-Mar-2018	Transfer	(309,414)	0.28	3,535,351	3.19
		23-Mar-2018	Transfer	52,701	0.05	3,588,052	3.24
	At the end of the year			-	-	3,588,052	3.24
3.	HDFC Trustee Company Limit	ed					
	At the beginning of the year			3,040,000	2.75	-	-
	Date wise Increase/Decrease	21-Jul-2017	Transfer	(35,900)	(0.03)	3,004,100	2.71
	in Shareholding during the year specifying the reasons for	19-Jan-2018	Transfer	(15,600)	(0.01)	2,988,500	2.70
	Increase / Decrease	26-Jan-2018	Transfer	(108,000)	(0.10)	2,880,500	2.60
	(e.g. allotment/transfer/bonus/	02-Feb-2018	Transfer	(100,508)	(0.09)	2,779,992	2.51
	sweat equity etc.,)	16-Feb-2018	Transfer	(60,000)	(0.05)	2,719,992	2.46
		02-Mar-2018	Transfer	(99,979)	(0.09)	2,620,013	2.37
	At the end of the year					2,620,013	2.37
4.	UTI						
	At the beginning of the year			2,081,622	1.88	-	-
	Date wise Increase/Decrease	07-Apr-2017	Transfer	(27,000)	(0.02)	2,054,622	1.86
	in Shareholding during the	12-May-2017	Transfer	(10,000)	(0.01)	2,044,622	1.85
	year specifying the reasons for Increase /Decrease (e.g. allotment/transfer/bonus/ sweat equity etc.,)	09-Jun-2017	Transfer	(13,000)	(0.01)	2,031,622	1.83
		18-Aug-2017	Transfer	(33,030)	(0.03)	1,998,592	1.81
		06-Oct-2017	Transfer	7,000	0.01	2,005,592	1.81
		20-Oct-2017	Transfer	15,000	0.01	2,020,592	1.82
		10-Nov-2017	Transfer	18,000	0.02	2,038,592	1.84
		24-Nov-2017	Transfer	(50,000)	(0.05)	1,988,592	1.80
		24-Nov-2017	Transfer	75,164	0.07	2,063,756	1.86
		01-Dec-2017	Transfer	(30,000)	(0.03)	2,033,756	1.84



SI.	Shareholder's Name		Reason		ling at the f the year i.e. -2017		Shareholding the year
No.		Date		No. of Shares	% of total Shares of the Company	No. of Shares	% of total Shares of the Company
		01-Dec-2017	Transfer	42,087	0.04	2,075,843	1.87
		08-Dec-2017	Transfer	91,464	0.08	2,167,307	1.96
		15-Dec-2017	Transfer	(15,000)	(0.01)	2,152,307	1.94
		15-Dec-2017	Transfer	15,000	0.01	2,167,307	1.96
		22-Dec-2017	Transfer	23,630	0.02	2,190,937	1.98
		29-Dec-2017	Transfer	15,000	0.01	2,205,937	1.99
		12-Jan-2018	Transfer	40,000	0.04	2,245,937	2.03
		19-Jan-2018	Transfer	68,829	0.06	2,314,766	2.09
		26-Jan-2018	Transfer	(60,000)	(0.05)	2,254,766	2.04
		26-Jan-2018	Transfer	119,962	0.11	2,374,728	2.14
		02-Feb-2018	Transfer	(50,000)	(0.05)	2,324,728	2.10
		02-Feb-2018	Transfer	80,538	0.07	2,405,266	2.17
		09-Feb-2018	Transfer	22,019	0.02	2,427,285	2.19
		16-Feb-2018	Transfer	3,849	0.00	2,431,134	2.20
		23-Feb-2018	Transfer	67,933	0.06	2,499,067	2.26
		02-Mar-2018	Transfer	60,000	0.05	2,559,067	2.31
		09-Mar-2018	Transfer	607	0.00	2,559,674	2.31
		16-Mar-2018	Transfer	7,500	0.01	2,567,174	2.32
		30-Mar-2018	Transfer	5,981	0.01	2,573,155	2.32
	At the end of the year			-	-	2,573,155	2.32
5.	L&T Mutual Fund Trustee Lim	ited					
	At the beginning of the year			0.00	0.00	-	-
	Date wise Increase/Decrease	22-Sep-2017	Transfer	29,228	0.03	29,228	0.03
	in Shareholding during the	29-Sep-2017	Transfer	75,942	0.07	105,230	0.10
	year specifying the reasons for	06-Oct-2017	Transfer	1,264	0.00	106,494	0.10
	Increase / Decrease (e.g. allotment/transfer /	20-Oct-2017	Transfer	745	0.00	107,239	0.10
	bonus/ sweat equity etc.,)	31-Oct-2017	Transfer	17,154	0.02	124,393	0.11
		03-Nov-2017	Transfer	1,208	0.00	125,601	0.11
		10-Nov-2017	Transfer	4,640	0.00	130,241	0.12
		17-Nov-2017	Transfer	39,746	0.04	169,987	0.15
		24-Nov-2017	Transfer	45,950	0.04	215,937	0.20
		01-Dec-2017	Transfer	79,733	0.07	295,670	0.27
		08-Dec-2017	Transfer	4,659	0.00	300,329	0.27
		15-Dec-2017	Transfer	5,098	0.00	305,427	0.28
		22-Dec-2017	Transfer	14,596	0.01	320,023	0.29
		29-Dec-2017	Transfer	14,487	0.01	334,510	0.30
		05-Jan-2018	Transfer	4,518	0.00	339,028	0.31
		12-Jan-2018	Transfer	22,727	0.02	361,755	0.33
		12-Jan-2018	Transfer	58,619	0.02	420,374	0.33
		26-Jan-2018	Transfer	226,743	0.00	647,117	0.58
		02-Feb-2018	Transfer	220,743	0.20	869,000	0.38
		02-Feb-2018	Transfer	8,381	0.20	877,381	0.78
		16-Feb-2018	Transfer	10,442	0.01	887,823	0.79
		23-Feb-2018	Transfer	4,468	0.01	892,291	0.80
			110113101	4,400	0.00	032,231	0.01



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SI.	Shareholder's Name	-		beginning of	ding at the f the year i.e. I-2017		Cumulative Shareholding during the year	
No.		Date	Reason	No. of Shares	% of total Shares of the Company	No. of Shares	% of total Shares of the Company	
		09-Mar-2018	Transfer	5,859	0.01	983,297	0.89	
		16-Mar-2018	Transfer	647,427	0.58	1,630,724	1.47	
		23-Mar-2018	Transfer	201,536	0.18	1,832,260	1.65	
		30-Mar-2018	Transfer	12,746	0.01	1,845,006	1.67	
	At the end of the year			-	-	1,845,006	1.67	
6.	Nina G. Bharucha*				1		1	
	At the beginning of the year			1,171,136	1.06	-	-	
	Date wise Increase/Decrease in Shareholding during the year specifying the reasons for Increase/ Decrease (e.g. allotment/ transfer/ bonus/ sweat equity etc.,)	13-Oct-2017	Transmission of Shares from Late A.N. Sidhva	593,514	0.54	1,764,650	1.59	
	At the end of the year			-	-	1,764,650	1.59	
7.	Goldman Sachs India Limited							
	At the beginning of the year			1,690,254	1.53	-	-	
	Date wise Increase/Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/transfer/bonus/sweat equity etc.,)	07-Apr-2017	Transfer	2,451	0.00	1,692,705	1.53	
	At the end of the year			-	-	1,692,705	1.53	
8.	Gagandeep Credit Capital Priv	vate Limited			1		1	
	At the beginning of the year			1,046,688	0.95	-	-	
	Date wise Increase/Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/transfer/bonus/ sweat equity etc.,)	-	-	-	-	-	-	
	At the end of the year			-	-	1,046,688	0.95	
9.	Nemish S. Shah							
	At the beginning of the year			1,002,400	0.91	-	-	
	Date wise Increase/Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/transfer/bonus/ sweat equity etc.,)	-	-	-	-	-	-	
	At the end of the year			-	-	1,002,400	0.91	
10.	Karl Gayomard Bharucha					· · · · · · · · · · · · · · · · · · ·		
	At the beginning of the year			912,064	0.82	-	-	
	Date wise Increase/Decrease	04-Aug-2017	Transfer	(100,000)	(0.09)	812,064	0.73	
	in Shareholding during the	04-Aug-2017	Transfer	100,000	0.09	912,064	0.82	
	year specifying the reasons for Increase/Decrease	25-Aug-2017	Transfer	(2,000)	0.00	910,064	0.82	
	(e.g. allotment/transfer/bonus/	01-Sep-2017	Transfer	(2,000)	0.00	908,064	0.82	
	sweat equity etc.,)	08-Sep-2017	Transfer	(3,472)	0.00	904,592	0.82	
		15-Sep-2017	Transfer	(6,528)	(0.01)	898,064	0.81	
		22-Sep-2107	Transfer	(10,814)	(0.01)	887,250	0.80	



SI.	Shareholder's Name	Date	Reason	Shareholding at the beginning of the year i.e. 01-04-2017		Cumulative Shareholding during the year		
No.	Shareholder's Name	Date	Reason	No. of Shares	% of total Shares of the Company	No. of Shares	% of total Shares of the Company	
		29-Sep-2017	Transfer	(2,186)	0.00	885,064	0.80	
		30-Sep-2017	Transfer	(5,000)	0.00	880,064	0.79	
		06-Oct-2017	Transfer	(300)	0.00	879,764	0.79	
		13-Oct-2017	Transfer	(2,727)	0.00	877,037	0.79	
		20-Oct-2017	Transfer	(5,973)	(0.01)	871,064	0.79	
		27-Oct-2017	Transfer	(4,000)	0.00	867,064	0.78	
		31-Oct-2017	Transfer	(2,000)	0.00	865,064	0.78	
		03-Nov-2017	Transfer	(1,966)	0.00	863,098	0.78	
		10-Nov-2017	Transfer	(2,034)	0.00	861,064	0.78	
		17-Nov-2017	Transfer	(2,000)	0.00	859,064	0.78	
		24-Nov-2017	Transfer	(5,200)	0.00	853,864	0.77	
		01-Dec-2017	Transfer	(800)	0.00	853,064	0.77	
		02-Mar-2018	Transfer	(159)	0.00	852,905	0.77	
		16-Mar-2018	Transfer	(841)	0.00	852,064	0.77	
		30-Mar-2018	Transfer	(730)	0.00	851,334	0.77	
	At the end of the year			-	-	851,334	0.77	

\* The equity shares of the Company held by Late A. N. Sidhva (Shares held by Ms. Nina Bharucha in Trust) were transmitted to Mrs. V.A Mahajan, 5,93,515 equity shares; Mrs. K. M. Narang, 5,93,515 equity shares and Ms. Nina Bharucha, 5,93,514 equity shares. The reclassification of Ms. Nina Bharucha's shareholding from "Promoter category" to "Public category" was approved by the shareholders of the Company at the AGM of the Company held on Wednesday, July 26, 2017 and accordingly, the approval were also provided by the Stock Exchanges, NSE on December 19, 2017 and BSE Limited on January 10, 2018.

<sup>(</sup>v) Shareholding of Directors and Key Managerial Personnel:

SI.	Name	Date	Reason	beginning o	ding at the f the year i.e. -2017	Cumulative Shareholding during the year	
No.	Name	Date	Reason	No. of Shares	% of total Shares of the Company	No. of Shares	% of total Shares of the Company
1.	<b>Mr. Anand Mahajan,</b> Managing Director	·	·	·	· · · · · · · · · · · · · · · · · · ·		
	At the beginning of the year			996,844	0.90		
	Date wise increase/decrease in shareholding during the year specifying the reasons for increase/ decrease (e.g. allotment/transfer/ bonus/sweat equityetc.)	29-Sep-2017	Transfer (Gift to Mr. Aakil Mahajan and Ms. Ashaita Mahajan)	(186,940)	(0.17)	809,904	0.73
	At the end of the year					809,904	0.73
2.	Mr. Mikhil Narang, Director						
	At the beginning of the year			521,066	0.47		
	Date wise increase/decrease in share holding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer/bonus/sweat equityetc.)	-	-	-	-		-



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SI.	Name	Name Date Reas	Desser	beginning o	Shareholding at the beginning of the year i.e. 01-04-2017		Cumulative Shareholding during the year	
No.			Reason	No. of Shares	% of total Shares of the Company	No. of Shares	% of total Shares of the Company	
	At the end of the year					521,066	0.47	
3.	Mr. Deepak Chindarkar, Chief Financial Officer			-	· /			
	At the beginning of the year			Nil	-	-	-	
	Date wise increase/decrease in shareholding during the year specifying the reasons for increase/ decrease (e.g. allotment/transfer/ bonus/sweat equityetc.)			-	-	-	-	
	At the end of the year			-	-	Nil	-	
4.	<b>Mr. K. Visweswaran,</b> Company Secretary				11		1	
	At the beginning of the year			Nil	-	-	-	
	Date wise Increase/Decrease in Shareholding during the year specifying the reasons for Increase/Decrease (e.g. allotment/transfer/bonus/sweat equity etc.)			-	-	-	-	
	At the end of the year			-	_	Nil	_	

## V. INDEBTEDNESS

## Indebtedness of the Company including interest outstanding/accrued but not due for payment:

				(₹ lakhs)
	Secured Loan excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year				
(i) Principal Amount	Nil	272.07	Nil	272.07
(ii) Interest due but not paid	Nil	Nil	Nil	Nil
(iii) Interest accrued but not due	Nil	Nil	Nil	Nil
Total [(i)+(ii)]	Nil	272.07	Nil	272.07
Change in Indebtedness during the financial year				
Addition	Nil	Nil	Nil	Nil
Reduction	Nil	272.07	Nil	272.07
Net Change	Nil	272.07	Nil	272.07
Indebtedness at the end of the financial year				
(i) Principal Amount	Nil	Nil	Nil	Nil
(ii) Interest due but not paid	Nil	Nil	Nil	Nil
(iii) Interest accrued but not due	Nil	Nil	Nil	Nil
Total [(i)+(ii)]	Nil	Nil	Nil	Nil



## VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

## A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

				(₹ lakhs)
SI. No.	Particulars of Remuneration	Krishna Prasad (Executive, Alternate Director)	Anand Mahajan (Managing Director)	Total Amount
1.	Gross salary			
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	208.35	233.72	442.07
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	26.77	20.06	46.83
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	-	-	-
2.	Stock Option	-	-	-
3.	Sweat Equity	-	-	-
4.	Commission	-	-	-
	as % of profit	-	217.03	217.03
	others, specify	-	-	-
5.	Others, please specify	-	-	-
	Total (A)	235.12	470.81	705.93
	Ceiling as per the Act		5% of net profit	

## B. Remuneration to other directors:

						(₹ lakhs)			
01				Total					
SI. No.	Particulars of Remuneration	Pradip Shah	Shivanand Salgoacar	Keki M. Elavia	Mikhil Narang	Amount			
1.	Independent Directors								
	Fee for attending board/committee meetings	4.30	2.20	4.60	-	11.10			
	Commission	15.00	15.00	15.00	-	45.00			
	Others, please specify	-	-	-	-	-			
	Total (1)	19.30	17.20	19.60	-	56.10			
2.	Other Non-Executive Directors								
	Fee for attending board/committee meetings	-	-	-	3.00	3.00			
	Commission	-	-	-	30.00	30.00			
	Others, please specify	-	-	-	-	-			
	Total (2)	-	-	-	33.00	33.00			
	Total (B) = (1+2)					89.10			
	Total Managerial Remuneration					795.03			
	Overall Ceiling as per the Act		11	% of net profits	S				

The Company has not paid any sitting fees and / or commission to Mr. Jean-Pierre Floris, Mr. Patrick Millot, Ms. Marie-Armelle Chupin, and Mr. Laurent Guillot, Non-Executive Directors of the Company, who are employees of Saint-Gobain Group.



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## C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD:

				(₹ lakhs)			
		Key Managerial Personnel(s)					
SI. No.	Particulars of Remuneration	Mr. Deepak Chindarkar (Chief Financial Officer)	Mr. K. Visweswaran (Company Secretary)	Total Amount			
1.	Gross salary						
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	157.96	74.31	232.27			
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	6.04	-	6.04			
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	-	-	-			
2.	Stock Option	-	-	-			
3.	Sweat Equity	-	-	-			
4	Commission						
	as % of profit	-	-	-			
	others, specify	-	-	-			
5.	Others, please specify	-	-	-			
	Total	164.00	74.31	238.31			

## VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

						(₹ lakhs)
		Section of the Companies Act	Brief Description	Details of Penalty/ Punishment/ Compounding fees imposed	Authority [RD/ NCLT/Court]	Appeal made, if any (give details)
Α.	Company					
	Penalty					
	Punishment					
	Compounding					
В.	Directors					
	Penalty			NIL		
	Punishment					
	Compounding					
С.	Other officers in default					
	Penalty	/				
	Punishment					
	Compounding					

## MANAGEMENT DISCUSSION AND ANALYSIS REPORT

## **GENERAL REVIEW**

\_\_\_\_\_\_\_SAINT-GOBAIN

Grindwell Norton Limited ("GNO") is one of the subsidiaries of Compagnie de Saint-Gobain ("Saint-Gobain"), a transnational group with its headquarters in Paris and with Sales of Euro 40.8 billion in 2017. Saint-Gobain's businesses fall into four broad sectors of activity: Construction Products, Flat Glass, High Performance Materials and Building Distribution. GNO's businesses are part of the High Performance Materials sector of activity. In GNO, the businesses are divided into two major segments:

- 1. Abrasives
- 2. Ceramics & Plastics

## **BUSINESS ENVIRONMENT**

The new Index for Industrial Production witnessed low growth during first half of the financial year 2017-18. Since November 2017, there has been a strong pick-up in growth. A number of factors have contributed to this: completion of the GST transition, re-stocking of depleted channel inventories, relatively low inflation and a stable exchange rate, an increase in exports.

### **ABRASIVES SEGMENT REVIEW**

## **Products & Plants**

Bonded Abrasives are most commonly available in the form of wheels. They are also available in other shapes such as segment, sticks etc., and are used for various applications ranging from polishing or lapping to removing high quantities of materials. Bonded Abrasives are used in precision applications such as lapping, honing, super-finishing, race grinding, thread grinding, fluting, OD grinding, ID grinding, surface grinding etc. They are also used in rough applications such as snagging, cutting-off, burr removal weld preparation etc. Bonded Abrasives are used by a very large number of users cutting across several industries like Steel, Bearings, Auto Ancillaries, Auto OEMs, Cutting Tools, Needle, Razor, Rice Polishing & General Engineering etc. The variety is very high and there are a lot of custom built, Make to Order products. GNO makes over 15,000 different products in a year.

Thin Wheels are predominantly Cutting and Grinding Wheels used for cutting, deburring and weld-removing.

Super Abrasives are made of diamond (synthetic or natural) or Cubic Boron Nitride and are used in precision applications.

Coated Abrasives products are engineered composites comprising of a backing, a bond system and abrasive grains and are designed for material removal and surface preparation. Coated Abrasives products are available in various shapes like discs, belts, rolls etc., to suit a wide gamut of surface preparation and polishing applications. Non-Woven Abrasives, which are a part of Coated, also cater to consumer market in scouring applications. In industrial applications, Non-Woven products are used for a high level of finish.

GNO offers the widest range of cutting-edge Abrasive products to the Indian market, Made in India or sourced from other plants of Saint-Gobain. Saint-Gobain has a strong backward integration when it comes to Abrasives as the Grains & Powders Division manufactures high-end Abrasive grains. Besides, Saint-Gobain has its own in-house, strong Research and Development ("R&D") and is uniquely positioned in the Abrasives industry, as it can leverage the capability of developing grain technologies suited for Abrasives applications.

The Abrasives business has four manufacturing sites: Mora (near Mumbai), Bengaluru, Nagpur and Bated (Himachal Pradesh). All the sites are certified under ISO 9001, ISO 14001 and OHSAS 18001.

## Industry

The Abrasives industry currently has two major players offering a full range of Abrasive products, one of which is GNO. GNO has a leadership position in several product-market segments. Apart from the two major players in the market, there are a few mediumsized players and a number of small local players. Besides, imports from China are present in many categories, particularly at the low end. Some of the players from Europe and Japan have their agents and/or distributors to service mainly the precision grinding or polishing or surface preparation segments. In the case of Coated Abrasives, a few important international players have set up conversion facilities. Also, most of the Power Tool players are now focusing on developing their accessories business which



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includes Thin Wheels and some Coated Abrasives. The market, over a period of time, has become highly price sensitive. Over the past few years, import of low cost products with acceptable quality has substantially increased. Unscrupulous trade practices by some of the players give them undue cost advantage. Key success factors are good quality, cost, innovation, differentiation, service and capability to provide total grinding solutions.

## Development & Outlook

Saint-Gobain is a major player worldwide in Abrasives. It has a strong product portfolio, a strong R&D set-up with projects in both basic and applied areas and global reach, with plants and marketing/sales organizations all over the world. GNO benefits from being a part of such an organization, in terms of access to all developments in products and process technology, sourcing of products and development of exports.

Over the past few years, the growth in manufacturing and mining has been moderate to low and this has affected the Abrasives Business. Demonetisation towards the end of 2016 had a lingering effect. Implementation of the Goods and Services Tax Act, 2017 ("GST") from July'17 created certain uncertainty both leading upto it and in the immediate aftermath thereof. This also led to price corrections mostly on the lower side. However, during 2017-18, there was a strong revival of the Auto and Steel sectors. On the other hand, there was still little or no improvement in private investment and in project activity. Besides, the Construction sector continued to have a low level of activity. Consequently, volume growth was below expectations and whatever growth was there it was mainly on account of new products and new markets (including export markets). While efforts were made to increase product prices, in a competitive and low-growth and low inflationary market, success was limited and the increase was below expectations. Under these circumstances, the business delivered a reasonable performance with improvements in several areas.

The "Next Level" initiative continued to engage the employees at all levels and there was progress on several dimensions. In addition, working capital, in general, and the quality of receivables and inventory, in particular, were in good shape. All in all, the Abrasives business strengthened its market and its financial position during the financial year.

Looking ahead, the short term outlook is better than it has been in the recent past. However, rising input and energy costs could be a dampener.

Having said that, the medium term outlook is positive and the business is well-placed to benefit from growth of the industrial economy as and when this takes place. Under these circumstances, in the current fiscal, the business will focus on growing volumes (new products, new markets-domestic and export) and on increasing prices while continuing to work on World Class Manufacturing and on implementing various marketing programmes and The Next Level initiatives.

## **Risks & Concerns**

- (i) Industry & Market: The Abrasives business caters to a number of industries such as Steel, Automobiles, Auto Components, General Metal Fabrication, Construction and Woodworking. The dependence on any single industry segment is less than 15%. Demand for Abrasive products can get affected if all sub-segments of the industry perform badly at the same time. Normally, this happens in an economic slowdown. There are a number of large customers serviced directly and there are several dealers to service small and medium customers. The largest customer accounts for less than 3% of the total sales and the largest dealer also accounts for less than 3% of the total sales. In order to minimize the impact of a domestic downturn, GNO has been putting in efforts to develop export markets and will continue to do so. Export sales are not concentrated in any single country, but are spread over several countries.
- (ii) Technology: Abrasives have been used over a very long period of time and technological changes in terms of applications are gradual. GNO Abrasives is well positioned to anticipate and take advantage of these technological changes as Saint-Gobain is a World Leader in Abrasives with a very strong R&D Centre in the USA with regional R&D centers located elsewhere (including a Centre in India). Both basic and applied research takes place at these R&D centers. GNO has full access to all the research and technology developments.
- (iii) Competition: The Abrasives Market has clearly been evolving from two major players to multi-players. The competitive landscape has become much more dynamic. With the economies in Europe growing very slowly, the attention of many global players has turned towards India and China. On the other hand, cheap but decent quality imports from China have started to flood the markets in India in last few years and now they are expanding more rapidly. Likewise, the Power Tool sellers too have become more active in offering Abrasive accessories. Thus on the one hand we have competition from the high end European manufacturers and on the other, from the low end Chinese imports. Hence it is important to be differentiated as well as highly competitive to stay ahead in the market. To meet the growing challenges in the market, the business will have to continue to invest in technology, capacities and capabilities and provide superior solutions.



## **CERAMICS & PLASTICS SEGMENT REVIEW**

The main businesses in this segment are:

- (i) Silicon Carbide;
- (ii) High Performance Refractories;
- (iii) Performance Plastics.

## (i) SILICON CARBIDE ("SiC")

## **Product & Plant**

Silicon Carbide grains are used primarily as raw material in the manufacture of Abrasives, Refractories and for stone polishing. SiC is manufactured at the plant located at Tirupati in Andhra Pradesh. SiC is also manufactured by the Company's subsidiary, Saint-Gobain Ceramic Materials Bhutan Private Limited, at its plant near Phuentsholing in Bhutan. Both the plants are certified under ISO 9001, ISO 14001 and OHSAS 18001.

### Industry

In the domestic market there are three main players (including GNO) in the SiC business. GNO is the market leader. This market is also catered to by imports, mainly from China and Vietnam. The key requirements for success in the industry are quality and cost competitiveness. Entry barriers are high by way of capital investment and technology.

## **Development & Outlook**

The Silicon Carbide business had another difficult year. Domestic demand for SiC continued to be stable. The business lost further market share to imports (primarily from Vietnam/China). Exports improved over last year particularly in the second half. The inflow of low priced imports from Vietnam and China put increasing downward pressure on domestic prices for most of the year. Prices, however, started firming up in the last quarter. It is not clear if this trend will continue. On the supply side, production at your Company's Tirupati Plant was better than previous year in the first half, thanks to higher energy availability from APGPCL (Andhra Pradesh Gas Power Corporation Limited), on account of improved availability of gas.Further, prices of key raw materials increased significantly during the fiscal year.

Although from an external perspective, the outlook for the business in 2018-19 continues to be uncertain, the worst seems to be over. The demand and supply situation should be stable or improve, while prices are likely to rise. Input prices are also expected to be stable around current levels. The focus in 2018-19 will be on price improvement and cost management. In the medium term, the business needs to find an economically viable source of crude to grow.

## **Risks & Concerns**

The major short term risk is posed by aggressive pricing by competitors from China and Vietnam even as input costs (mainly, raw petroleum coke) rise, thus squeezing margins. From a medium term perspective, the major risk is that of rising electricity costs which may make it unviable to produce SiC crude at Tirupati.

## (ii) HIGH PERFORMANCE REFRACTORIES ("HPR")

## **Products / Plants**

Refractories are used for processing ferrous and non-ferrous metals, as kiln furniture to fire ceramic wares, as filtering media, as wear resistance material and also as body and vehicle protection plates. GNO manufactures (mainly) silicon carbide refractories and high alumina monolithics. GNO offers complete solutions with expertise in design, engineering and manufacturing of refractory systems for most of the demanding, high temperature and wear applications. In the monolithics business , we also provide installation training and support as part of our product-service package. HPR has two plants: one is located at Bengaluru and other at Halol, near Vadodara, in Gujarat. Both the plants are certified under ISO 9001, ISO 14001 and OHSAS 18001.



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## Industry

GNO's High Performance Refractories Business caters to specialised refractory and ceramic product applications that straddle across industry segments like primary and secondary metal (ferrous / non-ferrous) production, Heat Treatment, Waste to Energy Conversion, Insulators, Abrasives, Porcelain and Sanitary-ware. Specialised ceramic product based solutions are also used for Armour application (protection of human and vehicular bodies) and applications that require resistance to wear.

## **Development & Outlook**

The financial year 2017-18 was a good year for the business with strong growth in domestic volumes and even stronger growth in exports. Margins, however, came under pressure, as input prices increased sharply, while raising product prices was difficult. Several growth opportunities have been identified and developed in the Foundry, Iron & Steel and Wear Resistance segments in the domestic market and in the Ceramic and Foundry segment in export markets. In 2018-19, the Foundry and Iron & Steel markets (both domestic & exports) and Porcelain Dinnerware in the export markets will be the main drivers of growth.

### **Risks & Concerns**

Continued low investment in new projects will adversely impact growth. Product acceptance and competitive pricing will continue to be critical in export markets.

## (iii) PERFORMANCE PLASTICS ("PPL")

#### Product, Plant & Industry

The Performance Plastics business produces and markets more than 800 standard and custom-made polymer products through three business segments: Engineered Components ("ENC"), Fluid Systems ("FLS") and Composites ("CMP"). Each demonstrates innovation, responsiveness to customer needs and polymer expertise.

The major product lines in PPL are Bearings, Seals, Tubing & Hoses, Films, Fabrics and Foams. The major markets addressed are Automotive, Oil & Gas, Life Sciences, Construction, Energy and General Industrial.

GNO has a plant for ENC and FLS products situated at Bengaluru. This plant is certified under ISO 9001, ISO 14001, OHSAS 18001 and TS 1694.

### **Development & Outlook**

The major growth drivers are:

- 1. New products and new markets
- 2. Success in new applications
- 3. Broad-basing of existing applications and markets
- 4. Specification driven approvals at customers

The PPL business had an excellent year helped by steady growth in the Composites and Automotive segments. One of the key markets for the Plastics business is the automotive passenger vehicle market which witnessed growth in 2017-18. The focus has been on defending our high share in conventional applications, while trying to grow new applications. Composites business witnessed good overall growth by identifying new applications and competition conversion. The Oil & Gas segment again declined in this financial year. The life sciences business, witnessed a slowdown in growth on account of FDA-related stoppages at some of our pharmaceutical customers. The main aim of the business in 2018-19 would be to strengthen its position in existing markets, while accelerating growth in new markets in the industrial, life sciences and construction segments. On the operations front, plans are being made to accelerate localization initiatives and to improve the cost position of the business in key growth segments.

The key for growth of the PPL business is to have a well-trained, technical sale and application engineering organizations with good market coverage in order to identify and develop new applications and deliver high growth. Building such teams will continue to be a key priority for the business.



### **Risks & Concerns**

Demand stagnation in key markets like Automotive, Life Sciences and Oil & Gas is a major risk. Depreciation of the Rupee is also a risk as the business is import-intensive. Aggressive pricing action by competition (including low-cost Chinese imports) in certain segments is another risk.

## **Risks & Concerns – Others**

### 1. Financial

GNO's financial management has always been governed by prudent policies, based on conservative principles. Currently, GNO is a debt-free Company. All the commercial transactions entered into by GNO in foreign currencies are managed by hedging them appropriately to minimize the exchange risk of the currency. GNO has a well-defined and structured treasury operation, with the emphasis being on security.

## 2. Legal & Statutory

Contingent Liabilities: Details of Contingent Liabilities are in the Notes forming part of the financial statements.

Statutory Compliance: GNO ensures statutory compliance of all applicable laws and is committed to timely payment of statutory dues.

## HUMAN RESOURCES

GNO's Human Resources (HR) policy aims to create a work environment that is conducive for the professional and personal development of its employees. GNO continued to invest in training people in Environment, Health and Safety and in World Class Manufacturing and to provide an environment in which employees can give their best and realize their full potential. At the end of the financial year, there were 1820 employees.

## **OVERALL PERFORMANCE**

After a difficult first half and following the implementation of the GST, the economy witnessed strong growth from November 2017 onwards. For GNO, the results of the second half were much better than the first half. During the year under review, your Company's sales and operating profit registered a robust growth of 12.6% and 25.9% respectively.

## INTERNAL CONTROL SYSTEMS

GNO has an effective internal control environment which ensures that the businesses and operations are managed efficiently and effectively, assets are safeguarded, regulatory requirements are complied with and transactions are recorded after appropriate authorizations. The efficacy of the internal control systems is validated by Internal as well as the Statutory Auditors. The Company's strong and independent internal audit function performs regular audits. Every quarter the significant audit findings, the corrective steps recommended and their implementation status are presented to the Audit Committee.

## SEGMENT FINANCIALS

GNO has identified two segments in line with the Accounting Standards on Segment Reporting. The segments are Abrasives and Ceramics & Plastics.

## **CAUTIONARY STATEMENT**

The Management Discussion and Analysis Report contains a few forward looking statements based on the information and data available with the Company and assumptions with regard to the economic environment, the government policies etc. The Company cannot guarantee the validity of assumptions and performance of the Company in the future. Hence, it is cautioned that the actual results may differ from those indicated, expressed or implied in this report.



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## **CORPORATE GOVERNANCE REPORT**

## 1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

Grindwell Norton Limited ("GNO"), a member of the 'Saint-Gobain' group, is committed to the highest standards of fair, ethical and transparent governance practices. The corporate governance policies followed by GNO are intended to ensure transparency in all its dealings.

The Company recognizes the importance of strong corporate governance which is a vital mechanism for investor protection.

## 2. BOARD OF DIRECTORS

## **Composition:**

As on March 31, 2018, the Company has eight Directors. Of the eight Directors, seven are Non-Executive Directors out of which three are Independent Directors. The Chairman of the Board is an Independent, Non-Executive Director. The Company also has one Executive, Alternate Director.

The Board has an optimal mix of professionalism, knowledge and experience. The composition of the Board is in conformity with Regulation 17 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations").

None of the Directors on the Board hold Directorships in more than twenty companies or in more than ten public companies. Further, none of them is a member of more than ten committees or chairman of more than five committees across all the public companies in which he or she is a Director. Necessary disclosures regarding committee positions in other public companies as on March 31, 2018, have been made by the Directors. None of the Directors are related to each other.

All the Independent Directors have confirmed that they meet the criteria as mentioned under Regulation 16 of the Listing Regulations and Section 149 of the Companies Act, 2013 ("Act"). The maximum tenure of the Independent Director is in compliance with the Act. Independent Directors do not hold office as an Independent Director in more than seven listed companies. The details of the familiarisation programme imparted to Independent Directors are available on the Company's website at http://www.grindwellnorton.co.in/investor-information.

## Meetings of the Board:

Five Board meetings were held during the year and the gap between two consecutive meetings did not exceed one hundred and twenty days.

The dates on which the said meetings were held are as follows:

May 23, 2017; July 26, 2017; November 1, 2017; December 7, 2017 and February 2, 2018.

Necessary quorum was present for all the meetings.

During the year, information as mentioned in Schedule II, Part A of the Listing Regulations has been placed before the Board for its consideration. The Board periodically reviews compliance reports of all laws applicable to the Company, prepared by the Company.



The names and category of the Directors, their attendance at Board meetings held during the year and number of Directorships and committee chairmanships/memberships held by them in other public and private companies as on March 31, 2018, are given below:

Name of the Director	Category	Number of Board Meetings during the year 2017-18		Whether attended last AGM held on July 26, 2017	Number of Directorship held (including GNO) <sup>#</sup>		Number of Committee positions held in public companies (including GNO)*	
		Held	Attended		Public	Private	Chairman	Member
Mr. Pradip Shah DIN 00066242 (Chairman)	Independent, Non-Executive	5	5	Yes	9	7	1	7
Ms. Marie-Armelle Chupin DIN 00066499	Non-Executive	5	1	No	2	-	-	1
Mr. Keki M. Elavia DIN 00003940	Independent, Non-Executive	5	5	Yes	10	3	5	5
Mr. Patrick Millot DIN 00066275	Non-Executive	5	1	No	1	-	-	-
Mr. Mikhil Narang DIN 02970255	Promoter, Non-Executive	5	5	Yes	1	1	-	1
Mr. Shivanand Salgaocar DIN 00001402	Independent, Non-Executive	5	4	Yes	1	18	1	-
Mr. Laurent Guillot DIN 07412302	Non-Executive	5	1	Yes	1	-	-	-
Mr. Krishna Prasad** (Alternate Director to Ms. Marie-Armelle Chupin)	Executive	5	3	Yes	1	-	-	-
Mr. Anand Mahajan (Managing Director)	Promoter, Executive	5	5	Yes	3	3	1	2

Video/tele-conferencing facilities are also used to facilitate Directors to participate in the meetings.

- <sup>#</sup> Excluding foreign companies and companies under Section 8 of the Act.
- \* The information related to committee positions held as stated above, pertains to the audit committee and stakeholders relationship committee in accordance with the provisions of Regulation 16 of the Listing Regulations.
- \*\* Appointed as an Alternate Director w.e.f May 23, 2017.

## 3. COMMITTEES OF THE BOARD

## A. AUDIT COMMITTEE

The audit committee is constituted in line with the provision of Section 177 of the Act and Regulation 18 of the Listing Regulations.

### Terms of Reference:

- To act in accordance with the terms of reference specified in writing by the Board.
- To recommend the appointment, re-appointment and if required, the replacement or removal of the various auditors of the Company and the remuneration and terms of appointment thereof.



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- To approve payment to statutory auditors for any other services rendered by the statutory auditors.
- To review and monitor the auditor's independence and performance, and effectiveness of the audit process.
- To examine the financial statement and the auditors' report thereon.
- To approve transactions of the Company with related parties and any subsequent modification thereof.
- To scrutinize inter-corporate loans and investments.
- To undertake valuation of undertakings or assets of the Company, wherever it is necessary.
- To evaluate internal financial controls and risk management systems.
- To review/monitor with the management, the statement of uses/application of funds raised through an issue (public issue, rights issue, preferential issue etc.,), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- To call for the comments of the auditors about internal control systems, the scope of audit, including the observations of the auditors.
- To review financial statement before their submission to the Board and discuss any related issues with the internal and statutory auditors and the management of the Company.
- To have oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- To review with the management, the annual financial statements and auditor's report thereon before submission to the Board for approval, with particular reference to:
  - Matters required to be included in the Director's Responsibility Statement to be included in the Board's Report in terms of Clause (c) of sub-section 3 of section 134 of the Companies Act, 2013;
  - > Changes, if any, in accounting policies and practices and reasons for the same;
  - > Major accounting entries involving estimates based on the exercise of judgment by management;
  - Significant adjustments made in the financial statements arising out of audit findings;
  - > Compliance with listing and other legal requirements relating to financial statements;
  - > Disclosure of any related party transactions; and
  - > Qualifications in the draft audit report.
- To review with the management, the quarterly financial statements before submission to the Board for approval.
- To review, with the management, performance of statutory and internal auditors and adequacy of the internal control systems.
- To review the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- To discuss with internal auditors any significant findings and follow-up thereon.
- To review the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board.
- To discuss with statutory auditors, before the audit commences about the nature and scope of audit and post-audit, to ascertain any area of concern.



- To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.
- To review the functioning of the Whistle Blower mechanism.
- To approve the appointment of CFO (i.e. the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience and background, etc., of the candidate.
- To carry out any other function as is mentioned in terms of reference of the Audit Committee.
- To review the financial statements, in particular, the investments made by the unlisted subsidiary Company.
- To have power to obtain professional advice from external sources and have full access to information contained in the records of the Company.
- To seek information and have direct access to any employees, Directors, Key Managerial Personnel's to perform its functions effectively.
- To secure attendance of outsiders with relevant expertise, if it is considered necessary.
- To invite such of the executives as it considers appropriate to be present at the meetings, but on occasion may also meet without the presence of any executives of the Company.
- To review the appointment, removal and terms of appointment of Chief Internal Auditor.
- The Committee shall also conduct an annual review of the adequacy of the Terms of Reference and recommend any proposed changes to the Board for approval.

#### Composition:

The composition of the audit committee and the details of meetings attended by its members are given below:

Name	Category	Number of mee year 20 <sup>4</sup>	neetings during the 2017-18	
		Held	Attended	
Mr. Keki M. Elavia (Chairman)	Independent, Non-Executive	4	4	
Mr. Pradip Shah	Independent, Non-Executive	4	4	
Mr. Anand Mahajan	Promoter, Executive	4	4	

Mr. Keki M. Elavia, an Independent Director, is the Chairman of the committee. Mr. Keki M. Elavia is B.Com. (Hons), FCA, CFE. He retired as a senior partner of M/s. Kalyaniwalla & Mistry, Chartered Accountants, after an association of more than 40 years.

The members of the committee are well versed in finance matters, accounts and general business practices. The Vice President – Finance & IT, Internal Auditor and the Statutory Auditors are invitees to the meetings of the committee. The Company Secretary acts as the secretary to the audit committee.

Mr. Keki M. Elavia, Chairman of the committee was present at the previous Annual General Meeting ("AGM") of the Company held on July 26, 2017.

#### Meetings of the Audit Committee:

During the year ended March 31, 2018, four audit committee meetings were held. The dates on which the said meetings were held are as follows:

May 23, 2017; July 26, 2017; November 1, 2017 and February 2, 2018.

Necessary quorum was present for all the meetings.



## NORTON GRINDWELL NORTON LTD.

## B. NOMINATION AND REMUNERATION COMMITTEE

The nomination and remuneration committee is constituted in line with the provisions of Section 178 of the Act and Regulation 19 of the Listing Regulations.

## Terms of Reference:

- To formulate criteria for appointment of Directors and remuneration including criteria for determining qualification, positive attributes and independence of a Director.
- To formulate evaluation criteria for assessment of performance of Board and its committees.
- To formulate, review and recommend nomination and remuneration policy to the Board.
- To recommend to the Board, the commission payment to Non-Whole-Time Directors (other than the Nominee Directors of Compagnie de Saint-Gobain ("CSG")) and to the executive directors.
- To identify candidates who are qualified to become Directors or who may be appointed in senior management positions and recommending to the Board their appointment and/or removal.
- To review and determine all elements of the remuneration package of Executive Directors.
- Such other matters as the Board may, from time to time, request the committee to examine and recommend/approve.

## **Composition:**

The composition of the nomination and remuneration committee and details of the meetings attended by its members are given below:

Name	Category		Number of meetings during the year 2017-18		
		Held	Attended		
Mr. Keki M. Elavia (Chairman)	Independent, Non-Executive	2	2		
Mr. Pradip Shah	Independent, Non-Executive	2	2		
Mr. Jean-Pierre Floris*	Non-Executive	1	-		
Mr. Lauren Guillot**	Non-Executive	1	-		

\* Mr. Jean-Pierre Floris, Non-Executive Director, resigned w.e.f. December 7, 2017.

\*\* Mr. Laurent Guillot, Non-Executive Director, was appointed as a member of the committee through circular resolution passed by the Board on December 22, 2017.

## Meetings of the Nomination and Remuneration Committee:

Two meetings of the nomination and remuneration committee was held during the year on May 23, 2017 and February 2, 2018.

## Nomination and Remuneration Policy:

In accordance with Section 178 of the Act, the committee has framed a nomination and remuneration policy and same is set out as Annexure 3 to the Board's Report.

## Performance evaluation criteria for Independent Directors:

The Board, on recommendation of the nomination and remuneration committee, has adopted a framework for performance evaluation of the Board, its committees, individual directors and the chairperson through a survey questionnaire. The survey questionnaire broadly covers various aspects of Board functioning, composition of Board and its committees, culture, execution and performance of specific duties, obligation and governance.



### Pecuniary relationship or transaction of Non-Executive Directors vis-à-vis the Company:

Apart from receiving Director's sitting fees and commission, the Non-Executive Directors of the Company do not have any pecuniary relationships or transactions with the Company.

Mr. Mikhil Narang is a member of the Indian Promoters' Group. Mr. Patrick Millot, Ms. Marie-Armelle Chupin and Mr. Laurent Guillot are employees of Saint-Gobain Group.

### Details of the Remuneration to the Directors for the financial year ended March 31, 2018 are given below:

#### **Executive Directors:**

### (i) All elements of remuneration package i.e. salary, benefits, perquisites, profit commission, pension etc.:

Mr. Anand Mahajan: ₹ 470.81 lakhs.

Mr. Krishna Prasad: ₹ 235.12 lakhs.

### (ii) Fixed component and performance linked incentives along with the performance criteria:

Fixed component is paid as salary and other perquisites. In addition, a profit commission, if applicable, is paid within the maximum ceiling on remuneration.

#### (iii) Service contracts, notice period, severance fees:

The appointment of Executive Directors is by virtue of their employment with the Company as management employees and therefore, their terms of employment are governed by the applicable policies at the relevant point in time.

#### (iv) Stock Option:

Presently, the Company does not have a scheme for grant of stock options either to the Managing Director or to any other employees.

#### Non-Executive Directors:

The Non-Executive Directors other than the nominee directors of CSG are paid sitting fees of ₹ 50,000 per meeting for Board and audit committee and ₹ 30,000 for its other committees. On the recommendation of the nomination and remuneration committee, the Board has approved the increase in sitting fees from ₹ 30,000 to ₹ 50,000 per meeting for Board and audit committee meetings, with effect from November 1, 2017.

The shareholder of the Company at the 67<sup>th</sup> AGM held on July 26, 2017, have approved payment of commission upto 1% of the net profits of the Company to its Non-Executive Directors (other than Nominee Directors of CSG) for a period of five years commencing from April 1, 2018. Out of the total commission payable, about 60% of the amount is paid to the Non-Independent Director(s) and the balance 40% is paid to Independent Directors based on the allocation approved by the Board of Directors.

The details of sitting fees (paid) and commission (payable) to Non-Executive Directors are as follows:

			(₹ lakhs)
Name	Sitting Fees	Profit Commission	Total
Mr. Pradip Shah	4.30	15.00	19.30
Mr. Keki M. Elavia	4.60	15.00	19.60
Mr. Shivanand Salgaocar	2.20	15.00	17.20
Mr. Mikhil Narang	3.00	30.00	33.00

. . . .



## NORTON GRINDWELL NORTON LTD.

## Equity Shares held by Non-Executive Directors:

Mr. Mikhil Narang holds 5,21,066 equity shares of the Company, which represents 0.47% of total paid-up capital of the Company. No other Non-Executive Director hold any equity shares in the Company.

## C. STAKEHOLDERS RELATIONSHIP COMMITTEE

The stakeholders relationship committee is constituted in line with the provisions of Section 178 of the Act and Regulation 20 of the Listing Regulations.

## **Composition:**

The composition of the stakeholders relationship committee and the details of meetings attended by its members are given below:

Name	Category	Number of meetings during the year 2017-18	
		Held	Attended
Mr. Shivanand Salgaocar (Chairman)	Independent, Non-Executive	2	2
Mr. Mikhil Narang	Promoter, Non-Executive	2	2
Mr. Anand Mahajan	Promoter, Executive	2	2

## Meetings of Stakeholders Relationship Committee:

During the year ended March 31, 2018, two meetings of the stakeholders relationship committee were held on July 26, 2017 and February 2, 2018.

Necessary quorum was present for all the meetings.

Mr. K. Visweswaran, Company Secretary also functions as the Compliance Officer.

## Details of investor complaints received and redressed during the year 2017-18 are as follows:

Opening balance	Received during the year	Resolved during the year	Closing balance
0	2	2	0

## D. CORPORATE SOCIAL RESPONSIBILITY ("CSR") COMMITTEE

The CSR committee is constituted in line with the provision of Section 135 of the Act. The committee has an independent chair to monitor the CSR policy and programs and to ensure that they are in line with the Act and Rules framed thereunder. The CSR policy and initiatives taken during the year are set out as Annexure 4 to the Board's Report and also disseminated through the website of the Company, www.grindwellnorton.co.in.

## **Composition:**

The composition of CSR committee and details of meetings attended by its members are given below:

Name	Category		tings during the 017-18
		Held	
Mr. Keki M. Elavia (Chairman)	Independent, Non-Executive	1	1
Mr. Jean-Pierre Floris*	Non-Executive	1	-
Mr. Laurent Guillot**	Non-Executive	-	-
Mr. Anand Mahajan	Promoter, Executive	1	1

\* Mr. Jean-Pierre Floris, Non-Executive Director, resigned w.e.f. December 7, 2017.

\*\* Mr. Laurent Guillot, Non-Executive Director, was appointed by the Board as a member of the committee on February 2, 2018.



## Meeting of the Corporate Social Responsibility Committee:

One meeting of the CSR committee was held during the year on May 23, 2017.

## E. RISK MANAGEMENT COMMITTEE

The Risk Management Committee is constituted in line with the Regulation 21 of the Listing Regulations. The committee has formulated risk management policy of the Company which is integrated with internal control system in line with the Saint-Gobain internal control and risk management system. The broad framework of the committee is to identify and analyse main identifiable risk, control activities proportionate to the risks, communication and implementation, and on-going monitoring and a regular review of the process.

## **Composition:**

The Composition of risk management committee and details of meetings attended by its members are given below:

Name	Category		tings during the 017-18
		Held	Attended
Mr. Laurent Guillot (Chairman)	Non-Executive	1	-
Mr. Mikhil Narang	Promoter, Non-Executive	1	1
Mr. Anand Mahajan	Promoter, Executive	1	1

\* Mr. Jean-Pierre Floris, Non-Executive Director, resigned w.e.f. December 7, 2017.

\*\* Mr. Laurent Guillot, Non-Executive Director, was appointed by the Board as Chairman of the committee on February 2, 2018.

## Meeting of the Risk Management Committee:

One meeting of the risk management committee was held during the year on March 29, 2018.

## F. SHARE TRANSFER COMMITTEE

The Company has a share transfer committee of Directors comprising of Mr. Shivanand Salgaocar (Independent, Non-Executive) as the Chairman, Mr. Mikhil Narang (Promoter, Non-Executive) and Mr. Anand Mahajan (Promoter, Executive) as its members.

Necessary quorum was present for all the meetings.

The share transfer committee meets as often as required to approve share transfers, issue of duplicate share certificate, issue of share certificate in lieu of request for renewal by the shareholders and transmission, which are noted at subsequent board meetings.

## G. SEPARATE MEETING OF INDEPENDENT DIRECTORS

A separate meeting of the Independent Directors was held on February 2, 2018 without the attendance of Non-Independent Directors and members of the management. The said meeting was attended by all the Independent Directors of the Company.



## NORTON GRINDWELL NORTON LTD.

## 4. GENERAL BODY MEETINGS

## (a) Annual General Meetings:

Date and Time	Venue	Special Resolutions passed
August 4, 2015 at 3:00 p.m.	M.C. Ghia Hall Bhogilal Hargovindas Building 18/20, Kaikushru Dubash Marg (Rampart Row), Mumbai 400 001	None
July 28, 2016 at 3:00 p.m.	M.C. Ghia Hall Bhogilal Hargovindas Building 18/20, K. Dubash Marg Kala Ghoda, Mumbai 400 001	None
July 26, 2017 at 11:00 a.m.	M.C. Ghia Hall Bhogilal Hargovindas Building 18/20, K. Dubash Marg Kala Ghoda, Mumbai 400 001	Yes <b>Payment of Commission to Non-Whole-time Directors</b> The Non-Whole-Time Directors (excluding the Directors who are nominees of Compagnie de Saint-Gobain or its subsidiaries) be paid commission to be divided amongst them in such a manner as the Board of Directors may from time to time determine based on the recommendation from the Nomination and Remuneration Committee of such sum not exceeding 1% of the net profit of the Company computed in the manner prescribed under the provisions of the Companies Act, 2013 for a period not exceeding five (5) years commencing from April 1, 2018.

(b) Postal Ballot: No Postal Ballot was conducted during the year 2017-18.

## 5. MEANS OF COMMUNICATION

### **Quarterly Financial Results and Publications:**

The unaudited quarterly, unaudited half-yearly and audited annual financial results are approved by the Board of Directors and published in The Economic Times and Maharashtra Times.

The results are also displayed on the website of the Company, www.grindwellnorton.co.in. The presentation made to institutional investors and analysts are also displayed on the Company's website, www.grindwellnorton.co.in.

## 6. GENERAL SHAREHOLDERS' INFORMATION

## (a) Annual General Meeting ("AGM"):

Day & Date	:	Thursday, July 26, 2018
Time	:	3:00 p.m.
Venue	:	M.C. Ghia Hall, Bhogilal Hargovindas Building, 18/20, K. Dubash Marg, Kala Ghoda, Mumbai 400 001

## (b) Financial Year: The Company's financial year begins on April 1 and ends on March 31 every year.

#### Calendar of Financial Results for 2017-18:

(i) First Quarter Results	: July/Augus	t 2018
(ii) Half-yearly Results	: October/No	ovember 2018
(iii) Third Quarter Results	: January/Fe	bruary 2019
(iv) Results for the year ending March 31, 2019	: April/May 2	019

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## (c) Date of Book Closure:

Friday, July 20, 2018 to Thursday, July 26, 2018 (both days inclusive).

## (d) Date of payment of Dividend:

The dividend, if approved by the Members, shall be paid/credited on and from Monday, July 30, 2018.

## (e) Listing on Stock Exchange(s):

BSE Limited ("BSE"), Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001.

National Stock Exchange of India Limited ("NSE"), Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai 400 051.

The annual listing fees of BSE and NSE have been paid for the year 2018-2019.

## (f) Stock Code/Symbol/International Securities Identification Number ("ISIN"):

NSE	:	GRINDWELL
BSE	:	506076
ISIN FOR NSDL/CDSL	:	INE536A01023

## (g) Corporate Identity Number ("CIN") of the Company:

L26593MH1950PLC008163

(h) Market Price Data: High, Low during each month in the last financial year and performance in comparison to BSE Sensex (broad based index):

Month	NSE		BSE		Sensex	
	High (₹)	Low (₹)	High (₹)	Low (₹)	Sensex High	Sensex Low
April 2017	394.10	347.65	393.25	347.95	30133.35	29319.10
May 2017	405.60	379.15	404.15	372.50	31159.40	29858.80
June 2017	409.50	386.20	413.00	383.35	31311.57	30834.32
July 2017	436.40	412.75	436.85	412.75	32514.94	31209.79
August 2017	420.70	371.35	419.30	373.80	32575.17	31213.59
September 2017	422.40	397.45	422.95	398.50	32423.76	31159.81
October 2017	475.25	419.25	473.10	412.05	33266.16	31497.38
November 2017	523.45	469.65	523.00	469.40	33731.19	32760.44
December 2017	547.65	508.10	543.05	503.50	34056.83	32597.18
January 2018	564.60	516.65	560.10	516.85	36283.25	33793.38
February 2018	515.40	498.20	515.25	500.00	35906.66	33703.59
March 2018	515.50	490.25	517.15	487.45	34046.94	32596.54



# NORTON GRINDWELL NORTON LTD.

## (i) Registrars and Transfer Agents:

TSR Darashaw Limited ("TSRDL") 6-10, Haji Moosa Patrawala Industrial Estate 20, Dr. E. Moses Road, Mahalaxmi, Mumbai 400 011 Telephone: + 91 22 6656 8484 Fax: + 91 22 6656 8494 E-mail: csg-unit@tsrdarashaw.com Website: www.tsrdarashaw.com

For the convenience of the shareholders based on the following cities, transfer documents and letters will also be accepted at the following branches/agencies of TSRDL:

- a. Branches of TSRDL:
- TSR Darashaw Limited 503, Barton Centre, 5<sup>th</sup> Floor 84, Mahatma Gandhi Road Bengaluru 560 001 Telephone: + 91 80 2532 0321 Fax: + 91 802558 0019 E-mail: tsrdlbang@tsrdarashaw.com
- TSR Darashaw Limited Tata Centre, 1<sup>st</sup> Floor
   43, Jawaharlal Nehru Road Kolkata 700 071
   Telephone: + 91 33 2288 3087
   Fax: + 91 33 2288 3062
   E-mail: tsrdlcal@tsrdarashaw.com
- b. Agent of TSRDL:

Shah Consultancy Services Limited 3, Sumatinath Complex, Pritam Nagar Akhada Road, Ellisbridge Ahmedabad 380 006 Telefax: + 91 79 2657 6038 E-mail: shahconsultancy8154@gmail.com

- TSR Darashaw Limited Bungalow No. 1, 'E' Road Northern Town, Bistupur Jamshedpur 831 001 Telephone: + 91 657 2426 616 Fax: + 91 657 2426 937 E-mail: tsrdljsr@tsrdarashaw.com
- TSR Darashaw Limited Plot No. 2/42, Sant Vihar Ansari Road, Daryaganj New Delhi 110 002 Telephone: + 91 11 2327 1805 Fax: + 91 11 2327 1802 E-mail: tsrdldel@tsrdarashaw.com

## (j) Share Transfer System:

Transfer of shares held in physical form are processed by TSR Darashaw Limited and approved by the Share Transfer Committee.

#### (k) Shareholding Pattern as on March 31, 2018:

Category	Number of Shareholders	Number of Shares	Percentage
Promoters:			
Foreign	2	56,828,000	51.33
Indian	9	7,785,256	7.03
Insurance Companies & Banks	8	12,174	0.01
UTI & Mutual Funds	42	16,042,046	14.49
NRIs, OCBs FIIs and FPI	497	5,773,679	5.21
Domestic Companies and Trusts	311	4,632,571	4.18
Resident Individuals	14,544	19,646,274	17.75
Total	15,413	110,720,000	100.00



## (I) Distribution of Shareholdings:

Number of Equity Shares	Number of Shares	Percentage of Capital	Number of Shareholders	Percentage of total Shareholders
Upto 250	729,115	0.65	8,375	54.34
251 to 500	1,235,826	1.12	3,215	20.86
501 to 1000	1,848,852	1.67	2,363	15.33
1001 to 5000	2,418,729	2.18	1,127	7.31
5001 to 10000	928,915	0.84	128	0.83
10001 to 100000	4,390,503	3.97	129	0.84
100001 and above	99,168,060	89.57	76	0.49
Total	110,720,000	100.00	15,413	100.00

### (m) Dematerialisation of shares and liquidity:

99% of the paid-up capital has been dematerialised as on March 31, 2018.

## (n) Outstanding GDRs/ADRs/Warrants or any convertible instruments, conversion date and likely impact on equity:

The Company has not issued any GDRs/ADRs/Warrants or any convertible instruments in the past and hence as on March 31, 2018, the Company does not have any outstanding GDRs/ADRs/Warrants or any convertible instruments.

### (o) Commodity price risk or foreign exchange risk and hedging activities:

GNO's foreign currency exposure on account of imports and exports are appropriately hedged. GNO has a well-defined and structured treasury operations, with the emphasis being on security.

#### (p) Plant Locations:

The Company's plants are located at Mora (near Mumbai), Nagpur, Bengaluru, Tirupati, Bated (Himachal Pradesh) and Halol (near Vadodara). The Company's subsidiary, Saint-Gobain Ceramic Materials Bhutan Private Limited, has a plant near Phuentsholing in Bhutan.

## (q) Address for correspondence:

Grindwell Norton Limited 5<sup>th</sup> Level, Leela Business Park Andheri-Kurla Road, Marol, Andheri (East) Mumbai 400 059 Tel: + 91 22 4021 21 21 • Fax: + 91 22 4021 2012 Designated e-mail address for Investor Services: sharecmpt.gno@saint-gobain.com Website: www.grindwellnorton.co.in

## 7. DISCLOSURES

#### (a) Materially Significant Related Party Transactions:

There are no materially significant related party transactions of the Company which have potential conflict with the interests of the Company at large. Transactions with related parties, as per the requirements of Indian Accounting Standards ("Ind AS") – 24, are disclosed in Note 48 of Notes forming part of financial statements. The Board has approved a policy for related party transactions which has been uploaded on the Company's website at the following link: http://www.grindwellnorton.co.in/investor-information

## (b) Compliance:

The Company has complied with the requirements of the Stock Exchanges, Securities and Exchange Board of India and other statutory authorities on all matters relating to capital markets, and no penalty or strictures were imposed on the Company during the last three years.



## NORTON GRINDWELL NORTON LTD.

## (c) Whistle Blower Policy and Vigil Mechanism:

The Company believes in conducting its affairs in a fair and transparent manner by adopting the highest standards of professionalism, honesty, integrity and ethical behavior. In order to provide a secure environment and encourage employees to report unethical, unlawful or improper practices, acts or activities, a Whistle Blower Policy has been operational for a number of years. The Whistle Blower Policy and Vigil Mechanism are disseminated through the Company's website, www.grindwellnorton.co.in. We affirm that no employee of the Company was denied access to the Audit Committee.

### (d) Mandatory and Non-mandatory requirements:

The Company has complied with all the mandatory requirements of Schedule II of the Listing Regulations. The Company has fulfilled the following non-mandatory requirements as prescribed in Part E of Schedule II of the Listing Regulations:

- (i) The financial statements of the Company are unmodified.
- (ii) The position of Chairman and Managing Director are separate.
- (iii) The Internal Auditor directly report to the Audit Committee.
- (e) The audit committee reviews the consolidated financial statements of the Company and the investments made by its unlisted subsidiary Company. The minutes of the board meetings of the unlisted subsidiary Company are periodically placed before the Board of Directors of the Company. The Company has a subsidiary incorporated in Bhutan. However, it is not a material subsidiary in terms of the Regulation 16 (1) (c) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015.
- (f) The Company has complied with all the mandatory requirements specified in Regulations 17 to 27 and clauses (b) to (i) of sub-regulation (2) of Regulation 46 of the Listing Regulations.

## 8. PROMOTERS' GROUP

#### i. Indian Promoters:

- Mrs. V.A. Mahajan & family
- Mrs. K.M. Narang & family

#### ii. Foreign Promoters (Collaborators):

- (a) Saint-Gobain Abrasives Inc., USA
- (b) Societe de Participations Financieres et Industrielles, France

#### iii. Other Saint-Gobain Group of Companies in India:

- (a) Saint-Gobain India Private Limited
- (b) Saint-Gobain India Foundation
- (c) Saint-Gobain Sekurit India Limited

#### 9. OTHER INFORMATION

## (a) CEO/CFO certification:

Pursuant to the provisions of Regulation 17(8), Part B of Schedule II of Listing Regulations, the Managing Director ("CEO") and the Vice President-Finance & IT ("CFO") have issued a certificate to the Board of Directors, for the financial year ended March 31, 2018.

## (b) Code of Conduct:

The Company has laid down a code of conduct for all Board members and senior management personnel of the Company. The code of conduct is available on the website of the Company, www.grindwellnorton.co.in. Internally, all employees of the Company are expected to strictly follow Saint-Gobain's Principles of Conduct and Action and Code of Conduct for Saint-Gobain employees in India.



# DECLARATION REGARDING COMPLIANCE BY BOARD MEMBERS AND SENIOR MANAGEMENT PERSONNEL WITH THE COMPANY'S CODE OF CONDUCT

This is to confirm that all the Board members and Senior Management Personnel of the Company have affirmed compliance with the Code of Conduct for the year ended March 31, 2018.

For Grindwell Norton Limited

Mumbai, May 30,2018

ANAND MAHAJAN Managing Director

## PRACTISING COMPANY SECRETARIES' CERTIFICATE ON CORPORATE GOVERNANCE

## To, The Members, **GRINDWELL NORTON LIMITED**

We have examined the compliance of the conditions of Corporate Governance by Grindwell Norton Limited ('the Company') for the year ended on March 31, 2018, as stipulated under Regulations 17 to 27, clauses (b) to (i) of sub-regulation (2) of Regulation 46 and para C, D & E of Schedule V of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") for the period April 1, 2017 to March 31, 2018.

The compliance of the conditions of Corporate Governance is the responsibility of the management. Our examination was limited to the review of procedures and implementation thereof, as adopted by the Company for ensuring compliance with conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, and the representations made by the Directors and the management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the SEBI Listing Regulations for the year ended on March 31, 2018.

We further state that such compliance is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Parikh & Associates Practising Company Secretaries

Place: Mumbai Date: May 30, 2018 MITESH DHABLIWALA Partner FCS No: 8331CP No: 9511



NORTON GRINDWELL NORTON LTD.

## **BUSINESS RESPONSIBILITY REPORT**

(As per Regulation 34 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015)

### Introduction

Grindwell Norton Limited's commitment to sustainability is based on the values forged over its 75 year history. As a part of the Saint-Gobain Group, Grindwell Norton Limited ("GNO") is committed to sustainable business and has adopted the Group's Corporate Social Responsibility ("CSR") Policy and adapted it to the Indian context. The Group's policy has five broad areas of action: inventing and promoting sustainable buildings, limiting the Group's environmental impacts, encouraging employees' professional growth, supporting local community development and taking action across the value chain. GNO will focus on all except one (inventing sustainable buildings) of these areas of action. In addition as an important element of sustainable business and in line with its CSR Policy, GNO will lay great emphasis on ensuring that its business practices meet the highest standards of corporate governance and ethics.

## SECTION A: GENERAL INFORMATION ABOUT THE COMPANY

- 1. Corporate Identity Number (CIN) of the Company: L26593MH1950PLC008163
- 2. Name of the Company: Grindwell Norton Limited
- 3. Registered address: 5th Level, Leela Business Park, Andheri-Kurla Road, Marol, Andheri (East), Mumbai 400 059
- 4. Website: www.grindwellnorton.co.in
- 5. E-mail id: sharecmpt.gno@saint-gobain.com
- 6. Financial Year reported: April 1, 2017 to March 31, 2018
- 7. Sector(s) that the Company is engaged in (industrial activity code-wise):

NIC Code	Product Description
2399	Abrasives
2391	Refractory Products

- 8. List three key products/ services that the Company manufactures/provides (as in balance sheet):
  - Abrasives
  - High Performance Refractories
  - Performance Plastics

#### 9. Total number of locations where business activity is undertaken by the Company:

Number of International Locations: GNO, through its subsidiary, has a plant located in Bhutan.

**Number of National Locations:** GNO has its registered and corporate office in Mumbai and its manufacturing units are located in Mora (near Mumbai), Bengaluru, Tirupati, Nagpur, Bated (Himachal Pradesh) and Halol (near Vadodara). The regional/ branch offices are located at Ahmedabad, Bengaluru, Chennai, Jamshedpur, Kolkata, Ludhiana, Noida, Pune and Navi Mumbai etc.,

**10.** Markets served by the Company: The markets for the Company's products are across India and overseas.

#### SECTION B: FINANCIAL DETAILS OF THE COMPANY

	Particulars	FY 2017-18 (₹ lakhs)
1.	Paid up Capital	5,536
2.	Total Turnover	1,42,819
3.	Profit after Tax	14,716
4.	Total Spending on CSR i) In ₹ lakhs ii) As % Profit after Tax	101.19 0.69%
5.	List of activities in which expenditure in 4 above has been incurred	Primarily, education of underprivileged children



## SECTION C: OTHER DETAILS

- 1. Does the Company have any Subsidiary Company/Companies? Yes
- 2. Do the Subsidiary Company/Companies participate in the BR Initiatives of the parent Company? If yes, then indicate the number of such subsidiary Company(s): Yes, the Company's overseas subsidiary participates in BR activities.
- 3. Do any other entity/entities (e.g. suppliers, distributors etc.) that the Company does business with, participate in BR initiatives of the Company? If yes, then indicate the percentage of such entity/entities? [Less than 30%, 30-60%, More than 60%]: Some suppliers/customers/associates participate in such activities although it is difficult to ascertain the percentage.

## SECTION D: BR INFORMATION

- 1. Details of Director/Directors responsible for BR
  - (a) Details of Director/Director responsible for implementation of the BR policy/policies:

Sr. No.	Particulars	Details
1.	DIN Number	00066320
2.	Name	Mr. Anand Mahajan
3.	Designation	Managing Director

### (b) Details of the BR head

Sr. No.	Particulars	Details		
1.	DIN Number (if applicable)	00130438		
2.	2. Name Mr. Krishna Prasad			
3.	Designation	Executive, Alternate Director		
4.	Telephone number	+91 22 4021 2121		
5.	e-mail id	Krishna.Prasad@saint-gobain.com		

## 2. Principle-wise [as per National Voluntary Guidelines(NVG)] Business Responsibility Policy/policies

The National Voluntary Guidelines on Social, Environmental and Economic Responsibilities of Business (NVGs) released by the Ministry of Corporate Affairs has adopted following nine areas of Business Responsibility. These, briefly, are as follows:

## P1 Businesses should conduct and govern themselves with Ethics, Transparency and Accountability

- P2 Businesses should provide goods and services that are safe and contribute to sustainability throughout their life cycle
- P3 Businesses should promote the wellbeing of all employees
- P4 Businesses should respect the interest of, and be responsive towards all stakeholders, especially those who are disadvantaged, vulnerable and marginalized
- P5 Businesses should respect and promote human rights
- P6 Business should respect, protect, and make efforts to restore the environment
- P7 Businesses, when engaged in influencing public and regulatory policy, should do so in a responsible manner
- P8 Businesses should support inclusive growth and equitable development
- P9 Businesses should engage with and provide value to their customers and consumers in a responsible manner



# NORTON GRINDWELL NORTON LTD.

## (a) Details of compliance (Reply in Y/N)

No.	Questions	P1	P2	P3	P4	P5	P6	P7	P8	<b>P</b> 9
1.	Do you have a policy/policies for	Y	Y	Y	Y	Y	Y	Y	Y	Y
2.	Has the policy being formulated in consultation with the relevant stakeholders?	Y	Y	Y	Y	Y	Y	Y	Y	Y
3.	Does the policy conform to any national/ international standards? If yes specify? (50 words)	Policies are prepared in line with applicable laws and in line with international standards such as ISO and OHSAS.								
4.	Has the policy being approved by the Board? If yes, has it been signed by MD/owner/CEO/ appropriate Board Director?	Yes.								
5.	Does the Company have a specified committee of the Board/Director/Official to oversee the implementation of the policy?	Yes.								
6.	Indicate the link for the policy to be viewed online?	Corporate Social Responsibility policy (www.grindwellnorton.co.in/investor-information)								
		SG's Principles of Conduct & Action and the Code of Con for the Groups employees in India (www.grindwellnorton.co.in/commitments)							onduct	
		Quality Policy (www.grindwellnorton.co.in/investor-information)Whistle Blower Policy (www.grindwellnorton.co.in/investor-information)Environmental Health and Safety Policy (www.grindwellnorton.co.in/investor-information)Code of Practices and Procedures for Fair Disclosures (www.grindwellnorton.co.in/investor-information)								
		Dividend Distribution Policy (www.grindwellnorton.co.in/investor-nformation)								
		Policy for Determination of Materiality (www.grindwellnorton.co.in/investor-information)								
		Archival Policy (www.grindwellnorton.co.in/investor-information)								
7.	Has the policy been formally communicated to all relevant internal and external stakeholders?	Yes, these policies are communicated to all internal stakeholders and also to external stakeholders based on their relevance to them.								
8.	Does the Company have in-house structure to implement the policy/policies?	The Company has in-house structure to implement these policies.								
9.	Does the Company have a grievance redressal mechanism related to the policy/ policies to address stakeholders' grievances related to the policy/policies?	The Whistle blower mechanism enables employees and others to report any concerns or grievances. The investor grievance committee monitors the grievances of the shareholders. Customer complaints are monitored by each business through proper review mechanism.								
10.	Has the Company carried out independent audit/evaluation of the working of this policy by an internal or external agency?	The Code of Conduct of the Company is reviewed by the internal auditors and the Quality and Safety, Health and Environment policies are subject to internal and external audits.								



## 3. Governance related to BR

- (a) Indicate the frequency with which the Board of Directors, Committee of the Board or CEO to assess the BR performance of the Company. Within 3 months, 3-6 months, Annually, More than 1 year: Annually.
- (b) Does the Company publish a BR or a Sustainable Report? What is the hyperlink for viewing this report? How frequently it is published?

The Company publishes its Business Responsibility Report annually as part of the Annual Report of the Company. The Business Responsibility Report can be accessed at www.grindwellnorton.co.in.

## SECTION E: PRINCIPLE-WISE PERFORMANCE

## **Principle 1**

## Businesses should conduct and govern themselves with Ethics, Transparency and Accountability

GNO believes in conducting its affairs in a fair and transparent manner by adopting the highest standards of professionalism, honesty, integrity and ethical behaviour. GNO adopted the "Code of Conduct" with the under lying philosophy of engaging with all stakeholders (including suppliers, channel partners, customers, employees, shareholders, the government and the public at large) in a fair and highly ethical manner. The compliance programme which strengthens the effective application of the Code of Conduct is an ongoing obligation of the Company as well of the employees. Various tools are implemented to monitor the compliance programme. Also e-learning modules are developed in order to train employees about the Compliance programme.

The Code of Conduct provides guidelines on equal opportunities for all, enabling work environment, compliance, procurement practices, free and fair competition and environment, health and safety. All new employees are provided with the Code of Conduct welcome kit as part of their induction and also training is provided to all employees on a continuous basis. However these policies and guidelines are also communicated to various other stakeholders such as suppliers, customers and associates and it is expected that they will follow the same in their dealings with the Company.

GNO also has a Whistle Blower Policy which allows employees to bring to the attention of the Management, promptly and directly, any unethical behaviour, suspected fraud or irregularity in the Company practices or any behaviour, which is not in line with the Code of Conduct. This policy is widely communicated to all the stakeholders. GNO has provided a dedicated e-mail addresses: GnoCompliance.L03GEN@saint-gobain.com, for reporting such grievances. The policy also encourages employees to write directly to the Senior Management and the Compliance Officer. Employees may communicate in writing, by email, by speaking over the phone or face-to-face. Anonymous complaints are also permitted. Employees are encouraged to raise any concerns without any fear or threat of being victimized. In addition, as per the SG Group's Whistle Blower Policy, all employees may also write directly to the Group's Compliance Officer in Paris. Such references, however, cannot be made anonymously.

During the financial year 2017-18, one case from an employee was reported under the Code of Conduct framework and the same was investigated and closed in accordance with the Code of Conduct procedure.

All cases registered under Code of Conduct and Whistle Blower Policy of the Company are reported to the Management and reviewed by the Managing Director.

## Principle 2

#### Businesses should provide goods and services that are safe and contribute to sustainability throughout their life cycle

Most of GNO's businesses and products are part of the High Performance Materials ("HPM") division of Saint-Gobain. These businesses provide solutions with high-technology content for a wide range of leading-edge applications for the habitat, transportation, industrial, healthcare and other diverse markets. These businesses offer a portfolio of complementary products to its customers, often in niche industrial segments that are ideal for co-development projects. These businesses have the capability to design solutions tailored to their customers' specific needs.

GNO's businesses are all engaged in initiatives aimed at ensuring that their products are safe in terms of their composition and their usage/application and contribute to sustainability throughout their life cycle. For example, many of the products offered by these businesses helps to reduce energy consumption, provide protection, improve comfort and sustain environment.



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GNO is committed to responsible purchasing. This purchasing approach is based on the Supplier's Charter which sets out the Company's expectations and requirement from its suppliers, among other things, on protection of the environment, on health and safety of their employees, on compliance with all laws and regulations and on human rights. Responsible purchasing is built on two pillars, Purchase Charter and Supplier Charter. It comprises of three stages

- a. Mapping the risks; human rights, anti corruption, and environment, health and safety risks;
- b. Evaluating the performance of suppliers to classify the risks;
- c. Action plan based on internal and external audits.

Suppliers who violate the Charter are black-listed and GNO stops dealing with them.

All sites of GNO have ongoing projects aimed at reducing the generation of waste and increasing the recycling of waste. GNO has achieved 41% reduction in non-recoverable waste disposal as compared to previous year. Towards this, in some business, new products have been developed which can utilize the waste generated from certain other products. Saint-Gobain group's sustainable water management policy has been implemented in India. Most of the sites have undertaken rain water harvesting projects. Majority of the sites have invested in effluent treatment plants to recycle and reuse a significant part of their water consumption.

## **Principle 3**

## Businesses should promote the wellbeing of all employees

The aim of the GNO's human resources policy is to provide each employee with a working environment that is safe and hygienic and that fosters personal and professional fulfillment and growth, as these are fundamental aspects of well-being and performance at the work place.

## Health and Safety:

The health and safety of its employees are deeply embedded in Saint-Gobain's CSR, EHS and HR policies. The Group's Environment, Health and Safety ("EHS") Charter, communicated to all employees, sets out the objectives which include zero loss-time accidents and zero occupational illness. Saint-Gobain has drawn up standards and recommendations with regard to specific EHS concerns. The standards are mandatory and apply to all sites of the Group, even if the country or local legislation is less stringent. GNO's EHS policy states that as a responsible corporate citizen and employer, we have an obligation to the public, in general, and our employees, in particular, to operate our facilities and to conduct our business in such a way as to; (1) ensure the health and safety of all our employees and (2) to protect the environment. GNO' management, at every level from the top to the shop-floor, monitors and reports accidents (loss-time and non-loss-time), first aid cases and near misses. GNO also continuously identifies and reduces risks and offers itself for periodic audits. The health and safety policies apply to everyone (employees, service providers, participants of onsite initiatives viz. student interns, apprentices, visitors) at all the sites of your Company. GNO emphasize the importance of healthy living of all the employees. GNO has also implemented Safety and Health Risk assessment tool to assess and monitor the industrial hygiene and safety risks to which any person working on the Company sites may be exposed. This tool helps the Company to identify the risk and provide sufficient training to the employees and also to set the improvement in processes to eliminate/reduce the risk.

## Diversity:

Globally, diversity is an important HR priority. For GNO increasing diversity (gender, age, regional, economic and cultural background, people with different abilities etc.) in the workforce is a challenge, an opportunity and is a major objective.

Total number of employees	3730
Total number of employees hired on temporary/contractual/casual basis	1910
Number of permanent women employees	145
Number of permanent employees with disabilities	3
Whether the employee association is recognized by the Management	Yes
Percentage of your permanent employees are the members of this recognized employee association	40%
Number of complaints relating to child labour, forced labour, involuntary labour, sexual harassment in the last financial year and pending, as on the end of the financial year <sup>#</sup>	NIL
Percentage of the employees were given safety & skill up-gradation training in the last year	100%

# Investigated and closed in accordance with the procedure set out in the sexual harassment policy.



## Principle 4

# Businesses should respect the interests of, and be responsive towards all stakeholders, especially those who are disadvantaged, vulnerable and marginalized

The success of a business enterprise is measured in terms of the value it creates for the society. The main purpose of any business is to fully meet the needs of its customers. In addition, the value a business creates can be measured in terms of employee development, supplier development, returns to shareholders, taxes paid to the government and community development. GNO contributes to economic development in the regions in which it operates by creating several upstream and downstream indirect jobs. The responsible purchasing approach is designed to extend the Company's good business practices to partners all the way up and down the value chain. GNO is equal opportunity employer and provides equal opportunities to differently-abled, marginalized and people from economically weaker background. The internal and external stakeholders mapped are identified and disadvantaged, vulnerable and marginal stakeholders are provided with opportunity. The Company is engaged in providing skill development training to these stakeholders through the National Employability Enhancement Mission ("NEEM") programme. Around 174 people are currently undergoing training under this programme. GNO contributes to the Saint-Gobain India Foundation whose main objective is the education of underprivileged children.

## **Principle 5**

## Businesses should respect and promote human rights

The aim of the Company's human resources policy is to provide each employee with a working environment that is safe and hygienic and that fosters personal and professional fulfilment and growth, as these are fundamental aspects of well-being and performance in the workplace. The commitment to human rights is embedded in the Code of Conduct adopted by the Company.

The Company ensures that employees' rights are respected, even as it promotes active dialogues with all its employees. The Company also prohibits any form of recourse to forced labour, compulsory labour or child labour-whether directly or indirectly or through sub-contractors where the latter are working on a Group or Company's site/plant. The Company also refrains from any form of discrimination of whatever kind with respect to its employees whether in the recruitment process, at hiring, or during or at the end of the employment relationship. GNO protects the rights of the employees engaged indirectly or through sub-contractors by monitoring and ensuring that the sub-contractors comply with payment of social security dues properly and in a timely manner and provide safe and healthy working conditions.

In addition, as per the Suppliers' Charter, suppliers are required to declare and to ensure that they strictly respect the human rights of their employees. In particular, they must declare and ensure that they refrain from any form of recourse to forced labour, compulsory labour or child labour whether directly or indirectly or through their sub-contractors. Some of the major suppliers are subject to periodic audits and are evaluated on the EHS and labour practices, and business ethics followed by them.

The Company did not receive any complaint pertaining to Human Rights violation, Child Labour or Forced Labour during the financial year 2017-18.

## Principle 6

## Business should respect, protect, and make efforts to restore the environment

GNO strives to ensure the preservation and availability of all natural resources and to meet the expectations of all its stakeholders in this regard. More specifically, GNO's EHS policy states that as a responsible corporate citizen and employer, we have an obligation to the public, in general, and our employees, in particular, to operate our facilities and to conduct our business in such a way as to;(1) ensure the health and safety of all our employees and (2) to protect the environment. Moreover, Saint-Gobain's EHS Charter states: let's commit ourselves every day to achieving our objectives: zero work-related accidents, zero occupational illnesses, zero environmental accidents and minimum impact of our activities. GNO's policy on environment extends to its business partners including suppliers, vendors and contractors.

In line with the Group's Charter, GNO's objective is to achieve zero environmental accidents and the maximum possible reduction of the impact of our activities. Also, there are specific certifications such as ISO 9001, ISO 14001 and OHSAS 18001 that govern the Environment Management Systems. All GNO sites are currently certified under these International Standards.

The Company assesses the environmental impact through its Aspect/Impact assessment activity and Hazard Identification and Risk Assessment technique as a part of our Environment Management System certifications of ISO 14001 and Occupational Health and Safety Management System certification of OHSAS 18001. The emission norms are well within the permissible limits and as a part of global strategy the Company strives to reduce the emission norms below the legally permissible limits. The Company does not have pending show cause or legal notice under pollution control legislations.



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It is the endeavor of the Company to commit to Clean Development. At present the Company has not registered any project under Clean Development Mechanism, GNO is committed to drive energy efficiency. This can be achieved through operating plants and offices efficiently and driving the efforts for Green Initiatives and Resource Conservation. GNO focuses on improving the energy efficiency of its operations and using renewable energy wherever it is viable. The various steps that have been taken towards the reduction in energy consumption resulted in a more than 10% reduction compared to the previous year.

Energy efficiency is a key component in every site's environmental performance. All sites are making progress in this area by innovating and optimizing existing equipment and processes. This includes improving combustion processes, making refractories more effective, recovering heat from furnaces, kilns and driers, using alternate fuels or sources of electricity that are less harmful to climate change and replacing end of life equipment.

GNO's businesses have, over the years, taken various initiatives to reduce energy consumption in their manufacturing process. Here are a few recent examples:

- 1. Use of energy efficient lightings in office and plant premises.
- 2. Replacement of old compressor with energy efficient new compressor at Mora plant will result in saving of 2% of energy usage.
- 3. Increasing the Loading density in the kilns to reduce the energy consumption.

The Saint-Gobain Group's sustainable water management policy has been implemented in India. All sites of GNO have taken steps to reduce the amount of withdrawals and discharges. Most of the sites have undertaken rain water harvesting projects. Most of GNO's sites have invested in effluent treatment plants and the recycled water is used in the site. All sites of GNO have taken steps to reduce the amount of withdrawals and discharges and during the financial year the water withdrawals reduced by around 7% over previous year.

Currently, GNO recycles its waste water, besides ensuring "zero discharge" of industrial water.

## Principle 7

#### Businesses, when engaged in influencing public and regulatory policy, should do so in a responsible manner

The nature of GNO's businesses is such that it is not actively involved in influencing public and regulatory policies. As a responsible corporate citizen, however, GNO is associated and engaged with association/chambers like Bombay Chamber of Commerce, Confederation of Indian Industry, which provides a forum for exchanging views on economic legislation and governance and making representations when required.

## Principle 8

#### Businesses should support inclusive growth and equitable development

The Company has adopted the Group's Corporate Social Responsibility ("CSR") policy and adapted it to the Indian context. For the Group, CSR is at the heart of its strategy of sustainable development. CSR impacts every aspect of how it conducts its business and is far more than philanthropy.

GNO, alongwith the other subsidiaries of the Saint-Gobain Group in India, set up the Saint-Gobain India Foundation ("SGIF"). Through this Foundation, the Company supports projects related to education of the underprivileged childrens particularly of the girl child. It is also active in providing skill development opportunities. Each year, GNO contributes a certain percentage of its profit to the corpus of the SGIF. GNO is represented on the Board of SGIF and its management is involved in the working of SGIF.

SGIF funds projects undertaken by various NGO partners. Here are some examples:

Akanksha adopts, manages and operates government schools in Mumbai. SGIF supports 100 children at D.N. Nagar Municipal School, Mumbai.

Aseema is a Mumbai based NGO, SGIF is working with Aseema to improve education for a pre-primary class of 108 under privileged children at the Santacruz (West) Municipal School, Mumbai.

Parikrama aims at creating a sustainable model by effecting a fundamental change in the way the poor and marginally children are educated. SGIF supports 123 students of Grade II, Grade III, Grade IX and Grade X in four schools in Bengaluru.



SOS Children's Villages of India is committed to the welfare of orphaned and abandoned children and provides shelter and education to such children. SGIF supports 24 children at SOS village in Bengaluru.

Mathru Educational Trust for the blind is a not-for-profit, Non-Governmental voluntary organization set up to provide fundamental confidence and economic stability to the children living in darkness. SGIF supports the education and aid for 84 children.

Aashray NGO works for the development and rehabilitation support for girl children especially differently-abled girl children belonging to the weaker sections in Mumbai. SGIF supports the education of 100 such girl children.

Helen Keller Institute for Deaf & Deafblind (HKIDB) is a premier institute for the education, training and rehabilitation of the Deaf and those who have Multiple Disabilities with Vision Impairment (MDVI), including Deaf blindness. SGIF supports 45 children for their education and aids for education.

Saint-Gobain India Foundation also funded the construction of two classrooms for a village school near GNO's Bengaluru site. GNO's Projects Division supervised the construction.

## Principle 9

### Businesses should engage with and provide value to their customers and consumers in a responsible manner

GNO seeks to maintain a relationship of trust with all its channel partners and customers. The strong an-India network of dealers and retailers helps to provide service and deliver the Company's products to thousands of end consumers across the country. GNO is active in industrial markets, where its expertise in innovation and co-development is applied in diverse sectors. The Company works closely with the customers in co-development of new products and solutions. In order to maximize the value addition to the customers, GNO also offers solution like installation and designing of products in some of its businesses. The employees of dealers and customers are provided training by the Company on the use of its products in order to ensure safety in their usage and also to provide value by better understanding and meeting the end-user's expectations.

GNO has deployed a World Class Manufacturing ("WCM") programme, an integrated management system to improve the business performance through industrial execllence, in accordance with global standards. This enables the Company to serve the customer with targeted response time and improved quality.

The Company's businesses either have a portal or have a dedicated customers response cell to respond to customer queries and feedback on products so as to enable the Company to improve upon its products and services. Customers are provided multiple options to connect with the Company through email, telephone and through the website.

The customer complaints are reviewed by the senior personnel in the organization and addressed with utmost care based on the merits of the complaints. All the complaints received during the year were resolved successfully and there were no pending complaints at the end of the year.

GNO's products meet the highest standards of quality and safety and comply with the various regulations such as the Legal Metrology Act, the Trademark Act and the Copyright Act, wherever applicable. The Company's communications are aimed at enabling customers to make informed purchase decisions. The Company also makes efforts to educate customers on the responsible usage of its products and services.

The employees of GNO are expected to comply at all times with Competition Law and follow good competition practices. Relevant employees are required to do a mandatory e-learning course on compliance with Competition Law. This has to be completed every two years. The Management of GNO regularly reminds them of the Saint-Gobain zero tolerance policy on any violation of the Competition Law. During the year, there were no anti-competitive, abuses of dominant position or unfair practices complaints against the Company and there are no cases pending against the Company.

Customer satisfaction is regularly monitored in the Abrasives business of the Company. Based on the feedback provided by the customers, it is able to undertake corrective actions and improve service to its customers.



## INDEPENDENT AUDITOR'S REPORT

## TO THE MEMBERS OF GRINDWELL NORTON LIMITED

## Report on the Standalone Indian Accounting Standards (Ind AS) Financial Statements

 We have audited the accompanying standalone Ind AS financial statements of Grindwell Norton Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2018, the Statement of Profit and Loss (including Other Comprehensive Income), the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and a summary of the significant accounting policies and other explanatory information.

## Management's Responsibility for the Standalone Ind AS Financial Statements

2. The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the

Companies Act, 2013 ("the Act") with respect to the preparation of these standalone Ind AS financial statements to give a true and fair view of the financial position, financial performance (including other comprehensive income), cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards specified in the Companies (Indian Accounting Standards) Rules, 2015 (as amended) under Section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

- 3. Our responsibility is to express an opinion on these standalone Ind AS financial statements based on our audit.
- 4. We have taken into account the provisions of the Act and the Rules made thereunder including the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.
- 5. We conducted our audit of the standalone Ind AS financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards and pronouncements require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the standalone Ind AS financial statements are free from material misstatement.
- 6. An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the standalone Ind AS financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the standalone Ind AS financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the standalone Ind AS financial statements that give a true and fair view, in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the standalone Ind AS financial statements.
- 7. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone Ind AS financial statements.

## Opinion

8. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2018, and its total comprehensive income (comprising of profit for the year and other comprehensive income), its cash flows and the changes in equity for the year ended on that date.



## **Other Matter**

9. The standalone Ind AS financial statements of the Company for the year ended March 31, 2017, were audited by another firm of chartered accountants under the Companies Act, 2013 who, vide their report dated May 23, 2017, expressed an unmodified opinion on those financial statements.

## **Report on Other Legal and Regulatory Requirements**

- 10. As required by the Companies (Auditor's Report) Order, 2016, issued by the Central Government of India in terms of subsection (11) of Section 143 of the Act ("the Order"), and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the Annexure B a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 11. As required by Section 143 (3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - (c) The Balance Sheet, the Statement of Profit and Loss (including other comprehensive income), the Cash Flow Statement and the Statement of Changes in Equity dealt with by this Report are in agreement with the books of account.
  - (d) In our opinion, the aforesaid standalone Ind AS financial statements comply with the Indian Accounting Standards specified under Section 133 of the Act.
  - (e) On the basis of the written representations received from the directors as on March 31, 2018 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2018 from being appointed as a director in terms of Section 164 (2) of the Act.
  - (f) With respect to the adequacy of the internal financial controls with reference to financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in Annexure A.
  - (g) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our knowledge and belief and according to the information and explanations given to us:
    - i. The Company has disclosed the impact, if any, of pending litigations as at March 31, 2018 on its financial position in its standalone Ind AS financial statements Refer Note 42;
    - ii. The Company has long-term contracts as at March 31, 2018 for which there were no material foreseeable losses. The Company did not have any long-term derivative contracts as at March 31, 2018.
    - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company during the year ended March 31, 2018.
    - iv. The reporting on disclosures relating to Specified Bank Notes is not applicable to the Company for the year ended March 31, 2018.

## For Price Waterhouse Chartered Accountants LLP

Firm Registration Number: 012754N/N500016 Chartered Accountants

Sachin Parekh Partner Membership Number: 107038

Mumbai : May 30, 2018





## ANNEXURE A TO THE INDEPENDENT AUDITOR'S REPORT

Referred to in paragraph 11(f) of the Independent Auditors' Report of even date to the members of Grindwell Norton Limited on the Standalone Ind AS financial statements as of and for the year ended March 31, 2018

# Report on the Internal Financial Controls with reference to financial statements under clause (i) of Sub-Section 3 of Section 143 of the Act

1. We have audited the internal financial controls with reference to financial statements of Grindwell Norton Limited ("the Company") as of March 31, 2018 in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

## Management's Responsibility for Internal Financial Controls

2. The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

## Auditors' Responsibility

- 3. Our responsibility is to express an opinion on the Company's internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing deemed to be prescribed under Section 143(10) of the Act to the extent applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls and both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statements was established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- 5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system with reference to financial statements.

## Meaning of Internal Financial Controls with reference to financial statements

6. A Company's internal financial control with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control with reference to financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorisations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.



## Inherent Limitations of Internal Financial Controls with reference to financial statements

7. Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial control with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## Opinion

8. In our opinion, the Company has, in all material respects, an adequate internal financial controls system with reference to financial statements and such internal financial controls with reference to financial statements were operating effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

## For Price Waterhouse Chartered Accountants LLP

Firm Registration Number: 012754N/N500016 Chartered Accountants

Sachin Parekh Partner Membership Number: 107038

Mumbai : May 30, 2018





### ANNEXURE B TO THE INDEPENDENT AUDITOR'S REPORT

Referred to in paragraph 10 of the Independent Auditors' Report of even date to the members of Grindwell Norton Limited on the standalone Ind AS financial statements as of and for the year ended March 31, 2018

- i. (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation, of fixed assets.
  - (b) The fixed assets are physically verified by the Management according to a phased programme designed to cover all the items over a period of three years which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the programme, a portion of the fixed assets has been physically verified by the Management during the year and no material discrepancies have been noticed on such verification.
  - (c) The title deeds of immovable properties, as disclosed in Note 3 on fixed assets to the standalone Ind AS financial statements, are held in the name of the Company.
- ii. The physical verification of inventory (excluding stocks with third parties) have been conducted at reasonable intervals by the Management during the year. In respect of inventory lying with third parties, these have substantially been confirmed by them. The discrepancies noticed on physical verification of inventory as compared to book records were not material.
- iii. (a) The Company has granted unsecured loans to one party covered in the register maintained under Section 189 of the Act. The Company has not granted any loans, secured or unsecured, to companies, firms or LLPs covered in the register maintained under Section 189 of the Act.
  - (b) In respect of the aforesaid loans, the terms and conditions under which such loans were granted are not prejudicial to the Company's interest.
  - (c) In respect of the aforesaid loans, the schedule of repayment of principal and payment of interest has been stipulated, and the party is repaying the principal amounts, as stipulated, and is also regular in payment of interest as applicable.
  - (d) In respect of the aforesaid loans, there is no amount which is overdue for more than ninety days.
- iv. In our opinion, and according to the information and explanations given to us, the Company has complied with the provisions of Section 185 and 186 of the Act in respect of the loans and investments made, and guarantees and security provided by it.
- v. The Company has not accepted any deposits from the public within the meaning of Sections 73, 74, 75 and 76 of the Act and the Rules framed there under to the extent notified.
- vi. Pursuant to the rules made by the Central Government of India, the Company is required to maintain cost records as specified under Section 148(1) of the Act in respect of its products.

We have broadly reviewed the same, and are of the opinion that, prima facie, the prescribed accounts and records have been made and maintained. We have not, however, made a detailed examination of the records with a view to determine whether they are accurate or complete.

- vii. (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is generally regular in depositing undisputed statutory dues in respect of provident fund, employees' state insurance, income tax and sales tax, though there has been a slight delay in a few cases, and is regular in depositing undisputed statutory dues, including service tax, duty of customs, duty of excise, value added tax, cess, goods and service tax (with effect from July 1, 2017) and other material statutory dues, as applicable, with the appropriate authorities.
  - (b) According to the information and explanations given to us and the records of the Company examined by us, there are no dues of sales tax, value added tax and goods and service tax which have not been deposited on account of any dispute. The particulars of dues of income tax, service tax, duty of customs and duty of excise as at March 31, 2018 which have not been deposited on account of a dispute, are as follows:

Name of the statute	Nature of dues	Amount (₹ in Lakhs)	Period to which the amount relates	Forum where the dispute is pending
The Central Excise Act,	Excise Duty	1,47.31	Financial years 2005-2006 to 2011-2012	Customs, Excise and Service Tax Appellate Tribunal
1944		1,18.05	Financial Years 1999-2000 to 2006-2007	Hon'ble Supreme Court of India
The Customs Act, 1962	Customs Duty	2,47.24	Financial Years 2006-2007 to 2012-2013	Customs, Excise and Service Tax Appellate Tribunal
The Finance Act, 1994	Service Tax	1,52.39	Financial years 2013-2014 to 2015-2016	Up to Commissioner (Appeals)
The Income Tax	Income Tax	1,86.04	Assessment Year 2008-2009	Hon'ble High Court of Bombay
Act, 1961		71.69	Assessment Year 2010-2011	Income Tax Appellate Tribunal
		6.96	Assessment Year 2012-2013	Up to Commissioner (Appeals)

- viii. According to the records of the Company examined by us and the information and explanations given to us, the Company has not defaulted in repayment of loans or borrowings to any financial institution or bank or Government as at Balance sheet date. Further, the Company has not issued any debentures as at the Balance sheet date.
- ix. The Company has not raised any moneys by way of initial public offer, further public offer (including debt instruments) and term loans. Accordingly, the provisions of Clause 3(ix) of the Order are not applicable to the Company.
- x. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud by the Company or on the Company by its officers or employees, noticed or reported during the year, nor have we been informed of any such case by the Management.
- xi. The Company has paid/provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Act.
- xii. As the Company is not a Nidhi Company and the Nidhi Rules, 2014 are not applicable to it, the provisions of Clause 3(xii) of the Order are not applicable to the Company.
- xiii. The Company has entered into transactions with related parties in compliance with the provisions of Sections 177 and 188 of the Act. The details of related party transactions have been disclosed in the financial statements as required under Indian Accounting Standard (Ind AS) 24, Related Party Disclosures specified under Section 133 of the Act.
- xiv. The Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under audit. Accordingly, the provisions of Clause 3(xiv) of the Order are not applicable to the Company.
- xv. The Company has not entered into any non cash transactions with its directors or persons connected with him within the meaning of Section 192 of the Act. Accordingly, the provisions of Clause 3(xv) of the Order are not applicable to the Company.
- xvi. The Company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934. Accordingly, the provisions of Clause 3(xvi) of the Order are not applicable to the Company.

### For Price Waterhouse Chartered Accountants LLP

Firm Registration Number: 012754N/N500016 Chartered Accountants

Sachin Parekh Partner Membership Number: 107038 Mumbai : May 30, 2018





### **STANDALONE BALANCE SHEET AS AT MARCH 31, 2018**

		(All amounts in ₹ lakhs, ur	less otherwise stated)
	Note	March 31, 2018	March 31, 2017
ASSETS	Note		
NON-CURRENT ASSETS			
Property, plant and equipment	3	315,27.27	339,11.70
Capital work-in-progress	3	23,42.80	5.55.99
Goodwill	4	48.80	48.80
Other intangible assets	4	99.61	1,82.62
Financial assets			.,
i. Investments	5	191,14.11	165,83.70
ii. Trade receivables	6	-	_
iii. Loans	7	11,85.72	10,75.80
iv. Other financial assets	8	11.46	10.78
Other non-current assets	9	13,15.98	4,11.53
Total non-current assets		556,45.75	527,80.92
CURRENT ASSETS			
Inventories	10	263,47.68	235,44.24
Financial assets			
i. Trade receivables	11	173,23.63	123,41.80
<li>ii. Cash and cash equivalents</li>	12	268,27.32	240,65.49
iii. Bank balances other than (ii) above	13	1,36.83	1,68.95
iv. Loans	14	94.67	1,03.51
v. Other financial assets	15	16,64.77	22,36.56
Other current assets	16	37,82.65	36,90.57
Total current assets			661,51.12
TOTAL ASSETS		1,318,23.30	1,189,32.04
EQUITY AND LIABILITIES EQUITY			
Equity share capital	17	55,36.00	55,36.00
Other Equity	18	927.47.97	832,56.19
Total equity	10	982,83.97	887,92.19
LIABILTIES		562,66.57	007,02.10
NON-CURRENT LIABILITIES Provisions	19	10 00 70	17 00 10
Deferred tax liabilities (Net)	20	19,99.70 25,94.96	17,28.13 27,94.54
Other non-current liabilities	20	1,55.93	1,98.24
Total non-current liabilities	21	47,50.59	47,20.91
CURRENT LIABILITIES		47,50.55	47,20.91
Financial liabilities			
i. Borrowings	22		2,72.07
ii. Trade payables	23	190,86.90	164,01.04
iii. Other financial liabilities	24	25,61.67	31,09.03
Provisions	25	20,73.41	10,32.64
Current tax liabilities (Net)	26	10,85.41	3,22.06
Other Current Liabilities	27	39,81.35	42,82.10
TOTAL CURRENT LIABILITIES		287,88.74	254,18.94
TOTAL LIABILITIES		335,39.33	301,39.85
TOTAL EQUITY AND LIABILITIES		1,318,23.30	1,189,32.04
Significant Accounting Policies	1.3		

The accompanying notes (1 to 49) are an integral part of the financial statements.

For and on behalf of Board of Directors of Grindwell Norton Limited As per our Report of even date For Price Waterhouse Chartered Accountants LLP Pradip Shah DIN 00066242 Chairman Firm Registration No. 012754N / N500016 Anand Mahajan Managing Director Chartered Accountants DIN 00066320 Deepak Chindarkar **Chief Financial Officer** Sachin Parekh Partner K. Visweswaran **Company Secretary** Membership No. 107038 Mumbai: May 30, 2018 Mumbai: May 30, 2018



### STANDALONE STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2018

		(All amounts in ₹ lakhs, un	less otherwise stated)
	Note	March 31, 2018	March 31, 2017
INCOME			
Revenue from Operations	28	1,428,18.78	1,336,86.83
Other Income	29	29,01.38	32,94.36
Total income		1,457,20.16	1,369,81.19
EXPENSES			
Cost of materials consumed	30	531,02.88	473,24.00
Purchase of stock-in-trade	31	106,41.11	99,68.16
Changes in Inventories of finished goods, stock-in-trade and work-in-progress	32	6,27.42	2,17.71
Excise duty		22,80.69	100,44.00
Employee benefits expense	33	174,26.17	168,17.13
Finance costs	34	1,04.68	1,10.46
Depreciation and amortisation expense	35	42,17.73	39,82.92
Other expenses	36	351,08.62	312,42.33
Total expenses		1,235,09.30	1,197,06.71
Profit before tax		222,10.86	172,74.48
Income tax expenses	37		
Current Tax		78,66.11	57,26.59
Deferred Tax		(3,71.10)	(53.09)
Total tax expenses		74,95.01	56,73.50
Profit for the year		147,15.85	116,00.98
Other Comprehensive Income			<u> </u>
Items that will not be reclassified to profit or loss			
Remeasurement of post employment benefit obligations - gain/(loss	)	(2,29.64)	6.41
Change in fair value of FVOCI equity instruments		3,87.00	10,55.00
Income tax relating to these items		(1,71.52)	(15.69)
Other comprehensive income for the year		(14.16)	10,45.72
Total comprehensive income for the year		147,01.69	126,46.70
Earnings per share			
Basic earnings per share (in ₹)	38	13.29	10.48
Diluted earnings per share (in ₹)	38	13.29	10.48
Significant Accounting Policies	1.3		

The accompanying notes (1 to 49) are an integral part of the financial statements.

As per our Report of even date		h behalf of Board of Directors	of
For Price Waterhouse Chartered Accountants LLP	Pradip Shah	Chairman	DIN 00066242
Firm Registration No. 012754N / N500016 Chartered Accountants	Anand Mahajan	Managing Director	DIN 00066320
Sachin Parekh	Deepak Chindarkar	Chief Financial Officer	
Partner Membership No. 107038	K. Visweswaran	Company Secretary	
Mumbai: May 30, 2018	Mumbai: May 30, 2018		

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Balance as at March 31, 2016 Changes in equity share capital Balance as at March 31, 2017 Changes in equity share capital Balance as at March 31, 2018

II) OTHER EQUITY

	Notes	Rese	<b>Reserves and Surplus</b>	Irplus		Other R	Other Reserves	
		Securities	General	Retained Farnings	FVOCI Equitor	Revaluation	Stock Comparian	Total
		Reserve		2	Investment Reserve		Reserve	
Balance as at March 31, 2016		34,82.82	409,36.86	196,75.83	87,80.75	3,35.34	1,65.88	733,77.48
Profit for the year	18	•	•	116,00.98	•	ı		116,00.98
Remeasurement of post employment benefit obligation, net of tax		•	•	(58.39)	•	ı		(58.39)
Other comprehensive income	18	I	1	•	10,08.42	•	95.70	11,04.12
Transactions with Owners in their capacity as owners								
Bonus issue	18	(6,92.00)	(20,76.00)	'	'	'	•	(27,68.00)
General Reserve			6,04.68	(6,04.68)	1	ı		1
Balance as at March 31, 2017		27,90.82	394,65.54	306,13.74	97,89.17	3,35.34	2,61.58	832,56.19
Profit for the year	18	1	1	147,15.85	1	•	•	147,15.85
Remeasurement of post employment benefit obligation, net of tax		1	1	(1,50.16)	1	•	•	(1,50.16)
Stock Compensation Reserve		1	1	•	1	•	1,20.49	1,20.49
Other comprehensive income	18	1	1	•	1,36.00	-	I	1,36.00
Transactions with Owners in their capacity as owners								
General Reserve		1	7,35.80	(7,35.80)	'	'	•	1
Dividend for FY 2016-17	18	•	•	(44,28.80)	1	'		(44,28.80)
Dividend Distribution Tax for FY 2016-17		1	I	(9,01.60)	•	-	I	(9,01.60)
Balance as at March 31, 2018		27,90.82	402,01.34	391,13.23	99,25.17	3,35.34	3,82.07	927,47.97

The accompanying notes (1 to 49) are an integral part of the financial statements.

As per our Report of even date

For Price Waterhouse Chartered Accountants LLP Firm Registration No. 012754N / N500016 Chartered Accountants

Sachin Parekh Partner Membership No. 107038

Mumbai: May 30, 2018

	DIN 00066242	DIN 00066320		
For and on behalf of Board of Directors of Grindwell Norton Limited	Chairman	Managing Director	Chief Financial Officer	Company Secretary
For	Pradip Shah	Anand Mahajan	Deepak Chindarkar	K. Visweswaran Mumbai: May 30, 2018

PROFITABLE GROWTH...CONTINUES

### NORTON GRINDWELL NORTON LTD.



NOTE: 1

### 1.1 CORPORATE INFORMATION

Grindwell Norton Limited ('the Company') is a limited company incorporated on July 31, 1950 and domiciled in India. Its shares are publicly traded and has its registered office at 5<sup>th</sup> Level, Leela Business Park, Andheri Kurla Road, Marol, Andheri (East), Mumbai – 400 059. The Company is one of the subsidiary of Compagnie de Saint – Gobain ("Saint-Gobain"), a transnational group with its headquarters in Paris. The Company's businesses are a part of the High Performance Materials sector. In the Company, the businesses are divided into two major segments:

- 1. Abrasives; and
- 2. Ceramics and Plastics

The financial statements of the Company for the year ended March 31, 2018 were authorized for issue in accordance with a resolution of the Board of Directors on May 30, 2018.

### **1.2 BASIS OF PREPARATION**

### (i) Compliance with Ind AS

The financial statements comply in all material aspects with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 (the Act), [Companies (Indian Accounting Standards) Rules, 2015, as amended] and other relevant provisions of the Act as applicable.

### (ii) Historical cost convention

The financial statements have been prepared on a historical cost basis, except for the following:

- · Certain financial assets and liabilities (including derivative instruments) are measured at fair value;
- Defined benefit plans plan assets are measured at fair value; and
- Share based payments calculated using the Black and Scholes option pricing model

### (iii) Current versus non-current classification

All the assets and liabilities have been classified as current or non-current as per the Company's operating cycle and other criteria set out in the Schedule III to the Act. Based on the nature of the products and the time between the acquisition of assets for processing and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as 12 months for the purpose of current and non-current classification of assets and liabilities.

### **1.3 SIGNIFICANT ACCOUNTING POLICIES**

### A. Property, plant and equipment

### (i) Recognition and measurement:

Freehold land is carried at historical cost. All other items of property, plant and equipment are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the items.

Income and expenses related to the incidental operations, not necessary to bring the item to the location and condition necessary for it to be capable of operating in the manner intended by management, are recognised in the Statement of Profit and Loss.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted and depreciated for as separate items (major components) of property, plant and equipment.

Gains or losses on disposal are determined by comparing proceeds with carrying amount. These are included Statement of Profit and Loss.



### (ii) Subsequent Expenditure:

Subsequent expenditure is capitalized only if it is probable that the future economic benefits associated with the expenditure will flow to the Company and the cost of the item can be measured reliably.

### (iii) Depreciation:

Depreciation is calculated using the Straight-line method to allocate their cost, net of their residual values, over their following estimated useful life which is similar to useful life prescribed in Schedule II of the Act; except for Server & Networks and Specific Kilns. The depreciation on which has been provided based on the technical specifications, external & internal assessment, requirement of refurbishments and past experience of the remaining useful life.

(i) Building	:	3 to 60 years
(ii) Plant and Equipment	:	7.5 to 25 years
(iii) Electrical Installations and Equipments	:	10 years
(iv) Laboratory Equipments	:	10 years
(v) Computers	:	3 years
(vi) Furniture and Fixtures	:	10 years
(vii) Office Equipments	:	5 years
(viii) Vehicles	:	8 to 10 years
(ix) Specific Kilns	:	5 to 10 years
(x) Server & Networks	:	4 years

Leashold land and leasehold improvements is depreciated over the lease period or over its useful life if less than the lease period.

### B. Intangible assets

### (i) Recognition and measurement:

An Intangible asset is recognised when it is probable that the future economic benefits that are attributable to the asset will flow to the Company and the cost of the asset can be measured reliably.

The useful life of intangible assets are assessed as either finite or indefinite. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortisation period or method, as appropriate, and are treated as changes in accounting estimates.

Intangible asset other than Goodwill and Trade Mark is carried at its cost less any accumulated amortisation and any accumulated impairment losses.

Goodwill and Trade Mark on acquisitions are included in intangible assets. Goodwill and Trade Mark is not amortised but it is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses.

Goodwill and Trade Mark are allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill and trade mark arose.

### (ii) Amortisation :

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Intangible assets other than Goodwill and Trademark are amortised on the Straight Line Method over the useful life, based on the economic benefits that would be derived, as per the estimates made by the Management:

- (i) Computer Software : 3 to 5 years
- (ii) Other Intangibles : 10 years

### C. Impairment of Assets

### (i) Financial assets

In accordance with Ind AS 109, the Company applies Expected Credit Loss (ECL) model for measurement and recognition of impairment loss on the following financial assets and credit risk exposure:

- (a) Financial assets that are debt instruments, and are measured at amortised cost e.g., loans, deposits, and bank balance.
- (b) Trade receivables The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition. Trade receivables are tested for impairment on a specific basis after considering the sanctioned credit limits, security like letters of credit, security deposit collected etc. and expectations about future cash flows.

### (ii) Non-financial assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's Fair value less cost of disposal and Value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or group of assets (cash-generating units). Non-financial assets other than Goodwill and trade mark that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

### D. Inventories

Inventories are valued at lower of cost and net realisable value.

Raw materials, packing materials, trading items and stores & spare parts are valued at cost on weighted average basis. Cost includes direct expenses, freight, taxes & duties (where credit not availed).

Cost of finished goods and work-in-process includes material, direct labour, overheads, non-refundable duties & taxes wherever applicable.

Slow-moving, non-moving & defective inventories are identified and wherever necessary, provision is made for such inventories.

### E. Investments and other financial assets

### (i) Classification

The Company classifies its financial assets in the following measurement categories -

- Those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss), and
- Those measured at amortised cost.



PROFITABLE GROWTH...CONTINUES

### NOTES TO THE STANDALONE FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

The classification depends on the Company's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or other comprehensive income. For investments in debt instruments, this will depend on the business model in which the investment is held. For investments in equity instruments, this will depend on whether the Company has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income.

The Company reclassifies debt investments when and only when its business model for managing those assets changes.

### (ii) Measurement

At initial recognition, the Company measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

- (a) Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from lease financial assets is included in finance income using the effective interest method.
- (b) Fair value through other comprehensive income (FVOCI): Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at fair value through other comprehensive income (FVOCI). Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognised in profit and loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other income. Interest income from these financial assets is included in other income using the effective interest rate method.
- (c) Fair value through profit or loss: Assets that do not meet the criteria for amortised cost or FVOCI are measured at fair value through profit or loss. Interest income from these financial assets is included in other income.

### Equity instruments

The Company subsequently measures all equity investments at fair value. Where the Company's management has elected to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to profit or loss. Dividends from such investments are recognised in profit or loss as other income when the Company's right to receive payments is established.

Changes in the fair value of financial assets at fair value through profit or loss are recognised in other income in the statement of profit and loss. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

### (iii) Derecognition

A financial asset is derecognised only when,

- (a) The Company has transferred the rights to receive cash flows from the financial asset or
- (b) retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients.

### F. Cash and cash equivalents

For the purpose of presentation, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.



### G. Financial Liabilities

### (i) Measurement

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts, and derivative financial instruments.

After initial recognition, interest-bearing borrowings are subsequently measured at amortised cost using the Effective Interest Rate (EIR) method.

### (ii) Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

### H. Foreign currency translation

### (i) Functional and presentation currency:

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The Indian Rupee (₹) is the functional and presentation currency of the Company.

### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in profit or loss.

Foreign exchange gains and losses are presented in the statement of profit and loss on a net basis.

### I. Forward contracts

Forward Contracts are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured to their fair value at the end of each reporting period. The accounting for subsequent changes in fair value is routed through statement of profit and loss.

### J. Revenue recognition

### (i) Sale of goods

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts, volume rebates and value added tax/goods and service tax and inclusive of excise duty. Revenue is recognised when all the significant risks and rewards of ownership in the goods are transferred to the buyer as per the terms of contracts and no significant uncertainty exist regarding the amount of the consideration that will be derived from the sale of the goods.

### (ii) Service income

Service Income is recognised when the service is rendered, in accordance with the terms of the agreements/ arrangements with parties.



### (iii) Dividend

Dividends are recognised in statement of profit and loss only when the right to receive payment is established, it is probable that the economic benefits associated with the dividend will flow to the Company, and the amount of the dividend can be measured reliably.

### (iv) Interest Income

For all financial instruments measured at amortised cost, interest income is recorded using Effective Interest Rate (EIR), which is the rate exactly discounts the estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset.

### (v) Other income

Export entitlements are recognised when the right to receive them as per terms of the entitlement is established in respect of exports made.

### K. Employee benefits

### (i) Short-term obligations

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within twelve months after the end of the period in which the employees render the related service are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the balance sheet.

### (ii) Other long-term employee benefit obligations

Liability towards Long-term Compensated Absences are determined based on actuarial valuation by independent actuaries as at the date of the Balance Sheet using Projected Unit Credit method. Actuarial gains/losses comprising of experience adjustments and the effects of changes in actuarial assumptions are recognised in the Statement of Profit & Loss of the year.

The obligations are presented as current liabilities in the balance sheet as current or non-current based on the actuary's report.

### (iii) Post-employment obligations

The Company operates the following post-employment schemes:

- (a) defined benefit plans such as gratuity, and
- (b) defined contribution plans such as provident fund, superannuation fund and ESIC

### **Defined benefit plan - Gratuity obligations**

The liability or asset recognised in the balance sheet in respect of defined benefit gratuity plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated at year-end by actuaries using the projected unit credit method.

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows by reference to market yields at the end of the reporting period on government bonds that have terms approximating to the terms of the related obligation. The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost, excluding net interest cost, is included in Employee Benefit Expense in the Statement of Profit and Loss. The net interest cost is included in the Finance Cost in the Statement of Profit and Loss.



Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised in the period in which they occur, directly in other comprehensive income. They are included in retained earnings in the statement of changes in equity and in the balance sheet.

Changes in the present value of the defined benefit obligation resulting from plan amendments or curtailments are recognised immediately in profit or loss as past service cost.

### **Defined contribution plans**

The Company contributes to Provident Fund, Employee pension schemes 1995, and Superannuation fund under the relevant approved schemes and/or statutes. The Company has no further payment obligations once the contributions have been paid. The contributions are accounted for as defined contribution plans and the contributions are recognised as employee benefit expense when they are due.

### (iv) Share-based payments

Certain employees are given stock option plans of Ultimate Holding Company. The cost of stock option plans is calculated using the Black and Scholes option pricing model. The cost calculated using this method is recognised as an employee benefits expense over the vesting period of the options, which is four years, with a corresponding credit to equity.

### (v) Termination benefits

Termination benefit are recognised as an expense in the period in which they are incurred.

### L. Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the asset. All other borrowing costs are expensed in the period in which they are incurred.

### M. Research & Development

Revenue expenditure on Research & Development is charged under respective heads of account. Capital Expenditure on Research and Development is included as part of the relevant Fixed Assets.

### N. Income Tax

The income tax expense for the period is the tax payable on the current period's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities attributable to temporary differences.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period. Management periodically evaluates positions taken with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for all deductible temporary differences only if it is probable that future taxable amounts will be available to utilise those temporary differences. Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority.



PROFITABLE GROWTH...CONTINUES

### NOTES TO THE STANDALONE FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

### O. Provisions and Contingencies

(i) Provisions are recognised based on the best estimate of probable outflow of resources which would be required to settle obligations arising out of past events.

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past event, it is probable that an outflow of resources will be required to settle the obligation and the amount can be readily estimated.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

(ii) Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.

Contingent liabilities not provided for as per (i) above are disclosed in notes forming part of the Financial Statements

- (iii) Contingent Assets are disclosed, where the inflow of economic benefits is probable.
- (iv) Where the likelihood of outflow of resource is remote, no provision or disclosure as specified in Ind AS 37-"Provision, Contingent Liabilities and Contingent Assets" is made.

### P. Earnings per share

(i) Basic earnings per share

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders (after deducting preference dividends, if any, and attributable taxes) by the weighted average number of equity shares outstanding during the period, adjusted for bonus elements in equity shares issued during the year.

(ii) Diluted earnings per share

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effect of all dilutive potential equity shares.

### Q. Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker (CODM).

The CODM, being the Managing Director assesses the financial performance and position of the Company and makes strategic decisions.

### R. Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Company will comply with all attached conditions.



Government grants relating to purchase of property, plant and equipment are included in non-current liabilities as deferred income and are credited to profit or loss on a straight-line basis over the expected lives of the related assets and presented within other income.

### S. Leases

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### As a lessee

Lease in which a significant portion of the risks and rewards of ownership are not transferred to the Company as lessee are classified as operating leases. Payments made under operating leases (net of incentives received from the lessor) are charged to profit or loss on a straight line basis over the period of the lease unless the payments are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases.

### As a lessor

Lease income from operating leases where the Company is a lessor is recognised in income on a straight line basis over the lease term unless the receipts are structured to increase in line with expected general inflation to compensate for the expected inflationary cost increases. The respective leased assets are included in the balance sheet based on their nature.

### T. Dividends

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the reporting period but not distributed at the end of the reporting period.

### U. Offsetting financial instruments

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on the further events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the group or the counter party.

### V. Rounding off amounts

All amounts disclosed in the financial statements and notes have been rounded off to the nearest lakhs, with upto two decimals as per the requirement of Schedule III, unless otherwise stated.

### NOTE: 2

### 2.1 USE OF JUDGMENTS, ESTIMATE AND ASSUMPTIONS

While preparing financial statements in conformity with Ind AS, the management has made certain estimates and assumptions that require subjective and complex judgments. These judgments affect the application of accounting policies and the reported amount of assets, liabilities, income and expenses, disclosure of contingent liabilities at the statement of financial position date and the reported amount of income and expenses for the reporting period. Financial reporting results rely on the management estimate of the effect of certain matters that are inherently uncertain. Future events rarely develop exactly as forecasted and the best estimates require adjustments, as actual results may differ from these estimates under different assumptions or conditions. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised prospectively.

Judgment, estimates and assumptions are required in particular for:

### a) Determination of the estimated useful lives of tangible assets

Useful lives of tangible assets are based on technical advice, taking into account the nature of the asset, the estimated usage of the asset, the operating conditions of the asset, past history of replacement, anticipated technological changes, manufacturers' warranties and maintenance support.



PROFITABLE GROWTH...CONTINUES



### NOTES TO THE STANDALONE FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

### b) Recognition and measurement of defined benefit obligations

The obligation arising from defined benefit plan is determined on the basis of actuarial assumptions. Key actuarial assumptions include discount rate, trends in salary escalation, actuarial rates and life expectancy. The discount rate is determined by reference to market yields at the end of the reporting period on government bonds. The period to maturity of the underlying bonds correspond to the probable maturity of the post-employment benefit obligations. Due to complexities involved in the valuation and its long term nature, defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting period.

### c) Recognition of deferred tax assets

Deferred tax assets and liabilities are recognised for the future tax consequences of temporary differences between the carrying values of assets and liabilities and their respective tax bases, and unutilized business loss and depreciation carry-forwards and tax credits. Deferred tax assets are recognised to the extent that it is probable that future taxable income will be available against which the deductible temporary differences could be utilised.

### d) Discounting of long-term financial assets / liabilities

All financial assets / liabilities are required to be measured at fair value on initial recognition. In case of financial assets / liabilities which are required to subsequently be measured at amortised cost, interest is accrued using the effective interest method.

### e) Fair valuation of employee share options

The fair valuation of the employee share options is based on the Black-Scholes model used for valuation of options. Key assumptions made with respect to expected volatility includes share price, expected dividends and discount rate, under this option pricing model.

### f) Measurement of Fair valuation of financial instruments

- (i) Fair value of foreign currency forward contracts are determined using the fair value reports provided by respective bankers.
- (ii) When the fair values of financial assets and financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the Discounted Cash Flow (DCF) model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

### g) Impairment of financial assets

The impairment provisions of financial assets are based on the assumptions about risk of default and expected loss rates. The Company uses judgment in making these assumptions and selecting the inputs to the impairment calculation, based on Company's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

### h) Sales Incentive Schemes and Turnover discounts

The provision for sales incentive schemes and turnover discounts are calculated based on the relevant schemes and estimate of likely sales eligible for such discounts and schemes.



### 2.2 STANDARDS ISSUED BUT NOT YET EFFECTIVE:

SAINT-GOBAIN

The Ministry of Corporate Affairs (MCA) notified the Companies (Indian Accounting Standards) Amendment Rules, 2018 (the 'Rules') on March 28, 2018. The Rules shall be effective from reporting periods beginning on or after April 1, 2018. Amendments to Ind AS as per these rules are mentioned below:

### (i) Ind AS 115 - Revenue from contracts with customers

Ind AS 115 replaces Ind AS 18 which covers contracts for goods and services and Ind AS 11 which covers construction contracts. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer – so the notion of control replaces the existing notion of risks and rewards.

It establishes a five-step model to account for revenue arising from contracts with customer. Under Ind AS 115, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The Company is in the process of analysing the impact of the new standard. This standard will come into force from accounting period commencing on or after April 01, 2018.

### (ii) Appendix B to Ind AS 21 - Foreign currency transactions and advance consideration

The appendix clarifies how to determine the date of transaction for the exchange rate to be used on initial recognition of a related asset, expense or income where an entity pays or receives consideration in advance for foreign currencydenominated contracts. For a single payment or receipt, the date of the transaction should be the date on which the entity initially recognises the non-monetary asset or liability arising from the advance consideration (the prepayment or deferred income/contract liability). If there are multiple payments or receipts for one item, date of transaction should be determined as above for each payment or receipt.

The management is in process of assessing the impact of above amendment, though it is expected that impact from the amendment would not be significant. The Company intends to adopt the amendments prospectively from April 1, 2018.

### (iii) Ind AS 12 - Income taxes regarding recognition of deferred tax assets on unrealised losses

The amendments clarify the accounting for deferred taxes where an asset is measured at fair value and that fair value is below the asset's tax base. The Company shall apply the amendments to Ind AS 12 retrospectively in accordance with Ind AS 8.

The management is in process of assessing the impact of above amendment, though it is expected that impact from the amendment would not be significant. The Company will adopt the amendments from April 1, 2018.

There are no other standards, changes in standards and interpretation that are not in force up to reporting period that the Company expects to have a material impact arising from its application in its financial statements.

## PROPERTY, PLANT AND EQUIPMENT

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(All amounts in ₹ lakhs, unless otherwise stated)

	Land -	Land -	Buildings *	Leasehold	Plant &	Electrical	Laboratory Computers Furniture &	Computers	Furniture &	Office	Vehicles	Total
	Freehold	Leasehold		Improvements	Equipment	Equipment Installations & Equipments	Equipments		Fixtures	Equipments		
						Equipments						
Gross carrying amount:												
As at March 31, 2016	19,01.35	78.41	104,60.78	5,44.37	206,92.07	36.35	86.25	5,34.82	6,56.24	3,03.28	1,47.66	354,41.58
Additions	•	-	9,93.80	4,65.23	34,25.87	1,93.10	27.18	3,08.30	2,17.39	1,54.47	54.12	58,39.46
Deductions	•	'	(0.02)	•	(39.67)	•	'	•	(0.12)	(0.43)	'	(40.24)
As at March 31, 2017	19,01.35	78.41	114,54.56	10,09.60	240,78.27	2,29.45	1,13.43	8,43.12	8,73.51	4,57.32	2,01.78	412,40.80
Additions	•	'	4,21.98		10,73.52	12.72	38.53	2,23.62	63.59	32.85	'	18,66.81
Deductions	•	'	•		(1,87.97)		•	(2.00)	(0.20)	(0.21)	(2.12)	(1,92.50)
Adjustments for classifications	•	-	(63.52)	(2.62)	(3.15)	•	-	(8.24)	57.65	21.23	(1.35)	
As at March 31, 2018	19,01.35	78.41	118,13.02	10,06.98	249,60.67	2,42.17	1,51.96	10,56.50	9,94.55	5,11.19	1,98.31	429,15.11
Accumulated Depreciation:												
As at March 31, 2016		76.0	4,14.64	43.61	25,65.85	2.63	6.12	1,88.08	1,48.03	1,13.99	26.23	35,10.15
Depreciation for 2016-17		0.92	4,39.01	1,47.19	27,32.70	9.41	10.33	2,18.54	1,54.66	89.38	27.03	38,29.17
On Deductions	'			•	(9.72)		-		(0.10)	(0.40)	•	(10.22)
As at March 31, 2017		1.89	8,53.65	1,90.80	52,88.83	12.04	16.45	4,06.62	3,02.59	2,02.97	53.26	73,29.10
Depreciation for 2017-18	'	76.0	4,62.09	1,29.72	29,93.56	24.12	12.74	2,54.75	1,29.71	95.33	25.86	41,28.85
On Deductions	1				(67.55)			(0.19)	(0.07)	(0.20)	(2.10)	(70.11)
Adjustments for classifications	'	0.06	(0.55)	0.07	0.54	(0.58)	'	1.57	2.27	(2.02)	(1.36)	'
As at March 31, 2018	•	2.92	13,15.19	3,20.59	82,15.38	35.58	29.19	6,62.75	4,34.50	2,96.08	75.66	113,87.84
Net Carrying amount:												
As at March 31, 2017	19,01.35	76.52	10,600.91	8,18.80	187,89.44	2,17.41	96.98	4,36.50	5,70.92	2,54.35	1,48.52	339,11.70
As at March 31, 2018	19,01.35	75.49	10,497.83	6,86.39	167,45.29	2,06.59	1,22.77	3,93.75	5,60.05	2,15.11	1,22.65	315,27.27
* Includes an amount of ₹ 750 (Previous Year - ₹ 750) represer	Year - ₹ 750)	representing	the value of	nting the value of shares in a co-operative housing society	perative hous	sing society						

PROFITABLE GROWTH...CONTINUES

### CAPITAL WORK-IN-PROGRESS

, 2017	2018
, 20	5
31	č
March 31,	larch 31.
$\leq$	5

March 31, 2017	5,55.99
March 31, 2018	23,42.80
4 INTANGIBLE ASSETS	

	Computer	Computer Trade Marks	Non-Compete	Total	Goodwill
	Software		Fees & Marketing Network		
Gross carrying amount:					
As at March 31, 2016	2,76.90	23.97	1,17.87	4,18.74	48.80
Additions	85.88	'	•	85.88	'
Deductions	•	'	•	•	'
As at March 31, 2017	3,62.78	23.97	1,17.87	5,,04.62	48.80
Additions	5.87	•	•	5.87	'
Deductions	•	•	-	•	'
Adjustments for classifications	(0.03)	'	0.03	'	1
As at March 31, 2018	3,68.62	23.97	1,17.90	5,10.49	48.80
Accumulated Amortization:					
As at March 31, 2016	89.42	'	78.83	1,68.25	'
Amortization for 2016-17	1,14.71		39.04	1,53.75	'
On Deductions	•	'	•	•	'
As at March 31, 2017	2,04.13	'	1,17.87	3,22.00	'
Amortization for 2017-18	88.88		-	88.88	•
On Deductions	-	-	-	-	'
Adjustments for classifications	(0.03)	-	0.03	•	'
As at March 31, 2018	2,92.98	•	1,17.90	4,10.88	•
Net Carrying amount:					
As at March 31, 2017	1,58.65	23.97	•	1,82.62	48.80
As at March 31, 2018	75.64	23.97	•	99.61	48.80

### NORTON GRINDWELL NORTON LTD.



(All amounts	in ₹	lakhs	unless	otherwise	stated)
All allounts	$\Pi I \times$	ianiis,	uness	ounerwise	stateu)

		,
	March 31, 2018	March 31, 2017
NON-CURRENT FINANCIAL ASSETS - INVESTMENTS		
Quoted Investments		
Investment in Equity Instruments (at Fair Value through Other Comprehensive Income)		
John Oakey & Mohan Ltd.	0.16	0.16
1,900 (March 31, 2017 - 1,900) equity shares of ₹10/- each fully paid up		
Investment in Government Securities (at Amortised Cost)		
8.20% 10 Years NHAI Tax Free Bonds	74.17	74.17
Unquoted Investments		
Investment in Equity Instruments (at Fair Value through Other Comprehensive Income)		
Andhra Pradesh Gas Power Corporation Ltd.	10,38.00	9,47.00
21,86,880 (March 31, 2017 - 21,86,880 ) equity shares of ₹10/- each fully paid up		
Shivalik Solid Waste Management Ltd.	2.00	2.00
20,000 (March 31, 2017 - 20,000 ) equity shares of ₹10/- each fully paid up		
In Fellow Subsidiaries :		
Saint-Gobain India Pvt. Ltd.	138,22.00	117,56.00
28,50,074 (March 31, 2017 - 25,00,000) equity shares of ₹10/- each fully paid up		
Saint-Gobain Research India Pvt Ltd. *	-	17,70.00
(40,25,853 equity shares of ₹10/- each fully paid up as at March 31, 2017)		
Saint-Gobain India Foundation	0.01	0.01
100 (March 31, 2017 : 100) equity shares of ₹10/- each fully paid up		
Investment in Equity Instruments (at cost)		
In Subsidiaries:		
Saint-Gobain Ceramic Materials Bhutan Pvt. Ltd.	20,34.36	20,34.36
20,29,597 (March 31, 2017 - 20,29,597) equity shares of ₹ 100/- each fully paid up		
Investment in Mutual Fund (at Fair Value through Profit and Loss)		
Adity Birla Sunlife FTP - Series NR - Dir Growth	11,28.60	-
UTI FTIF - Series XXVIII - Plan 6 - Dir - Growth	10,14.81	-
	191,14.11	165,83.70
* Saint-Gobain Research India Pvt Ltd has merged with Saint-Gobain India Pvt. Ltd. with an appointed date of April 1, 2017		
Aggregate amount and market value of quoted investments	74.33	74.33
Aggregate amount of unquoted investments	190,39.78	165,09.37



(All amounts in ₹ lakhs, unless otherwise stated)

		March 31, 2018	March 31, 2017
6	NON-CURRENT FINANCIAL ASSETS - TRADE RECEIVABLES		
	Unsecured and considered doubtful		
	Trade Receivables	-	3,87.92
	Less: Provision for doubtful debts		(3,87.92)
7	NON-CURRENT FINANCIAL ASSETS - LOANS		
	Unsecured and considered good		
	Loan to Director	2,65.62	1,73.60
	Loan to Employees	1,08.70	1,53.11
	Security Deposits	8,11.40	7,49.09
		11,85.72	10,75.80
•			
8	NON-CURRENT - OTHER FINANCIAL ASSETS		
	Unsecured and considered good	11.46	10.78
	Bank Deposits	11.40	10.70
	(Deposit with maturity of more than 12 months) Unsecured and considered doubtful		
	Advances recoverable in cash or in kind	40.49	40.49
	Less: Provision for doubtful advances	(40.49)	(40.49)
		11.46	10.78
9	OTHER NON-CURRENT ASSETS		
	Capital Advances	11,28.45	2,48.93
	Advances other than capital advances:		
	-Deposits with Government Authorities	71.15	48.78
	-Prepaid Expenses	16.16	6.45
	Deferred Rent Asset	78.73	75.93
	Other Receivables	21.49	31.44
		13,15.98	4,11.53
10	CURRENT ASSETS - INVENTORIES		
10	Raw Materials	93,11.17	69,58.71
	Raw Materials in Transit	31,58.83	18,04.54
	Work-in-Progress	52,50.26	50,28.68
	Finished Goods *	53,00.43	65,95.61
	Stock in Trade *	22,74.88	22,21.33
	Stores and Spares	10,48.16	9,29.46
	Loose Tools	3.95	5.91
		263,47.68	235,44.24

\* Includes in transit - ₹ 7,00.77 lakhs (March 31, 2017 - ₹ 10,69.47 lakhs)

Amounts recognised in Profit and Loss:

Obsolete stocks amounting to ₹ 2,54.21 lakhs are charged off in the Statement of Profit and Loss for the year ended March 31, 2018 (March 31, 2017 - ₹ 1,88.00 lakhs).



		(All amounts in ₹ lakhs,	unless otherwise stated)
		March 31, 2018	March 31, 2017
11	CURRENT FINANCIAL ASSETS - TRADE RECEIVABLES		
	Unsecured and considered good		
	Trade receivables	13,219.52	10,491.00
	Receivables from Related Parties (Refer Note No. 48)*	4,104.11	1,850.80
	Unsecured and considered doubtful		
	Trade receivables	585.20	-
	Less: Provision for doubtful debts	(585.20)	-
		17,323.63	12,341.80
11.1	I *This includes ₹ 467.59 lakhs (March 31, 2017 ₹ 107.85 lakhs) due from a Private Company in which the Director of the Company is a Director.		
12	CURRENT FINANCIAL ASSETS - CASH AND CASH EQUIVALENTS		
	Balances with Banks		
	- in Current Accounts	20,52.58	19,74.15
	- in Deposit Accounts with maturity of less than 3 months	5,00.00	-
	Cash Balances	31.19	32.75
	Liquid Mutual Funds	242,43.55	220,58.59
		268,27.32	240,65.49
13	CURRENT FINANCIAL ASSETS - BANK BALANCES OTHER THAN CASH AND CASH EQUIVALENTS Balances with Banks		
	- Deposits with maturity of more than 3 months but less than 12 months	3.65	7.71
	- Margin Money	30.00	64.46
	Unpaid Dividend	1,03.18	96.78
		1,36.83	1,68.95
14	CURRENT FINANCIAL ASSETS - LOANS		
	Unsecured and considered good		
	Loan to Director	49.98	47.83
	Loan to Employees	44.69	55.68
		94.67	1,03.51

(All amounts in ₹ lakhs, unless otherwise stated)

14.1 The Company has not provided any loans and advances in the nature of loans to its Subsidiary during the year (March 31, 2017 - ₹ Nil) and hence disclosure requirement under regulation 34 of SEBI (Listing Obligations and Disclosure Requirement) Regulation, 2015, is not applicable.



(All amounts	in₹	lakhs	unless	otherwise	stated)
All allounts	$III \times$	ianiis.	นเทษจจ	OUTEIWISE	stateu)

		March 31, 2018	March 31, 2017
15	<b>CURRENT FINANCIAL ASSETS - OTHER FINANCIAL ASSETS</b>		
	Employee Advances	1,74.26	1,66.04
	Gratuity	-	20.60
	Others *	14,90.51	20,49.92
		16,64.77	22,36.56
	*Includes receivable from Related Parties - ₹ 10,99.96 lakhs (March 31, 2017 - ₹ 12,77.06 lakhs)		
16	OTHER CURRENT ASSETS		
	Prepaid expenses	78.60	1,73.86
	Deferred Rent Assets	10.84	10.55
	Balances with Government Authorities	19,32.40	24,27.16
	Advances to Suppliers	17,60.81	10,79.00
		37,82.65	36,90.57
17	EQUITY SHARE CAPITAL		
	AUTHORISED		
	11,20,00,000 (March 31, 2017 - 11,20,00,000) Equity Shares of ₹ 5/- each	56,00.00	56,00.00
	ISSUED, SUBSCRIBED AND PAID UP		
	11,07,20,000 (March 31, 2017 - 11,07,20,000) Equity Shares of ₹ 5/- each, fully paid-up	55,36.00	55,36.00
		55,36.00	55,36.00

### (a) Shares of the Company held by subsidiaries of ultimate holding company (Compagnie de Saint-Gobain) are as below:

	March 31, 2018		March 31, 2017	
	Number of shares	% of Holding	Number of shares	% of Holding
Saint-Gobain Abrasives Inc.	2,96,35,520	26.8%	2,96,35,520	26.8%
Societe de Participations Financieres et Industrielles	2,71,92,480	24.5%	2,71,92,480	24.5%
Saint-Gobain India Private Limited	3,00,000	0.3%	3,00,000	0.3%
	5,71,28,000	51.6%	5,71,28,000	51.6%

### (b) Shareholders holding more than 5% shares in the Company (in addition to those included in Note (a) above) is as below:

March 31	, 2018	March 3	31, 2017
Number of shares	% of Holding	Number of shares	% of Holding
	-	55,39,439	5.0%



(c) Movement in Equity Share Capital:

### **Authorised Share Capital**

	Number of shares	Equity share capital (par value)
As at March 31, 2016	5,60,00,000	28,00.00
Increase during the year	5,60,00,000	28,00.00
As at March 31, 2017	11,20,00,000	56,00.00
Increase during the year	-	-
As at March 31, 2018	11,20,00,000	56,00.00

(All amounts in ₹ lakhs, unless otherwise stated)

### Issued and paid-up Share Capital

	Number of shares	Equity share capital (par value)
As at March 31, 2016	5,53,60,000	27,68.00
Bonus Shares issued (Refer note e(i))	5,53,60,000	27,68.00
As at March 31, 2017	11,07,20,000	55,36.00
As at March 31, 2018	11,07,20,000	55,36.00

### (d) Rights and restrictions attached to the shares

Equity Shares: The Company has only one class of equity shares having a par value of ₹ 5/- each. Each shareholder is eligible for one vote per share held. The shareholders have rights in proportion to their shareholding for dividend as well as for assets, in case of liquidation.

- (e) (i) Pursuant to the approval of the Shareholders, through postal ballot and e-voting on July 7, 2016, the Company on July 22, 2016, issued and allotted 5,53,60,000 Ordinary Equity Shares of ₹ 5/- each, as fully paid-up Bonus Shares in the proportion of 1 (One) Bonus Share of ₹ 5/- each for each Ordinary Equity Share of ₹ 5/- each held on the Record Date i.e. July 15, 2016. The Company has not allotted bonus shares other than noted above during five years immediately preceeding the date of balance sheet.
  - (ii) The Company has not alloted any equity shares pursuant to contract without payment being received in cash nor bought back shares during five years immediately preceeding the date of balance sheet.

	March 31, 2018	March 31, 2017
18 OTHER EQUITY		
Reserves and Surplus (Refer Note 18 (a))	82,105.39	72,870.10
Other Reserves (Refer Note 18 (b))	10,642.58	10,386.09
	92,747.97	83,256.19
18(a) RESERVES AND SURPLUS		
Securities Premium Account	27,90.82	27,90.82
General Reserve	402,01.34	394,65.54
Retained Earnings	391,13.23	306,13.74
	821,05.39	728,70.10
i) SECURITIES PREMIUM ACCOUNT		
Opening Balance	2,790.82	3,482.82
Less: Issue of Bonus shares from Securities Premium Account	.	(692.00)
	27,90.82	2,790.82



(All amounts in ₹ lakhs, unless otherwise stated)

	March 31, 2018	March 31, 2017
i) GENERAL RESERVE		
Opening Balance	394,65.54	409,36.86
Add: Transfer from Surplus in the Statement of Profit and Loss	7,35.80	6,04.68
Less: Issue of Bonus shares from General Reserve		(20,76.00)
	402,01.34	394,65.54
ii) RETAINED EARNINGS		
Opening Balance	306,13.74	196,75.83
Net profit for the period	147,15.85	116,00.98
Remeasurement of post employment benefit obligation (net of tax)	(1,50.16)	(58.39)
Appropriations		
General Reserve	(7,35.80)	(6,04.68)
Dividend for F.Y. 2016-17	(44,28.80)	-
[Dividend per share ₹ 4/- (Previous Year - ₹ NIL)]		
Dividend Distribution Tax for F.Y. 2016-17	(9,01.60)	-
	391,13.23	306,13.74

### 18(b) OTHER RESERVES

	FVOCI Equity Investment Reserve	Stock Compensation Reserve	Revaluation Reserve	Total
As at April 1, 2016	87,80.75	1,65.88	3,35.34	92,81.97
Equity instruments at fair value	10,08.42	-	-	10,08.42
Share based payments	-	95.70	-	95.70
As at March 31, 2017	97,89.17	2,61.58	3,35.34	103,86.09
Equity instruments at fair value	1,36.00	-	-	1,36.00
Share based payments	-	1,20.49	-	1,20.49
As at March 31, 2018	99,25.17	3,82.07	3,35.34	106,42.58

### Nature and purpose of reserves

### (i) Securities Premium Account

Security premium account is used to record the premium on issue of shares. This is utilised in accordance with the provisions of the Act.

### (ii) FVOCI - Equity Investment Reserve

The Company has elected to recognise changes in the Fair Value of certain Equity investments in Other Comprehensive Income. These changes are accumulated within the FVOCI - Equity Investments Reserve within Equity. The Company transfers the amounts from this reserve to retained earnings when the relevant equity securities are de-recognised.

### (iii) Stock Compensation Reserve

The stock compensation reserve is used to recognise the grant date fair value of options issued under Group (Compangie de Saint-Gobain) share based payment arrangement to certain employees of the Company under employee stock option plans.

### (iv) Revaluation Reserve

Revaluation Reserve was created under the erstwhile Indian GAAP to recognise the gain due to increase in value of certain Tangible assets as on June 30, 1988.



1	All amounts	in ₹ lakhs	. unless	otherwise	stated)
	/ III announto	in Ciunio	, 41110000	01110111100	olulou

		March 31, 2018	March 31, 2017
19	NON-CURRENT LIABILITIES - PROVISIONS		
	Compensated Absence (Refer Note 25.1)	19,60.95	17,28.13
	Gratuity (Refer Note 33.1)	38.75	-
		19,99.70	17,28.13
20	DEFERRED TAX LIABILITIES (NET)		
	Deferred Tax Liabilities		
	The balance comprises temporary differences attributable to:		
	Depreciation	33,82.50	35,21.00
	Financial assets at FVOCI	9,97.09	7,46.09
	Total Deferred tax Liabilities	43,79.59	42,67.09
	Deferred tax asset		
	The balance comprises temporary differences attributable to:		
	Provision for employee benefits	(12,03.19)	(9,98.64)
	Others	(5,81.44)	(4,73.91)
	Total Deferred tax asset	(17,84.63)	(14,72.55)
		25,94.96	27,94.54

### **Movement in Deferred Tax Liabilities**

	Depreciation	Provision for employee benefits	Financial Assets at FVOCI	Others	Total
At March 31, 2016	33,32.77	(1,25.11)	6,99.50	(10,75.22)	28,31.94
charged/(credited):					
<ul> <li>to profit and loss</li> </ul>	1,88.23	(8,42.63)	-	6,01.31	(53.09)
<ul> <li>to other comprehensive income</li> </ul>	-	(30.90)	46.59	-	15.69
At March 31, 2017	35,21.00	(998.64)	7,46.09	(4,73.91)	27,94.54
charged/(credited):					
<ul> <li>to profit and loss</li> </ul>	(1,38.50)	(1,25.07)	-	(1,07.53)	(371.10)
<ul> <li>to other comprehensive income</li> </ul>		(79.48)	2,51.00	-	1,71.52
At March 31, 2018	33,82.50	(12,03.19)	9,97.09	(5,81.44)	2,594.96

21	NON-CURRENT LIABILITIES - OTHER NON-CURRENT LIABILITIES	March 31, 2018	March 31, 2017
	Deferred Income Liability	1,55.93 1,55.93	1,98.24 
22	CURRENT FINANCIAL LIABILITIES - BORROWINGS		
	Loan repayable on demand - From Deustche Bank (Repayment to be made in a year with interest rate of 8.10% p.a. as per the terms agreed upon between the Company and the Bank)	-	2,72.07
		·	2,72.07



(All amounts in ₹ lakhs, unless otherwise stated)

		March 31, 2018	March 31, 2017
23	<b>CURRENT FINANCIAL LIABILITIES - TRADE PAYABLES</b>		
	Total outstanding due to Micro Enterprises and Small Enterprises (Refer Note 23.1)	3.47	4.09
	Total outstanding due to creditors other than Micro Enterprises and Small Enterprises	157,73.03	114,40.47
	Total outstanding due to Related Parties (Refer Note 48)	33,10.40	49,56.48
		190,86.90	164,01.04

### 23.1 Due to Micro and Small Enterprises

24

Micro and small enterprises as defined under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act) have been identified by the Company on the basis of the information available with the Company. The disclosures pursuant to MSMED Act based on the books of account are as under:

		March 31, 2018	March 31, 2017
	Principal amount due to suppliers registered under the MSMED Act and remaining unpaid	3.47	4.09
	Interest due to suppliers registered uner the MSMED Act and remaining unpaid as at year-end	0.26	0.61
	Interest paid, other than under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the year		-
	Interest paid, under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the year		-
	Principal amounts paid to suppliers registered under the MSMED Act, beyond the appointed day during the year	6,62.96	1,75.33
	Interest due and payable towards suppliers registered under the MSMED Act, for payments already made for the period of delay	4.49	2.18
	Further interest due and payable for earlier years	2.79	2.07
1	CURRENT - OTHER FINANCIAL LIABILITIES		
	Trade / Security Deposits *	1,21.99	2,31.44
	Unclaimed Dividend **	1,03.18	96.78
	Commission due to Directors	2,92.03	2,24.80
	Rebates / Discounts to Dealers	10,98.62	10,71.44
	Other Liabilities	9,45.85	14,84.57
		25,61.67	31,09.03

\* Includes deposit from Related Parties ₹ 39.00 lakhs (March 31, 2017 - ₹ 39.00 lakhs)

\*\* There is no amount due and outstanding to be credited to the Investor Education and Protection Fund.



(All amounts in ₹ lakhs, unless otherwise stated)

		March 31, 2018	March 31, 2017
25	CURRENT LIABILITIES - PROVISIONS		
	Compensated Absence (Refer Note 25.1)	6,70.90	5,67.58
	Gratuity (Refer Note 33.1)	4,73.85	-
	Others (Refer Note 25.2)	9,28.66	4,65.06
		20,73.41	10,32.64
25.1	Details of Provision for Compensated Absence		
	Opening Balance - Long Term	1,728.13	1,048.24
	Opening Balance - Short Term	567.58	422.78
	Provision made during the year	509.11	993.16
	Utilisation during the year	(172.97)	(169.01)
	Closing Balance - Long Term	1,960.95	1,728.13
	Closing Balance - Short Term	670.90	567.58
25.2	Details of Other Provisions		
	Opening Balance	4,65.06	3,80.32
	Provision made during the year	4,63.60	84.74
	Utilisation during the year		
	Closing Balance	9,28.66	4,65.06

The Company has provided towards probable liabilities arising out of pending claims / disputes with various authorities. The timing of the outflow with regard to the said matters depends on the exhaustion of remedies available to the Company under the law and hence the Company is not able to reasonably ascertain the timing of the outflow resulting in they being disclosed at their potential undiscounted values.

		March 31, 2018	March 31, 2017
26	CURRENT TAX LIABILITIES		
	Income Tax (Net of advance tax)	10,85.41	3,22.06
		10,85.41	3,22.06
27	OTHER CURRENT LIABILITIES		
	Statutory Liabilities	15,74.82	21,53.25
	Deferred Income Liability	42.39	47.58
	Other Liabilities	23,64.14	20,81.27
		39,81.35	42,82.10
28	REVENUE FROM OPERATIONS		
	Sale of products (including excise duty) (Refer note 28.1)	1,329,92.08	1,259,42.92
	Service Income	90,73.54	69,16.91
	Other operating revenue	7,53.16	8,27.00
		142,818.78	1,336,86.83
28.1	Sale of products (Gross)		
	Abrasives	901,01.27	898,36.00
	Ceramics & Plastics	380,39.27	318,63.00
	Others	48,51.54	42,43.92
		1,329,92.08	1,259,42.92

\*The sales value mentioned above includes sale of trading goods of ₹ 135,59.43. lakhs (March 31, 2017 - ₹ 112,35.84 lakhs)





(All amounts in ₹ lakhs, unless otherwise stated)

**28.2** Pursuant to the introduction of Goods and Services Tax Act, 2017 (GST) with effect from July 1, 2017, Central Excise, Value Added Tax etc. have been subsumed into GST. In accordance with Accounting requirements, unlike Excise Duty, GST is not part of Revenue. Accordingly, the revenue figures for the year ended March 31, 2017 are not strictly relatable to those thereafter. The following additional information is being provided to facilitate such understanding:

	thereater. The following additional mormation is being provided to racinitat	e such understanding.	
		March 31, 2018	March 31, 2017
	Gross Sales (A)	1,329,92.08	1,259,42.92
	Excise duty on Sales (B)	22,80.69	100,44.00
	Gross Sales excluding excise duty [C = (A-B)]	1,307,11.39	1,158,98.92
29	OTHER INCOME		
	Interest income	2,40.93	99.11
	Interest Income on defined benefit obligation (net)	1.49	-
	Dividend income		0.20
	Gain on Redemption of Mutual Funds	11,43.52	7,96.33
	Interest income from financial asset at amortised cost	24.02	20.20
	Unwinding of discount on security deposits	27.34	20.22
	Fair value gain on financial instruments at fair value through profit or loss	4,37.46	1,85.24
	Royalty Income	2,01.00	2,00.90
	Other Non-operating income	8,25.62	19,72.16
		29,01.38	32,94.36
30	COST OF MATERIALS CONSUMED		
	Opening Stock of		
	Raw Materials	69,58.71	78,69.67
	Raw Materials in Transit	18,04.54	20,56.09
		87,63.25	99,25.76
	Add : Purchases	568,09.63	461,61.49
	Less: Closing Stock of		
	Raw Materials	(93,11.17)	(69,58.71)
	Raw Materials in Transit	(31,58.83)	(18,04.54)
		(124,70.00)	(87,63.25)
		531,02.88	473,24.00
31	PURCHASE OF STOCK IN TRADE		
	Abrasives	69,09.16	49,77.46
	Ceramics & Plastics	21,33.36	20,02.48
	Others	15,98.59	29,88.22
		106,41.11	99,68.16



		(	
		March 31, 2018	March 31, 2017
32	CHANGES IN INVENTORIES OF FINISHED GOODS, STOCK-IN -TRADE AND WORK-IN-PROGRESS		
	Opening stock of		
	Finished Goods	65,95.61	66,28.67
	Traded Goods	22,21.33	19,29.19
	Work-In-Progress	50,28.68	54,07.77
		138,45.62	139,65.63
	Closing stock of		
	Finished Goods	53,00.43	65,95.61
	Traded Goods	22,74.88	22,21.33
	Work-In-Progress	52,50.26	50,28.68
		128,25.57	138,45.62
	Excise duty expense on increase/ (decrease) of finished goods	(3,92.63)	97.70
		6,27.42	2,17.71
33	EMPLOYEE BENEFITS EXPENSE		
	Salaries, Wages and Bonus	146,45.90	139,15.78
	Shared Based Payments	1,20.49	95.70
	Contribution to provident and other funds and Gratuity (Refer Note 33.1)	12,27.87	11,82.44
	Staff welfare expense	14,31.91	16,23.21
		174,26.17	168,17.13
33.1	Disclosure as required under Ind AS 19 - Employee Benefits		
	I. Defined Contribution Plans:		
	Contribution to Defined Contribution Plans recognised as expense for the year are as under:		
	Employer's Contribution to Provident Fund	6,70.42	6,20.57
	Employer's Contribution to Superannuation Fund	1,08.88	1,09.16

(All amounts in  $\ensuremath{\overline{\tau}}$  lakhs, unless otherwise stated)

### II. Defined Benefit Plans:

Contribution to Gratuity Fund

The Company makes annual contributions to the Employees' Group Gratuity-cum-Life Assurance Scheme of the Life Insurance Corporation of India, a funded defined benefit plan for qualifying employees. Gratuity is payable to all eligible employees on death or on separation/termination in terms of the provisions of the Payment of Gratuity Act or as per the Company's policy, whichever is beneficial to the employees.

The following table sets out the funded status of the gratuity plan and the amounts recognised in the Company's financial statements as at March 31, 2018:



(All amounts in ₹ lakhs, unless otherwise stated)

	Γ	March 31, 2018	March 31, 2017
i)	Change in present value of defined benefit obligation		
	Present Value of defined benefit obligation at the beginning of the year	48,35.63	43,53.45
	Interest Cost	3,51.07	3,40.01
	Current service cost	3,79.60	3,20.66
	Past service cost	-	-
	Benefits paid	(2,25.28)	(3,15.25)
	Remeasurements		
	Actuarial changes arising from changes in demographic assumptions	-	-
	Actuarial changes arising from changes in financial assumptions	1,54.11	1,61.15
	Actuarial changes arising from experience assumptions	84.77	(24.39)
	Changes in asset ceiling excluding amounts included in interest expense	_	_
	Present Value of defined benefit obligation at the end of the year	55,79.90	48,35.63
ii)	Change in fair value of plan assets		
	Fair Value of plan assets at the beginning of the year	48,56.23	38,27.56
	Interest Income	3,52.56	2,98.93
	Contributions paid by the employer	74.55	9,97.83
	Benefits paid from the fund	(2,25.28)	(3,15.25)
	Remeasurements		
	Return on plan assets excluding amounts included in interest expense/(income)	9.24	47.16
	Actuarial changes arising from experience assumptions	-	-
	Fair Value of plan assets at the end of the year	50,67.30	48,56.23
iii)	Net asset / (liability) recognised in the Balance Sheet		
	Present Value of defined benefit obligation at the end of the year	(55,79.90)	(48,35.63)
	Fair Value of plan assets at the end of the year	50,67.30	48,56.23
	Amount recognised in the balance sheet	(5,12.60)	20.60
	Net Asset / (Liability) recognised current	(4,73.85)	20.60
	Net Liability - non current	(38.75)	-
iv)	Expense recognised in the Statement of Profit and Loss for the year		
	Current service cost	3,79.60	3,20.66
	Interest cost on defined benefit obligation	(1.49)	41.07
	Total expenses	3,78.11	3,61.73



(All amounts in ₹ lakhs, unless otherwise stated)

]	March 31, 2018	March 31, 2017
v) Recognised in Other Comprehensive Income for the year		
Actuarial changes arising from changes in demographic changes		_
Actuarial changes arising from changes in financial assumptions	1,54.11	1,61.15
Actuarial changes arising from experience assumptions	84.77	(24.39)
	• •	· · · ·
Actuarial Losses on Obligation for the period	2,38.88	1,36.76
Return on plan assets, excluding amounts included in interest income	(9.24)	(47.16)
Recognised in other comprehensive income	2,29.64	89.60
vi) Actuarial Assumptions		
Expected return on plan assets	7.78%	7.26%
Rate of Discounting	7.78%	7.26%
Rate of Salary Increase	10.00%	9.00%
Rate of Employee Turnover	5.00%	5.00%
Mortality Rate During Employment	Indian Assured	Indian Assured
	Lives Mortality	Lives Mortality
	(2006-08)	(2006-08)
Mortality Rate After Employment	N.A.	N.A.
vii) Sensitivity Analysis		
Projected Benefit Obligation on Current Assumptions	55,79.90	48,35.63
Delta Effect of +0.5% Change in Rate of Discounting	(1,65.67)	(1,46.96)
Delta Effect of -0.5% Change in Rate of Discounting	1,76.77	1,56.74
Delta Effect of +0.5% Change in Rate of Salary Increase	1,72.28	1,53.43
Delta Effect of -0.5% Change in Rate of Salary Increase	(1,63.15)	(1,45.34)
Delta Effect of +0.5% Change in Rate of Employee Turnover	(26.22)	(19.07)
Delta Effect of -0.5% Change in Rate of Employee Turnover	27.50	19.94
Methodology Adopted for Asset Liability Management (ALM)	Projected Unit	Projected Unit
	Credit Method	Credit Method

### Usefulness and Methodology adopted for Sensitivity analysis

Sensitivity analysis is an analysis which will give the movement in liability if the assumptions were not proved to be true on different count. This only signifies the change in the liability if the difference between assumed and the actual is not following the parameters of the sensitivity analysis.

### viii) Maturity profile of defined benefit obligation

The weighted average duration of the defined benefit obligation is 10 years. The expected maturity analysis of gratuity on undiscounted basis is as follows:

Projected Benefits Payable in Future Years From the Date of Reporting,

	March 31, 2018	March 31, 2017
1 <sup>st</sup> Following Year	10,62.91	8,42.28
2 <sup>nd</sup> Following Year	5,17.98	4,10.97
3 <sup>rd</sup> Following Year	5,40.22	3,79.16
4th Following Year	3,60.13	5,32.45
5 <sup>th</sup> Following Year	5,32.83	3,24.65
Sum of Years 6 To 10	24,16.18	19,99.17
Sum of Years 11 and above	51,36.83	42,50.76
ix) Major categories of plan assets are as follows:		
Insurer managed funds	5,067.30	4,856.23





x) Risk exposure:

(All amounts in ₹ lakhs, unless otherwise stated)

The Company's Defined Benefit Plan is Funded with LIC. Company's Benefit Plan is exposed to risk such as investment risk, interest rate risk, salary escalation risk and demographic risk. Any change in these factors would impact the contribution to the fund.

			March 31, 2018		March 31, 2017
34	FINANCE COSTS				
	Interest Expense		1,04.68		69.39
	Interest Cost on defined benefit obligation (net)		-		41.07
			1,04.68		1,10.46
35	DEPRECIATION AND AMORTISATION EXPENSE				
	Depreciation of Property, Plant and Equipment		41,28.85		38,29.17
	Amortisation of Intangible Assets		88.88		1,53.75
			42,17.73		39,82.92
36	OTHER EXPENSES				
	Consumption of Stores and Spares		29,84.53		28,12.72
	Processing Charges		29,86.56		26,99.37
	Power & Fuel		51,62.93		42,78.04
	Freight Octroi and Packing Expenses		89,70.31		75,52.36
	Rent / Lease payment		12,43.64		12,14.23
	Repairs & Maintenance				
	Building	19.96		60.56	
	Machinery	232.71		3,26.63	
	Others	266.54	5,19.21	3,33.01	7,20.20
	Insurance		1,79.63		1,53.18
	Rates and Taxes		3,98.42		4,56.55
	Travelling & Conveyance		17,79.14		17,43.21
	Commission		1,68.61		1,17.33
	Royalties		28,12.29		21,37.78
	Loss on assets discarded /sold (net)		1,01.61		15.30
	External Service charges		41,29.46		39,81.74
	Bad debts & Advances written off		17.15		12.20
	Provision for Doubtful Debts & Advances		1,97.28		19.67
	Miscellaneous expenses (Refer Note 36.1 & 36.2	2)	34,57.85		33,28.45
			351,08.62		312,42.33
				1	



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### NOTES TO THE STANDALONE FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

(All amounts in ₹ lakhs, unless otherwise stated)

		March 31, 2018	March 31, 2017
36.1	Miscellaneous expenses include		
	Amounts paid to Auditors:		
(i)	Audit Fees	21.50	17.00
(ii)	Tax Audit	2.00	4.00
(iii)	Tax representation before Authorities	-	2.11
(iv)	Certification	-	15.29
(v)	Reimbursement of expenses	1.12	0.75

### 36.2 Corporate social responsibility expenditure

- (a) Amount prescribed under the Companies Act, 2013 to be spent during the year on CSR activities is ₹ 3,14.14 lakhs (March 31, 2017 ₹ 2,81.19 lakhs)
- (b) The contribution during the year to Saint-Gobain India Foundation (Related Party as per Ind AS 24) is ₹ 1,01.19 lakhs (March 31, 2017 ₹ 78.97 lakhs) which is spent on purposes other than Construction / acquisition of any assets.

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		March 31, 2018	March 31, 2017
7	TAX EXPENSE		
	(a)Income tax expense		
	Current tax		
	Current tax on profits for the year	78,66.11	57,26.59
		78,66.11	57,26.59
	Deferred tax		
	Decrease / (increase) in deferred tax assets	(2,32.60)	(2,41.32)
	(Decrease) / increase in deferred tax liabilities	(1,38.50)	1,88.23
	Total deferred tax expense/(benefit)	(3,71.10)	(53.09)
	Income tax expense	74,95.01	56,73.50
	(b)Reconciliation of tax expense and the accounting profit multiplied by India's tax rate:		
	Profit before income tax expense	222,10.86	172,74.48
	Tax at the Indian tax rate of 34.61% (2016-2017- 34.61%)	76,86.74	59,78.35
	Tax effect of amounts which are not deductible / (taxable) in calculating taxable income		
	Corporate social responsibility expenditure (net of 80G benefit)	17.65	13.67
	Deduction under Section 32AC for capital expenditure	-	(1,29.77)
	Interest income from interest free bond exempt under section 10(34)	(2.08)	(2.10)
	Other items (includes tax incentives)	(2,07.30)	(1,86.65)
	Income Tax Expense	74,95.01	56,73.50



(All amounts in ₹ lakhs, unless otherwise stated)

			March 31, 2018	March 31, 2017
38	EAI	RNINGS PER SHARE		
	(a)	Basic earnings per share		
		Basic earnings per share attributable to the equity holders of the Company	13.29	10.48
	(b)	Diluted earnings per share		
		Diluted earnings per share attributable to the equity holders of the Company	13.29	10.48
	(c)	Reconciliations of earnings used in calculating earnings per share		
		Basic earnings per share	13.29	10.48
		Profit attributable to equity holders of the Company used in calculating basic earnings per share	147,15.85	116,00.98
		Diluted earnings per share	13.29	10.48
		Profit attributable to equity holders of the Company used in calculating diluted earning per share	147,15.85	116,00.98
	(d)	Weighted average number of equity shares used as the denominator in calculating Basic and Diluted earnings per share	11,07,20,000	11,07,20,000
		Adjustments for calculation of diluted earnings per share	-	-
		Weighted average number of equity shares used as the denominator in calculating diluted earnings per share	11,07,20,000	11,07,20,000

## **39 FAIR VALUE MEASUREMENTS**

Financial instruments by category

	M	March 31, 2018		M	March 31, 2017	
	FVTPL	FVOCI	Amortised	FVTPL	FVOCI	Amortised
Financial assets						
Investments						
- Equity instruments	•	148,62.17	•	'	144,75.17	ı
- Mutual funds	263,86.96	•	•	220,58.59	'	
- Government Securities	•	•	74.17	'	'	74.17
Trade receivables	•	•	173,23.63	'	'	123,41.80
Loan to directors	•	•	3,15.60	'	'	2,21.43
Loan to employees	•	•	1,53.39	'	'	2,08.79
Cash and cash equivalents	•		25,83.78	'	'	20,06.90
Bank Balances	•	•	1,48.29	'	'	1,79.73
Security deposits	•	•	8,11.40	'	'	7,49.09
Employee Advances	•	•	1,74.26	'	'	1,66.04
Foreign Exchange Forward Contracts	•	•	•	3,02.57	ı	I
Other receivables (Unsecured)	•		14,90.51	'	'	17,67.95
Total Financial Assets	263,86.96	148,62.17	230,75.03	223,61.16	144,75.17	177,15.90
Financial liabilities						
Trade / Security Deposits		•	1,21.99	ı	ı	2,31.44
Unclaimed Dividend		•	1,03.18	ı	ı	96.78
Borrowings			•	ı	ı	2,72.07
Trade payables		•	190,86.90	ı	ı	164,01.04
Capital creditors			83.23	ı	ı	8,09.59
Foreign Exchange Forward Contracts	97.97			'	'	ı
Other financial liabilities		•	21,55.30			19,71.22
Total Financial Liabilities	97.97	•	215,50.60	I	I	197,82.14

### (i) Fair value hierarchy

This section explains the judgements and estimates made in determining the fair values of the financial instruments that are (a) recognised and measured at fair value and (b) measured at amortised cost and for which fair values are disclosed in the financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the accounting standard. An explanation of each level follows underneath the table.

(All amounts in ₹ lakhs, unless otherwise stated)

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Financial Assets Financial Investments at FVTPL Mutual Funds Financial Investments at FVOCI Unquoted Equity Investments Derivatives not designated as hedges Foreign Exchange Forward Contracts Total Financial Assets Financial Liabilities Derivatives not designated as hedges Foreign Exchange Forward Contracts Total Financial Liabilities Derivatives not designated as hedges Foreign Exchange Forward Contracts Total Financial Liabilities Assets and Liabilities Assets and Liabilities Assets and Liabilities forements Governments Governments Loans to employees Loan to directors Security deposits Total Financial Assets					
	5,12	263,86.96	•	•	263,86.96
	വ	•	•	148,62.17	148,62.17
		•	•	•	
		263,86.96		148,62.17	412,49.13
	24	•	97.97	•	97.97
		•	97.97	•	97.97
	ed cost for which fa	amortised cost for which fair values are disclosed	ed		
Financial Assets Investments Government securities Loans to employees Loan to directors Security deposits Total Financial Assets	Notes	Level 1	Level 2	Level 3	Total
Investments Government securities Loans to employees Loan to directors Security deposits Total Financial Assets					
Government securities Loans to employees Loan to directors Security deposits Total Financial Assets					
Loans Loans to employees Loan to directors Security deposits Total Financial Assets	ى ك	82.36	•	•	82.36
Loans to employees Loan to directors Security deposits <b>Total Financial Assets</b>					
Loan to directors Security deposits Total Financial Assets	7,14	•	•	1,17.61	1,17.61
Security deposits Total Financial Assets	7,14	•	•	2,94.55	2,94.55
Total Financial Assets	7	•	•	8,77.15	8,77.15
		82.36	•	12,89.31	13,71.67
Financial Liabilities		•	•		
Total Financial Liabilities		•	•	•	
Financial Assets and Liabilities measured at fair value	air value - recurring fair value measurements	ue measurements			
As at March 31, 2017	Notes	Level 1	Level 2	Level 3	Total
Financial Assets					
Financial Investments at FVTPL					
Mutual Funds	12	220,58.59	I	I	220,58.59
Financial Investments at FVOCI					
Unquoted Equity Investments	വ	1	I	144,75.17	144,75.17
Derivatives not designated as hedges					
Foreign Exchange Forward Contracts	15	•	3,02.57	1	3,02.57
Total Financial Assets		220,58.59	3,02.57	144,75.17	368,36.33
Financial Liabilities		•	•	•	
Total Financial Liabilities		•	•	•	



PROFITABLE GROWTH...CONTINUES

### NORTON GRINDWELL NORTON LTD.

Assets and Liabilities which are measured at amortise	at amortised cost for which fair values are disclosed	values are disclosed		(All amounts in ₹ lakhs, unless otherwise stated)	therwise stated)
As at March 31, 2017	Notes	Level 1	Level 2	Level 3	Total
Financial Assets					
Investments					
Government securities	5	83.37	1	1	83.37
Loans					
Loans to employees	7,14	•	'	2,10.66	2,10.66
Loan to directors	7,14	•	1	2,33.48	2,33.48
Security deposits	7	ı	1	8,57.85	8,57.85
Total Financial Assets		83.37	•	13,01.98	13,85.36
Financial Liabilities		•	•	•	•
Total Financial Liabilities		T	·	·	I

Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices. This includes listed equity instruments, traded bonds and mutual funds that have quoted price. The fair value of all equity instruments (including bonds) which are traded in the stock exchanges is valued using the closing price as at the reporting period. The mutual funds are valued using the closing NAV Level 2: The fair value of financial instruments that are not traded in an active market (for example, traded bonds, over-the-counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2. Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities, contingent consideration and indemnification asset included in level 3.

There are no transfers between levels 1 and 2 during the year.

The Company's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period.

## (ii) Valuation technique used to determine fair value

Specific valuation techniques used to value financial instruments include:

- the use of quoted market prices or dealer quotes for similar instruments
- the fair value of forward foreign exchange contracts is determined using forward exchange rate at the balance sheet date
- the fair value of employee stock option plans are determined using Black and Scholes valuation model
- the fair value of the remaining financial instruments is determined using discounted cash flow analysis.

All of the resulting fair value estimates are included in level 1 or 2 except for unlisted equity securities where the fair values have been determined based on present values and the discount rates used were adjusted for counter party or own credit risk.

# (iii) Fair value measurements using significant unobservable inputs (level 3)

The following table represents the changes in level 3 items for the period ended March 31, 2018 & March 31, 2017.



**Unquoted Equity Shares** 

#### NOTES TO THE STANDALONE FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

(All amounts in ₹ lakhs, unless otherwise stated)

As on March 31, 2016	13,420.17
Acquisitions	-
Gains (Losses) recognised in other comprehensive income	1,055.00
As on March 31, 2017	144,75.17
Acquisitions	-
Gains / (Losses) recognised in other comprehensive income	3,87.00
As on March 31, 2018	148,62.17

#### (iv) Valuation inputs and relationships to fair value

Particulars	Fair value as at		Significant Observable Inputs	Probable - weighted range		Sensitivity	
	March 31, 2018	March 31, 2017		March 31, 2018	March 31, 2017		
Unquoted Equity Shares	148,62.17	144,75.17	Earnings Growth Rate	5.00%	5.00%	2018: Increased earnings growth factor(+50 bps) and lower discount rate (-50bps) would increase FV by ₹ 27,40.65 lakhs; lower growth factor (-50bps) and higher discount rate (+50bps) would decrease FV by ₹ 13,52.73 lakhs	
			Risk adjusted discount rate	12.60%	12.50%	2017: Increased earnings growth factor(+50 bps) and lower discount rate (-50bps) would increase FV by ₹ 22,26.63 lakhs; lower growth factor (-50bps) and higher discount rate (+50bps) would decrease FV by ₹ 17,02.72 lakhs	

#### (v) Valuation processes

The Company has outsourced the valuation process of unquoted equity instruments for financial reporting purposes.

The main level 3 inputs for unlisted equity securities used by the Company are derived and evaluated as follows:

Discount rates are determined using a capital asset pricing model to calculate a pre-tax rate that reflects current market assessments of the time value of money and the risk specific to the asset.

Earnings growth factor for unlisted equity securities are estimated based on market information for similar types of companies.

Changes in level 2 and 3 fair values are analysed at the end of each reporting period during the quarterly valuation discussion between the Chief Financial Officer (CFO), Audit Committee (AC) and the valuation team. As part of this discussion the team presents a report that explains the reason for the fair value movements.



(All amounts in ₹ lakhs, unless otherwise stated) (vi) Fair value of financial assets and liabilities measured at amortised cost

	March 31, 2018		March 31, 2017	
	Carrying amount	Fair value	Carrying amount	Fair value
Financial assets				
Investments				
Government securities	74.17	82.36	74.17	83.37
Loans				
Loans to employees	1,53.39	1,17.61	2,08.79	2,10.66
Loan to directors	3,15.60	2,94.55	2,21.43	2,33.48
Security deposits	8,11.40	8,77.15	7,49.09	8,57.85
Total financial assets	13,54.56	13,71.67	12,53.48	13,85.36

The carrying amounts of trade receivables, electricity deposit, employee advances, cash and cash equivalents and other short term receivables, trade payables, unclaimed dividend, borrowings, capital creditors and other current financial liabilities are considered to be the same as their fair values, due to their short-term nature.

The fair values for loans, security deposits and investment in government securities were calculated based on cash flows discounted using a current lending rate. They are classified as level 3 fair values in the fair value hierarchy since significant inputs required to fair value an instrument are not observable.

For financial assets and liabilities that are measured at fair value, the carrying amounts are equal to the fair values.

#### 40 FINANCIAL RISK MANAGEMENT

The Company's activities expose it to market risk, liquidity risk and credit risk.

This note explains the sources of risk which the entity is exposed to and how the entity manages the risk.

The Company's risk management is carried out by a central Treasury department under policies approved by the Board of Directors. The Treasury department identifies, evaluates and hedges financial risks in close co-operation with the Company's operating units. The Board provides written principles for overall risk management, as well as policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.

#### (A) Credit risk

Credit risk is the risk of incurring a loss that may arise from a borrower or debtor failing to make required payments. Credit risk arises mainly from outstanding receivables from free market dealers, cash and cash equivalents, employee advances and security deposits. The Company manages and analyses the credit risk for each of its new clients before standard payment and delivery terms and conditions are offered.

#### (i) Credit risk management

The Company assesses on a forward looking basis the expected credit losses associated with its assets carried at amortised cost. For trade receivables, the Company applies the simplified approach permitted by Ind AS 109 Financial Instrument, which requires expected lifetime losses to be recognised from initial recognition of the receivables. When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating expected credit losses, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment and including forward looking information.

We do not believe there are any particular customer or group of customers that would subject us to any significant credit risks in the collection of our Trade receivable.



(All amounts in ₹ lakhs, unless otherwise stated) We have evaluated the percentage of allowance for doubtful debts with our trade receivables over the years:

Particulars	March 31, 2018	March 31, 2017
Trade Receivables	173,23.63	123,41.80
Allowance for doubtful debts	5,85.20	3,87.92
Percentage	3.38%	3.14%

#### (ii) Reconciliation of loss allowance provision – Trade receivables

Loss allowance on March 31, 2018	5,85.20
Changes in loss allowance	1,97.28
Loss allowance on March 31, 2017	3,87.92
	(₹ Lakhs)

#### (B) Liquidity risk

Liquidity risk is the risk that the Company may not be able to meet its present and future cash and collateral obligations without incurring unacceptable losses. The Company ensures sufficient cash and marketable securities and the availability of funding through an adequate amount of committed credit facilities to meet obligations when due. Due to the dynamic nature of the underlying businesses, the Treasury maintains flexibility in funding by maintaining availability under committed credit lines. Management monitors rolling forecasts of the Company's liquidity position (comprising the undrawn borrowing facilities below) and cash and cash equivalents on the basis of expected cash flows.

#### (i) Financing arrangements

The Company had access to the following undrawn borrowing facilities at the end of the reporting period:

	March 31, 2018	March 31, 2017
Floating rate		
- Expiring beyond one year (bank loans and overdrafts)	29,03.00	58,40.00

Subject to the continuance of satisfactory credit ratings, the bank loan facilities may be drawn at any time.

#### (ii) Maturities of financial liabilities

The tables below analyse the Company's financial liabilities into relevant maturity groupings based on their contractual maturities.

The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

#### **Contractual maturities of financial liabilities**

	Less than 3 months	3 months to 6 months	6 months to 1 year	Between 1 and 2 years	Between 2 and 5 years	Total
March 31, 2018						
Non-derivatives						
Borrowings	-	-	-	-	-	-
Trade payables	190,86.90	-	-	-	-	190,86.90
Other financial liabilities	25,61.67	-	-	-	-	25,61.67
Total Non-derivative liabilities	216,48.57	-	-	-	-	216,48.57
March 31, 2017						
Non-derivatives						
Borrowings	2,72.07	-	-	-	-	2,72.07
Trade payables	164,01.04	-	-	-	-	164,01.04
Other financial liabilities	31,09.03	-	-	-	-	31,09.03
Total non-derivative liabilities	197,82.14	-	-	-	-	197,82.14



(All amounts in ₹ lakhs, unless otherwise stated)

#### (C) Market risk

#### (i) Foreign currency risk

Currency risk refers to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company operates internationally and is exposed to foreign exchange risk arising from foreign currency sales and purchases, primarily with respect to EUR, USD, GBP, AUD and JPY. Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities denominated in a currency that is not the Company's functional currency (₹). The risk is measured through a forecast of highly probable foreign currency cash flows.

The risk is measured through a forecast of foreign currency sales and purchases for the Company's operations. The Company uses foreign exchange forward contracts to manage its exposure in foreign currency risk.

The Company's exposure to foreign currency risk at the end of the reporting period expressed in ₹ are as follows:

	Ma	March 31, 2018		Ma	arch 31, 2017	
Currency	Trade receivable	Hedges available	Net exposure to foreign currency risk	Trade receivable	Hedges available	Net exposure to foreign currency risk
AUD	23.68	23.68	-	39.40	24.44	14.97
EUR	46,27.97	46,27.97	-	10,60.17	10,60.17	-
USD	34,13.46	34,13.46	-	17,68.19	17,68.19	-
		ırch 31, 2018			arch 31, 2017	
Currency	Trade payable	Hedges available	Net exposure to foreign currency risk	Trade payable	Hedges available	Net exposure to foreign currency risk
CNH	47.99	47.99	-	82.43	82.43	-
EUR	8,89.88	8,89.88	-	9,11.31	9,11.31	-
GBP	20.48	20.48	-	34.38	34.38	-
JPY	180,09.25	180,09.25	-	41.69	41.69	-
SEK		-	-	3.72	3.72	-
USD	32,25.81	32,25.81	-	29,58.68	29,58.68	-

#### Sensitivity

The sensitivity of profit or loss to changes in the exchange rates arises mainly from unhedged foreign currency denominated financial instruments

	Impact on pr	Impact on profit after tax		
	March 31, 2018	March 31, 2017		
AUD sensitivity				
₹/AUD increases by 5%		0.49		
₹/AUD decreases by 5%	-	(0.49)		

#### 41 CAPITAL MANAGEMENT

#### (a) Risk management

The Company's objectives when managing capital are to

- safeguard their ability to continue as a going concern, so that they can continue to provide returns for shareholders and benefits for other stakeholders, and
- maintain an optimal capital structure to reduce the cost of capital.

Currently, there are no borrowings and operations are being funded through internal accruals.

#### (b) Dividends

		March 31, 2018	March 31, 2017
(i)	Equity shares		
	Dividend for the year ended March 31, 2017 of $\mathfrak{F}$ 4/- per fully paid share	44,28.80	-



(All amounts in ₹ lakhs, unless otherwise stated)

#### (ii) Dividends not recognised at the end of the reporting period

In addition to the above dividends, since year end the directors have recommended the payment of a dividend of ₹ 5/- per fully paid equity share (March 31, 2017 - ₹ 4/-). This proposed dividend is subject to the approval of the shareholders at the ensuing Annual General Meeting.

		March 31, 2018	March 31, 2017
42	CONTINGENT LIABILITIES AND CONTINGENT ASSETS		
(i)	Contingent liabilities		
• • •	Excise, Service Tax & Custom Duty demands pending with the appropriate authorities and disputed by the Company	10,18.86	6,33.09
(b)	Claims against the Company under the Labour Laws disputed cases by the Company	1,01.49	1,01.49
(c)	Guarantees given by Banks, of which ₹ 6,92.18 lakhs (March 31, 2017 - ₹ 7,23.55 lakhs ) are counter guaranteed by the Company	6,92.18	7,23.55
(d)	Guarantees given on behalf of Subsidiary Company against loan taken by Subsidiary	-	7,34.57
(e)	Non-Agricultural Land Cess	37.79	37.79
(f)	Other Claims against the Company not acknowledged as debts	1,79.33	1,79.33
(g)	Demand raised by A.P Transco on increase in power cost, disputed by the Company & subjudice in Honourable Supreme Court	35,99.75	32,22.37
(h)	Demand raised by A.P Transco on surplus units allocated, disputed by the Company & subjudice in High Court (Net)	10,43.29	10,15.45
(i)	Demand raised by A.P Transco for fuel surcharge adjustment for Financial years 2008-09 & 2009-10 disputed by the Company & subjudice in Honourable Supreme Court	2,64.00	2,64.00
(j)	Income tax liability on account of disputed disallowances	1,34.51	1,65.32
(ii)	Contingent assets	-	-
43	COMMITMENTS		
(i)	Capital commitments		
	Capital expenditure contracted for at the end of the reporting period but not recognised as liabilities is as follows:		
	Property, Plant and Equipment	37,85.23	1,80.93
(ii)			
	Commitments for minimum lease payments in relation to non-cancellable operating leases are payable as follows:		
	Within one year	9,20.72	8,95.11
	Later than one year but not later than five years	24,34.24	30,35.90
	Later than five years	-	1,58.86
	Commitments for minimum lease receipts in relation to non-cancellable operating leases are receivable as follows:		
	Within one year	1,73.99	1,52.57
	Later than one year but not later than five years	-	-
	Later than five years	-	-
	Rental expense relating to operating leases		
	Minimum lease payments	12,43.64	12,14.23
	Total rental expense relating to operating leases	12,43.64	12,14.23
	l		



(All amounts in ₹ lakhs, unless otherwise stated)

#### 44 EVENTS OCCURRING AFTER THE REPORTING PERIOD

Dividend of ₹ 5 per equity share of ₹ 5 each, has been recommended by the Board of Directors, in the Board meeting held on May 30, 2018, which is subject to the approval of share holders in the ensuing Annual General Meeting.

- 45 Exchange difference arising on foreign currency transactions amounting to net gain of ₹ 5,80.70 lakhs (March 31, 2017 ₹ 8,85.65 lakhs) has been accounted under respective heads.
- **46** The segment information is presented under the Notes to the Consolidated Financial Statements as required under the Indian Accounting Standard 108 on "Operating Segment".

#### 47 SHARE BASED PAYMENTS

#### (a) Performance Share Plan

Certain employees of the Company in India are allotted Performance shares of the Ultimate Holding Company. These plans are subject to eligibility criteria based on the employee's period of service (service conditions) with the Group as well as performance criteria (performance conditions). The Ultimate Holding Company does not charge any cost for this benefit, the cost of this benefit has been arrived at using Black and Scholes method.

#### i) Summary of Share options granted under plan

	March 31,	2018	March 31,	2017
	Average exercise price per share option	Number of share options	Average exercise price per share option	Number of share options
Opening balance	-	31,160	-	28,650
Granted during the year	-	10,340	-	10,160
Exercised during the year	-	(5,458)	-	(5,216)
Forfeited during the year	-	(602)	-	(2,434)
Total		35,440		31,160

#### (b) Expense arising from share based payment transaction

	March 31, 2018	March 31, 2017
Performance Share Plan	1,20.49	95.70

#### 48 RELATED PARTY TRANSACTIONS (As per Ind AS 24 Related Party Disclosures)

#### 1. Relationships

(i) HOLDING COMPANY

Compagnie de Saint-Gobain

#### (ii) FELLOW SUBSIDIARIES

Certainteed Corporation,USA	Saint-Gobain América, S.A. De Cv, Mexico
Compagnie De Saint-Gobain, France	Saint-Gobain Building Distribution Deutschland Gmbh, France
Dahl Sweden Ab, Sweden	Saint-Gobain Ceramic Materials Weilerswist GMBH, Germany
Saint-Gobain Services Construction Products Gmbh, Germany	Saint-Gobain Ceramic Materials As, Norway



PROFITABLE GROWTH...CONTINUES

#### NOTES TO THE STANDALONE FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

Groupe Point P, France

L.M.Van Moppes Diamond Tools, India Lapeyre Services, France Norton Company (Materials Div), USA Pt. Saint-Gobain Winter Diamas, Indonesia Pt. Saint-Gobain Abrasives Diamas, Indonesia Pt. Saint-Gobain Performace Pla Indonesia, Indonesia S G Performance Plastics Corp, USA Saint-Gobain Ceramics & Plastics, Inc., USA Saint-Gobain Abrasives (Singapore) Pte Ltd, Malaysia Saint-Gobain Abrasives (Suzhou) Co Ltd, China Saint-Gobain Abrasives B.V. (Nederland),Netherland

Saint-Gobain Abrasives Gmbh, Germany Saint-Gobain Abrasives Ltd., South Africa Saint-Gobain Abrasives Sea, Indonesia Saint-Gobain Abrasives Sp.Z.O.O Saint-Gobain Abrasives USA Inc., USA Saint-Gobain Achats, France Saint-Gobain Adfors, France Saint-Gobain Adfors Cz, France Saint-Gobain Building Distribution, France Saint-Gobain Building Distribution-UK Saint-Gobain Ceramic Materials As, Norway Saint-Gobain Ceramics & Plastic, USA Saint-Gobain Ceramics Inc, USA Saint-Gobain Ceramics Materials, USA Saint-Gobain Ceramiques Informatique Et, France Saint-Gobain Corporation, France Saint-Gobain Diamantwerkzeuge, Germany Saint-Gobain Dsi Groupe, France Saint-Gobain Glass, France Saint-Gobain India Pvt Ltd. India Saint-Gobain Innovative Materials Belgium Nv-Ppl, Saint-Gobain Inovatif Malzemeleri, Turkey

Saint-Gobain Norpro, USA

(All amounts in ₹ lakhs, unless otherwise stated) Saint-Gobain Ceramic Materials (Zhengz) Co, China Saint-Gobain Ceramic Materials, Norway Saint-Gobain Ceramics, USA Saint-Gobain Ceramics & Plastics Inc., USA Saint-Gobain Ceramics & Plastics, Brazil Saint-Gobain Colombia S.A.S, Columbia Saint-Gobain Construction Products Rus LIC, Russia Saint-Gobain Diamantwerkzeuge Gmbh & Co., Germany Saint-Gobain Distribution Batiment France S.A.S, Saint-Gobain Distribution Nordic Ab, Denmark Saint-Gobain Do Brasil Produtos.Brazil Saint-Gobain Do Brasil Produtos Ind. E Para Const Ltda,Brazil Saint-Gobain Formula Thai Gypsum Pr, Thailand Saint-Gobain Glass Egypt, Egypt Saint-Gobain Hpm Polaska Sp.Z.Oo, Poland Saint-Gobain India Foundation, India Saint-Gobain Industrial Ceramics. Australia Saint-Gobain Industrial Ceramics Li, Australia Saint-Gobain Industriekeramik Rodental Gmbh, Saint-Gobain K.K. Performance Plastics, Japan Saint-Gobain Malaysia Sdn Bhd, Malaysia Saint-Gobain Materiales Ceramicos, Venezuela Saint-Gobain Materiaux Ceramiques, France Saint-Gobain Nordic A/S, Denmark Saint-Gobain Performance Plastics Corporation, USA Saint-Gobain Performance Plastics Portag, USA Saint-Gobain Performance Plastics Plymout, USA Saint-Gobain Pipes-France Saint-Gobain Ppl Corporation, Mexico Saint-Gobain Performance Plastics Korea Co Ltd, Korea Saint-Gobain Ppl Shanghai, China Saint-Gobain Sekurit India Ltd, India Saint-Gobain Sekurit(Thailand) Co. Ltd., Thailand Saint-Gobain Solar Gard, Llc., USA Saint-Gobain Technical Fabrics, S.A. De, Mexico



Saint-Gobain Performance Plastics Pampus GmbH,Germany

Saint-Gobain Performance Plastics Corp, USA Saint-Gobain Research India Private Limited, India\* Saint-Gobain (Sea) Pte. Ltd, Philippines Saint-Gobain Abrasifs, UAE Saint-Gobain Abrasifs Maroc, Morocco Saint-Gobain Abrasifs(Deplanque), Belgium Saint-Gobain Abrasifs, France, Saint-Gobain Abrasives - Cedex-France Saint-Gobain Abrasives (Nz) Ltd., Newzealand Saint-Gobain Abrasives (Pty) Ltd., South Africa Saint-Gobain Abrasives (Thailand) Ltd, Thailand Saint-Gobain Abrasives B.V., Netherland Saint-Gobain Abrasives Gmbh, Germany Saint-Gobain Abrasives Inc., USA Saint-Gobain Abrasives Ltd -Stafford, UK Saint-Gobain Abrasives Ltd., England Saint-Gobain Abrasives P. A.(Ami), Italy Saint-Gobain Abrasives Pty Ltd., Australia Saint-Gobain Abrasives S.A., Luxembourg Saint-Gobain Abrasives (Shanghai) Co.Ltd, China Saint-Gobain Abrasives, Inc., USA Saint-Gobain Abrasivi S.P.A, Italy Saint-Gobain Abrasivi S.P.A. (Micromold), Italy Saint-Gobain Abrasivos Colombia Ltda, Colombia Saint-Gobain Abrasivos L.Da - Portugal Saint-Gobain Abrasivos Ltda, Brazil Saint-Gobain Abrasivos S.A., Spain Saint-Gobain Advanced Ceramics Niagara H, United States Saint-Gobain Advanced Ceramics(Shanghai) Co Ltd., China

(All amounts in ₹ lakhs, unless otherwise stated) Saint-Gobain Viet Nam Ltd.,Vietnam

Saint-Gobain Zirpro (Handan) Co., Ltd, China Sap Competence Center Verallia, France Savoie Refractories - SG France SEPR, France, SG Advanced Ceramics (Shanghai) Co Ltd, China SG Consulting Information & Organisation (SGcio), France SG Distribuição Brasil, Brazil SG Distribution Batiment (Point P), France SG Info Sys Gmbh, Germany SG Isover (Weber Netservices), France SG Materiaux Ceramiques Benelux Sa, Belgium SG Performance Plastics, France SG Performance Plastics Corby, UK SG Performance Plastics Korea Co Ltd., Korea SG Performance Plastics Pampus Gmbh, Germany SG Performance Plastics, USA SG Performance Plastics(Shanghai) Co Ltd, China SG Performance Plastics, Ireland, Ireland SG Performance Plastics, Rencol., UK SG Performance Plastics, Taiwan SG Performance Plastics, Kontich, Belgium SGppl-Isofluor Gmbh, Germany Saint-Gobain Tech Services-Central Europe, France Saint-Gobain Tech Services-Sc, France Saint-Gobain Tech Services-Uk, France SGTS-NA, USA Saint-Gobain Abrasivos (Suzhou) Co Ltd, China Thai Gypsum Products PCI, Thailand Saint-Gobain C.R.E.E, France

Note that the transactions with SGRIPL are grouped under Saint-Gobain India Pvt. Ltd. as this company is merged into Saint-Gobain India Pvt. Ltd. w.e.f from April 1, 2017, as per the order of Honorable High court of judicature of Madras dated December 28, 2017.

#### (iii) OTHER RELATED PARTIES :

Grindwell Norton Employees Gratuity Trust

Grindwell Norton Employees Superannuation Trust





(All amounts in ₹ lakhs, unless otherwise stated)

# NOTES TO THE STANDALONE FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

#### (iv) SUBSIDIARY COMPANY

Saint-Gobain Ceramic Materials Bhutan Pvt. Ltd.

#### (v) KEY MANAGEMENT PERSONNEL

- Mr. Anand Mahajan, Managing Director
- Mr. Krishna Prasad, Alternate Director
- Mr. Pradip Shah, Independent Director
- Mr. Shivanand Salgaocar, Independent Director
- Mr. Keki M. Elavia, Independent Director
- Mr. Mikhil Narang, Director

#### (vi) (a) Parent entities

The Group is controlled by following entity:

Name of entity Type Place of business		Ownership interest	held by the Group	
			March 31, 2018	March 31, 2017
Compagnie de Saint-Gobain	Ultimate Holding Co*	Le Miroirs 18 Avenue d'Alsace F-92400 Courbevoie, France	51.6%	51.6%
* The Ultimate Holding Company ("Saint-Gobain") holds shares in the Company through the following subsidiaries				
Saint-Gobain Abrasives Inc; USA	Fellow Subsidiary	1 New Bond Street, P.O Box 15008 Worcester MA 01615 USA	26.8%	26.8%
Societe de Participations Financieres et Industrielles	Fellow Subsidiary	Le Miroirs 18 Avenue d'Alsace F-92400 Courbevoie, France	24.5%	24.5%
Saint-Gobain India Pvt Ltd	Fellow Subsidiary	Sigapi Aachi Building, Floor No 7, 18/3 Rukmani Lakmipathy Road, Egmore Chennai TN India 600008	0.3%	0.3%

#### (b) Subsidiary

Name of entity	Туре	Place of business	Ownership interest held by the Company	
			March 31, 2018	March 31, 2017
Saint-Gobain Ceramic Materials Bhutan Pvt. Ltd.	Subsidiary	L-14 Pasakha Industrial Estate, PO Box 275, Pasakha Bhutan	70%	70%

#### (c) Key Management Personnel Compensation

	March 31, 2018	March 31, 2017
Short-term employee benefits	2,96.60	1,11.67
Post-employment benefits	78.42	53.43
Sitting Fees	14.10	10.80
Other Details		
Commission Payable	2,92.03	2,24.80
Bonus share issued (No. of shares)		4,984,22



#### (d) Transactions with related parties

(All amounts in ₹ lakhs, unless otherwise stated)

The following transactions/balances were carried out with the related parties in the ordinary course of business (along with year-end balances) as follows :

		Holding Co	ompany	Fellow Sul	bsidiaries	Other Relat	ed Parties	Subsidiary	Company
Sr. No.	Particulars	March 31, 2018	March 31, 2017						
1	Sales	-	-	44,89.94	33,22.04	-	-	-	-
2	Agency Commission received	•	-	29.85	32.51	-	-	-	-
3	Service Income	2,00.60	1,31.77	87,78.38	66,10.49	-	-	30.00	30.00
4	Other Income	•	58.50	3,80.88	3,51.31	-	-	2,06.77	2,08.24
5	Purchase of Goods	•	-	160,96.38	152,04.17		-	44,47.85	43,66.62
6	Expenses charged to other companies	19.13	13.30	19,20.86	14,07.69	-	-	12.47	14.99
7	Expenses charged by other companies	55.71	60.95	8,80.50	7,40.83	-	-	4.39	-
8	Royalty Paid	-	-	28,12.29	21,37.78	-	-	•	-
9	Other Expenses	-	-	1,35.04	18.00	-	-	-	-
10	Dividend Paid		-	22,85.12	-	-	-	-	-
11	Donation Paid			1,01.19	78.97	-	-	-	-
12	Trade Receivables*	51.54	84.40	40,52.57	17,66.40	-	-	-	-
13	Other Receivables*		56.43	5,18.79	7,13.68	-	-	5,81.17	5,06.95
14	Trade Payables*	-	-	(29,13.14)	(44,70.55)	-	-	(3,97.26)	(4,85.93)
15	Outstanding deposits *	•	-	39.00	39.00	-	-	-	-
16	Bonus share issued (No. of shares)	•	-		2,85,64,000	-	-	-	-
17	Contribution to Post employment benefit plans	-	-	-	-	1,83.43	11,06.99	•	-

\* Closing Balance

#### (e) Loans to/from related parties

Particulars	March 31, 2018	March 31, 2017
Loans to Key Management Personnel		
Beginning of the year	250.00	110.00
Loans advanced	90.00	200.00
Loan repayments received		(60.00)
Interest charged	10.35	6.60
Interest received	(10.35)	(6.60)
End of the year	340.00	250.00

There is no allowance account for impaired receivables in relation to any outstanding balances, and no expense has been recognised in respect of impaired receivables due from related parties.



(f) Terms and conditions

(All amounts in ₹ lakhs, unless otherwise stated)

- (i) All related party transactions entered during the year were in ordinary course of business and on arms length basis.
- (ii) Transactions relating to dividends, subscriptions for new equity shares were on the same terms and conditions that applied to other shareholders.
- (iii) The terms and conditions of the loans to Key Managerial Personnel are as per the policy of the Company.
- (iv) All other transactions were made on normal commercial terms and conditions and at market rates. The average interest rate on the other loans during the year was 10% (March 31, 2017 10%).
- (v) All outstanding balances are unsecured and are repayable in cash.
- 49 Previous year's figures have been recast and rearranged wherever necessary.

The accompanying notes (1 to 49) are an integral part of the financial statements.

For and on behalf of Board of Directors of Grindwell Norton Limited As per our Report of even date For Price Waterhouse Chartered Accountants LLP Pradip Shah Chairman DIN 00066242 Firm Registration No. 012754N / N500016 Anand Mahajan Managing Director DIN 00066320 Chartered Accountants Sachin Parekh Deepak Chindarkar **Chief Financial Officer** Partner K. Visweswaran **Company Secretary** Membership No. 107038 Mumbai: May 30, 2018 Mumbai: May 30, 2018

# STANDALONE CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2018

\_\_\_\_\_SAINT-GOBAIN

(All amounts in ₹ lakhs, unless otherwise stated)

	March 31, 2018	March 31, 2017
Cash flow from operating activities		
Profit before tax	222,10.86	172,74.48
Adjustments for:	222,10.00	172,74.40
Depreciation expense	41.28.85	38.29.17
Amortisation expense	88.88	1.53.75
Loss on assets discarded / sold (net)	1,01.61	15.30
Gain on Redemption of Mutual Funds	(11,43.52)	(7,96.33)
Unrealised gain on foreign exchange	(57.62)	2,02.36
Dividend income	(37.02)	(0.20)
Interest Income	(2,42.42)	(99.11)
Finance Costs	1,04.68	1.10.46
Share based Payments	1,20.49	95.70
Remeasurement of post employment benefit obligations - gain/(loss)	(2,29.64)	(89.60)
Fair value gain on financial instruments at fair value through profit or loss	(4,37.46)	(1,85.24)
Change in operating assets and liabilities	(4,57.40)	(1,00.24)
(Increase)/Decrease in trade receivables	(51,25.27)	3,60.41
(Increase)/Decrease in inventories	(28,03.44)	11,30.43
(Increase)/decrease in loans	(1,01.08)	(8,62.21)
(Increase)/Decrease in other financial asset	5,71.38	3,54.60
(Increase)/Decrease in other non-current asset	(9,04.45)	6.35.23
(Increase)/Decrease in other current asset	(9,04.45) (92.06)	(82.02)
Increase/(Decrease) in trade payables	28.86.91	(10,16.70)
Increase/(Decrease) in provisions	13,12.45	12.90.06
Increase/(Decrease) in other non-current liabilities	(42.31)	(30.42)
Increase/(Decrease) in other current liabilities	(3,00.75)	10,31.25
Increase/(Decrease) in other financial liabilities	(5,47.36)	(15,74.57)
Cash generated from operations	194,98.73	217,46.80
Income taxes paid	(71,02.88)	(56,70.55)
Net cash inflow from operating activities	123,95.85	160,76.25
Cash flows from investing activities		100,70.23
Payments towards purchase of property, plant and equipment	(36,59.49)	(51,79.73)
Proceeds from Redemption of Mutual Funds (Net)	11,43.52	7,96.33
Proceeds from sale of property, plant and equipment	20.78	14.72
Purchase of investment	(21,43.41)	
Dividend received	-	0.20
Interest received	2.42.15	91.78
Net cash outflow from investing activities	(43,96.45)	(42,76.70)
Cash flow from financing activities		
Deposit matured	32.12	5.79.89
Interest paid	(1,04.68)	(1,10.46)
Loan availed	· · · · ·	2,72.07
Loan repaid	(2,72.07)	-
Dividend paid	(44,28.80)	-
Dividend distribution tax paid	(9,01.60)	-
Net cash inflow / (outflow) from financing activities	(56,75.03)	7,41.50
Net increase / (decrease) in cash and cash equivalents	23,24.37	125,41.05
Bank overdraft at the beginning of the year		(2,99.61)
Cash and cash equivalents at the beginning of the financial year	240,65.49	116,38.81
Cash and cash equivalents at the end of the financial year before Fair value gain on		
financial instruments at fair value through profit or loss	263,89.86	238,80.25
Add: Fair value gain on financial instruments at fair value through profit or loss	4,37.46	1,85.24
Cash and cash equivalents at end of the year as reported in balance sheet	268,27.32	240,65.49
	· · · · · · · · · · · · · · · · · · ·	· · · · · ·

The accompanying notes (1 to 49) are an integral part of the financial statements.

As per our Report of even date	For and on behalf of Board of Directors of Grindwell Norton Limited		
For Price Waterhouse Chartered Accountants LLP Firm Registration No. 012754N / N500016	Pradip Shah	Chairman	DIN 00066242
Chartered Accountants	Anand Mahajan	Managing Director	DIN 00066320
Sachin Parekh Partner	Deepak Chindarkar	Chief Financial Officer	
Membership No. 107038	K. Visweswaran	Company Secretary	
Mumbai: May 30, 2018	Mumbai: May 30, 2018		



PROFITABLE GROWTH...CONTINUES



#### FORM AOC-1

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules 2014)

Statement containing salient features of the financial statement of subsidiaries/associate companies/Joint venture

#### Part "A"- Subsidiaries

(Information in respect of each subsidiary to be presented with amounts in ₹ lakhs

1.	Name of the Subsidiary	:	Saint-Gobain Ceramic Materials Bhutan Pvt Ltd
2.	Reporting Period of the subsidiary concerned, if different from the holding company's reporting period	:	January - December 2017
3.	Reporting Currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries	:	Nugultrum, Exchange rate 1:1
4.	Share Capital	:	28,99.42
5.	Reserves & Surplus	:	10,82.70
6.	Total Assets	:	60,12.10
7.	Total Liabilities	:	60,12.10
8.	Investments	:	NIL
9.	Turnover	:	69,05.96
10.	Profit before taxation	:	6,03.44
11.	Provision for taxation (incl Deferred Tax)	:	(1,81.07)
12.	Profit after taxation	:	4,22.37
13.	Proposed Dividend	:	Nil
14.	% of shareholding	:	70%
Not	e:		
1.	Names of the subsidiaries which are yet to commence operations	:	Nil
2.	Names of the subsidiaries which have been liquidated or sold during the year	:	Nil

#### Part "B"- Associates and Joint Ventures

Statement pursuant to Section 129 (3) of the Companies Act, 2013 related to Associate Companies and Joint ventures.

The Company does not have Associates or Joint ventures for which the details are to be given under Part B of this form.

For and on behalf of Board of Directors of Grindwell Norton Limited					
Pradip Shah	Chairman	DIN 00066242			
Anand Mahajan	Managing Director	DIN 00066320			
Deepak Chindarkar	Chief Financial Officer				
K. Visweswaran	Company Secretary				
Mumbai: May 30, 2018					

#### INDEPENDENT AUDITOR'S REPORT

SAINT-GOBAIN

#### TO THE MEMBERS OF GRINDWELL NORTON LIMITED.

#### Report on the Consolidated Indian Accounting Standards (Ind AS) Financial Statements

1. We have audited the accompanying consolidated Ind AS financial statements of Grindwell Norton Limited ("hereinafter referred to as the Holding Company") and its subsidiary (the Holding Company and its subsidiary together referred to as "the Group") (refer Note 1 to the attached consolidated financial statements), comprising of the consolidated Balance Sheet as at March 31, 2018, the consolidated Statement of Profit and Loss (including Other Comprehensive Income), the consolidated Cash Flow Statement for the year then ended and the consolidated Statement of Changes in Equity for the year then ended, and a summary of significant accounting policies and other explanatory information prepared based on the relevant records (hereinafter referred to as "the Consolidated Ind AS Financial Statements").

#### Management's Responsibility for the Consolidated Ind AS Financial Statements

2. The Holding Company's Board of Directors is responsible for the preparation of these consolidated Ind AS financial statements in terms of the requirements of the Companies Act, 2013 (hereinafter referred to as "the Act") that give a true and fair view of the consolidated financial position, consolidated financial performance, consolidated cash flows and consolidated changes in equity of the Group in accordance with accounting principles generally accepted in India including the Indian Accounting Standards specified in the Companies (Indian Accounting Standards) Rules, 2015 (as amended) under Section 133 of the Act. The Holding Company's Board of Directors is also responsible for ensuring accuracy of records including financial information considered necessary for the preparation of consolidated Ind AS financial statements. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act, for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgements and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which has been used for the purpose of preparation of the consolidated Ind AS financial statements by the Directors of the Holding Company, as aforesaid.

#### Auditors' Responsibility

- Our responsibility is to express an opinion on these consolidated Ind AS financial statements based on our audit. While conducting the audit, we have taken into account the provisions of the Act and the Rules made thereunder including the accounting standards and matters which are required to be included in the audit report.
- 4. We conducted our audit of the consolidated Ind AS financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards and pronouncements require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated Ind AS financial statements are free from material misstatement.
- 5. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated Ind AS financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated Ind AS financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Holding Company's preparation of the consolidated Ind AS financial statements to the Holding statements that give a true and fair view, in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated Ind AS financial statements.
- 6. We believe that the audit evidence obtained by us, other than the unaudited financial statements as certified by the management and referred to in paragraph 8 of the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the consolidated Ind AS financial statements.



PROFITABLE GROWTH...CONTINUES

### NORTON GRINDWELL NORTON LTD.

#### Opinion

7. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Group as at March 31, 2018, and their consolidated total comprehensive income (comprising of consolidated profit for the year and consolidated other comprehensive income), their consolidated cash flows and consolidated changes in equity for the year ended on that date.

#### **Other Matters**

8. We did not audit the financial statements of a subsidiary, whose financial statements reflect total assets of ₹ 6,515.31 lakhs and net assets of ₹ 4,125.30 lakhs as at March 31, 2018, total revenue of ₹ 7,022.50 lakhs, total comprehensive income (comprising of profit and other comprehensive income) of ₹ 380.49 lakhs and net cash inflows amounting to ₹ 241.73 lakhs for the year ended on that date, as considered in the consolidated Ind AS financial statements. These financial statements are unaudited and have been furnished to us by the Management, and our opinion on the consolidated Ind AS financial statements insofar as it relates to the amounts and disclosures included in respect of this subsidiary, and our report in terms of sub-section (3) of Section 143 of the Act insofar as it relates to the aforesaid subsidiary, is based solely on such unaudited financial statements. In our opinion and according to the information and explanations given to us by the Management, these financial statements are not material to the Group.

Our opinion on the consolidated Ind AS financial statements and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to the financial statements certified by the Management.

9. The consolidated Ind AS financial statements of the Company for the year ended March 31, 2017, were audited by another firm of chartered accountants under the Companies Act, 2013 who, vide their report dated May 23, 2017, expressed an unmodified opinion on those financial statements.

#### **Report on Other Legal and Regulatory Requirements**

- 10. As required by Section 143(3) of the Act, we report, to the extent applicable, that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated Ind AS financial statements.
  - (b) In our opinion, proper books of account as required by law maintained by the Holding Company including relevant records relating to preparation of the aforesaid consolidated Ind AS financial statements have been kept so far as it appears from our examination of those books and records of the Holding Company.
  - (c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss (including other comprehensive income), Consolidated Cash Flow Statement and the Consolidated Statement of Changes in Equity dealt with by this Report are in agreement with the relevant books of account maintained by the Holding Company and its subsidiary included in the Group including relevant records relating to the preparation of the consolidated Ind AS financial statements.
  - (d) In our opinion, the aforesaid consolidated Ind AS financial statements comply with the Indian Accounting Standards specified under Section 133 of the Act.
  - (e) On the basis of the written representations received from the directors of the Holding Company as on March 31, 2018 taken on record by the Board of Directors of the Holding Company, none of the directors of the Holding Company is disqualified as on March 31, 2018 from being appointed as a director in terms of Section 164 (2) of the Act.
  - (f) As there is no subsidiary incorporated in India and there is no associate company /jointly controlled entities, this report does not contain a separate report on the internal financial controls with reference to financial statements of the Group under Clause (1) of Sub-Section 3 of Section 143 of the Act.
  - (g) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:



- i. The consolidated Ind AS financial statements disclose the impact, if any, of pending litigations as at March 31, 2018 on the consolidated financial position of the Group– Refer Note 44 to the consolidated Ind AS financial statements.
- ii. The Group has long-term contracts as at March 31, 2018 for which there were no material foreseeable losses. The Group did not have any long term derivative contracts as at March 31, 2018.
- iii. There has been no delay in transferring amounts, required to be transferred, to the Investor

Education and Protection Fund by the Holding Company during the year ended March 31, 2018.

iv. The reporting on disclosures relating to Specified Bank Notes is not applicable to the Group for the year ended March 31, 2018.

#### For Price Waterhouse Chartered Accountants LLP

Firm Registration Number: 012754N/N500016 Chartered Accountants

Sachin Parekh Partner Membership Number: 107038 Mumbai : May 30, 2018.



PROFITABLE GROWTH...CONTINUES



#### CONSOLIDATED BALANCE SHEET AS AT MARCH 31, 2018

(All amounts in ₹ lakhs, unless otherwise stated)

	Notes	March 31, 2018	March 31, 2017
ASSETS			
NON-CURRENT ASSETS		1 1	
Property, plant and equipment	3	340,71.28	365,81.34
Capital work-in-progress	3	24,52.15	6,21,26
Goodwill	3 3 4	48.80	48.80
Other intangible assets	4	99.61	1,82.62
Financial assets		1 1	
i. Investments	5	170,79.75	145,49.34
ii. Trade receivables	6 7 8		-
iii. Loans	7	11,85.72	10,75.80
iv. Other financial assets	8	11.46	10.78
Deferred tax assets (Net)	9	4,62.78	4,85.41
Other non-current assets	10	13,27.48	4,22.96
Total non-current assets		567,39.03	539,78.31
CURRENT ASSETS Inventories	11	271 90 22	245 59 41
Financial assets	11	271,89.33	245,58.41
i. Trade receivables	12	177,09.04	127,39.43
ii. Cash and cash equivalents	13	270.57.34	240.67.64
iii. Bank balances other than (ii) above	14	1,65.25	1,83.49
iv. Loans	15	94.67	1,03.51
v. Other financial assets	16	10.89.36	18.57.81
Other current assets	17	43,34.52	39,86.78
Total current assets		776,39.51	674,97.07
TOTAL ASSETS		1,343,78.54	1,214,75.38
EQUITY AND LIABILITIES			
EQUITY			
Equity share capital	18	55,36.00	55,36.00
Other Equity	19	935,16.32	837,65.89
Equity attributable to owners of the Company		990,52.32	893,01.89
Non Controlling Interest			11,23.70
Total equity		1,002,90.17	904,25.59
LIABILTIES			
NON-CURRENT LIABILITIES	22		4.00.00
Borrowings	20	-	1,92.30
Provisions	21	20,35.22	17,28.13
Deferred tax liabilities (Net) Other non-current liabilities	22 23	25,94.96 1,55.93	27,82.20
Total non-current liabilities	23	47,86.11	49,00.87
CURRENT LIABILITIES		47,00.11	49,00.87
Financial liabilities		1 1	
i. Borrowings	24	3.63	5,83.71
ii. Trade payables	25	194.80.18	165.58.51
iii. Other financial liabilities	26	24,41.19	31,53.45
Provisions	27	20,73.41	10,32.64
Current tax liabilities (Net)	28	11,98.03	4,50.90
Other Current Liabilities	29	41,05.82	43,69.71
Total current liabilities		293,02.26	261,48.92
TOTAL LIABILITIES		340,88.37	310,49.79
TOTAL EQUITY AND LIABILITIES		1,343,78.54	1,214,75.38
Significant Accounting Delicies	1.3		
Significant Accounting Policies	1.3		

The accompanying notes (1 to 54) are an integral part of the financial statements.

As per our Report of even date

#### For and on behalf of Board of Directors of Grindwell Norton Limited

For Price Waterhouse Chartered Accountants LLP	Pradip Shah	Chairman	DIN 00066242
Firm Registration No. 012754N / N500016 Chartered Accountants	Anand Mahajan	Managing Director	DIN 00066320
Sachin Parekh	Deepak Chindarkar	Chief Financial Officer	
Partner Membership No. 107038	K. Visweswaran	Company Secretary	
Mumbai: May 30, 2018	Mumbai: May 30, 2018		

# CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2018

\_\_\_\_\_\_\_SAINT-GOBAIN

		(All amounts in ₹ lakhs, uni	less otherwise stated)
	Notes	March 31, 2018	March 31, 2017
INCOME			
Revenue from Operations	30	1,453,78.22	1,363,79.88
Other Income	31	26,94.61	30,85.11
Total Income		1,480,72.83	1,394,64.99
EXPENSES			<u> </u>
Cost of materials consumed	32	510,45.26	452,09.77
Purchase of Stock-in-Trade	33	106,41.11	99,68.16
Changes in Inventories of finished goods, stock-in-trade and work-in-progress	34	6,68.21	2,64.19
Excise duty		22,80.69	100,43.67
Employee benefits expense	35	176,79.18	170,21.09
Finance costs	36	1,53.25	2,00.54
Depreciation and amortisation expense	37	44,83.52	42,24.54
Other expenses	38	383,74.91	345,61.49
Total expenses		1,253,26.13	1214,93.45
Profit before tax		227,46.70	179,71.54
Tax Expense	39	=	
Current tax		80,06.53	60,97.58
Deferred tax		(3,48.48)	(2,15.00)
		76,58.05	58,82.58
Profit for the year		150,88.65	120,88.96
Other Comprehensive Income		=	
Items that will not be reclassified to profit or loss			
Remeasurement of post employment benefit obligations - gain/(los	ss)	(2,29.64)	6.51
Change in fair value of FVOCI equity instruments		3,87.00	10,55.00
Income tax relating to these items		(1,71.52)	(10.69)
Other Comprehensive Income for the Year		(14.16)	10,50.82
Total Comprehensive Income for the Year		150,74.49	131,39.78
Net Profit attributable to:		-	
- Owners		149,74.50	119,39.48
- Non-controlling interests		1,14.15	1,49.48
Total comprehensive income attributable to:			
- Owners		149,60.34	129,90.30
- Non-controlling interests		1,14.15	1,49.48
Earnings per share (Face value of ₹ 5 each)			
Basic earnings per share (in ₹)	40	13.52	10.78
Diluted earnings per share (in ₹)	40	13.52	10.78
Significant Accounting Policies	1.3		

The accompanying notes (1 to 54) are an integral part of the financial statements.

As per our Report of even date		behalf of Board of Directors or rindwell Norton Limited	f
For Price Waterhouse Chartered Accountants LLP	Pradip Shah	Chairman	DIN 00066242
Firm Registration No. 012754N / N500016 Chartered Accountants	Anand Mahajan	Managing Director	DIN 00066320
Sachin Parekh	Deepak Chindarkar	Chief Financial Officer	
Partner Membership No. 107038	K. Visweswaran	Company Secretary	
Mumbai: May 30, 2018	Mumbai: May 30, 2018		

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED MARCH 31, 2018

EQUITY SHARE CAPITAL

(All amounts in ₹ lakhs, unless otherwise stated)

	AIIIOUIIIS
	27,68.00
18	27,68.00
	55,36.00
18	'
	55,36.00
	2 2

**II) OTHER EQUITY** 

	Notes	Res	<b>Reserves and Surplus</b>	plus -		Other Reserves	S		Grand Total	
		Securities	General	Retained	FVOCI Equity	Revaluation	Stock	Total	Attributable	Total
		Premium	Reserve	Earnings	Investment	Reserve	Compensation	Attributable	to Non-	
		Reserve			Reserve		Reserve	to Owners of the Company	controlling Interest	
Balance as at March 31, 2016		34,82.82	409,36.86	198,47.03	87,80.75	3,35.34	1,65.88	735,48.68	974.22	745,22.90
Profit for the period	19	-	-	119,39.48	-		-	119,39.48	149.48	120,88.96
Remeasurement of post employment benefit obligation, net of tax		-	ı	(58.39)	-	-	-	(58.39)	,	(58.39)
Other comprehensive income	19			1	10,08.42		95.70	11,04.12	•	11,04.12
Transactions with Owners in their										
capacity as owners										
Bonus issue		(6,92.00)	(20,76.00)					(27,68.00)	-	(27,68.00)
General Reserve		-	6,04.68	(6,04.68)	-	-	•	-	-	'
Balance as at March 31, 2017		27,90.82	394,65.54	311,23.44	97,89.17	3,35.34	2,61.58	837,65.89	1123.70	848,89.59
Profit for the year	19	I	1	149,74.51	I	1	-	149,74.50	114.15	150,88.65
Remeasurement of post employment										
benefit obligation, net of tax		'		(1,50.16)	•	•	•	(1,50.16)		(1,50.16)
Stock Compensation Reserve		-	-	-			1,20.49	1,20.49	-	1,20.49
Other comprehensive income	19	-	-	-	1,36.00	-	•	1,36.00	-	1,36.00
Transactions with Owners in their										
capacity as owners										
General Reserve		•	7,35.80	(7,35.80)	I	I	-	-	-	1
Dividend for FY 2016-17		-	•	(44,28.80)	-	I	•	(44,28.80)	•	(44,28.80)
Dividend Distribution Tax for FY										
2016-17		ı	1	(9,01.60)	'	'		(9,01.60)	'	(9,01.60)
Balance as at March 31, 2018		27,90.82	402,01.34	398,81.58	99,25.17	3,35.34	3,82.07	935,16.32	12,37.85	947,54.17

The accompanying notes (1 to 54) are an integral part of the financial statements.

As per our Report of even date

Chief Financial Officer Company Secretary Managing Director Chairman Deepak Chindarkar K. Visweswaran Anand Mahajan Pradip Shah For Price Waterhouse Chartered Accountants LLP Firm Registration No. 012754N / N500016 Chartered Accountants Sachin Parekh Partner

Membership No. 107038 Mumbai: May 30, 2018

Mumbai: May 30, 2018

NORTON

PROFITABLE GROWTH...CONTINUES

# NORTON GRINDWELL NORTON LTD.

DIN 00066242 DIN 00066320

For and on behalf of Board of Directors of Grindwell Norton Limited



NOTE: 1

#### **1.1 CORPORATE INFORMATION**

SAINT-GOBAIN

Grindwell Norton Ltd ('the Company') is a limited company incorporated on July 31, 1950 and domiciled in India. Its shares are publicly traded and has its registered office at 5th Level, Leela Business Park, Andheri Kurla Road, Marol, Andheri (East), Mumbai – 400059. The Company is one of the subsidiaries of Compagnie de Saint – Gobain ("Saint-Gobain"), a transnational group with its headquarters in Paris. The Company's businesses are a part of the High Performance Materials sector.

The consolidated financial statements relate to Grindwell Norton Limited and its Subsidiary Company, Saint-Gobain Ceramic Materials Bhutan Private Limited, a Company incorporated in Bhutan (jointly referred as "the Group")

In the Group, the businesses are divided into two major segments:

- 1. Abrasives
- 2. Ceramics and Plastics.

The consolidated financial statements for the year ended March 31, 2018 were authorized for issue in accordance with a resolution of the Board of Directors on May 30, 2018.

#### **1.2 BASIS OF PREPARATION**

#### (i) Compliance with Ind AS

The financial statements comply in all material aspects with Indian Accounting Standards (Ind AS) notified under section 133 of the Companies Act, 2013 (the Act), [Companies (Indian Accounting Standards) Rules, 2015, as amended] and other relevant provisions of the Act as applicable.

#### (ii) Historical cost convention

The financial statements have been prepared on a historical cost basis, except the following:

- Certain financial assets and liabilities (including derivative instruments) are measured at fair value;
- · Defined benefit plans plan assets measured at fair value; and
- Share based payments calculated using the Black and Scholes option pricing model

#### (iii) Current versus non-current classification

All the assets and liabilities have been classified as current or non-current as per the Group's operating cycle and other criteria set out in the Schedule III to the Act. Based on the nature of the products and the time between the acquisition of assets for processing and their realisation in cash and cash equivalents, the Group has ascertained its operating cycle as 12 months for the purpose of current and non-current classification of assets and liabilities.

#### (iv) Basis of consolidation:

The consolidated financial statements relate to Grindwell Norton Limited and its subsidiary company, Saint-Gobain Ceramic Materials Bhutan Private Limited, a Company incorporated in Bhutan in which the Company has 70% equity holding. The financial statements of the Subsidiary Company for the year ended March 31, 2018 have not been audited and have been considered in the Consolidated Financial Statements based on the unaudited financial statements certified by the Management. The consolidated financial statements have been prepared in accordance with the applicable Accounting Standards in India and other generally accepted accounting principles.

#### (v) Principles of consolidation:

The Consolidated Financial Statements have been prepared on the following basis:

a) The financial statements of the Company and its subsidiary have been combined on a line-by-line basis by adding



PROFITABLE GROWTH...CONTINUES

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

together the book values of like items of assets, liabilities, income and expenses, after fully eliminating intra-group balances and intra-group transactions resulting in unrealised profits or losses as per Ind AS -110.

b) "Non-Controlling Interest" represents the amount of equity attributable to minority shareholders of subsidiary at the date on which investment in the subsidiary is made and its share of movements in the equity since that date. Minority interest's share of net profit/ loss for the year of the subsidiary is identified and adjusted against the profit after tax of the group.

#### **1.3 SIGNIFICANT ACCOUNTING POLICIES**

#### A. Property, plant and equipment

#### (i) Recognition and measurement:

Freehold land is carried at historical cost. All other items of property, plant and equipment are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the items.

Income and expenses related to the incidental operations, not necessary to bring the item to the location and condition necessary for it to be capable of operating in the manner intended by management, are recognised in the Statement of Profit and Loss.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted and depreciated for as separate items (major components) of property, plant and equipment.

Gains or losses on disposal are determined by comparing proceeds with carrying amount. These are included in Statement of Profit and Loss.

#### (ii) Subsequent Expenditure:

Subsequent expenditure is capitalized only if it is probable that the future economic benefits associated with the expenditure will flow to the Group and the cost of the item can be measured reliably.

#### (iii) Depreciation:

Depreciation is calculated using the Straight-line method to allocate their cost, net of their residual values, over their following estimated useful life which is similar to useful life prescribed in Schedule II of the Act; except for Server & Networks and Specific Kilns. The depreciation on which has been provided based on the technical specifications, external & internal assessment, requirement of refurbishments and past experience of the remaining useful life.

(i)	Building	:	3 to 60 years
(ii)	Plant and Equipments	:	7.5 to 25 years
(iii)	Electrical Installations and Equipments	:	10 years
(iv)	Laboratory Equipments	:	10 years
(v)	Computers	:	3 years
(vi)	Furniture and Fixtures	:	10 years
(vii	Office Equipments	:	5 years
(vii	) Vehicles	:	8 to 10 years
(ix)	Specific Kilns	:	5 to 10 years
(x)	Server & Networks	:	4 years

Leashold land and leasehold improvements is depreciated over the lease period or over its useful life if less than the lease period.



#### B. Intangible assets

#### (i) Recognition and measurement:

An Intangible asset is recognised when it is probable that the future economic benefits that are attributable to the asset will flow to the Group and the cost of the asset can be measured reliably.

The useful life of intangible assets are assessed as either finite or indefinite. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortisation period or method, as appropriate, and are treated as changes in accounting estimates.

Intangible asset other than Goodwill and Trade Mark is carried at its cost less any accumulated amortisation and any accumulated impairment losses.

Goodwill and Trade Mark on acquisitions are included in intangible assets. Goodwill and Trade Mark is not amortised but it is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses.

Goodwill and Trade Mark are allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill and trade mark arose.

#### (ii) Amortisation :

Intangible assets other than Goodwill and Trademark are amortised on the Straight Line Method over the useful life, based on the economic benefits that would be derived, as per the estimates made by the Management:

(i)	Computer Software	:	3 to 5 years
(ii)	Other Intangibles	:	10 years

#### C. Impairment of assets

#### (i) Financial assets

In accordance with Ind AS 109, the Group applies expected credit loss (ECL) model for measurement and recognition of impairment loss on the following financial assets and credit risk exposure:

- a) Financial assets that are debt instruments, and are measured at amortised cost e.g., loans, deposits, and bank balance.
- b) Trade receivables The application of simplified approach does not require the Group to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition. Trade receivables are tested for impairment on a specific basis after considering the sanctioned credit limits, security like letters of credit, security deposit collected etc. and expectations about future cash flows.

#### (ii) Non-financial assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's Fair value less cost of disposal and Value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or group of assets (cash-generating units). Non-financial assets other than Goodwill and trade mark that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.



#### D. Inventories

Inventories are valued at lower of cost and net realisable value.

Raw materials, packing materials, trading items and stores & spare parts are valued at cost on weighted average basis. Cost includes direct expenses, freight, taxes & duties (where credit not availed).

Cost of finished goods and work-in-process includes material, direct labour, overheads, non-refundable duties & taxes wherever applicable.

Slow-moving, non-moving & defective inventories are identified and wherever necessary, provision is made for such inventories.

#### E. Investments and other financial assets

#### (i) Classification

The Group classifies its financial assets in the following measurement categories -

- Those to be measured subsequently at fair value (either through other comprehensive income, or through Statement of Profit and Loss), and
- Those measured at amortised cost.

The classification depends on the Group's business model for managing the financial assets and the contractual terms of the cash flows. For assets measured at fair value, gains and losses will either be recorded in Statement of Profit and Loss or other comprehensive income. For investments in debt instruments, this will depend on the business model in which the investment is held. For investments in equity instruments, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income.

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

#### (ii) Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through Statement of Profit and Loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through Statement of Profit and Loss are expensed in Statement of Profit and Loss.

- a) Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from lease financial assets is included in finance income using the effective interest method.
- b) Fair value through other comprehensive income (FVOCI): Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at fair value through other comprehensive income (FVOCI). Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognised in profit and loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to Statement of Profit and Loss and recognised in other income. Interest income from these financial assets is included in other income using the effective interest rate method.
- c) Fair value through Statement of Profit and Loss: Assets that do not meet the criteria for amortised cost or FVOCI are measured at fair value through Statement of Profit and Loss. Interest income from these financial assets is included in other income.



#### **Equity instruments**

SAINT-GOBAIN

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to Statement of Profit and Loss. Dividends from such investments are recognised in Statement of Profit and Loss as other income when the Group's right to receive payments is established.

Changes in the fair value of financial assets at fair value through Statement of Profit and Loss are recognised in other income in the statement of profit and loss. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

#### Derecognition

A financial asset is derecognised only when

- (a) The Group has transferred the rights to receive cash flows from the financial asset or
- (b) retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients.

#### F. Cash and cash equivalents

For the purpose of presentation, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### G. Financial Liabilities

#### (i) Measurement

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts, and derivative financial instruments.

After initial recognition, interest-bearing borrowings are subsequently measured at amortised cost using the Effective Interest Rate (EIR) method.

#### (ii) Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Gains and losses are recognised in Statement of Profit and Loss when the liabilities are derecognised as well as through the EIR amortisation process.

#### H. Foreign currency translation

#### (i) Functional and presentation currency:

Items included in the consolidate financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The Indian Rupee ( $\mathfrak{T}$ ) is the functional and presentation currency of the Group.

#### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in Statement of Profit and Loss.

Foreign exchange gains and losses are presented in the statement of profit and loss on a net basis.



#### I. Forward contracts

Forward Contracts are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured to their fair value at the end of each reporting period. The accounting for subsequent changes in fair value is routed through Statement of Profit and Loss.

#### J. Revenue recognition

#### (i) Sale of goods

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts, volume rebates and value added tax/good and service tax and inclusive of excise duty. Revenue is recognised when all the significant risks and rewards of ownership in the goods are transferred to the buyer as per the terms of contracts and no significant uncertainty exist regarding the amount of the consideration that will be derived from the sale of the goods.

#### (ii) Service income

Service Income is recognised when the service is rendered, in accordance with the terms of the agreements/ arrangements with parties.

#### (iii) Dividend

Dividends are recognised in statement of profit and loss only when the right to receive payment is established, it is probable that the economic benefits associated with the dividend will flow to the Group, and the amount of the dividend can be measured reliably.

#### (iv) Interest Income

For all financial instruments measured at amortised cost, interest income is recorded using Effective Interest Rate (EIR), which is the rate exactly discounts the estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset.

#### (v) Other income

Export entitlements are recognised when the right to receive them as per terms of the entitlement is established in respect of exports made.

#### K. Employee benefits

#### (i) Short-term obligations

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within twelve months after the end of the period in which the employees render the related service are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the balance sheet.

#### (ii) Other long-term employee benefit obligations

Liability towards Long-term Compensated Absences are determined based on actuarial valuation by independent actuaries as at the date of the Balance Sheet using Projected Unit Credit method. Actuarial gains/losses comprising of experience adjustments and the effects of changes in actuarial assumptions are recognised in the Statement of Profit & Loss of the year.

The obligations are presented as current liabilities in the balance sheet as current or non-current based on the actuary's report.

#### (iii) Post-employment obligations

The Group operates the following post-employment schemes:

- (a) defined benefit plans such as gratuity; and
- (b) defined contribution plans such as provident fund, superannuation fund and ESIC.

#### **Defined benefit plan - Gratuity obligations**

The liability or asset recognised in the balance sheet in respect of defined benefit gratuity plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated at year-end by actuaries using the projected unit credit method.

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows by reference to market yields at the end of the reporting period on government bonds that have terms approximating to the terms of the related obligation. The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost, excluding Net Interest cost, is included in Employee Benefit Expense in the Statement of Profit and Loss. The net interest cost is included in the Finance Cost in the Statement of Profit and Loss.

Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised in the period in which they occur, directly in other comprehensive income. They are included in retained earnings in the statement of changes in equity and in the balance sheet.

Changes in the present value of the defined benefit obligation resulting from plan amendments or curtailments are recognised immediately in Statement of Profit and Loss as past service cost.

#### **Defined contribution plans**

The Group contributes to Provident Fund, Employee pension schemes 1995, and Superannuation fund under the relevant approved schemes and / or statutes. The Group has no further payment obligations once the contributions have been paid. The contributions are accounted for as defined contribution plans and the contributions are recognised as employee benefit expense when they are due.

#### (iv) Share-based payments

Certain employees are given stock option plans of Ultimate Holding Company. The cost of stock option plans is calculated using the Black and Scholes option pricing model. The cost calculated using this method is recognised as an employee benefits expense over the vesting period of the options, which is four years, with a corresponding credit to equity.

#### (v) Termination benefits

Termination benefit are recognised as an expense in the period in which they are incurred.

#### L. Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the asset. All other borrowing costs are expensed in the period in which they incurred.

#### M. Research & Development

Revenue expenditure on Research & Development is charged under respective heads of account. Capital expenditure on Research & Development is included as part of the relevant Fixed Assets.



PROFITABLE GROWTH...CONTINUES

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

#### N. Income Tax

The income tax expense for the period is the tax payable on the current period's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities attributable to temporary differences.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period. Management periodically evaluates positions taken with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for all deductible temporary differences and only if it is probable that future taxable amounts will be available to utilise those temporary differences.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority.

Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in Statement of Profit and Loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

#### O. Provisions and Contingencies

(i) Provisions are recognised based on the best estimate of probable outflow of resources which would be required to settle obligations arising out of past events.

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past event, it is probable that an outflow of resources will be required to settle the obligation and the amount can be readily estimated.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

(ii) Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.

Contingent liabilities not provided for as per (i) above are disclosed in notes forming part of the Financial Statements

- (iii) Contingent Assets are disclosed, where the inflow of economic benefits is probable.
- (iv) Where the likelihood of outflow of resource is remote, no provision or disclosure as specified in Ind AS 37-"Provision, Contingent Liabilities and Contingent Assets" is made.

#### P. Earnings per share

#### (i) Basic earnings per share

Basic earnings per share are calculated by dividing the net Statement of Profit and Loss for the period attributable to equity shareholders (after deducting preference dividends, if any, and attributable taxes) by the weighted average number of equity shares outstanding during the period.



#### (ii) Diluted earnings per share

For the purpose of calculating diluted earnings per share, the net Statement of Profit and Loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for th effect of all dilutive potential equity shares.

#### Q. Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker (CODM).

The CODM, being the Managing Director, assesses the financial performance and position of the Group and makes strategic decisions.

#### R. Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions.

Government grants relating to purchase of property, plant and equipment are included in non-current liabilities as deferred income and are credited to Statement of Profit and Loss on a straight-line basis over the expected lives of the related assets and presented within other income.

#### S. Leases

#### As a lessee

Lease in which a significant portion of the risks and rewards of ownership are not transferred to the Group as lessee are classified as operating leases.

Payments made under operating leases (net of incentives received from the lessor) are charged to Statement of Profit and Loss on a straight line basis over the period of the lease unless the payments are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases.

#### As a lessor

Lease income from operating leases where the Group is a lessor is recognised in income on a straight line basis over the lease term unless the receipts are structured to increase in line with expected general inflation to compensate for the expected inflationary cost increases. The respective leased assets are included in the balance sheet based on their nature.

#### T. Dividends

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the reporting period but not distributed at the end of the reporting period.

#### U. Offsetting financial instruments

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on the further events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the group or the counter party.



#### V. Rounding off amounts

All amounts disclosed in the consolidate financial statements and notes have been rounded off to the nearest lakhs, with upto two decimals as per the requirement of Schedule III, unless otherwise stated.

#### NOTE: 2

#### 2.1 USE OF JUDGMENTS, ESTIMATE AND ASSUMPTIONS

While preparing financial statements in conformity with Ind AS, the Management has made certain estimates and assumptions that require subjective and complex judgments. These judgments affect the application of accounting policies and the reported amount of assets, liabilities, income and expenses, disclosure of contingent liabilities at the statement of financial position date and the reported amount of income and expenses for the reporting period. Financial reporting results rely on the Management estimate of the effect of certain matters that are inherently uncertain. Future events rarely develop exactly as forecasted and the best estimates require adjustments, as actual results may differ from these estimates under different assumptions or conditions. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised prospectively.

Judgment, estimates and assumptions are required in particular for:

#### a) Determination of the estimated useful lives of tangible assets

Useful lives of tangible assets are based on technical advice, taking into account the nature of the asset, the estimated usage of the asset, the operating conditions of the asset, past history of replacement, anticipated technological changes, manufacturers' warranties and maintenance support.

#### b) Recognition and measurement of defined benefit obligations

The obligation arising from defined benefit plan is determined on the basis of actuarial assumptions. Key actuarial assumptions include discount rate, trends in salary escalation, actuarial rates and life expectancy. The discount rate is determined by reference to market yields at the end of the reporting period on government bonds. The period to maturity of the underlying bonds correspond to the probable maturity of the post-employment benefit obligations. Due to complexities involved in the valuation and its long term nature, defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting period.

#### c) Recognition of deferred tax assets

Deferred tax assets and liabilities are recognised for the future tax consequences of temporary differences between the carrying values of assets and liabilities and their respective tax bases, and unutilised business loss and depreciation carry-forwards and tax credits. Deferred tax assets are recognised to the extent that it is probable that future taxable income will be available against which the deductible temporary differences could be utilized.

#### d) Discounting of long-term financial assets / liabilities

All financial assets/liabilities are required to be measured at fair value on initial recognition. In case of financial assets/ liabilities which are required to subsequently be measured at amortised cost, interest is accrued using the effective interest method.

#### e) Fair valuation of employee share options

The fair valuation of the employee share options is based on the Black-Scholes model used for valuation of options. Key assumptions made with respect to expected volatility includes share price, expected dividends and discount rate, under this option pricing model.

#### f) Measurement of Fair valuation of financial instruments

i Fair value of foreign currency forward contracts are determined using the fair value reports provided by respective bankers.



ii When the fair values of financial assets and financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the Discounted Cash Flow (DCF) model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

#### g) Impairment of financial assets

SAINT-GOBAIN

The impairment provisions of financial assets are based on the assumptions about risk of default and expected loss rates. The Group uses judgment in making these assumptions and selecting the inputs to the impairment calculation, based on Group's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

#### h) Sales Incentive Schemes and Turnover discounts

The provision for sales incentive schemes and turnover discounts are calculated based on the relevant schemes and estimate of likely sales eligible for such discounts and schemes.

#### 2.2 STANDARDS ISSUED BUT NOT YET EFFECTIVE:

The Ministry of Corporate Affairs (MCA) notified the Companies (Indian Accounting Standards) Amendment Rules, 2018 (the 'Rules') on March 28, 2018. The rules shall be effective from reporting periods beginning on or after April 1, 2018. Amendments to Ind AS as per these rules are mentioned below:

#### (i) Ind AS 115 - Revenue from contracts with customers

Ind AS 115 replaces Ind AS 18 which covers contracts for goods and services and Ind AS 11 which covers construction contracts. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer – so the notion of control replaces the existing notion of risks and rewards.

It establishes a five-step model to account for revenue arising from contracts with customer. Under Ind AS 115, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The Company is in the process of analysing the impact of the new standard. This standard will come into force from accounting period commencing on or after April 01, 2018.

#### (ii) Appendix B to Ind AS 21 - Foreign currency transactions and advance consideration

The appendix clarifies how to determine the date of transaction for the exchange rate to be used on initial recognition of a related asset, expense or income where an entity pays or receives consideration in advance for foreign currencydenominated contracts. For a single payment or receipt, the date of the transaction should be the date on which the entity initially recognises the non-monetary asset or liability arising from the advance consideration (the prepayment or deferred income/contract liability). If there are multiple payments or receipts for one item, date of transaction should be determined as above for each payment or receipt.

The management is in process of assessing the impact of above amendment, though it is expected that impact from the amendment would not be significant. The Group intends to adopt the amendments prospectively from April 1, 2018.

#### (iii) Ind AS 12 - Income taxes regarding recognition of deferred tax assets on unrealised losses

The amendments clarify the accounting for deferred taxes where an asset is measured at fair value and that fair value is below the asset's tax base. The Group shall apply the amendments to Ind AS 12 retrospectively in accordance with Ind AS 8.

The management is in process of assessing the impact of above amendment, though it is expected that impact from the amendment would not be significant. The Group will adopt the amendments from April 1, 2018.

There are no other standards, changes in standards and interpretation that are not in force up to reporting period that the Group expects to have a material impact arising from its application in its financial statements.

(All amounts in ₹ lakhs, unless otherwise stated)

# **PROPERTY, PLANT AND EQUIPMENT** ო

**Gross carrying amount:** As at March 31, 2016 Additions

	Land -	Land -	Buildings *	Leasehold	Plant and	Electrical	Laboratory Computers Furniture &	Computers	Furniture &	Office	Vehicles	Total
	Freehold	Freehold Leasehold		Improvements	Equipment	mprovements Equipment installations Equipments	Equipments		Fixtures			
						& Equipments						
	19,01.35	78.41	128,37.14	5,44.37	216,34.27	80.93	86.25			3,03.28	1,57.36	388,31.42
	•	•	9,99.16	4,65.23	35,43.74	1,93.10	27.18		2,17.39	1,54.47	58.73	59,67.74
	•	•	(0.02)	•	(67.44)	(7.46)	•	(0.38)		(0.43)	(0.04)	(76.01)
	19,01.35	78.41	138,36.28	10,09.60	251,10.57	2,66.57	1,13.43	8,50.72	8,82.85	4,57.32	2,16.05	
	•	•	4,28.71	•	12,04.99	12.72	39.05	2,24.41		32.85	10.53	20,16.85
	•		•	•	(3,52.96)	•	(0.28)	(13.39)	(3.75)	(12.17)	(15.42)	(3,97.97)
suc	•	-	(63.52)	(2.62)	(3.15)	•	•	(8.24)	57.65	21.23	(1.35)	

Deductions	'	'	(0.02)		(67.44)	(7.46)	'	(0.38)	(0.24)	(0.43)	(0.04)	(76.01)
As at March 31, 2017	19,01.35	78.41	138,36.28	10,09.60	251,10.57	2,66.57	1,13.43	8,50.72	8,82.85	4,57.32	2,16.05	447,23.15
Additions	•	'	4,28.71	'	12,04.99	12.72	39.05	2,24.41	63.59	32.85	10.53	20,16.85
Deductions		'			(3,52.96)	•	(0.28)	(13.39)	(3.75)	(12.17)	(15.42)	(3,97.97)
Adjustments for classifications	•	'	(63.52)	(2.62)	(3.15)	•		(8.24)	57.65	21.23	(1.35)	•
As at March 31, 2018	19,01.35	78.41	142,01.47	10,06.98	259,59.45	2,79.29	1,52.20	10,53.50	10,00.34	4,99.23	2,09.81	463,42.03
Accumulated Depreciation:												
As at March 31, 2016	•	0.97	5,06.72	43.61	30,23.38	18.87	6.12	1,90.75	1,51.05	1,13.99	28.12	40,83.58
Depreciation for 2016-17		0.92	5,34.63	1,47.19	28,74.11	9.41	10.33	2,19.65	1,56.45	89.38	28.72	40,70.79
On Deductions	•	•	-	•	(11.48)	(0.52)	•	•	(0.12)	(0.40)	(0.04)	(12.56)
As at March 31, 2017	•	1.89	10,41.35	1,90.80	58,86.01	27.76	16.45	4,10.40	3,07.38	2,02.97	56.80	81,41.81
Depreciation for 2017-18	•	0.97	5,61.35	1,29.72	31,51.36	24.12	15.60	2,56.07	1,31.08	95.86	28.51	43,94.64
On Deductions	-		-		(2,22.81)		(0.28)	(11.58)	(3.62)	(11.99)	(1,5.42)	(2,65.70)
Adjustments for classifications	•	0.06	(0.55)	0.07	0.54	(0.58)		1.57	2.27	(2.02)	(1.36)	•
As at March 31, 2018	-	2.92	16,02.15	3,20.59	88,15.10	51.30	31.77	6,56.46	4,37.11	2,84.82	68.53	122,70.75
Net Carrying amount:												
As at March 31, 2017	19,01.35	76.52	127,94.93	8,18.80	192,24.56	2,38.81	96.98	4,40.32	575.47	254.35	1,59.25	365,81.34
As at March 31, 2018	19,01.35	75.49	125,99.32	6,86.39	171,44.35	2,27.99	1,20.43	3,97.04	563.23	214.41	1,41.28	340,71.28
* Includes an amount of \$ 750 (March 31, 2017 . \$ 750) representing the volume of characting in a colored to the form	- 31 2017 - ₹ -	750) repres	anting the value	s of charac in a	co operative ho	vieina eociety						

PROFITABLE GROWTH...CONTINUES

Includes an amount of ₹ 750 (March 31, 2017 - ₹ 750) representing the value of shares in a co-operative housing society

# CAPITAL WORK-IN-PROGRESS

2017	2010
March 31,	March 24

March 31, 2017	6,21.26
March 31, 2018	24,52.15

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	Computer	Trade Marks	Non-Compete	Total	Goodwill
	Software		Fees & Marketing		
			Network		
Gross carrying amount:					
As at March 31, 2016	2,76.90	23.97	1,17.87	418.74	48.80
Additions	85.88			85.88	
Deductions	•	•			
As at March 31, 2017	3,62.78	23.97	1,17.87	5,04.62	48.80
Additions	5.87			5.87	
Deductions	'	•			
Adjustments for classifications	(0.03)	•	0.03	•	•
As at March 31, 2018	3,68.62	23.97	1,17.90	5,10.49	48.80
Accumulated Amortization:					
As at March 31, 2016	89.42	•	78.83	1,68.25	
Amortization for 2016-17	1,14.71	•	39.04	1,53.75	
On Deductions		•			
As at March 31, 2017	2,04.13	•	1,17.87	3,22.00	
Amortization for 2017-18	88.88			88.88	
On Deductions				-	
Adjustments for classifications	(0.03)	•	0.03		
As at March 31, 2018	2,92.98	•	1,17.90	4,10.88	
Net Carrying amount:					
As at March 31, 2017	1,58.65	23.97		1,82.62	48.80
As at March 31, 2018	75.64	23.97		99.61	48.80

## NORTON GRINDWELL NORTON LTD.



(All amounts in ₹ lakhs, unless otherwise stated)

		Marah 21, 2018	March 21, 2017
5	NON-CURRENT FINANCIAL ASSETS - INVESTMENTS	March 31, 2018	March 31, 2017
5	Quoted Investments		
	Investment in Equity Instruments (at Fair Value through Other Comprehensive Income)		
	John Oakey & Mohan Ltd.	0.16	0.16
	1,900 (March 31, 2017 - 1,900) equity shares of ₹ 10/- each fully paid up)	0.10	0.10
	Investment in Government Securities (at Amortised Cost)		
	8.20% 10 Years NHAI Tax Free Bonds	74.17	74.17
	Unquoted Investments		
	Investment in Equity Instruments (at fair value through other comprehensive income)		
	Andhra Pradesh Gas Power Corporation Ltd.	10,38.00	9,47.00
	21,86,880 (March 31, 2017 - 21,86,880 ) equity shares of ₹ 10/- each fully paid up		
	Shivalik Solid Waste Management Ltd.	2.00	2.00
	20,000 (March 31, 2017 - 20,000 ) equity shares of ₹ 10/- each fully paid up		
	In Fellow Subsidiaries :		
	Saint-Gobain India Pvt. Ltd.	138,22.00	117,56.00
	28,50,074 (March 31, 2017 - 25,00,000) equity shares of ₹ 10/- each fully paid up		
	Saint-Gobain Research India Pvt. Ltd.*		17,70.00
	(40,25,853 equity shares of ₹ 10/- each fully paid up as at March 31, 2017)		
	Saint-Gobain India Foundation	0.01	0.01
	100 (March 31, 2017 : 100) equity shares of ₹ 10/- each fully paid up		
	Investment in Mutual Fund (at Fair Value through Profit and Loss)		
	Adity Birla Sunlife FTP - Series NR - Dir Growth	11,28.60	-
	UTI FTIF - Series XXVIII - Plan 6 - Dir - Growth	10,14.81	-
		170,79.75	145,49.34
	* Saint-Gobain Research India Pvt. Ltd. has merged with Saint-Gobain India Pvt. Ltd. with an appointed date of April 1, 2017		
	Aggregate amount and market value of quoted investments	74.33	74.33
	Aggregate amount of unquoted investments	170,05.42	144,75.01
6	NON-CURRENT FINANCIAL ASSETS - TRADE RECEIVABLES		
	Unsecured and considered doubtful		
	Trade Receivables	-	3,87.92
	Less: Provision for Doubtful Debts		(3,87.92)
		-	-



(All amounts in ₹ lakhs, unless otherwise stated)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

			,
		March 31, 2018	March 31, 2017
7	NON-CURRENT FINANCIAL ASSETS - LOANS		
	Unsecured and considered good		
	Loan to Director	2,65.62	1,73.60
	Loan to Employees	1,08.70	1,53.11
	Security Deposits	8,11.40	7,49.09
		11,85.72	10,75.80
8	NON-CURRENT - OTHER FINANCIAL ASSETS		
	Unsecured and considered good		
	Bank Deposits	11.46	10.78
	(Deposit with maturity of more than 12 months)		
	Unsecured and considered doubtful		
	Advances recoverable in cash or in kind	40.49	40.49
	Less: Provision for doubtful advances	(40.49)	(40.49)
		11.46	10.78
9	DEFERRED TAX ASSETS (NET)		
	Deferred tax assets (Net)	4,62.78	4,85.41
		4,62.78	4,85.41
10	OTHER NON-CURRENT ASSETS		
	Capital advances	11,28.45	2,48.93
	Advances other than capital advances:		
	- Deposits with Government Authorities	82.67	60.23
	- Prepaid Expenses	16.16	6.45
	Deferred Rent Asset	78.73	75.93
	Other receivables	21.47	31.42
		13,27.48	4,22.96
11	CURRENT ASSETS - INVENTORIES		
	Raw Materials	94,28.88	70,16.87
	Raw Materials in Transit	32,34.73	18,04.54
	Work-in-Progress	56,20.44	53,93.68
	Finished Goods *	53,46.77	66,87.92
	Stock in Trade *	22,74.88	22,21.33
	Stores and Spares	12,74.91	14,24.16
	Loose Tools	8.72	9.91
		271,89.33	245,58.41
	* Includes in transit - ₹ 7,00.77 lakhs (March 31, 2017 - ₹ 10,69.47 lakhs)		

#### \* Includes in transit - そ 7,00.77 lakhs (March 31, 2017 - そ 10,69.47 la

#### Amounts recognised in Profit and Loss:

Obsolete stocks amounting to ₹ 2,54.21 lakhs are charged off in the Statement of Profit and Loss for the year ended March 31, 2018 (March 31, 2017 - ₹ 1,88 lakhs).



(All amounts in ₹ lakhs, unless otherwise stated)

		March 31, 2018	March 31, 2017
12	CURRENT FINANCIAL ASSETS - TRADE RECEIVABLES		
	Unsecured and considered good		
	Trade Receivables	136,04.93	108,88.63
	Receivables from Related Parties (Refer Note 50)	41,04.11	18,50.80
	Unsecured and considered doubtful		
	Trade Receivables	5,85.20	
	Less: Provision for doubtful debts	(5,85.20)	
		177,09.04	127,39.43
12.1	*This includes ₹ 467.59 lakhs (March 31, 2017 - ₹ 107.85 lakhs) due from a Private Company in which the Director of the Company is a Director.		
13	CURRENT FINANCIAL ASSETS - CASH AND CASH EQUIVALENTS Balances with Banks		
	- in Current Accounts	22,82.59	19,76.30
	- in Deposit Accounts with maturity of less than 3 months	5,00.00	-
	Cash Balances	31.20	32.75
	Liquid Mutual Funds	242,43.55	220,58.59
		270,57.34	240,67.64
14	CURRENT FINANCIAL ASSETS - BANK BALANCES OTHER THAN CASH AND CASH EQUIVALENTS Balances with Banks - Deposits with maturity of more than 3 months but less than 12 months - Margin Money Earmarked Balances with Banks Unpaid Dividend Gratuity Fund	3.65 30.00 1,03.18 	7.71 67.31 96.78 11.69 1,83.49
15	CURRENT FINANCIAL ASSETS - LOANS		
	Loan to Director	49.98	47.83
	Loan to Employees	44.69	55.68
		94.67	1,03.51
15.1	The Company has not provided any loans and advances in the nature of loans to its Subsidiary during the year (March 31, 2017 - ₹ Nil) and hence disclosure requirment under regulation 34 of SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015, is not applicable.		
16	CURRENT FINANCIAL ASSETS - OTHER FINANCIAL ASSETS		
	Employee Advances	1,76.40	1,70.36
	Gratuity		20.60
	Others*	9,12.96	16,66.85
		10,89.36	18,57.81

\*Includes receivable from Related Parties - ₹ 5,18.79 lakhs (March 31, 2017 - ₹ 7,70.11 lakhs)



(All amounts in ₹ lakhs, unless otherwise stated)

		March 31, 2018	March 31, 2017
17	OTHER CURRENT ASSETS		
	Prepaid expenses	1,00.64	1,73.86
	Deferred Rent Assets	10.84	10.55
	Balances with Government Authorities	19,32.40	24,26.67
	Advances to Suppliers	22,90.64	13,75.70
		43,34.52	39,86.78
18	EQUITY SHARE CAPITAL		
	AUTHORISED		
	11,20,00,000 (March 31, 2017 - 11,20,00,000) Equity Shares of ₹ 5/- each	56,00.00	56,00.00
	ISSUED SUBSCRIBED AND PAID UP		
	11,07,20,000 (March 31, 2017 - 11,07,20,000) Equity Shares of ₹ 5/- each fully paid-up	55,36.00	55,36.00
		55,36.00	55,36.00

#### (a) Shares of the Company held by subsidiaries of ultimate holding company (Compagnie de Saint-Gobain) are as below:

	March 31	2018	March 31, 2017	
	Number of	% of	Number of	
	shares	Holding	shares	% of Holding
Saint-Gobain Abrasives Inc.	2,96,35,520	26.8%	2,96,35,520	26.8%
Societe de Participations Financieres et Industrielles	2,71,92,480	24.5%	2,71,92,480	24.5%
Saint-Gobain India Private Limited	3,00,000	0.3%	3,00,000	0.3%
	5,71,28,000	51.6%	5,71,28,000	51.6%

## (b) Shareholders holding more than 5% shares in the Company (in addition to those included in Note (a) above) is as below:

March 31	2018	March 3	31 2017
Number of	% of	Number of	
shares	Holding	shares	% of Holding
	-	55,394,39	5.0%

#### (c) Movement in Equity Share Capital:

#### Authorised share capital

	Number of shares	Equity share _capital (par value)
As at March 31, 2016	560,000,00	28,00.00
Increase during the year	560,000,00	28,00.00
As at 31 March, 2017	1,120,000,00	56,00.00
Increase during the year	-	-
As at March 31, 2018	1,120,000,00	56,00 .00



**Issued and Paid-up Share Capital** 

(All amounts in ₹ lakhs, unless otherwise stated)

	Number of shares	Equity share capital (par value)
As at April 1, 2016	5,53,60,000	27,68.00
Bonus shares issued	5,53,60,000	27,68.00
As at March 31, 2017	11,07,20,000	55,36.00
As at March 31, 2018	11,07,20,000	55,36.00

#### (d) Rights and restrictions attached to the shares

Equity Shares: The Company has only one class of equity shares having a par value of ₹ 5/- per share. Each shareholder is eligible for one vote per share held. The shareholders have rights in proportion to their shareholding for dividend as well as for assets in case of liquidation.

- (e) (i) Pursuant to the approval of the Shareholders through postal ballot and e-voting on July 7, 2016 the Company on July 22, 2016 issued and allotted 5,53,60,000 Ordinary Equity Shares of ₹ 5/- each as fully paid-up Bonus Shares in the proportion of 1 (One) Bonus Share of ₹ 5/- each for each Ordinary Equity Share of ₹ 5/- each held on the Record Date i.e. July 15, 2016. The Company has not allotted bonus shares other than noted above during five years immediately preceding the date of balance sheet
  - (ii) The Company has not allotted any equity shares pursuant to contract without payment being received in cash nor bought back shares during five years immediately preceding the date of balance sheet.

		March 31, 2018	March 31, 2017
19	OTHER EQUITY		
	Reserves and Surplus (Refer Note 19 (a))	82,873.74	73,379.80
	Other Reserves (Refer Note 19 (b))	10,642.58	10,386.09
		93,516.32	83,765.89
19(a)	RESERVES AND SURPLUS		
- (- )	Securities Premium Account	27,90.82	27,90.82
	General reserve	402,01.34	394,65.54
	Retained earnings	398,81.58	311,23.44
		828,73.74	733,79.80
	<ul> <li>i) SECURITIES PREMIUM ACCOUNT</li> <li>Opening balance</li> <li>Less: Issue of Bonus shares from Securities Premium Account</li> </ul>	27,90.82  	34,82.82 (6,92.00) 27,90.82
	ii) GENERAL RESERVE Opening balance	394,65.54	409,36.86
	Add :Transfer from Surplus in the Statement of Profit and Loss	7,35.80	6,04.68
	Less: Issue of Bonus shares from General Reserve	· ·	(20,76.00)
		402,01.34	394,65.54



(All amounts in ₹ lakhs, unless otherwise stated)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

	March 31 2018	March 31, 2017
RETAINED EARNINGS		
Opening balance	311,23.44	198,47.03
Net profit for the period	150,88.65	120,88.96
Less: Share of Minority Interest in Current Profit	(1,14.15)	(1,49.48)
Items of other comprehensive income recognised directly in retained earnings		
Remeasurement of post employment benefit obligation (net of tax)	(1,50.16)	(58.39)
Appropriations		
General Reserve	(7,35.80)	(6,04.68)
Dividend for F.Y. 2016-17	(44,28.80)	-
[Dividend per share ₹ 4/- (Previous Year - ₹ NIL)]		
Dividend Distribution Tax for F.Y. 2016-17	(9,01.60)	-
	398,81.59	31,123.44
	Opening balance Net profit for the period Less: Share of Minority Interest in Current Profit <u>Items of other comprehensive income recognised directly in</u> <u>retained earnings</u> Remeasurement of post employment benefit obligation (net of tax) <u>Appropriations</u> General Reserve Dividend for F.Y. 2016-17 [Dividend per share ₹ 4/- (Previous Year - ₹ NIL)]	Opening balance311,23.44Net profit for the period150,88.65Less: Share of Minority Interest in Current Profit(1,14.15)Items of other comprehensive income recognised directly in retained earnings(1,50.16)Remeasurement of post employment benefit obligation (net of tax)(1,50.16)Appropriations(7,35.80)General Reserve(7,35.80)Dividend for F.Y. 2016-17(44,28.80)[Dividend Distribution Tax for F.Y. 2016-17(9,01.60)

#### 19(b) OTHER RESERVES

	FVOCI Equity Investment Reserve	Stock compensation Reserve	Revaluation Reserve	Total
As at April 1, 2016	87,80.75	1,65.88	3,35.34	92,81.97
Equity instruments at fair value	10,08.42	-	-	10,08.42
Share based payments		95.70		95.70
As at March 31, 2017	97,89.17	2,61.58	3,35.34	103,86.09
Equity instruments at fair value	1,36.00	-	-	1,36.00
Share based payments	-	1,20.49	-	1,20.49
As at March 31, 2018	99,25.17	3,82.07	3,35.34	106,42.58

#### Nature and purpose of reserves:

#### (i) Securities Premium Account

Security premium account is used to record the premium on issue of shares. The reserve is utilised in accordance with the provisions of the Act.

#### (ii) FVOCI - Equity Investments

The Company has elected to recognise changes in the Fair Value of certain Equity investments in Other Comprehensive Income. These changes are accumulated within the FVOCI - Equity Investments Reserve within Equity. The Company transfers the amounts from this reserve to retained earnings when the relevant equity securities are de-recognised.

#### (iii) Stock Compensation Reserve

The stock compensation reserve is used to recognise the grant date fair value of options issued under group (Compangie de Saint-Gobain) share based payment arrangement to certain employees of the Company under employee stock option plans.

#### (iv) Revaluation Reserve

Revaluation Reserve was created under the erstwhile Indian GAAP to recognise the gain due to increase in value of certain tangible assets as on June 30, 1988.



(All amounts in ₹ lakhs, unless otherwise stated)

		March 31, 2018	March 31, 2017
20	NON-CURRENT LIABILITIES - BORROWINGS		
	Secured		
	Secured by way of mortgage/hypothecation charge created / to be		
	created on all fixed assets of the Subsidiary and Corporate Guarantees given by the Company upto 35% of the sanctioned loan.		
	Term loans		
	(a) Bank of Bhutan		1,18.90
	(b) Bhutan National Bank		73.40
	Repayment to be made in quarterly instalments with interest of 12%		
	per annum as per the terms agreed upon between the Company and the Banks.		
			1,92.30
21	NON-CURRENT LIABILITIES - PROVISIONS		
	Compensated Absence (Refer Note 27.1)	19,96.47	17,28.13
	Gratuity (Refer Note 35.1)		-
		20,35.22	17,28.13
22	DEFERRED TAX LIABILITIES (NET)		
	Deferred Tax Liabilities		
	The balance comprises temporary differences attributable to:		
	Depreciation	33,82.50	35,21.00
	Financial assets at FVOCI	9,97.09	7,46.09
	Total Deferred tax Liabilities Deferred tax asset	43,79.59	42,67.09
	The balance comprises temporary differences attributable to:		
	Provision for employee benefits	(12,03.19)	(9,98.64)
	Others	(5,81.44)	(4,86.25)
	Total Deferred tax asset	(17,84.63)	(14,84.89)
		25,94.96	27,82.20

#### Movement in Deferred Tax Liabilities & Asset

	Depreciation	Provision for employee benefits	Financial Assets at FVOCI	Others	Total	Depreciation in Another Tax Jurisdiction
At March 31, 2016	33,32.77	(1,25.11)	6,99.50	(10,75.23)	28,31.93	(3,23.00)
charged/(credited):					(0= (0)	
<ul> <li>to profit or loss</li> </ul>	1,88.23	(8,42.63)	-	5,88.98	(65.42)	(1,62.41)
- to other comprehensive income	-	(30.90)	46.59	-	15.69	-
At March 31, 2017	35,21.00	(9,98.64)	7,46.09	(4,86.25)	27,82.20	(4,85.41)
charged/(credited):						
<ul> <li>to profit or loss</li> </ul>	(1,38.50)	(1,25.07)	-	(95.19)	(3,58.76)	22.63
- to other comprehensive income	-	(79.48)	2,51.00	-	1,71.52	-
At March 31, 2018	33,82.50	(1,203.19)	9,97.09	(5,81.44)	25,94.96	(4,62.78)



(All amounts in ₹ lakhs, unless otherwise stated)

		March 31, 2018	March 31, 2017
23	NON-CURRENT LIABILITIES - OTHER NON-CURRENT LIABILITIES		
	Deferred Income Liability	1,55.93	1,98.24
		1,55.93	1,98.24
24	CURRENT FINANCIAL LIABILITIES - BORROWINGS		
	Secured Secured by way of mortgage/hypothecation charge created / to be created on all fixed assets of the Subsidiary and Corporate Guarantees given by the Company upto 35% of the sanctioned loan.		
	(i) Bank of Bhutan	3.63	48.18
	(Repayment to be made in quarterly instalments with interest of 12% per annum as per the terms agreed upon between the Company and the Banks.)		
	(ii) Bhutan National Bank	-	36.27
	(Repayment to be made in quarterly instalments with interest of 12% per annum as per the terms agreed upon between the Company and the Banks)		
	(iii) Overdraft with Bank of Bhutan	-	2,27.19
	Unsecured		
	Loans repayable on demand		
	From Deustche Bank	-	2,72.07
	(Repayment to be made in a year with interest rate of 8.10% per annum as per the terms agreed upon between the Company and the Bank)		
		3.63	5,83.71
25	CURRENT FINANCIAL LIABILITIES - TRADE PAYABLES		
	Total outstanding due to Micro Enterprises and Small Enterprises (Refer Note 25.1)	3.47	4.09
	Total outstanding due to creditors other than Micro Enterprises and Small Enterprises	165,67.57	120,83.86
	Total outstanding due to Related Parties (Refer Note 50)	29,13.14	44,70.56
		194,80.18	165,58.51



(All amounts in ₹ lakhs, unless otherwise stated)

		March 31, 2018	March 31, 2017
25.1	Due to Micro and Small Enterprises:		
	Micro and small enterprises as defined under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act) have been identified by the Company on the basis of the information available with the Company. The disclosures pursuant to MSMED Act based on the books of account are as under:		
	Principal amount due to suppliers registered under the MSMED Act and remaining unpaid	3.47	4.09
	Interest due to suppliers registered uner the MSMED Act and remaining unpaid as at year-end	0.26	0.61
	Interest paid, other than under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the year	-	-
	Interest paid, under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the year		-
	Principal amounts paid to suppliers registered under the MSMED Act, beyond the appointed day during the year	662.96	175.33
	Interest due and payable towards suppliers registered under the MSMED Act, for payments already made for the period of delay	4.49	2.18
	Further interest due and payable for earlier years	2.79	2.07
26	CURRENT - OTHER FINANCIAL LIABILITIES		
	Trade / Security Deposits *	1,21.99	2,31.44
	Unclaimed Dividend **	1,03.18	96.78
	Gratuity Obligation	-	12.87
	Commission due to directors	2,92.03	2,24.80
	Rebates / Discounts to Dealers	10,98.62	10,71.44
	Other Liabilities	8,25.37	15,16.12
		24,41.19	31,53.45
	* Includes deposit from Related Parties - ₹ 39.00 lakhs (March 31, 2017 ₹ 39.00 lakhs)		
	** There is no amount due and outstanding to be credited to the Investor Education and Protection Fund.		
27	CURRENT LIABILITIES - PROVISIONS		
	Compensated Absence (Refer Note 27.1)	6,70.90	5,67.58
	Gratuity (Refer Note 35.1)	4,73.85	-
	Others (Refer Note 27.2)	9,28.66	4,65.06
		20,73.41	10,32.64



(All amounts in ₹ lakhs, unless otherwise stated)

		March 31, 2018	March 31, 2017
27.1	Details of Provision for Compensated Absence		
	Opening Balance - Long Term	17,28.13	10,48.24
	Opening Balance - Short Term	5,67.58	4,22.78
	Provision made during the year	544.62	9,93.70
	Utilisation during the year	(172.96)	(1,69.01)
	Closing Balance - Long Term	1,996.47	17,28.13
	Closing Balance - Short Term	6,70.90	5,67.58
27.2	Details of Other Provisions		
	Opening Balance	4,65.06	3,80.32
	Provision made during the year	4,63.60	84.74
	Utilisation during the year	-	
	Closing Balance	9,28.66	4,65.06

The Group has made provisions towards probable liabilities arising out of pending claims / disputes with various authorities. The timing of the outflow with regard to the said matters depends on the exhaustion of remedies available to the Company under the law and hence the Company is not able to reasonably ascertain the timing of the outflow resulting in they being disclosed at their potential undiscounted values.

		March 31, 2018	March 31, 2017
28	CURRENT TAX LIABILITIES		
	Income Tax (Net of Advance Tax)	11,98.03	4,50.90
		11,98.03	4,50.90
29	OTHER CURRENT LIABILITIES		
	Statutory Liabilities	15,92.71	21,68.19
	Deferred Income Liability	42.39	47.58
	Other Liabilities	24,70.72	21,53.94
		41,05.82	43,69.71
30	REVENUE FROM OPERATIONS		
	Sale of products (including excise duty) (Refer Note 30.1)	1,355,48.32	1,286,15.73
	Service Income	90,42.42	69,16.91
	Other operating revenue	7,87.48	8,47.24
		1,453,78.22	1,363,79.88
30.1	Sale of products (Gross)		
	Abrasives	901,01.27	898,36.00
	Ceramics & Plastics	405,95.51	345,35.81
	Others	48,51.54	42,43.92
		1,355,48.32	1,286,15.73

The sales value mentioned above includes sale of trading goods of ₹ 135,59.43 lakhs (March 31, 2017 - ₹ 112,35.84 lakhs)



(All amounts in ₹ lakhs, unless otherwise stated)

**30.2** Pursuant to the introduction of Goods and Services Tax Act, 2017 (GST) with effect from July 1, 2017 Central Excise, Value Added Tax etc. have been subsumed into GST. In accordance with Accounting requirements unlike Excise Duty, GST is not part of Revenue. Accordingly the revenue figures for the year ended March 31, 2017 are not strictly relatable to those thereafter. The following additional information is being provided to facilitate such understanding:

	[	March 31, 2018	March 31, 2017
	Gross Sales (A)	1,355,48.32	1,286,15.73
	Excise duty on Sales (B)	22,80.69	100,43.67
	Gross Sales excluding excise duty [C = (A-B)]	1,332,67.63	1,185,72.06
31	OTHER INCOME		
	Interest income	2,40.93	99.11
	Interest Income on defined benefit obligation (net)	1.49	-
	Dividend income	-	0.20
	Profit on Sale of Investments	11,43.52	7,96.33
	Interest income from financial asset at amortised cost	24.02	20.20
	Unwinding of discount on security deposits	27.34	20.22
	Fair value gain on financial instruments at fair value through profit or loss	4,37.46	1,85.24
	Royalty Income	-	2,00.99
	Other Non-operating income	8,19.85	17,62.82
		26,94.61	30,85.11
32	COST OF MATERIALS CONSUMED		
	Opening Stock of		
	Raw Materials	70,16.87	81,22.14
	Raw Materials in Transit	18,04.54	20,56.09
		88,21.41	101,78.23
	Add : Purchases	548,87.46	438,52.95
	Less: Closing Stock of		
	Raw Materials	(94,28.88)	(70,16.87)
	Raw Materials in Transit	(32,34.73)	(18,04.54)
		(126,63.61)	(88,21.41)
		510,45.26	452,09.77
•••			
33	PURCHASE OF STOCK IN TRADE		· · · - · · ·
	Abrasives	69,09.16	49,77.46
	Ceramics & Plastics	21,33.36	20,02.48
	Others	15,98.59	29,88.22
		106,41.11	99,68.16





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•	<i>ч</i> п	announts	$    \setminus$	ianiis.	uniess	ULITEIWISE	Slateur

		March 31, 2018	March 31, 2017
34	CHANGES IN INVENTORIES OF FINISHED GOODS, STOCK-IN		
	-TRADE AND WORK-IN-PROGRESS		
	Opening stock of		
	Finished Goods	66,87.92	67,15.30
	Stock-in-Trade	22,21.33	19,29.19
	Work-In-Progress	53,93.68	58,24.91
		143,02.93	144,69.40
	Closing Balance of		
	Finished Goods	53,46.77	66,87.92
	Stock-in-Trade	22,74.88	22,21.33
	Work-In-Progress	56,20.44	53,93.68
		132,42.09	143,02.93
	Excise duty expense on increase/ (decrease) of finished goods	(3,92.63)	97.72
		6,68.21	2,64.19
35	EMPLOYEE BENEFITS EXPENSE		
	Salaries Wages and Bonus	148,64.61	140,85.94
	Share Based Payments	1,20.49	95.70
	Contribution to provident and other funds and Gratuity (Refer Note 35.1)	12,33.73	11,88.82
	Staff welfare expense	14,60.35	16,50.63
		176,79.18	170,21.09
35.1	Disclosure as required under Ind AS 19 - Employee Benefits		
	I. Defined Contribution Plans:		
	Contribution to Defined Contribution Plans recognised as expense for the year are as under:		
	Employer's Contribution to Provident Fund	6,70.42	6,20.57
	Employer's Contribution to Superannuation Fund	1,08.88	1,09.16
		.,: 5100	.,

#### II. Defined Benefit Plans:

Contribution to Gratuity Fund

The Company makes annual contributions to the Employees' Group Gratuity-cum-Life Assurance Scheme of the Life Insurance Corporation of India, a funded defined benefit plan for qualifying employees. Gratuity is payable to all eligible employees on death or on separation/termination in terms of the provisions of the Payment of Gratuity Act or as per the Company's policy whichever is beneficial to the employees.

The following table sets out the funded status of the gratuity plan and the amounts recognised in the Company's financial statements as at March 31, 2018:



		March 31, 2018	March 31, 2017
i)	Change in present value of defined benefit obligation		
	Present Value of defined benefit obligation at the beginning of the year	48,35.63	43,53.44
	Interest Cost	3,51.07	3,40.01
	Current service cost	3,79.60	3,20.66
	Past service cost	-	-
	Benefits paid	(2,25.28)	(3,15.25)
	Remeasurements		
	Actuarial changes arising from changes in demographic assumptions	-	-
	Actuarial changes arising from changes in financial assumptions	1,54.11	1,61.15
	Actuarial changes arising from experience assumptions	84.77	(24.39)
	Changes in asset ceiling excluding amounts included in interest expense		-
	Present Value of defined benefit obligation at the end of the year	55,79.90	48,35.63
ii)	Change in fair value of plan assets		
	Fair Value of plan assets at the beginning of the year	48,56.23	38,27.55
	Interest Income	3,52.56	2,98.93
	Contributions paid by the employer	74.55	9,97.83
	Benefits paid from the fund	(2,25.28)	(3,15.25)
	Remeasurements		
	Return on plan assets excluding amounts included in interest expense/(income)	9.24	47.16
	Actuarial changes arising from experience assumptions	-	-
	Fair Value of plan assets at the end of the year	50,67.30	48,56.23
iii)	Net asset / (liability) recognised in the Balance Sheet		
	Present Value of defined benefit obligation at the end of the year	(55,79.90)	(48,35.63)
	Fair Value of plan assets at the end of the year	50,67.30	48,56.23
	Amount recognised in the balance sheet	(5,12.60)	20.60
	Net Asset / (Liability) recognised - current	(4,73.85)	20.60
	Net Liability - non-current	(38.75)	-
iv)	Expense recognised in the statement of profit and loss for the year		
	Current service cost	3,79.60	3,20.66
	Interest (income) / cost on defined benefit obligation	(1.49)	41.07
	Total expenses	3,78.11	3,61.73



(All amounts in ₹ lakhs	unless otherwise stated)
(All alliounis in Viakis)	

March 31, 2018	March 31, 2017
I I	
-	-
1,54.11	1,61.15
84.77	(24.39)
2,38.88	1,36.76
(9.24)	(47.16)
2,29.64	89.60
7.78%	7.26%
7.78%	7.26%
10.00%	9.00%
5.00%	5.00%
Indian Assured Lives Mortality (2006-08)	Indian Assured Lives Mortality (2006-08)
N.A.	N.A.
55,79.90	48,35.63
(1,65.67)	(1,46.96)
1,76.77	1,56.74
1,72.28	1,53.43
(1,63.15)	(1,45.34)
(26.22)	(19.07)
27.50	19.94
Projected Unit Credit Method	Projected Unit Credit Method
	84.77 2,38.88 (9.24) 2,29.64 7.78% 7.78% 10.00% 5.00% Indian Assured Lives Mortality (2006-08) N.A. 55,79.90 (1,65.67) 1,76.77 1,72.28 (1,63.15) (26.22) 27.50 Projected Unit

#### Usefulness and Methodology adopted for Sensitivity analysis:

Sensitivity analysis is an analysis which will give the movement in liability if the assumptions were not proved to be true on different count. This only signifies the change in the liability if the difference between assumed and the actual is not following the parameters of the sensitivity analysis.



(All amounts in ₹ lakhs, unless otherwise stated)

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<ul> <li>viii) Maturity profile of defined benefit obligation</li> <li>The weighted average duration of the defined benefit obligation is 10 years. The expected maturity analysis of gratuity is as follows:</li> <li>Projected Benefits Payable in Future Years From the Date of Reporting,</li> </ul>	March 31, 2018	March 31, 2017
1 <sup>st</sup> Following Year 2 <sup>nd</sup> Following Year 3 <sup>rd</sup> Following Year 4 <sup>th</sup> Following Year 5 <sup>th</sup> Following Year Sum of Years 6 To 10 Sum of Years 11 and above	10,62.91 5,17.98 5,40.22 3,60.13 5,32.83 24,16.18 51,36.83	8,42.28 4,10.97 3,79.16 5,32.45 3,24.65 19,99.17 42,50.76
ix) Major categories of plan assets are as follows: Insurer managed funds	5,067.30	4,856.23

#### x) Risk exposure:

The Company's Defined Benefit Plan is Funded with LIC. Company's Benefit Plan is exposed to risk such as investment risk, interest rate risk, salary escalation risk and demographic risk. Any change in these factors would impact the contribution to the fund.

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		March 31 2018	March 31 2017
36	FINANCE COSTS		
	Interest Expense	1,53.25	1,59.47
	Interest Cost on defined benefit obligation (net)	-	41.07
		1,53.25	2,00.54
37	DEPRECIATION AND AMORTISATION EXPENSE		
	Depreciation of Property, Plant and Equipment	43,94.64	40,70.79
	Amortisation of Intangible Assets	88.88	1,53.75
		44,83.52	42,24.54



(All amounts in ₹ lakhs, unless otherwise stated)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

			March 31, 2018	March 31, 2017
38	OTHER EXPENSES			
	Stores and Spares		30,91.76	29,02.41
	Processing charges		29,86.56	26,99.37
	Power & Fuel		70,01.37	60,95.32
	Freight, Octroi and packing expenses		91,84.83	78,44.27
	Rent /Lease payment		16,17.99	15,80.76
	Repairs & Maintenance			
	Building	26.57		69.37
	Machinery	5,29.38		6,04.11
	Others	2,71.08	8,27.03	3,34.31 10,07.79
	Insurance		2,09.45	1,81.87
	Rates and Taxes		3,98.42	4,56.55
	Travelling & Conveyance		17,79.14	17,43.21
	Commission		1,68.61	1,17.33
	Royalties		28,12.29	23,38.68
	Loss on assets discarded /sold (net)		1,01.61	15.30
	External Service charges		41,29.46	39,81.74
	Bad debts & Advances written off		17.15	12.20
	Provision for Doubtful Debts & Advances		1,97.28	19.67
	Miscellaneous expenses (Refer Note 38.1 & 38.2)		38,51.96	35,65.02
			383,74.91	345,61.49
38.1	Miscellaneous expenses include:			
	Amounts paid to Auditors:			
(i)	Audit Fees		21.50	17.00
(ii)	Tax Audit		2.00	4.00
(iii)	Tax representation before Authorities		-	2.11
(iv)	Certification		-	15.29
(v)	Reimbursement of expenses		1.12	0.75

#### 38.2 Corporate social responsibility expenditure

- (a) Amount prescribed under the Companies Act 2013 to be spent during the year on CSR activities is ₹ 3,14.14 lakhs (March 31, 2017 ₹ 2,81.19)
- (b) The contribution to Saint-Gobain India Foundation (Related Party as per Ind AS 24) is ₹ 1,01.19 lakhs (March 31, 2017 ₹ 78.97) which is spent on purposes other than construction / acquisition of any assets during the year.



(All amounts in ₹ lakhs, unless otherwise stated)

		Г	March 31, 2018	March 31, 2017
39	TAX EXPENSE			
	(a) Income Tax Expens	e		
	Current tax			
	Current tax on profits	for the year	80,06.53	6,097.58
		· · · · · · · · · · · · · · · · · · ·	80,06.53	6,097.58
	Deferred Tax			
	Decrease / (increase	) in deferred tax assets	(2,09.98)	(4,03.23)
	(Decrease) / increase	e in deferred tax liabilities	(1,38.50)	1,88.23
			(3,48.48)	(215.00)
			76,58.05	5,882.58
	(b) Reconciliation of ta	x expense and the accounting profit		
	multiplied by India's	s tax rate:		
	Profit before income	tax expense	227,46.70	179,71.54
	Tax at the Indian tax	c rate of 34.61% (2016-2017 – 34.61%)	78,72.18	62,19.59
	Tax effect of amounts taxable income:	which are not deductible / (taxable) in calculating		
	Corporate social r	esponsibility expenditure (net of 80G benefit)	17.65	13.67
	Deduction under s	section 32AC for capital expenditure	·	(1,29.77)
	Interest income fro 10(34)	om interest free bond exempt under section	(2.08)	(2.10)
	Difference in over	seas tax rates	(22.39)	(32.16)
	Other items (inclu	des tax incentives)	(2,07.31)	(1,86.64)
	Income tax expense	3	76,58.05	58,82.58
40	EARNINGS PER SHAR	E		
	(a) Basic earnings pe	r share		
		share attributable to the equity holders of the n Enhanced Capital)	13.52	10.78
		r share attributable to the equity holders of the		
		n Enhanced Capital)	13.52	10.78
	share	earnings used in calculating earnings per		
	Basic earnings per		13.52	10.78
	calculating basic ea		149,74.50	119,39.48
	Diluted earnings pe		13.52	10.78
	calculating diluted e		149,74.50	119,39.48
	denominator in ca	number of equity shares used as the Iculating Basic and Diluted earnings per share culation of diluted earnings per share:	11,07,20,000	11,07,20,000
	Weighted average	number of equity shares used as the lculating diluted earnings per share	11,07,20,000	11,07,20,000

# 41 FAIR VALUE MEASUREMENTS

(All amounts in ₹ lakhs, unless otherwise stated)

	2	March 31, 2018			March 31, 2017	
	FVTPL	FVOCI	Amortised cost	FVTPL	FVOCI	Amortised cost
Financial assets						
Investments						
- Equity instruments	•	148,62.17	•		144,75.17	
- Mutual funds	263,86.96	•	•	220,58.59	'	
- Government Securities	•	•	74.17		'	74.17
Trade receivables	•	•	177,09.04		'	127,39.43
Loan to directors	•	•	3,15.60		'	2,21.43
Loan to employees		•	1,53.39		'	2,08.79
Cash and cash equivalents	•	•	28,13.79		'	20,09.05
Bank Balances	•	•	1,76.71		'	1,94.27
Security deposits	•	•	8,11.40		'	7,49.09
Employee Advances	•	•	1,76.40		'	1,70.36
Foreign Exchange Forward Contracts		•		3,02.58	'	
Other receivables (Unsecured)		•	912.96	'	'	13,84.87
Total Financial Assets	263,86.96	148,62.17	231,43.46	223,61.17	144,75.17	177,51.46
Financial Liabilities						
Trade / Security Deposits	•	•	1,21.99	'	'	2,31.44
Foreign Exchange Forward Contracts	97.97	•		'	'	
Unclaimed Dividend	•	•	103.18	'	'	96.78
Borrowings		•	3.63	'	'	7,76.01
Trade payables		•	194,80.18		'	165,58.51
Capital creditors		•	83.23		'	8,09.62
Other financial liabilities	·	•	20,34.82	ı	ı	20,15.61
Total Financial Liabilities	97.97	•	218,27.03	ı	1	204,87.97

# Fair value hierarchy Ξ

This section explains the judgements and estimates made in determining the fair values of the financial instruments that are (a) recognised and measured at fair value and (b) measured at amortised cost and for which fair values are disclosed in the financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the group has classified its financial instruments into the three levels prescribed under the accounting standard. An explanation of each level follows underneath the table.



PROFITABLE GROWTH...CONTINUES

#### GRINDWELL NORTON LTD. NORTON

(All amounts in ₹ lakhs, unless otherwise stated)

Financial assets and liabilities measured at fair value - recurring fair value measurements

			-	-	
As at March 31, 2018	Notes	Level 1	Level 2	Level 3	Total
Financial Assets					
Financial Investments at FVTPL:					
Mutual Funds	5,12	263,86.96	I	I	263,86.96
Financial Investments at FVOCI:					
Unquoted Equity Investments	5	I	I	148,62.17	148,62.17
Total financial assets		263,86.96	•	148,62.17	412,49.13
Financial Iiabilities					
Derivatives not designated as hedges					
Foreign Exchange Forward Contracts	26	I	97.97		97.97
Total Financial Liabilities		I	97.97	•	97.97
Assets and Liabilities which are measured at amortised cost for which fair values are disclosed	air values are	disclosed			
As at March 31, 2018	Notes	Level 1	Level 2	Level 3	Total
Financial Assets					
Investments					
Government securities	5	82.36	I	ı	82.36
Loans					
Loans to employees	7,14	I	I	1,17.61	1,17.61
Loan to directors	7,14	I	I	2,94.55	2,94.55
Security deposits	7	I	I	8,77.15	8,77.15
Total Financial Assets		82.36	I	12,89.31	13,71.67
Financial Liabilities		•	I	•	
Total Financial Liabilities		•	•	•	•
Financial assets and liabilities measured at fair value - recurring fair value measurements	ue measureme	nts	-	-	
As at March 31, 2017	Notes	Level 1	Level 2	Level 3	Total
Financial Assets					
Financial Investments at FVTPL:					
Mutual Funds	12	220,58.59	I	I	220,58.59
Financial Investments at FVOCI:					
Unquoted Equity Investments	5	I	I	144,75.17	144,75.17
Derivatives not designated as hedges					
Foreign Exchange Forward Contracts	16	I	3,02.57	ı	3,02.57
Total Financial Assets		220,58.59	3,02.57	144,75.17	368,36.33
Financial liabilities		•	•	•	I
Total Financial Liabilities		•	•	•	•
		_			



sed	
air values are disclo	
Assets and liabilities which are measured at amortised cost for which t	A = -4 Minut 04 0047

As at March 31, 2017	Notes	Level 1	Level 2	Level 3	Total
Financial Assets					
Investments					
Government securities	5	83.37	I	ı	83.37
Loans					
Loans to employees	7,14	I	I	2,10.66	2,10.66
Loan to directors	7,14	I	I	2,33.48	2,33.48
Security deposits	7	ı	ı	8,67.30	8,67.30
Total Financial Assets		83.37	I	13,11.44	13,94.81
Financial Liabilities		I	I	I	•
Total Financial Liabilities		1	1	1	I

Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices. This includes listed equity instruments, traded bonds and mutual funds that have quoted price. The fair value of all equity instruments (including bonds) which are traded in the stock exchanges is valued using the closing price as at the reporting period. The mutual funds are valued using the closing NAV.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, traded bonds, over-the-counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities, contingent consideration and indemnification asset included in level 3.

There are no transfers between levels 1 and 2 during the year.

The Company's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period.

(ii) Valuation technique used to determine fair value

Specific valuation techniques used to value financial instruments include:

- the use of quoted market prices or dealer quotes for similar instruments
- the fair value of forward foreign exchange contracts is determined using forward exchange rate at the balance sheet date
- the fair value of employee stock option plans are determined using black scholes valuation model
- the fair value of the remaining financial instruments is determined using discounted cash flow analysis.

All of the resulting fair value estimates are included in level 1 or 2 except for unlisted equity securities where the fair values have been determined based on present values and the discount rates used were adjusted for counter party or own credit risk.

# Fair value measurements using significant unobservable inputs (level 3)

The following table represents the changes in level 3 items for the period ended March 31, 2018 & March 31, 2017.

(All amounts in ₹ lakhs, unless otherwise stated)

#### Unquoted Equity Shares

SAINT-GOBAIN

As on March 31, 2018	148,62.17
Gains / (Losses) recognised in other comprehensive income	3,87.00
Acquisitions	-
As on March 31, 2017	144,75.17
Gains (Losses) recognised in other comprehensive income	10,55.00
Acquisitions	-
As on March 31, 2016	134,20.17

#### (iv) Valuation inputs and relationships to fair value

Particulars	Fair val	ue as at	Significant Observable Inputs	Probable - we	eighted range	Sensitivity
	March 31, 2018	March 31, 2017		March 31, 2018	March 31, 2017	
Unquoted Equity Shares	148,62.17	144,75.17	Earnings Growth Rate	5.00%	5.00%	2018: Increased earnings growth factor (+50 bps) and lower discount rate (-50bps) would increase FV by ₹ 27,40.65 lakhs; lower growth factor (-50bps) and higher discount rate (+50bps) would decrease FV by ₹ 13,52.73 lakhs
			Risk adjusted discount rate	12.60%	12.50%	2017: Increased earnings growth factor (+50 bps) and lower discount rate (-50bps) would increase FV by ₹ 22,26.63 lakhs; lower growth factor (-50bps) and higher discount rate (+50bps) would decrease FV by ₹ 17,02.72 lakhs

#### (v) Valuation processes

The group has outsourced the valuation process of unquoted equity instruments for financial reporting purposes.

The main level 3 inputs for unlisted equity securities used by the group are derived and evaluated as follows:

Discount rates are determined using a capital asset pricing model to calculate a pre-tax rate that reflects current market assessments of the time value of money and the risk specific to the asset.

Earnings growth factor for unlisted equity securities are estimated based on market information for similar types of companies.

Changes in level 2 and 3 fair values are analysed at the end of each reporting period during the quarterly valuation discussion between the Chief Financial Officer (CFO), AC and the valuation team. As part of this discussion the team presents a report that explains the reason for the fair value movements.



(All amounts in ₹ lakhs, unless otherwise stated)

#### (vi) Fair value of financial assets and liabilities measured at amortised cost

	March 31, 2	2018	March 31, 2017		
	Carrying amount	Fair value	Carrying amount	Fair value	
Financial Assets					
Investment					
Government securities	74.17	82.36	74.17	83.37	
Loans					
Loans to employees	1,53.39	1,17.61	2,08.79	2,10.66	
Loan to directors	3,15.60	2,94.55	2,21.43	2,33.48	
Security deposits	8,11.40	8,77.15	7,49.09	8,67.30	
Total Financial Assets	13,54.56	13,71.67	12,53.48	13,94.81	

The carrying amounts of trade receivables, electricity deposit, employee advances, cash and cash equivalents and other short term receivables, trade payables, unclaimed dividend, borrowings, capital creditors and other current financial liabilities are considered to be the same as their fair values, due to their short-term nature.

The fair values for loans, security deposits and investment in government securities were calculated based on cash flows discounted using a current lending rate. They are classified as level 3 fair values in the fair value hierarchy since significant inputs required to fair value an instrument are observable.

For financial assets and liabilities that are measured at fair value, the carrying amounts are equal to the fair values.

#### 42 FINANCIAL RISK MANAGEMENT

The group's activities expose it to market risk, liquidity risk and credit risk.

This note explains the sources of risk which the entity is exposed to and how the entity manages the risk.

The group's risk management is carried out by a central treasury department under policies approved by the board of directors. The treasury department identifies, evaluates and hedges financial risks in close co-operation with the group's operating units. The Board provides written principles for overall risk management, as well as policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.

#### (A) Credit risk

Credit risk is the risk of incurring a loss that may arise from a borrower or debtor failing to make required payments. Credit risk arises mainly from outstanding receivables from free market dealers, cash and cash equivalents, employee advances and security deposits. The Company manages and analyses the credit risk for each of its new clients before standard payment and delivery terms and conditions are offered.

#### (i) Credit risk management

The group assesses on a forward looking basis the expected credit losses associated with its assets carried at amortised cost. For trade receivables, the Company applies the simplified approach permitted by Ind AS 109 Financial Instrument, which requires expected lifetime losses to be recognised from initial recognition of the receivables. When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating expected credit losses, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment and including forward looking information.



(All amounts in ₹ lakhs, unless otherwise stated) We have evaluated percentage of allowance for doubtful debts with our trade receivables over the years:

Particulars	March 31, 2018	March 31, 2017
Trade Receivables	177,09.04	127,39.99
Allowance for doubtful debts	5,85.20	3,87.92
Percentage	3.30%	3.05%

#### (ii) Reconciliation of loss allowance provision – Trade receivables

Loss allowance on March 31, 2017	3,87.92
Changes in loss allowance	1,97.28
Loss allowance on March 31, 2018	5,85.20

#### (B) Liquidity risk

Liquidity risk is the risk that the group may not be able to meet its present and future cash and collateral obligations without incurring unacceptable losses. The group ensures sufficient cash and marketable securities and the availability of funding through an adequate amount of committed credit facilities to meet obligations when due. Due to the dynamic nature of the underlying businesses, the Treasury maintains flexibility in funding by maintaining availability under committed credit lines. Management monitors rolling forecasts of the group's liquidity position (comprising the undrawn borrowing facilities below) and cash and cash equivalents on the basis of expected cash flows.

#### (i) Financing arrangements

The Company had access to the following undrawn borrowing facilities at the end of the reporting period:

Particulars	March 31, 2018	March 31, 2017
Floating rate		
- Expiring beyond one year (bank loans and overdrafts)	36,03.00	63,12.81

Subject to the continuance of satisfactory credit ratings, the bank loan facilities may be drawn at any time.

#### (ii) Maturities of financial liabilities

The tables below analyse the Company's financial liabilities into relevant maturity groupings based on their contractual maturities.

The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

#### Contractual maturities of financial liabilities:

	Less than 3 months	3 months to 6 months	6 months to 1 year	Beyond 1 year	Total
March 31, 2018				_	
Non-derivatives					
Borrowings	3.63	-	-	-	3.63
Trade payables	194,80.18	-	-	-	19,480.18
Other financial liabilities	24,41.19	-	-	-	24,41.19
Total Non-derivative Liabilities	219,25.00	-	-	-	219,25.00
March 31, 2017					
Non-derivatives					
Borrowings	3,49.98	77.91	1,55.82	1,92.30	7,76.01
Trade payables	165,58.51	-	-	-	165,58.51
Other financial liabilities	31,53.45	-	-	-	31,53.45
Total Non-derivative Liabilities	200,61.94	77.91	1,55.82	1,92.30	204,87.97





(All amounts in ₹ lakhs, unless otherwise stated)

#### (C) Market risk

#### (i) Foreign currency risk

Currency risk refers to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company operates internationally and is exposed to foreign exchange risk arising from foreign currency sales and purchases, primarily with respect to EUR, USD, GBP, AUD and JPY. Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities denominated in a currency that is not the Company's functional currency (₹). The risk is measured through a forecast of highly probable foreign currency cash flows.

The risk is measured through a forecast of foreign currency sales and purchases for the group's operations. The Company uses foreign exchange forward contracts to manage its exposure in foreign currency risk.

The group's exposure to foreign currency risk at the end of the reporting period expressed in ₹, are as follows:

	March 31, 2018		March 31, 2017			
Currency	Trade receivable	Hedges available	Net exposure to foreign currency risk	Trade receivable	Hedges available	Net exposure to foreign currency risk
AUD	23.68	23.68	-	39.40	24.44	14.97
EUR	46,27.97	46,27.97	-	10,60.17	10,60.17	-
USD	34,13.46	34,13.46	-	17,68.19	17,68.19	-

	March 31, 2018			M		
Currency	Trade payable	Hedges available	Net exposure to foreign currency risk		Hedges available	Net exposure to foreign currency risk
CNH	47.99	47.99	-	82.43	82.43	-
EUR	8,89.88	8,89.88	-	9,11.31	9,11.31	-
GBP	20.48	20.48	-	34.38	34.38	-
JPY	180,09.25	180,09.25	-	41.69	41.69	-
SEK	-	-	-	3.72	3.72	-
USD	32,25.81	3225.81	-	29,58.68	29,58.68	-

#### Sensitivity

The sensitivity of profit or loss to changes in the exchange rates arises mainly from unhedged foreign currency denominated financial instruments.

	Impact on pr	Impact on profit after tax		
	March 31, 2018	March 31, 2017		
AUD sensitivity				
₹/AUD increases by 5%		0.49		
₹/AUD decreases by 5%		(0.49)		

#### 43 CAPITAL MANAGEMENT

#### (a) Risk management

The group's objectives when managing capital are to

- safeguard their ability to continue as a going concern, so that they can continue to provide returns for shareholders and benefits for other stakeholders, and
- maintain an optimal capital structure to reduce the cost of capital.



#### (b) Dividends

(All amounts in ₹ lakhs, unless otherwise stated)

		March 31, 2018	March 31, 2017
(i)	Equity shares		
	Dividend for the year ended March 31, 2017 of ₹ 4/- per fully paid share	44,28.80	-

#### (ii) Dividends not recognised at the end of the reporting period

In addition to the above dividends, since year end the directors have recommended the payment of a dividend of  $\mathfrak{F}$  5/- per fully paid equity share (March 31, 2017 -  $\mathfrak{F}$  4/-). This proposed dividend is subject to the approval of the shareholders at the ensuing Annual General Meeting.

		March 31, 2018	March 31, 2017
44	CONTINGENT LIABILITIES AND CONTINGENT ASSETS		
(a)	Contingent Liabilities		
(a)	Excise, Service Tax & Custom Duty demands pending with the appropriate authorities and disputed by the Company	10,18.86	6,33.09
(b)	Claims against the Company under the Labour Laws disputed by the Company	1,01.49	1,01.49
(c)	Guarantees given by Banks, of which ₹ 6,92.18 lakhs (March 31, 2017 - ₹ 7,23.55 lakhs ) are counter guaranteed by the Company	6,92.18	7,23.55
(d)	Guarantees given on behalf of Subsidiary Company against loan taken by Subsidiary		7,34.57
(e)	Non-Agricultural Land Cess	37.79	37.79
(f)	Other Claims against the Company not acknowledged as debts	1,79.33	1,79.33
(g)	Demand raised by A.P Transco on increase in power cost, disputed by the Company & subjudice in Honourable Supreme Court	35,99.75	32,22.37
(h)	Demand raised by A.P Transco on surplus units allocated, disputed by the Company & subjudice in High Court (Net)	10,43.29	10,15.45
(i)	Demand raised by A.P Transco for fuel surcharge adjustment for Financial years 2008-09 & 2009-10 disputed by the Company & subjudice in Honourable Supreme Court	2,64.00	2,64.00
(j)	Income tax liability on account of disputed disallowances	1,34.39	1,65.32
(b)	Contingent Assets	-	-



(All amounts in ₹ lakhs, unless otherwise stated)

		March 31, 2018	March 31, 2017
45	COMMITMENTS		
(a)	Capital Commitments		
	Capital expenditure contracted for at the end of the reporting period but not recognised as liabilities is as follows:		
	Property, Plant and Equipment	37,85.23	1,80.93
(b)	Non-cancellable Operating Leases		
	Commitments for minimum lease payments in relation to non-cancellable operating leases are payable as follows:		
	Within one year	9,20.72	8,95.11
	Later than one year but not later than five years	24,34.24	30,35.90
	Later than five years	-	1,58.86
	Commitments for minimum lease receipts in relation to non-cancellable operating leases are receivable as follows:		
	Within one year	1,73.99	1,52.57
	Later than one year but not later than five years	-	-
	Later than five years	-	-
	Rental expense relating to operating leases		
	Minimum Lease Payments	16,17.99	15,80.76
	Total rental expense relating to operating leases	16,17.99	15,80.76

#### 46 EVENTS OCCURRING AFTER THE REPORTING PERIOD

Dividend of ₹ 5/- per equity share of ₹ 5/- each, has been declared by the Board of Directors, in the Board meeting held on May 30, 2018, which is subject to the approval of shareholders in the ensuing Annual General Meeting.

47 Exchange difference arising on foreign currency transactions amounting to net gain of ₹ 580.70 lakhs (March 31, 2017 - ₹ 885.65 lakhs) has been accounted under respective heads.

#### **48 SEGMENT INFORMATION**

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker (CODM).

The CODM, being the Managing Director, assesses the financial performance and position of the Group and makes strategic decisions.

#### (a) Description of segments and principal activities

The Company is organised into the following business segments, namely :

- (a) Abrasives
- (b) Ceramics & Plastics
- (c) Others

Segments have been identified and reported taking into account the nature of products and services, the differing risks and returns, the organisation structure, and the internal financial reporting systems.



(b)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

	March 31, 2018	March 31, 2017
Adjusted EBIT		
Segments results for all segments		
(a) Abrasives	125,04.00	112,05.00
(b) Ceramics & Plastics	60,19.57	37,27.00
(c) Others	25,23.00	22,33.37
Total adjusted EBIT	210,46.57	171,65.37
Reconciliation of EBIT to Profit before Income Tax is as follows:		
Total segment result	210,46.57	171,65.37
Finance costs	(1,53.25)	(2,00.54)
Interest income from investments	2,40.93	99.11
Dividend income from investments		0.20
Unallocated Interest and other Income	16,12.45	9,07.40

(All amounts in ₹ lakhs, unless otherwise stated)

227,46.70

179,71.54

#### (c) Segment revenue

Profit before income tax

Sales between segments are carried out at arm's length and are eliminated on consolidation. The segment revenue is measured in the same way as in the Statement of Profit and Loss

	N	larch 31, 201	8	N	larch 31, 2017	7
	Total segment revenue	Inter- segment revenue	Revenue from external customers	Total segment revenue	Inter- segment revenue	Revenue from external customers
(a) Abrasives	907,09.41	-	907,09.41	903,80.42	-	903,80.42
(b) Ceramics & Plastics	419,89.72	12,19.69	407,70.03	356,50.77	8,31.00	348,19.77
(c) Others	138,99.28	-	138,99.28	111,79.69	-	111,79.69
Total segment revenue	1,465,98.41	12,19.69	1,453,78.22	1,372,10.88	8,31.00	1,363,79.88

There is no single customer with more than 10% share in revenue

#### (d) Segment assets

Segment assets are measured in the same way as in the financial statements. These assets are allocated based on the operations of the segment and the physical location of the asset.

	March 31, 2018	March 31, 2017
(a) Abrasives	480,51.00	506,40.57
(b) Ceramics & Plastics	279,28.55	243,23.40
(c) Others	61,05.00	39,98.60
Total segment assets	820,84.55	789,62.57
Unallocated:		
Investments	443,02.34	388,00.46
Others	79,91.65	37,12.35
Total assets as per the balance sheet	1,343,78.54	1,214,75.38

Investments held by the Company are not considered to be segment assets, but are managed by the treasury function.





#### (e) Segment liabilities

(All amounts in ₹ lakhs, unless otherwise stated)

Segment liabilities are measured in the same way as in the financial statements. These liabilities are allocated based on the operations of the segment.

The Company's borrowings are not considered to be segment liabilities, but are managed by the treasury function.

	March 31, 2018	March 31, 2017
(a) Abrasives	160,50.00	178,99.19
(b) Ceramics & Plastics	73,75.74	46,64.00
(c) Others	23,09.00	15,14.94
Total segment liabilities	257,34.74	240,78.13
Unallocated:		
Deferred tax liabilities	25,94.96	27,82.20
Current tax liabilities	11,98.03	4,50.90
Other	45,60.64	35,46.26
Non-current borrowings	-	192.30
Total liabilities as per the balance sheet	340,88.37	310,49.79

#### B. Information about Geographical Segments

(a) The Distribution of the Company 's sales by geographical market is as under:

Revenue from Operations	March 31, 2018	March 31, 2017
India	1,211,31.62	1,172,88.61
Outside India	242,46.60	190,91.27
	1,453,78.22	1,363,79.88

#### (B) THE GEOGRAPHICAL LOCATION OF THE ASSETS AND LIABILITIES IS AS FOLLOWS:

	Total A	Assets	Total Lia	abilities
Particulars	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017
India	1,297,88.69	1,168,98.02	335,39.00	301,40.20
Outside India	45,89.85	45,77.36	5,49.37	9,09.59
	1,343,78.54	1,214,75.38	340,88.37	310,49.79

#### 49 SHARE BASED PAYMENTS

#### (a) Performance Share Plan

Certain employees of the Company in India are allotted Performance shares of the Ultimate Holding Company. These plans are subject to eligibility criteria based on the employee's period of service (service conditions) with the Group as well as performance criteria (performance conditions). The Ultimate Holding Company does not charge any cost for this benefit, the cost of this benefit has been arrived at using Black and Scholes method.



i) Summary of Share options granted under plan:

(All amounts in ₹ lakhs, unless otherwise stated)

	March 31,	March 31, 2018		March 31, 2017	
	Average	Average			
	exercise price	Number of	exercise price	Number of	
	per share option	options	per share option	options	
Opening balance		31,160	-	28,650	
Granted during the year	· ·	103,40	-	10,160	
Exercised during the year	· ·	(548)	-	(5,216)	
Forfeited during the year	-	(602)	-	(2,434)	
Total		35,440	-	31,160	

#### (b) Expense arising from share based payment transaction

	March 31, 2018	March 31, 2017
Performance Share Plan	1,20.49	95.70
	1,20.49	95.70

#### 50 RELATED PARTY TRANSACTIONS (AS PER IND AS 24 RELATED PARTY DISCLOSURES)

#### 1 Relationships:

#### (i) HOLDING COMPANY :

Compagnie de Saint-Gobain

#### (ii) FELLOW SUBSIDIARIES:

Certainteed Corporation, USA	Saint-Gobain América, S.A. De Cv,Mexico
Compagnie De Saint-Gobain, France	Saint-Gobain Building Distribution Deutschland Gmbh, France
Dahl Sweden Ab,Sweden	Saint-gobain ceramic materials weilerswist GMBH, Germany
Saint-Gobain Services Construction Products Gmbh, Germany	Saint-Gobain Ceramic Materials As, Norway
Groupe Point P, France	Saint-Gobain Ceramic Materials(Zhengz)Co,China
L.M.Van Moppes Diamond Tools, India	Saint-Gobain Ceramic Materials, Norway
Lapeyre Services, France	Saint-Gobain Ceramics,USA
Norton Company (Materials Div), USA	Saint-Gobain Ceramics & Plastics Inc., USA
Pt Saint-Gobain Winter Diamas, Indonesia	Saint-Gobain Ceramics & Plastics, Brazil
Pt. Saint-Gobain Abrasives Diamas, Indonesia	Saint-Gobain Colombia S.A.S,Columbia
Pt.Saint-Gobain Performace Pla Indonesia, Indonesia	Saint-Gobain Construction Products Rus LIC, Russia
S G Performance Plastics Corp, USA	Saint-Gobain Diamantwerkzeuge Gmbh & Co.,Germany
Saint - Gobain Ceramics & Plastics, Inc., USA	Saint-Gobain Distribution Batiment France S.A.S,
Saint-Gobain Abrasives (Singapore) Pte Ltd, Malaysia	Saint-Gobain Distribution Nordic Ab, Denmark
Saint-Gobain Abrasives (Suzhou) Co Ltd, China	Saint-Gobain Do Brasil Produtos, Brazil
Saint-Gobain Abrasives B.V. (Nederland), Netherland	Saint-Gobain Do Brasil Produtos Ind. E Para Const Ltda, Brazil



PROFITABLE GROWTH...CONTINUES

#### NORTON GRINDWELL NORTON LTD.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2018

Saint-Gobain Abrasives Gmbh, Germany Saint-Gobain Abrasives Ltd., South Africa Saint-Gobain Abrasives Sea, Indonesia Saint-Gobain Abrasives Sp.Z.O.O Saint-Gobain Abrasives USA Inc., USA Saint-Gobain Achats, France Saint-Gobain Adfors, France Saint-Gobain Adfors Cz, France Saint-Gobain Building Distribution, France Saint-Gobain Building Distribution, UK Saint-Gobain Ceramic Materials As, Norway Saint-Gobain Ceramics & Plastic, USA Saint-Gobain Ceramics Inc, USA Saint-Gobain Ceramics Materials, USA Saint-Gobain Ceramiques Informatique Et, France Saint-Gobain Corporation, France Saint-Gobain Diamantwerkzeuge, Germany Saint-Gobain Dsi Groupe, France Saint-Gobain Glass. France Saint-Gobain India Pvt Ltd, India Saint-Gobain Innovative Materials Belgium Nv-Ppl, Saint-Gobain Inovatif Malzemeleri, Turkey Saint-Gobain Norpro, USA Saint-Gobain Performance Plastics Pampus GmbH, Germany Saint-Gobain Performance Plastics Corp, USA Saint-Gobain Research India Private Limited, India\* Saint-Gobain (Sea) Pte. Ltd, Philippines Saint-Gobain Abrasifs, UAE Saint-Gobain Abrasifs Maroc, Morocco Saint-Gobain Abrasifs(Deplangue), Belgium Saint-Gobain Abrasifs, France, Saint-Gobain Abrasives - Cedex-France Saint-Gobain Abrasives (Nz) Ltd., Newzealand Saint-Gobain Abrasives (Pty) Ltd., South Africa Saint-Gobain Abrasives (Thailand) Ltd, Thailand Saint-Gobain Abrasives B.V., Netherland Saint-Gobain Abrasives Gmbh, Germany Saint-Gobain Abrasives Inc., USA Saint-Gobain Abrasives Ltd -Stafford,UK Saint-Gobain Abrasives Ltd., England

(All amounts in ₹ lakhs, unless otherwise stated) Saint-Gobain Formula Thai Gypsum Pr, Thailand Saint-Gobain Glass Egypt, Egypt Saint-Gobain Hpm Polaska Sp.Z.Oo,Poland Saint-Gobain India Foundation, India Saint-Gobain Industrial Ceramics.Australia Saint-Gobain Industrial Ceramics Li, Australia Saint-Gobain Industriekeramik Rodental Gmbh, Saint-Gobain K.K. Performance Plastics, Japan Saint-Gobain Malaysia Sdn Bhd, Malaysia Saint-Gobain Materiales Ceramicos, Venezuela Saint-Gobain Materiaux Ceramiques, France Saint-Gobain Nordic A/S, Denmark Saint-Gobain Performance Plastics Corporation, USA Saint-Gobain Performance Plastics Portag, USA Saint-Gobain Performance Plastics Plymout, USA Saint-Gobain Pipes-France Saint-Gobain Ppl Corporation, Mexico Saint-Gobain Performance Plastics Korea Co Ltd,Korea Saint-Gobain Ppl Shanghai, China Saint-Gobain Sekurit India Ltd, India Saint-Gobain Sekurit(Thailand) Co. Ltd., Thailand Saint-Gobain Solar Gard, Llc., USA Saint-Gobain Technical Fabrics, S.A. De, Mexico Saint-Gobain Viet Nam Ltd., Vietnam Saint-Gobain Zirpro (Handan) Co., Ltd, China SAP Competence Center Verallia, France Savoie Refractories - SG France SEPR, France SG Advanced Ceramics (Shanghai) Co Ltd, China SG Consulting Information & Organisation (SGcio), France SG Distribuição Brasil SG Distribution Batiment (Point P), France SG Info Sys Gmbh, Germany SG Isover (Weber Netservices), France SG Materiaux Ceramiques Benelux Sa, Belgium SG Performance Plastics, France SG Performance Plastics Corby, UK SG Performance Plastics Korea Co Ltd., Korea SG Performance Plastics Pampus Gmbh, Germany

SG Performance Plastics, USA



(All amounts in ₹ lakhs, unless otherwise stated)

Saint-Gobain Abrasives P. A.(Ami), Italy	SG Performance Plastics(Shanghai) Co Ltd, China
Saint-Gobain Abrasives Pty Ltd., Australia	SG Performance Plastics, Ireland, Ireland
Saint-Gobain Abrasives S.A.,Luxembourg	SG Performance Plastics, Rencol., UK
Saint-Gobain Abrasives(Shanghai)Co.Ltd, China	SG Performance Plastics, Taiwan
Saint-Gobain Abrasives, Inc.,USA	SG Performance Plastics, Kontich, Belgium
Saint-Gobain Abrasivi S.P.A, Italy	SGppl-Isofluor Gmbh, Germany
Saint-Gobain Abrasivi S.P.A. (Micromold), Italy	Saint-Gobain Tech Services-Central Europe, France
Saint-Gobain Abrasivos Colombia Ltda, Colombia	Saint-Gobain Tech Services-Sc, France
Saint-Gobain Abrasivos L.Da - Portugal	Saint-Gobain Tech Services-UK, France
Saint-Gobain Abrasivos Ltda, Brazil	SGTS-NA, USA
Saint-Gobain Abrasivos S.A., Spain	Saint-Gobain Abrasivos (Suzhou) Co Ltd, China
Saint-Gobain Advanced Ceramics Niagara H, United States	Thai Gypsum Products PCI, Thailand
Saint-Gobain Advanced Ceramics(Shanghai) Co Ltd., China	Saint-Gobain C.R.E.E, France

Note that the transactions with SGRIPL are grouped under Saint-Gobain India Pvt. Ltd. as this company is merged into Saint-Gobain India Pvt. Ltd. w.e.f from April 1, 2017, as per the order of Honorable High court of judicature of Madras dated December 28, 2017.

#### (iii) OTHER RELATED PARTIES :

\_\_\_\_\_\_SAINT-GOBAIN

Grindwell Norton Employees Gratuity Trust

Grindwell Norton Employees Superannuation Trust

#### (iv) KEY MANAGEMENT PERSONNEL

Mr. Anand Mahajan, Managing Director

Mr. Krishna Prasad, Alternate Director

Mr. Pradip Shah, Independent Director

Mr. Shivanand Salgaocar, Independent Director

Mr. Keki M. Elavia, Independent Director

Mr. Mikhil Narang, Director

#### (v) (a) Parent entities

The Group is controlled by following entity:

Name of entity	Туре	Place of business	Ownership interest	held by the Group
			March 31, 2018	March 31, 2017
Compagnie de Saint- Gobain	Ultimate Holding Co*	Le Miroirs 18 Avenue d'Alsace F-92400 Courbevoie, France	51.6%	51.6%
* The Ultimate Holding Co through the following sub-	1 2 (	ain") holds shares in the Company		
Saint-Gobain Abrasives Inc; USA	Fellow Subsidiary	1 New Bond Street, P.O Box 15008 Worcester MA 01615 USA	26.8%	26.8%
Societe de Participations Financiereset Industrielles	Fellow Subsidiary	Le Miroirs 18 Avenue d'Alsace F-92400 Courbevoie, France	24.5%	24.5%
Saint-Gobain India Pvt Ltd	Fellow Subsidiary	Sigapi Aachi Building, Floor No 7, 18/3 Rukmani Lakmipathy Road, Egmore Chennai TN India 600008	0.3%	0.3%



#### (b) Key Management Personnel Compensation

(All amounts in ₹ lakhs, unless otherwise stated)

	March 31, 2018	March 31, 2017
Short-term employee benefits	2,96.60	1,11.67
Post-employment benefits	78.42	53.43
Sitting Fees	14.10	10.80
Other Details		
Commission Payable	2,92.03	2,24.80
Bonus share issued (No. of shares)	-	4,984,22

#### (c) Transactions with related parties

The following transactions were carried out with the related parties in the ordinary course of business along with year-end balances as follows :

Sr.	Particulars	Holding C	ompany	Fellow Su	Ibsidiaries	Other Related Parties			
No.		March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017		
1	Sales	-	-	44,89.94	33,22.04	-	-		
2	Agency Commission received	-	-	29.85	32.51	-	-		
3	Service Income	2,00.60	1,31.77	87,78.38	66,10.49	-	-		
4	Other Income	-	58.50	3,80.88	3,51.31	-	-		
5	Purchase of Goods	-	-	160,96.38	152,04.17	-	-		
6	Expenses charged to other companies	19.13	13.30	19,20.86	14,07.69	-	-		
7	Expenses charged by other companies	55.71	60.95	8,80.50	7,40.83	-	-		
8	Royalty Paid	-	-	28,12.29	21,37.78	-	-		
9	Other Expenses	-	-	1,35.04	18.00	-	-		
10	Dividend Paid	-	-	22,85.12	-	-	-		
11	Donation Paid	-	-	1,01.19	78.97	-	-		
12	Trade Receivables*	51.54	84.40	40,52.57	17,66.41	-	-		
13	Other Receivables*	-	56.43	5,18.79	7,13.68	-	-		
14	Trade Payables*	-	-	(29,13.14)	(44,70.56)	-	-		
15	Outstanding deposits *	-	-	39.00	39.00	-	-		
16	Bonus share issued (No. of shares)	-	-	-	2,85,64,000	-	-		
17	Contribution to Post employment benefit plans					1,83.43	11,06.99		

\* Closing Balance



(All amounts in ₹ lakhs, unless otherwise stated)

#### (d) Loans to/from related parties

SAINT-GOBAIN

Particulars	March 31, 2018	March 31, 2017
Loans to key management personnel		
Beginning of the year	250.00	110.00
Loans advanced	90.00	200.00
Loan repayments received		(60.00)
Interest charged	10.35	6.60
Interest received	(10.35)	(6.60)
End of the year	340.00	250.00

There is no allowance account for impaired receivables in relation to any outstanding balances, and no expense has been recognised in respect of impaired receivables due from related parties.

#### (e) Terms and conditions

- (i) All related party transactions entered during the year were in ordinary course of business and on arms length basis.
- (ii) Transactions relating to dividends, subscriptions for new equity shares were on the same terms and conditions that applied to other shareholders.
- (iii) The terms and conditions of the loans to Key Managerial Personnel are as per the policy of the Company.
- (iv All other transactions were made on normal commercial terms and conditions and at market rates. The average interest rate on the other loans during the year was 10% (March 31, 2017 10%).
- (v) All outstanding balances are unsecured and are repayable in cash.

#### 51 Interest in other entities

(a) Subsidiary

The details of Company's Subsidiary as at March 31, 2018 is set out below. Unless otherwise stated, they have share capital consisting solely of equity shares that are held directly by the Company, and the proportion of ownership interests held equals the voting rights held by the Company. The country of incorporation or registration is also the principal place of business.

Name of the Entity	Place of Business / Country of	held I Com	p interest by the pany		p interest the Non- g Interests	Principal Activities	
	Incorporation	March 31, 2018	March 31, 2017	March 31, 2018	,		
Saint-Gobain Ceramic Materials Bhutan Pvt Ltd.	Bhutan	70%	70%	30%	30%	Manufacturing Silicon Carbide	of





(All amounts in ₹ lakhs, unless otherwise stated)

#### (b) Non-controlling interests (NCI)

Set out below is summarised financial information for the subsidiary that has non-controlling interests that are material to the Company. The amounts disclosed for the subsidiary are before inter company eliminations.

Summarised Balance Sheet	March 31, 2018	March 31, 2017
Current Assets	26,92.68	22,72.63
Current Liabilities	13,04.71	12,91.71
Net Current Assets	13,87.97	9,80.92
Non-current assets	38,22.63	37,63.39
Non-current liabilities	10,85.30	10,28.35
Net Non-current Assets	27,37.33	27,35.04
Net Assets	41,25.30	37,15.96
Accumulated NCI	12,37.85	11,23.70
Summarised Statement of Profit and Loss		
Revenue	70,22.50	69,36.53
Profit for the year	3,80.49	4,98.25
Profit allocated to NCI	1,14.15	1,49.05
Summarised cash flows		
Cash flows from operating activities	9,74.86	8,94.69
Cash flows from investing activities	(1,84.25)	(94.47)
Cash flows from financing activities	(5,48.88)	(4,51.56)
Net increase / (decrease) in cash and cash equivalents	2,41.73	3,48.66

#### 52 Additional Information of the Subsidiary required as per Schedule III

Particulars				31 Mar	ch, 2018							31 Mar	ch, 2017			
	Net Asset assets m liabi		Share	in Profit	Share in Compreh Incor	ensive		otal Com- ve Income	assets m	ts i.e. total hinus total ilities	Share	in Profit	Share in ot prehensive			fotal Com- /e Income
	% of Consoli- dated Net assets	Amount	% of Share in Profit	Amount	% of Other Compre- hensive Income	Amount	% of Total Compre- hensive Income	Amount	% of Consoli- dated Net assets	Amount	% of Share in Profit	Amount	% of Other Compre- hensive Income	Amount	% of Total Compre- hensive Income	Amount
Grindwell Norton Ltd	98.00%	982,83.97	97.53%	147,15.85	100.00%	(14.16)	97.53%	147,01.69	98.19%	887,92.19	95.96%	11,600.98	100.00%	10,50.82	96.29%	126,51.80
Saint-Gobain Ceramic Materials Bhutan Pvt. Ltd (Group's Share)	0.77%	7,68.35	1.71%	2,58.65	-	-	1.71%	25,8.65	0.57%	5,09.70	2.80%	3,38.50	-	-	2.57%	3,38.50
Non Controlling Interest	1.23%	12,37.85	0.76%	1,14.15	-	-	0.76%	1,14.15	1.24%	11,23.70	1.24%	1,49.48	-	-	1.14%	1,49.48

(All amounts in ₹ lakhs, unless otherwise stated)

- 53 The Subsidiary of the Company has undistributed earnings of ₹ 12,25.86 lakhs (March 31, 2017 ₹ 8,45.38 lakhs), which if paid out as dividend would be taxable in the hands of the recipient. An assessable temporary difference exists but no deferred tax liability has been recognised as the parent entity is able to control the timing of distributions from the subsidiary. The subsidiary is not expected to distribute these profits in the forseeable future.
- 54 Previous year's figures have been recast and rearranged wherever necessary.

As per our Report of even date	For and on behalf of Board of Directors of Grindwell Norton Limited				
For Price Waterhouse Chartered Accountants LLF	Pradip Shah	Chairman	DIN 00066242		
Firm Registration No. 012754N / N500016 Chartered Accountants	Anand Mahajan	Managing Director	DIN 00066320		
Sachin Parekh	Deepak Chindarkar	Chief Financial Officer			
Partner Membership No. 107038	K. Visweswaran	Company Secretary			
Mumbai: May 30, 2018	Mumbai: May 30, 2018				



PROFITABLE GROWTH...CONTINUES

#### NORTON GRINDWELL NORTON LTD.

#### CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2018

(All amounts in ₹ lakhs, unless otherwise stated)

	March 31, 2018	March 31, 2017
Cash flow from operating activities	Warch 31, 2010	
Profit before tax	227,46.70	17971.54
Adjustments for:	227,40.70	17971.34
Depreciation expense	43.94.64	40.70.80
Amortisation expense	43,34.04	1,53.75
Loss on assets discarded / sold (net)	1,01.61	15.30
Gain on Redemption of Mutual Funds	(11,43.52)	(7,96.33)
Unrealised gain on foreign exchange	(57.62)	2.02.36
Dividend income	(07.02)	(0.20)
Interest income	(2,42.42)	(99.11)
Finance costs	1,53.25	2,00.54
Share based payments	1,20.49	95.70
Remeasurement of post employment benefit obligations - gain/(loss)	(2,29.64)	(89.60)
Fair value gain on financial instruments at fair value through profit or loss	(4,37.46)	(1,85.24)
Change in operating assets and liabilities	(.,,	(1,00121)
(Increase)/Decrease in trade receivables	(51,13.05)	6,79.72
(Increase)/Decrease in inventories	(26,30.92)	12,36.91
(Increase)/Decrease in loans	(1,01.09)	(8,62.21)
(Increase)/Decrease in other financial asset	7.68.04	4.61.49
(Increase)/Decrease in other non-current asset	(9,04.52)	6,35.40
(Increase)/Decrease in other current asset	(3,47.74)	(2,34.03)
Încrease/(Decrease) in trade payables	31,22.72	(7,88.21)
Increase/(Decrease) in provisions	13,47.92	12,90.15
Increase/(Decrease) in other non-current liabilities	(42.31)	(30.42)
Increase/(Decrease) in other current liabilities	(2,63.89)	10,85.68
Increase/(Decrease) in other financial liabilities	<u>(7,12.26)</u>	(19,43.06)
Cash generated from operations	206,17.81	230,70.93
Income taxes paid	<u>(72,47.05)</u>	(60,90.20)
Net cash inflow from operating activities	133,70.76	169,80.73
Cash flows from investing activities		
Payments towards purchase of Property, Plant and Equipment	(38,53.63)	(53,16.66)
Proceeds from Redemption of Mutual Funds (Net)	11,43.52	7,96.33
Proceeds from sale of Property, Plant and Equipment	30.64	48.15
Purchase of investment	(21,43.41)	-
Dividend received	0.40.45	0.20
Interest received	2,42.15	91.78
Net cash outflow from investing activities Cash flows from financing activities	(45,80.73)	(43,80.20)
Deposit matured	18.24	5,79.13
Interest paid	(1,53.25)	(2.00.54)
Loan repaid	(5,45.19)	(2,00.34)
Dividend paid	(44,28.80)	(00.41)
Dividend distribution tax	(9,01.60)	_
Net cash inflow / (outflow) from financing activities	(60,10.60)	2,89.18
Net increase / (decrease) in cash and cash equivalents	27,79.43	128,89.71
Bank overdraft at the beginning of the year	(2,27.19)	(8,78.55)
Cash and cash equivalents at the beginning of the year	24,067.64	116,44.05
Bank Overdraft at end of the year		(2,27.19)
Cash and cash equivalents at the end of the financial year before Fair value gain on financial		. ,
instruments at fair value through profit or loss	266,19.88	238,82.40
Add: Fair value gain on financial instruments at fair value through profit or loss	4,37.46	1,85.24
Cash and cash equivalents at end of the year as reported in balance sheet	270,57.34	240,67.64

As per our Report of even date

#### For and on behalf of Board of Directors of Grindwell Norton Limited

For Price Waterhouse Chartered Accountants LLP Firm Registration No. 012754N / N500016 Chartered Accountants	Pradip Shah	Chairman	DIN 00066242
	Anand Mahajan	Managing Director	DIN 00066320
Sachin Parekh	Deepak Chindarkar	Chief Financial Officer	
Partner Membership No. 107038	K. Visweswaran	Company Secretary	
Mumbai: May 30, 2018	Mumbai: May 30, 2018		



# SHAREHOLDERS ARE REQUESTED TO SUBMIT THIS FORM TO THE DEPOSITORY PARTICIPANT

To, (Name of the Depository Participant)

#### Updation of Shareholder Information

I / We request you to record the following information against my /our Folio No. /DP ID /Client ID : General Information:

Folio No. /DP ID /Client ID :	
Name of the first named Shareholder:	
PAN: *	
CIN / Registration No.: * (applicable to Corporate Shareholders)	
Tel No. with STD Code:	
Mobile No.:	
Email Id:	

\*Self attested copy of the document(s) enclosed

#### **Bank Details:**

IFSC: (11 digit)	
MICR: (9 digit)	
Bank A/c Type:	
Bank A/c No.: *	
Name of the Bank:	
Bank Branch Address:	

\* A blank cancelled cheque is enclosed to enable verification of bank details

I /We hereby declare that the particulars given above are correct and complete. If the transaction is delayed because of incomplete or incorrect information, I /we would not hold the Company /RTA responsible. I/ We undertake to inform any subsequent changes in the above particulars as and when the changes take place. I /We understand that the above details shall be maintained till I /we hold the securities under the above mentioned Folio No. /beneficiary account.

Place Date

:

:



PROFITABLE GROWTH...CONTINUES

#### NORTON GRINDWELL NORTON LTD.



Notes



PROFITABLE GROWTH...CONTINUES

#### NORTON GRINDWELL NORTON LTD.

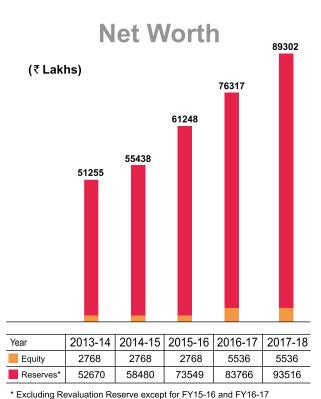
Notes

### FINANCIAL PERFORMANCE

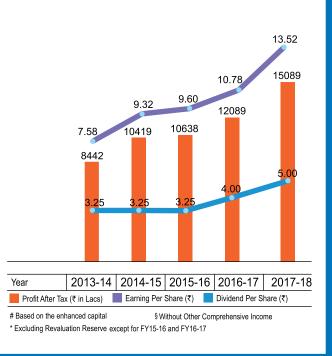


#### Operating Margin (%), ROCE (%) & Asset Turnover





#### Profit After Tax, Earning Per Share # & Dividend Per Share #







CIN: L26593MH1950PLC008163

Registered Office: 5th Level, Leela Business Park, Andheri-Kurla Road, Marol, Andheri (East), Mumbai 400 059

Tel: +91 22 4021 2121 • Fax: +91 22 4021 2102 • E-mail: sharecmpt.gno@saint-gobain.com • Website: www.grindwellnorton.co.in

ATTENDANCE SLIP

#### (To be presented at the entrance)

#### 68th Annual General Meeting on Thursday, July 26, 2018 AT 3:00 P.M.

Shareholder's Name:

Address:

I/We hereby record my/our presence at the 68th ANNUAL GENERAL MEETING of the Company on Thursday, July 26, 2018 at 3:00 p.m. at M.C. Ghia Hall, Bhogilal Hargovindas Building, 18/20, K. Dubash Marg, Kala Ghoda, Mumbai 400 001.

(Member's/Folio/DP ID-Client ID No.)

(Member's/Proxy's name in Block Letters)

(Member's/Proxy's Signature)

Serial No.

Note: 1. Only Member/Proxyholder can attend the Meeting.

2. Member/Proxyholder should bring his / her copy of the Annual Report for reference at the Meeting.



------ TEAR HERE ------

Registered Office: 5th Level, Leela Business Park, Andheri-Kurla Road, Marol, Andheri (East), Mumbai 400 059 Tel: +91 22 4021 2121 • Fax: +91 22 4021 2102 • E-mail: sharecmpt.gno@saint-gobain.com • Website: www.grindwellnorton.co.in

PROXY FORM

[Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014]

Name of the Member(s)		
5		
E-mail Id		
I/We, being the member(s) of	shares of the Grindwell Norton Limited, hereby appoint	
1. Name		
E-mail Id:		er
2. Name	Address:	
E-mail Id:		er
3. Name	Address:	
E-mail Id <sup>.</sup>	Signature	

as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 68th Annual General Meeting of the Company to be held on Thursday, July 26, 2018 at 3:00 p.m. at M. C. Ghia Hall, Bhogilal Hargovindas Building, 18/20, K. Dubash Marg, Kala Ghoda, Mumbai 400 001 and at any adjournment thereof in respect of such resolutions as are indicated below:

Item No(s).			Vote (Optional see Note 2)	
NO(S).		Equity Shares	For	Against
Ordinary	v Business	Sildles	FOI	Ayamst
	To receive, consider and adopt:			
	a. the Audited Financial Statements of the Company for the financial year ended March 31, 2018, together with the Reports of the			
	Board of Directors and the Auditors thereon: and.			
	b. the Audited Consolidated Financial Statements of the Company for the financial year ended March 31, 2018, together with the			
	Report of the Auditors thereon.			
2.	To declare a dividend on Equity Shares for the financial year ended March 31, 2018.			
3.	To appoint a Director in place of Mr. Marie-Armelle Chupin (Director Identification No. 00066499), who retires by rotation and,			
	being eligible, offers herself for re-appointment.			
Special	Business			
4.	Ratification of Remuneration to Cost Auditor of the Company.			
0:			1	
Signed this 2018.			Affix	
			evenue	
			evenue	
	(Signature of Shareholder) (Signature of Proxyholder(s))		Stamp	
Mataa				

Notes:

1. This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before commencement of the Meeting.

2. It is optional to indicate your preference, if you leave the "Vote" column blank (for or against) for any or all resolutions, your proxy will be entitled to vote in the manner as he / she may deem appropriate.

ELECTRONIC VOTING PARTICULARS

EVEN (E-Voting Event Number)	USER ID	PASSWORD

NOTE: Please read carefully the instructions given in the Notice of the 68th Annual General Meeting under the Heading "Voting through electronic means".



#### ADDENDUM TO THE ANNUAL REPORT OF THE COMPANY FOR THE FINANCIAL YEAR 2016-17

#### DIVIDEND DISTRIBUTION POLICY

#### 1. Objective:

The Objective of the policy is to appropriately reward its shareholders by sharing a portion of its profits after retaining sufficient funds for growth of the Company. The Company would ensure that the right balance is maintained between dividend payout and amount of profit to be retained for utilisation in the business.

#### 2. Parameters for declaration of Dividend:

- 2.1 In line with the objective, the Board of Directors of the Company shall consider the following internal and external factors before declaring or recommending a dividend to the shareholders:
  - a) Profit earned during the financial year
  - b) Capital expenditure requirements
  - c) Operating cash flows and treasury position
  - d) Cash retention for contingencies of an exceptional amount
  - e) Acquisitions or new investments requiring higher allocation of capital
  - f) Higher working capital requirements affecting free cash flow
  - g) External economic environment
  - h) Legal and regulatory framework

The Board may declare an interim dividend as and when it consider fit, and recommend a final dividend to the shareholders for their approval in the general meeting of the Company.

2.2 Circumstances under which dividend payout may or may not be expected:

The Board shall consider the factors provided above under para 2.1, before determination of any dividend payout after analyzing the prospective opportunities and threats, viability of the options of dividend payout or retention etc. The decision of dividend payout shall mainly be based on the aforesaid factors considering the balanced interest of the shareholders and the Company.

2.3 Manner of utilization of Retained earnings:

The Board may retain earnings in order to make better use of the available funds and increase the value for the shareholders in the long run. The decision of utilization of the retained earnings of the Company shall be based on expansion plan, diversification, long term strategic plans or other such criteria as the Board may deem fit from time to time.

2.4 Parameters adopted with regard to various classes of shares:

At present, the issued and paid-up share capital of the Company comprises only equity shares. As and when the Company issues other kind of shares, the Board of Directors may suitably amend this Policy.

#### 3. Disclosure:

The Company shall make appropriate disclosures as required under the SEBI Regulations.

#### 4. General

The Company reserves its right to alter, modify, add, delete or amend any of the provisions of this Policy. This policy shall be subject to revision /amendment in accordance with the relevant regulatory frame work. In case of inconsistency between the revision/amendment under regulatory frame and the provisions of this policy, then such revision/amendment shall prevail.